

COVER SHEET

C	S	2	0	0	7	0	5	6	0	7
---	---	---	---	---	---	---	---	---	---	---

SEC Registration Number

S	S	I	G	R	O	U	P	,	I	N	C	.	A	N	D	S	U	B	S	I	D	I	A	R	I	E	S

(Company's Full Name)

6	/	F	M	i	d	l	a	n	d	B	u	e	n	d	i	a	B	u	i	l	d	i	n	g	4	0	3
S	e	n	a	t	o	r	G	i	l	P	u	y	a	t	A	v	e	n	u	e	,	M	a	k	a	t	i
C	i	t	y																								

(Business Address: No. Street City/Town/Province)

Ms. Rossellina J. Escoto

(Contact Person)

890-8034

(Company Telephone Number)

1 2	3 1
-----	-----

Month Day
(Calendar Year)

1 7 - A

(Form Type)

1 st Monday of June

Month Day
(Annual Meeting)

Not Applicable

(Secondary License Type, If Applicable)

CFD

Dept. Requiring this Doc.

Not Applicable

Amended Articles Number/Section

2

Total No. of Stockholders as of 31 December 2014

Total Amount of Borrowings	
₱5,417	Not Applicable
Domestic	Foreign

To be accomplished by SEC Personnel concerned

--

File Number

_____ LCU

--

Document ID

_____ Cashier

STAMPS

Remarks: Please use BLACK ink for scanning purposes.

SEC Number CS200705607

File Number _____

SSI Group, Inc.
(Company's Full Name)

6/F Midland Buendia Building
403 Senator Gil Puyat Avenue, Makati City
(Company's Address)

(632) 890-8034
(Telephone Number)

December 31, 2014
(Fiscal Year Ending)
(Month & Day)

SEC FORM 17-A
(Form Type)

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-A

ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE
AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the fiscal year ended **December 31, 2014**
2. SEC Identification Number **CS200705607** 3. BIR Tax Identification No. **006-710-876**
4. Exact name of issuer as specified in its charter **SSI Group, Inc.**
5. Province, Country or other jurisdiction of incorporation or organization: **Makati City, Philippines**
6. Industry Classification Code: SEC Use Only)
7. Address of principal office: **6th Floor Midland Buendia Building, 403 Senator Gil Puyat Avenue, Makati City** Postal Code: **1200**
8. Issuer's telephone number, including area code: **(632) 896-95-91**
9. Former name, former address, and former fiscal year, if changed since last report: **N/A**
10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA

Title of each Class	Number of shares of common stock outstanding
Common Shares	3,312,864,430

11. Are any or all of these securities listed on a Stock Exchange?

Yes [] No []

If yes, state the name of such stock exchange and the classes of securities listed therein:

Philippine Stock Exchange **Common Shares 3,312,864,430**

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes [] No []

(b) has been subject to such filing requirements for the past ninety (90) days

Yes [] No []

13. Aggregate market value of the voting stock held by non-affiliates: Approximately **₱9.68** billion (based on the closing price of SSI Group, Inc. common shares as of April 7, 2015 of and outstanding shares owned by the public as of December 31, 2014.

APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.
Not applicable

Yes [] No []

DOCUMENTS INCORPORATED BY REFERENCE

15. Briefly describe documents incorporated by reference and identify the part of the SEC Form 17-A into which the document is incorporated:

2014 Consolidated Financial Statements of SSI Group, Inc. and Subsidiaries.

Table of Contents

Part I	BUSINESS AND GENERAL INFORMATION	6
Item 1	<i>Business</i>	6
Item 2	<i>Properties</i>	36
Item 3	<i>Legal Proceedings</i>	36
Item 4	<i>Submission of matters to a vote of security holders</i>	36
Part II	OPERATIONAL AND FINANCIAL INFORMATION	37
Item 5	<i>Market for Issuer’s Common Equity and Related Stockholder Matters</i>	37
Item 6	<i>Management Discussion and Analysis</i>	40
Item 7	<i>Financial Statements</i>	52
Item 8	<i>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</i>	53
Part III	CONTRAL AND COMPENSATION INFORMATION	54
Item 9	<i>Directors and Executive Officers of the Registrant</i>	54
Item 10	<i>Executive Compensation</i>	59
Item 11	<i>Security Ownership of Certain Beneficial Owners and Management</i>	61
Item 12	<i>Certain Relationships and Related Transactions</i>	64
Part IV	CORPORATE GOVERNANCE	65
Item 13	<i>Corporate Governance</i>	65
Item 14	<i>Exhibits and Schedules</i>	67

Part I BUSINESS AND GENERAL INFORMATION

Item 1 Business

BACKGROUND

SSI Group, Inc. (the “Company”) with its subsidiaries (collectively “SSI” or the “Group”) is the leading specialty retailer in the Philippines with an extensive portfolio of established international brands. The Group’s portfolio caters to all aspects of a quality lifestyle and is supported by a nationwide strategic retail presence. SSI leads the Philippine specialist retail market in terms of the size and breadth of its international brand portfolio and store footprint. As of December 31, 2014, SSI’s retail network consists of 723 stores located within approximately 69 major malls across the Philippines, including Metro Manila, Luzon, Visayas and Mindanao, with a total gross selling space of approximately 133,640 sq.m. SSI has a developing multi-format business model and expanded its retail format offerings with new joint ventures in convenience stores under the “FamilyMart” franchise in 2013 and department stores under the “Wellworth” brand in 2014.

While the Company was incorporated on April 16, 2007, the Group effectively began operations in 1987 through its subsidiary Stores Specialists, Inc. The Group is the pioneer in introducing globally recognized brands through specialty store retailing to the Philippine market and continues to do so actively. The merchandise sold in its strategically located network of stores covers a broad range of categories and brands, from luxury and bridge apparel to casual wear and fast fashion, footwear, accessories and luggage, food, home and décor, and beauty and personal care. SSI represented 106 brands as of December 31, 2014. SSI’s broad portfolio of international brands and retail formats targets the mid-to-upper tiers of the domestic consumer spectrum, positioning the Group to further capitalize on the macro-economic trends of increasing consumer spending and growing disposable income across the higher-income to middle-income segments in the Philippines. Always attuned to the evolving needs and desires of the Filipino consumer, the Group has actively transformed its business over time to capture a wider range of customers and consumer spending opportunities.

Brand management and specialty retailing is the Group’s principal business. SSI believes that it has one of the largest and most attractive brand portfolio, comprising, among others, such well-known brands as Hermès, Gucci and Salvatore Ferragamo for premium luxury apparel and accessories, Zara, Bershka and Stradivarius for popular fast fashion, Lacoste and GAP for casual wear, TWG and Oliviers & Co. for high-quality food and beverage selections, Samsonite for stylish travel and luggage offerings, Payless ShoeSource for value-priced trendy footwear, Muji and Pottery Barn for modern home furnishings and accessories, and “FamilyMart” for round-the-clock quality offerings with everyday convenience. The Group believes that its proven track record and ability to

provide brand principals an integrated offering of brand development and management services, which are geared toward building a strong and sustainable retail presence in prime locations, makes it the Philippine partner of choice. SSI's strong track record of brand agreement renewals with brand principals is testimony to its success as a retail operator and ability to protect and promote the integrity of international brands in the local market.

The Group's position as exclusive franchisee of such well-known and prestigious international brands and its extensive and diversified portfolio enable it to secure prime retail space appropriate to the brands, as mall operators are generally eager to have SSI's brands included in their list of retail offerings. SSI is one of the first companies that landlords approach when it comes to selecting tenants for their new mall developments, as SSI's portfolio breadth allows it to anchor and populate a retail development according to the developer's vision. Store selection features significantly in SSI's development and management of the brands, as it takes care to ensure the stores of each brand are situated in areas frequented by its targeted customer demographic and that the surroundings are suitable and complementary to the characteristics of the brand. For example, its luxury brand stores are only located in premium upmarket malls in central business districts aimed at sophisticated and affluent customers of all age groups looking for the best in fashion and lifestyle products. In summary, SSI believes that its synergistic relationship with retail developers significantly strengthens its ability to position the brands effectively in the Philippine market.

As part of its growth strategy, SSI has, beginning 2013, expanded its presence to other retail formats beyond specialty retailing in order to capture an even broader set of consumption opportunities and spending patterns. In 2013, SSI added one of Japan's largest convenience store franchises, "FamilyMart", to its retail portfolio. The "FamilyMart" operations are managed by its joint venture, Philippine FamilyMart CVS, Inc. ("PFM") with FamilyMart ("FM"), the owner of the Japanese franchise, and Itochu Corporation. PFM is owned 60% by Sial CVS Retailers, Inc. (SSI's 50/50 joint venture with Varejo Corporation, a wholly-owned subsidiary of Ayala Land), 37% by FM and 3% by Itochu Corporation. As of December 31, 2014, there were a total of 90 FamilyMart convenience stores across Metro Manila. SSI has further diversified its operations by opening its first department store in April 2014, targeting quality-conscious and aspirational middle-income consumers, under the brand "Wellworth", in Fairview Terraces, Quezon City — one of the recent retail spaces in Metro Manila. The "Wellworth" operations are managed by SSI's 50/50 joint venture, SIAL Specialty Retailers, Inc., also with Varejo Corporation.

SSI has continued to grow steadily in recent years, with its net sales increasing from ₱12,788 million in 2013 to ₱15,213 million in 2014, representing a growth of 19.0% during that period. Its net income grew at a faster rate of 62.6% from ₱614 million in 2013 to ₱998 million in 2014.

COMPETITIVE STRENGTHS

The market leader in specialty retailing with a nationwide strategic presence and a developing multi-format business model that is well-positioned to benefit from favorable macroeconomic and demographic trends in the Philippines

SSI is the leading specialty retailer in the Philippines by size of international brand portfolio and store footprint. Established in 1987, but with a retail pedigree dating back to the founding of the Rustan's Group in 1951, the Group has benefited from a first mover advantage in developing standalone specialty stores for an increasingly diverse range of international brands in the Philippine market. SSI's extensive nationwide retail footprint consists of 723 directly-operated stores spread across approximately 69 major malls throughout the Philippines.

SSI's portfolio of international brands and footprint of stores has grown significantly since it commenced its retail operations in the Philippines and opened its first international branded retail store in 1988. Since then, SSI has leveraged its experience and expertise in retail operations and deep resources to expand its international offerings to Philippine consumers and establish its leading retail presence in the local market.

The Group believes that its leading market position in specialty retailing of international brands, broad brand portfolio, strategic store footprint and brand-centric management and execution capabilities favorably position it to capitalize on the consumer trends resulting from the Philippines' rising GDP, increasing urbanization, growing middle class and rising levels of disposable consumer income. The strong correlation between increasing disposable income and the resultant growth in discretionary consumer spending is driving a corresponding increase in demand and growth in the specialty retailing sector. With the Group's recent expansion through joint ventures into quality everyday convenience through its "FamilyMart" stores, and the creation of a new value-priced mid-market department store, "Wellworth" to tap the burgeoning middle class of aspirational yet price-conscious shoppers, its developing multi-format business model provides a platform to capture a broader range of consumption opportunities and shopping patterns, fueled by a growing and increasingly affluent consumer class.

Broad and growing international brand portfolio that is highly attractive to both consumers and brand principals

The Group carries, on an exclusive basis, many of the world's elite and highly-anticipated up-and-coming international brands and products that appeal to increasingly discerning Filipino consumers. SSI's broad and growing brand portfolio covers a wide range of distinctive merchandise across the market categories of luxury and bridge, casual wear,

and fast fashion, and offering an extensive product range of apparel, footwear, accessories and luggage, food and dining, home and personal care — all targeting the lucrative and growing middle- to higher-income market in the Philippines. Furthermore, SSI has developed its own in-house concept store brands, “Beauty Bar” and “MakeRoom”, in the personal care and home solutions categories, respectively, to carry both its own and also third-party brands, many of which are exclusive to it in the Philippine market. In addition to specialty retailing, SSI decided to grow its brand and retail offerings further, with the additions in 2013 and 2014, respectively, of both “FamilyMart,” one of Japan’s largest convenience store franchises, and “Wellworth,” a new value-priced but quality-focused, mid-market department store. In an environment of rapidly changing consumer trends, SSI benefits from a balanced mix of well-established and newer international retail offerings that enable it to broaden its appeal across different segments of customers and provide them with retail choices at various price points. This balance drives sustainable growth for the Group’s overall business.

The Group believes that the size and breadth of its brand portfolio and the competitive advantages it derives from the strength of its retail operations make it attractive to brand principals considering entry into the Philippine market. The Group believes that new brand principals take comfort in its proven track record of understanding the local market and connectivity to the Philippine consumer, and therefore what it takes for an international brand to be successful in the Philippines, as illustrated by the breadth of its brand portfolio, the longevity of its relationships with its major brand principals — some for as long as nearly three decades — and the breadth and quality of the store footprints it has developed for its brands.

Extensive network of directly-managed stores with strategic geographic coverage that is difficult to replicate

The Group believes that its specialty stores enjoy a footprint of prime locations across the Philippines that would be challenging to replicate. SSI stores are strategically located within malls, typically situated in urban areas with high foot traffic, such as central business districts and major metropolitan shopping districts, which attract a steady flow of target customers. The Group’s store network includes tenancies in the major shopping centers in Metro Manila as well as new mall developments in other growth cities outside of Metro Manila that are complementary to its international brands. As SSI has no exclusivity arrangements with any one mall developer, SSI is able to gain access to most major mall developments in the country and select store sites according to the suitability of the retail space in terms of catchment area, customer demographics and image for its brands.

As the dominant player in the Philippine specialty retailing segment, the Group believes that it is a key tenant of all the major landlord groups and mall developers in terms of total leased floor area. SSI’s current market presence, as well as its ability to impact

mall developments by offering a uniquely broad portfolio of retail offerings, assists it to secure strategic locations for its brands in terms of access to targeted customer demographics and neighboring developments. Moreover, the breadth of SSI's international brand portfolio, valued and sought after by mall operators, provides SSI with the advantage of being a "tenant of choice," increasing its ability to gain attractive placements for its brands in new retail developments. SSI believes that this competitive advantage positions it well to benefit from the strong pipeline of new malls in Metro Manila and other Philippine provincial cities, which will provide a continued supply of high-quality store locations for its brands. The Group believes that its ability to secure prime locations is one of the factors that enable it to successfully develop the Philippine businesses of the Group's brand principals. The Group also believes that its ability to develop its existing brands makes it the preferred partner for new brand principals seeking entry into the Philippine retail market.

As of December 31, 2014, The Group's specialty store network of international brands was the largest in the country, with approximately 723 stores, representing a total gross selling space of 133,640 sq.m. 557 stores are located in Metro Manila, 66 in Luzon (excluding Metro Manila), 35 in Visayas and 65 in Mindanao. SSI stores are located in prime retail space where consumer traffic is generally the most concentrated and brand visibility is the highest. 126 net new stores had been opened in 2014. The scale of SSI's network testifies to the Group's success and strength in constructing and operating specialty stores for international brand principals, which in turn facilitate its negotiations for favorable store-related arrangements, allowing for realization of cost savings and greater efficiencies in its store development processes.

Proven brand-centric execution capabilities that have cemented the Group's growing and long-standing relationships with brand principals

The Group's integrated operational approach to brand and store management is a key success factor in the development and operation of SSI's business. Leveraging the extensive resources, know-how and expertise, SSI operates an efficient and effective structure of specialized brand-centric teams led by experienced brand-merchandising managers. These professionals are supported, in turn, by the spectrum of centralized operational divisions, including the Group's capabilities and resources in sales and marketing, customer relationship management, construction and engineering, finance and human resources. The coordination between SSI's individual brand teams and its centralized divisions drives the Group's effectiveness and efficiency in bringing the brands to market, developing their local store footprint, and establishing their retail presence in the Philippines. The Group believes that its well-structured processes allow it to realize benefits of scale from SSI's shared resources, thus optimizing the Group's execution capabilities and allowing it to achieve operational efficiencies, while tailoring its expertise and focus to the requirements of SSI's brand principals.

The Group offers a unique strength in understanding and selecting international brand merchandise for the local market. Most of SSI's brand principals adopt a "pull" merchandising model and sales performance of SSI stores depends largely on the Group's ability to select and purchase the most suitable mix of merchandise from each brand to suit the needs and preferences of the local market. To achieve this, SSI's in-depth understanding not only of consumers and market segments in the Philippines but also of the brands themselves — from their history, principles and values, to their merchandise and image — is critical. Through the regular interaction and active management of the Group's relationships with brand principals, SSI receives early information on and access to international developments relating to the Group's brands, usually six to eight months ahead of the local market. The Group's international buying trips, made in accordance with each brand's seasonal schedules, provide SSI with intensive exposure to upcoming retail trends on a worldwide basis. Combining this "first look" advantage with the Group's knowledge of the Philippine retail market, SSI refines its merchandising targets and strategies to ensure that the Group is purchasing and importing the optimal mix of merchandise to generate customer sales.

Highly experienced management team with significant expertise and solid track record of growth and profitability

The Group's senior management team has deep experience across a broad range of disciplines in the specialty retail industry, including sales, marketing, merchandising, operations, logistics, IT, real estate, finance and human resources. Mr. Anthony T. Huang, SSI's President, with his Rustan's Group and Tantoco family heritage, has extensive experience running branded consumer as well as retail-oriented businesses. His vision and leadership has been instrumental to the growth of the Group over the past two decades. The Group's Executive Vice-Presidents are industry veterans with in-depth understanding of the Philippine market, and possess on average 20 years of experience in their respective fields. SSI's merchandising group is comprised of brand-merchandising managers, many of whom have been with SSI for an average of ten to 15 years and have acted as brand-merchandising managers of "their" brands since the inception of these brand relationships. SSI's track record of growing its brands, relationships with brand principals, and the resultant revenues and profits enjoyed by the Group, are all testimony to the quality and ability of its management team and staff.

The quality of SSI's store personnel is likewise a key factor to the Group's success. As such, the Group takes care in selecting and appointing competent store managers who are well-educated and experienced with international brand retailing, and are trained to be familiar with the relevant brand policies and guidelines on daily store operations. To enhance the provision of quality services to the Group's customers, SSI also provides regular training to its retail staff, including courses on store operation skills, marketing skills and product knowledge conducted by the Group's brand principals.

ANY BANKRUPTCY, RECEIVERSHIP OR SIMILAR PROCEEDING

The Company has not been into any bankruptcy, receivership or similar proceedings since its incorporation.

ANY MATERIAL RECLASSIFICATION, MERGER, CONSOLIDATION, OR PURCHASE OR SALE OF A SIGNIFICANT AMOUNT OF ASSETS NOT IN THE ORDINARY COURSE OF BUSINESS

CORPORATE RESTRUCTURING IN 2014

In 2014, The Tantoco Family undertook a restructuring of its ownership over the Group in order to convert a subsidiary, Casual Clothing Specialists, Inc. (“CCSI”) into a new holding company, SSI Group, Inc. CCSI was deemed to be the vehicle for the Initial Public Offering and listing of the Group last November 2014 based on its qualification under the listing eligibility requirements of the PSE. The Group’s former holding company, Stores Specialists, Inc. was converted into a wholly-owned operating subsidiary of SSI Group, Inc. Stores Specialists, Inc. remains as the primary franchisee under the Group’s brand agreements and also acts as the principal shareholder of most of its operating subsidiaries.

Prior to the restructuring activities undertaken in contemplation of the Offer, CCSI was owned 100% by Stores Specialists, Inc. and its nominees. On April 3, 2014, the Philippine Securities and Exchange Commission approved the increase in authorized capital stock of CCSI from ₱200 million divided into 2,000,000 shares with par value of ₱100.00 per share, to ₱3 billion divided into 30,000,000 shares with par value of ₱ 100.00 per share. Of the increased authorized capital stock of CCSI, Stores Specialists, Inc. subscribed to 7,000,000 shares for a consideration of ₱700 million, of which ₱175 million was paid and ₱ 525 million was booked as subscription receivables. On April 10, 2014, all of the shares held by Stores Specialists, Inc. in CCSI were sold to the Tantoco Family via a deed of sale and a deed of assignment of subscription rights. As a result of the share sale, CCSI ceased to be a subsidiary of Stores Specialists, Inc. In turn, CCSI purchased all of the shares held by the Tantoco Family in Stores Specialists, Inc. for a total consideration of ₱ 2.2 billion and funded such purchase primarily with loan proceeds secured from the Bank of Philippine Islands. This transaction resulted in Stores Specialists, Inc. becoming a wholly-owned subsidiary of CCSI.

On April 15, 2014, using the proceeds of the sale of its shares in Stores Specialists, Inc. to CCSI, the Tantoco Family settled the outstanding ₱ 525 million subscription payable on the 7,000,000 shares in CCSI previously subscribed by Stores Specialists, Inc. and now owned by the Tantoco Family. Simultaneously, the Tantoco Family further subscribed to

an additional unissued 12,171,629 shares in CCSI, which amounted to ₱1.2 billion. In addition, the Tantoco Family subscribed to an additional 5,000,000 shares in CCSI for a total consideration of ₱500 million following approval by the Philippine SEC of the increase in authorized capital stock of CCSI from ₱3 billion to ₱5 billion on August 29, 2014. On January 10, 2014, Casual Clothing Retailers, Inc. was incorporated for the purpose of continuing the businesses of CCSI, including operation of the brands under the Group's arrangements with GAP Inc.

On June 18, 2014, certain resolutions were approved by the Board and shareholders of CCSI in preparation for the Initial Public Offering and Listing of the Group, including, among others: (1) change in its corporate name from "Casual Clothing Specialists, Inc." to "SSI Group, Inc."; (2) change in its primary purpose as a retail company to that of a holding company; (3) increase in its authorized capital stock from ₱3 billion to ₱5 billion; (4) reduction of par value of its shares from ₱100.00 per share to ₱1.00 per share; and (5) increase in the number of members of its board of directors from five to nine. These changes, including the appropriate amendments to its articles of incorporation, were submitted to the Philippine SEC on July 30, 2014 and approved on August 29, 2014. As of December 31, 2014, the Company has an authorized capital stock of ₱5,000,000,000 divided into 5,000,000,000 Shares with a par value of ₱1.00 per Share, and 3,312,864,430 Shares are outstanding.

PUBLIC OFFER AND LISTING IN NOVEMBER 2014

In August 2014, the Company filed with the Philippine Securities and Exchange Commission (the "SEC") a registration statement and all the other pertinent documents to obtain a permit to sell in respect to the primary and secondary offer (the "Offer") of 864,225,503 common shares of the Company (the "Firm Shares") with an over-allotment option of up to 129,633,826 common shares (the "Option Shares") (collectively, the "Offer Shares") at the offer price (the "Offer Price") of ₱7.50 per share. The Firm Shares was comprised of 695,701,530 new common shares and 168,523,973 existing common shares offered by selling shareholders. Certain selling shareholders have granted Credit Suisse (Singapore) Limited the role as stabilizing agent, an option exercisable in whole and in part beginning on the date the Offer Shares are listed in the Philippine Stock Exchange (the "Listing Date") and ending on the date 30 calendar days from Listing Date to purchase up to an additional 129,633,826 common shares at the Offer Price, on the same terms and conditions as the Firm Shares solely to cover over-allotments (the "Over-allotment Option").

A listing application has likewise been made by the Company with the Philippine Stock Exchange for the listing and trading of the Offer Shares. This was approved by the PSE on October 8, 2014 while the SEC issued a permit to sell in relation to the Offer Shares on October 24, 2014.

On November 7, 2014, the Offer Shares commenced trading in the Philippine Stock

Exchange while the Overallotment Option was fully exercised on November 13, 2014. The total amount raised by the company was ₱5.22 billion gross of relevant expenses while the selling shareholders received an aggregate of ₱2.24 billion gross of relevant expenses for the secondary offer and the Overallotment Option. As of December 31, 2014, post the Offer and the exercise of the Overallotment Option, SSI Group, Inc. was 29.67% owned by the public.

BUSINESS OF THE GROUP

OVERVIEW

The Group's principal business is the management and operation of international lifestyle brands through stores situated in prime retail space in the Philippines. SSI's brand portfolio can be broadly classified into five categories: (1) luxury and bridge, (2) casual, (3) fast fashion, (4) footwear, accessories and luggage, and (5) others. As of December 31, 2014, SSI managed 106 brands through a nationwide retail footprint of approximately 723 stores. In 2013 and 2014, SSI took steps toward expanding its product offerings and retail formats through two joint ventures with Ayala Land to develop and operate in the Philippine market: "FamilyMart", one of the largest convenience store franchise chains in Japan, and "Wellworth", a new department store targeted at the mid-price retail market.

Specialty retailing accounts for all of the Group's revenues while gains and losses from the two joint ventures are recorded under "Share in net earnings (losses) of an associate". Please refer to the financial statements of the Group as of and for the years ended December 31, 2012, 2013 and 2014 attached for more information.

The following table sets out the Company's subsidiaries as of December 31, 2014 together with their corresponding dates of organization:

Subsidiary Name	Date of Organization	Percentage Ownership	
		Direct	Indirect
Stores Specialists, Inc.	December 9, 1987	100	-
Rustan Marketing Specialists, Inc.	September 13, 1996	-	100
International Specialty Concepts, Inc.	June 3, 2005	-	100
Rustan Specialty Concepts, Inc.	August 24, 2005	-	100
Specialty Office Concepts, Inc.	July 16, 2008	-	100
Specialty Investments, Inc.	February 13, 2008	-	100
Luxury Concepts, Inc.	March 10, 2008	-	100
International Specialty Fashions, Inc.	November 26, 2008	-	100
Footwear Specialty Retailers, Inc.	July 16, 2008	-	100
Global Specialty Retailers, Inc.	August 9, 2011	-	100
Specialty Food Retailers, Inc.	June 25, 2012	-	100
International Specialty Retailers, Inc.	November 29, 2012	-	100
International Specialty Wear, Inc.	November 29, 2012	-	100
Fastravel Specialists Holdings, Inc.	February 21, 2013	-	100
International Specialty Apparel, Inc.	October 8, 2013	-	100
Casual Clothing Retailers, Inc.	January 10, 2014	-	100

The following table further describes the Group's brand categories and product offerings:

Category	Description	Products
Luxury	Exclusive, prestigious brands which cater to the high-end luxury market. Examples are Hermès, Gucci, and Cartier.	Apparel, footwear, timepieces, jewelry and accessories
Bridge	Affordable luxury brands that specifically target younger customers. Examples are Kate Spade, Michael Kors and Tory Burch.	Apparel, footwear and accessories

Casual	Can be used to describe a variety of styles, but brands in this category design informal clothing that usually emphasizes comfort. Examples are GAP, Lacoste, and Tommy Hilfiger.	Apparel, footwear and accessories
Fast Fashion	Affordable names and collections which are the result of runway designs moving into stores in the fastest possible way to respond to the latest trends. Examples are Zara, Stradivarius, Bershka and Old Navy.	Apparel, footwear and accessories
Footwear, Accessories and Luggage	Brands that focus only on collections of shoes, accessories, and luggage. Examples are Steve Madden, Nine West, Payless Shoesource, and Samsonite.	Footwear, accessories and luggage
Others	Include:	Furniture, food and beverage, and Cosmetics

Home –Brands that cater to home furnishings and accessories, and interior design items. Examples are Pottery Barn and Muji.

Food—Mostly food brands such as TWG, Salad Stop, and Oliviers & Co.

Personal Care—Brands which manufacture products dedicated to health and beauty, including perfume, sunscreen, nails hair and skin care products and cosmetics. Examples are Lush, L’Occitane, Beauty Bar and Fruits & Passion.

The table below sets out revenues by category as well as their respective percentage contribution for the years ended December 31, 2012, 2013 and 2014.

<i>In Php Millions</i>	For the years ended December 31					
	2012	(%)	2013	(%)	2014	(%)
<i>Luxury and Bridge</i>	2,656	22.9	2,907	22.7	3,334	21.9
<i>Casual Wear</i>	2,082	17.9	2,306	18.0	2,443	16.1
<i>Fast Fashion</i>	4,000	34.5	4,213	32.9	5,433	35.7
<i>Footwear, Accessories and Luggage</i>	1,534	13.2	1,746	13.7	2,134	14.0
<i>Others</i>	1,338	11.5	1,616	12.6	1,869	12.3
<i>Total Revenues</i>	11,610		12,788		15,213	

FOREIGN SALES

As of December 31, 2014, the Group had *de minimis* foreign sales from its Guam operations which are loss making.

PATENTS, TRADEMARKS, LICENSES, FRANCHISES, ETC.

Substantially all of the Group's brand arrangements are in the form of exclusive franchise or distribution agreements with brand principals, pursuant to which SSI provides comprehensive retail management services, and acquire the right to construct, manage and operate customized stores for its brands in the Philippines. SSI's senior management is responsible for overseeing the overall development of the brands' retail operations in the Philippines, including the formulation of initial business plans and strategies with brand principals. In addition, SSI assigns to each brand a brand-merchandising manager who has primary responsibility for the day-to-day execution of all aspects of the relevant brand arrangements with the respective brand principal.









SSI is generally responsible, with strategic guidance from its brand principals, for all aspects of the brands' Philippine businesses, including the selection of store sites, construction and fitting-out of the stores, marketing and promotions, merchandising, pricing and after-sales service. SSI's brand principals provide operational support in the form of promotional materials, signage, design schemes, construction parameters and store personnel training, amongst others. The Group maintains close working relationships with its brand principals to ensure that its stores adhere to strict standards and that SSI's brand management services properly convey their images.

Under the Group's brand agreements, SSI must source the merchandise sold in its stores directly from its brand principals or their approved suppliers. In addition to minimum advertising and product purchase spend obligations, SSI has a number of further obligations under the brand agreements, including ensuring that SSI's stores are constructed and periodically refurbished in accordance with the standards mandated by its brand principals. All such construction and refurbishment costs are borne by the Group. Pursuant to the terms of its brand agreements, the Group is required to obtain the necessary business licenses and permits for store operations, and are responsible for compliance with applicable local laws and regulations. Substantially all of the Group's brand agreements grant it exclusive rights in the Philippine market for an average term ranging from three to eight years.














Most of The Group's brand agreements include terms that allow automatic renewal upon their expiry, and many of SSI's brand principals have been with it for ten years or more. At times, for commercial considerations, SSI has deliberately allowed certain brand agreements to lapse, but none of SSI's brand principals have voluntarily discontinued their cooperation with the Group in at least the last three years.









As of March 31, 2014, SSI registered 27 trademarks in the Philippines as enumerated in the following table. SSI is also the owner of six domain names, including: www.ssilife.com.ph,

www.ssilife.ph, www.ssilife.com, www.ssi.ph, www.ssigroup.com.ph, and
www.storespecialistsinc.com.ph.

Name of Trademark	Logo/Symbol	Expiry Date
<p>“MAKEROOM THE STORAGE AND ORGANIZATION SPECIALIST & DEVICE” (42006008298)</p>		August 28, 2017
<p>“MAKEROOM THE STORAGE AND ORGANIZATION SPECIALIST & DEVICE” (42006008299)</p>		August 28, 2017
<p>“MAKEROOM THE STORAGE AND ORGANIZATION SPECIALIST & DEVICE” (42006008300)</p>		August 28, 2017
<p>“MAKEROOM THE STORAGE AND ORGANIZATION SPECIALIST & DEVICE” (42006008301)</p>		August 28, 2017
<p>“MAKEROOM THE STORAGE AND ORGANIZATION SPECIALIST & DEVICE” (42006008302)</p>		August 28, 2017
<p>“MAKEROOM THE STORAGE AND ORGANIZATION SPECIALIST & DEVICE” (42006008303)</p>		August 6, 2017
<p>“WELLWORTH” (42013000265)</p>		September 12, 2023
<p>“WELLWORTH RUNNING RIBBON PATTERN (WITH COLOR)” (42013012064)</p>		January 2, 2024
<p>“WELLWORTH RUNNING RIBBON PATTERN (PLAIN ONLY)” (42013012086)</p>		January 2, 2024

Name of Trademark	Logo/Symbol	Expiry Date
"WELLWORTH RUNNING RIBBON PATTERN (WITH COLOR)" (42013012063)		January 2, 2024
"WELLWORTH RUNNING RIBBON PATTERN (PLAIN ONLY)" (42013012085)		June 26, 2024
"W WELLWORTH LOGO (PLAIN ONLY)" (42013012087)		January 2, 2024
"W WELLWORTH LOGO (PLAIN ONLY)" (42013012089)		January 2, 2024
"W WELLWORTH LOGO (PLAIN ONLY)" (42013012088)		March 27, 2024
"W WELLWORTH LOGO (PLAIN ONLY)" (42013012090)		March 27, 2024
"WELLWORTH "W" RIBBON DESIGN (PLAIN ONLY)" (42013012091)		January 2, 2024
"WELLWORTH "W" RIBBON DESIGN (PLAIN ONLY)" (42013012092)		April 24, 2024
"WELLWORTH "W" RIBBON DESIGN (PLAIN ONLY)" (42013012093)		Pending application approval
"WELLWORTH "W" RIBBON DESIGN (PLAIN ONLY)" (42013012094)		April 24, 2024
"W WELLWORTH LOGO (WITH COLOR)" (42013012065)		January 2, 2024
"W WELLWORTH LOGO (WITH COLOR)" (42013012067)		January 2, 2024

Name of Trademark	Logo/Symbol	Expiry Date
"W WELLWORTH LOGO (WITH COLOR)" (42013012069)		Pending application approval
"W WELLWORTH LOGO (WITH COLOR)" (42013012072)		Pending application approval
"WELLWORTH W RIBBON DESIGN (WITH COLOR)" (42013012081)"		April 24, 2024
"WELLWORTH W RIBBON DESIGN (WITH COLOR)" (42013012082)"		Pending application approval
"WELLWORTH W RIBBON DESIGN (WITH COLOR)" (42013012083)"		April 24, 2024
"WELLWORTH W RIBBON DESIGN (WITH COLOR)" (42013012084)		April 24, 2024
"BEAUTY BAR" (42001008393)		Pending application approval
"W WELLWORTH LOGO (WITH GRAY BACKGROUND)" (42013012074)		April 10, 2024
"W WELLWORTH LOGO (WITH GRAY BACKGROUND)" (42013012076)		April 10, 2024
"W WELLWORTH LOGO (WITH GRAY BACKGROUND)" (42013012077)		April 10, 2024
"W WELLWORTH LOGO (WITH GRAY BACKGROUND)" (42013012079)		April 10, 2024
"SSI LOGO (WITH COLOR)" (42014010942)		Pending application approval
"SSI WORD MARK AND LOGO (WITH COLOR)" (42014010941)		Pending application approval

Name of Trademark	Logo/Symbol	Expiry Date
“SSI LOGO (PLAIN ONLY)” (42014010943)		Pending application approval
“SSI WORD MARK” (42014010944)		Pending application approval
“SSI WORD MARK AND LOGO (PLAIN)” (42014010945)		Pending application approval
“SSI GROUP, INC. LOGO (WITH COLOR)” (42014010951)		Pending application approval
“SSI GROUP, INC. WORD MARK AND LOGO (WITH COLOR)” (42014010950)		Pending application approval
“SSI GROUP, INC. LOGO (PLAIN)” (42014010952)		Pending application approval
“SSI GROUP, INC. WORD MARK AND LOGO (PLAIN ONLY)” (42014010953)		Pending application approval
“SSI GROUP, INC. WORD MARK (PLAIN ONLY)” (42014010954)		Pending application approval
“KISS AND FLY WORD MARK” (42014012250)	KISS AND FLY	Pending application approval

DISTRIBUTION METHODS OF THE PRODUCTS OR SERVICES

The Group’s products are distributed to its clients through its specialty store network, as well as its convenience stores and department store for the joint ventures.

As of December 31, 2014, the Group’s specialty retail footprint consisted of approximately 723 stores in Metro Manila and other major cities in the Philippines, as well as six stores in Guam. SSI stores are located primarily in major malls in premium shopping districts with well-established customer traffic. In 2014, SSI opened 126 net new specialty stores.

The following table sets out the number of SSI stores, gross selling space and growth in gross selling space for SSI's stores as of December 31, 2012, 2013 and 2014.

	As of December 31		
	2012	2013	2014
Number of Brands	81	91	106
Number of Stores	524	597	723
Gross selling space	82,593	98,126	133,640
Growth in Gross Selling Space (%)	17.6	18.8	36.2

The following table sets out SSI's store footprint by region as of December 31, 2012, 2013 and 2014.

	As of December 31		
	2012	2013	2014
Metro Manila	424	459	557
Luzon (Excluding Metro Manila)	46	55	66
Visayas	18	28	35
Mindanao	36	55	65

For its joint ventures, *FamilyMart* had 90 convenience stores as of December 31, 2014 while *Wellworth* currently has a single location in *Fairview Terraces* Mall in Quezon City.

SSI currently has eight distribution centers with warehouse facilities located in strategic areas throughout Metro Manila to ensure the efficient coordination of its merchandise shipments and the timely delivery of products to its stores.

As of December 31, 2014, SSI had standing accounts with eight international third-party freight companies based in the main geographic areas from which SSI's brands originate their merchandise. Although SSI does not enter into long-term agreements with its logistics service providers, most of them have provided services to Group for more than ten years according to well-established terms of business. They are responsible for shipping merchandise from SSI's brand principals to the Group's distribution centers based on purchase orders. Delivery of merchandise from SSI's distribution centers to its stores in Metro Manila is generally handled by the Group's internal truck fleet. For stores located outside Metro Manila, SSI uses external transportation providers for merchandise delivery. Pursuant to the terms of SSI's shipping arrangements, the third-party service providers are responsible for any loss that may occur during transportation and SSI has the right to seek indemnification or damages from these providers for any such losses.

SSI's logistics staff is responsible for managing the Group's distribution centers and warehouse inventory levels and coordinating with the Group's brand-merchandising

managers for the shipment and arrival of merchandise. They monitor and update the Group's brand-merchandising managers on shipment progress and arrivals to improve coordination and timely plan deliveries to SSI stores. This ensures that every store maintains appropriate and updated merchandise inventory throughout the year, to maximize sales.

COMPETITION

Specialty Retailing. Amongst specialty domestic retailers who carry international brands, the Group competes primarily with Suyen Corporation, LVMH, Robinsons Specialty Stores, Inc., Vogue Concepts, Inc., Retail Specialist, Inc. and Primer International Holdings & Management, Inc. The Group likewise competes with international retailers such as *Uniqlo*, and *H&M* that directly operate their stores in the Philippines.

Convenience Stores. FamilyMart directly competes with *7-Eleven* and *MiniStop*.

Department Store. The Group's *Wellworth* format competes directly with SM Department Store, Robinson's Department Store, and other department store players, such as Metro, which originated in a non-Metro Manila location.

SUPPLIERS

The following table sets out, in chronological order, the brands SSI represented as of December 31, 2014, including SSI's own "Beauty Bar" and "MakeRoom" concept brands, and the year each of these brands were added to the Group's portfolio.

Lacoste	1990	Cartier	2007	Hackett	2012
Marks & Spencer	1990	Michael Kors	2007	TWG	2012
Salvatore Ferragamo	1991	Ermenegildo Zegna	2007	American Tourister	2013
Bass	1994	GAP	2007	Bershka	2013
Anne Klein	1995	Dunhill	2007	Brooks Brothers	2013
MCS	1995	Marc Jacobs	2007	Desigual	2013
Nine West	1996	Aerosoles	2008	Stradivarius	2013
Charriol	1996	Marc by Marc Jacobs	2008	Women's Secret	2013
Polo Ralph Lauren	1996	Sinéquanone	2008	Dune	2013
CK Jeans	1997	Agatha	2008	Swarovski	2013
CK Underwear	1998	Banana Republic	2008	Aéropostale	2013
Jessica	1998	L'Occitane	2008	Nars	2013
Armani Exchange	1998	Oka-B	2008	Hamley's	2014
Beauty Bar	1998	Samsonite	2008	High Sierra	2014
Prada	1999	Steve Madden	2008	Eden Park	2014
Kenneth Cole	2000	Superga	2008	A2 by Aerosoles	2014
Bally	2001	Hermès	2009	Cortefiel	2014
DKNY	2001	Massimo Dutti	2009	F&F	2014
Lush	2001	Vilebrequin	2009	Givenchy	2014
Make Room	2001	Jimmy Choo	2009	Longchamp	2014
Diesel	2002	Tory Burch	2009	Oliviers & Co	2014
Kate Spade	2003	MAC Cosmetics	2009	Pottery Barn	2014
Lacoste Accessories	2003	Muji	2010	Reiss	2014
Burberry	2003	Payless ShoeSource	2010	Acca Kappa	2014
Gucci	2003	Stride Rite	2010	Clarins	2014
Springfield	2003	Cache Cache	2010	MBT	2014
Bottega Veneta	2003	Juicy Couture	2010	Alexander McQueen	2014
Saint Laurent	2003	Gant	2011	Diptyque	2014
Tod's	2003	Replay	2011	Giuseppe Zanotti	2014
Dashing Diva	2005	Vince Camuto	2011	Isaac Mizrahi	2014
Fruits & Passion	2005	Essences	2011	Old Navy	2014
Hugo Boss	2005	Le Sportsac	2011	Pull and Bear	2014
Zara	2005	Superdry	2012	Saville Row	2014
Debenhams	2005	Tommy Hilfiger	2012	West Elm	2014
Ecco	2006	Bobbi Brown	2012		
Furla	2006	Clinique	2012		

SSI offers a comprehensive and highly-attractive portfolio of lifestyle brands catering to different gender, age, occupation, income and demographics. For example, The Group carries bridge brands aimed at younger aspirational customers interested in stylish and fashionable yet affordable apparel and footwear. SSI's luxury brands, on the other hand, seek to capture the tastes of the country's affluent consumers that are modern, sophisticated, well-informed on international lifestyle trends, attuned to stylistic innovations and requiring products of both high quality and recognized prestige.

Please refer to the section—*PATENTS, TRADEMARKS, LICENCES, FRANCHISES, ETC.* for a discussion on the primary terms of the brand agreements.

DEPENDENCE UPON SINGLE OR FEW CUSTOMERS

SSI is not dependent upon a single customer or a limited number of customers. No single customer accounts for 20% or more of the Group's sales.

TRANSACTIONS WITH RELATED PARTIES

In the ordinary course of business, the Group engages in a variety of transactions with related parties. The Group is controlled by the Tantoco Family Members. Members of the Tantoco Family also serve as directors and executive officers of the Group. Certain members of the Tantoco Family are also major shareholders of Rustan Commercial Corporation. The most significant transactions with the Tantoco Family include leasing retail spaces in department stores operated by Rustan Commercial Corporation. The Group's policy with respect to related party transactions is to ensure that these transactions are entered into on terms comparable to those available from unrelated third parties.

RESEARCH AND DEVELOPMENT

SSI did not incur any material research and development costs from 2012 to 2014

GOVERNMENT APPROVALS

The Group has obtained all permits and licenses from the relevant government units necessary to operate its stores

COMPLIANCE WITH ENVIRONMENTAL LAWS

The Group is compliant with all relevant environmental laws. The Group does not consider compliance costs to these laws material.

EFFECTS OF EXISTING OR PROBABLE GOVERNMENTAL REGULATIONS ON THE BUSINESS

The Group may be affected by certain government regulations including, but not limited to regulations affecting the issuances of permits. Any change to laws affecting the issuance or the revocation of such permits could adversely affect the business of SSI. Please refer to the Section—Principal Risks for a discussion on risks related to regulation.

EMPLOYEES

As of December 31, 2014, SSI's specialty store operations employed a total of approximately 4,596 permanent employees, of which approximately 60% are store-based. SSI also hires temporary staff, including staff on short-term contracts as well as those on part-time and hourly-rated employment, particularly during peak periods.

With respect to convenience store operations, as the majority of joint venture FamilyMart stores operate 24 hours a day and seven days a week, it employs two shifts of staff at each store. At any given time, at least two employees are required to be stationed at each store.

The following table provides the Group's employees by function as of December 31, 2014.

Operations	Function	Number of Employees
Specialty Stores	Executive and Managerial	744
	Administrative and head office staff	1,087
	Store personnel—Full time	2,765
	Store personnel—Part time or temporary	2,648
	Subtotal	7,244
Convenience Stores	Executive and Managerial	52
	Administrative and head office staff	18
	Store personnel—Full time	325
	Store personnel—part time or temporary	138
	Subtotal	533
Department Store	Executive and Managerial	49
	Administrative and head office staff	24
	Store personnel—Full time	132
	Store personnel—part time	96
	Subtotal	301

Hiring policy for the next 12 months will remain in line with expansion and store development plans, subject to the changing needs of the Group's business. The Group believes that it is in compliance with all minimum compensation and benefit standards as well as applicable labor and employment regulations.

As of December 31, 2014, none of the Group's employees belonged to any union nor were they parties to any collective bargaining agreements. To the best of SSI's knowledge, it has not experienced any strikes or other disruptions to labor disputes.

PRINCIPAL RISKS

SSI's rights to manage and operate its portfolio of brands and stores are dependent on the brand agreements with its brand principals.

SSI's rights to manage and operate the brands it represents in the Philippines, and therefore conduct its business, are derived exclusively from the rights granted to it by the brand principals in the brand agreements SSI has entered into with them. However, there is no assurance that SSI will continue to be granted rights by the brand principals to the brands in its portfolio. As a result, SSI's ability to continue operating in its current capacity is dependent on the renewal and continuance of its contractual relationships with its brand principals. Any of its brand principals may decline to extend the terms of its brand agreements, or those who granted SSI exclusive rights in the Philippines may only agree to renewal on a non-exclusive basis or renew on less favorable terms, although SSI has not experienced such instances. Furthermore, if any of SSI's brand principals grants other parties the right to franchise or distribute their products in the Philippines, the Group may face significant competition from such other parties and

may lose the benefit of the capital and other resources it has expended to market the brands in the country. Additionally, if SSI loses any of its brand principals for any reason, including due to changes in the business model of any brand principal, or any of its brand principals deciding to cease investments in the Philippine market or enter the Philippine market on their own, then SSI's business, financial condition and results of operations may be adversely affected.

The success of SSI's business depends on its ability to maintain and develop relationships with its current and future brand principals.

SSI derives substantially all of its revenue from direct sales of merchandise of its brand principals, and its success depends on its ability to both retain existing brands and attract new brand principals. SSI has long-standing working relationships with a large number of brand principals, most of which have existing franchise or distribution arrangements with it, but for a small minority of brand principals, SSI's operation of their stores and sale of their merchandise are currently premised on verbal extensions of prior written agreements. SSI is also in the process of actively negotiating with certain brand principals for the renewal of the relevant brand agreements. If SSI is unable to maintain these relationships, SSI may not be able to continue to maintain or further expand its brand portfolio and store network. Furthermore, SSI receives training, merchandising, design and other operational support from its brand principals, giving SSI the benefit of their global knowledge in the operation of specialty stores, logistics, merchandising, and their brand image. Should adverse changes occur in market conditions or its competitive position, SSI may not be able to maintain or negotiate continuing support from its brand principals, thus losing its access to their assistance and the benefit of their expertise, which could have a material adverse effect on SSI's ability to run its operations successfully and efficiently and, in turn, SSI's profitability and prospects.

SSI's growth prospects may be limited if it encounters difficulties in executing its expansion plans.

As part of SSI's business strategy, it plans to expand its retail portfolio and store footprint. Its ability to expand depends on, among others:

- favorable economic conditions and regulatory environment;
- SSI's ability to maintain existing relationships with brand principals and add new brands to its portfolio;
- SSI's ability to identify suitable sites for new stores and successfully negotiate lease agreements for these sites on terms acceptable to it;
- SSI's ability to control "cannibalization" among different brands and adjacent

retail outlets;

- SSI's ability to construct and open new stores in a timely and cost-efficient manner;
- SSI's ability to market existing brands in new geographic regions and introduce new brands to the market;
- SSI's ability to continue to attract customers to its existing and new stores;
- SSI's ability to increase sales from existing customers or reduce inventory shrinkage and improve its operating margins;
- SSI's ability to attract, train and retain talented personnel in sufficient numbers for its expanded operations;
- SSI's ability to adapt and refine its operational and management systems, including its IT and CRM systems, to support an expanded network and maintain the effectiveness of its merchandising and sales processes;
- SSI's ability to control and manage its costs in SSI's expanded network, in particular purchase costs and expenses related to rent, logistics, human resources and marketing;
- the availability of sufficient levels of cash flow or necessary financing to support its expansion and operations;
- SSI's ability to obtain financing and other support from business partners for its expansion; and
- SSI's ability to manage its multi-format business model.

If SSI fails to achieve any of the above, it may not be able to achieve its planned expansion objectives. In addition, if SSI is unable to successfully manage the potential difficulties associated with growth of its retail portfolio and store footprint, it may not be able to capture fully the benefits of scale that it expects from expansion.

SSI operates in a regulated industry and its business is affected by the development and application of regulations in the Philippines.

SSI operates its businesses in a regulated environment. Retail establishments in the Philippines are subject to a variety of government ordinances, which vary from one

locality to another but typically include zoning considerations as well as the requirement to procure a variety of environmental and construction-related permits. SSI must also comply with food safety, consumer quality and pricing regulations.

The primary regulations applicable to SSI's operations include standards regarding:

- the suitability of the store site;
- air pollution;
- price controls;
- food inspection;
- promotional activities;
- packaging safety;
- waste discharge;
- electricity supply;
- construction;
- business permits;
- fire safety;
- sanitation; and
- sale of consumer products.

All construction and development plans are required to be filed with and approved by the local government unit concerned. The requirements of each local government unit may vary but in general, approval of such plans is conditional upon, among other things, the developer's financial, technical and administrative capabilities and, where the project site is leased, presentation of the lease contract or authority from the registered owner of the land authorizing the construction. Alterations of approved plans that affect significant areas of the project, such as infrastructure and public facilities, also requires the prior approval of the relevant government unit. There can be no assurance that SSI or its associates or partners will be able to obtain governmental approvals for SSI's projects or that when given, such approvals will not be revoked. There can also be no assurance that SSI will continue to pass ongoing consumer safety and quality inspections in all of its store locations.

SSI may face increased competition in the Philippines from other retail companies as well as brand principals, including those who may choose to terminate their partnership arrangements with it.

The retail industry in the Philippines is highly competitive. The intensity of the competition in the Philippine retail market varies from region to region, but Metro Manila is generally considered to be the most competitive market. Metro Manila is SSI's largest market in terms of net sales. SSI faces potential competition principally on two levels: (i) with national and international retailers in the Philippines and neighboring shopping destinations such as Hong Kong, Singapore and Bangkok, among others, and (ii) with brands that are in competition with the brands in its portfolio, including those which SSI is restricted by its brand principals from operating, as well as

SSI's existing brands should the respective brand principals decide to discontinue their brand arrangements with it. SSI's retail competitors, including operators of physical stores and online retailers, compete with it on the basis of brand selection, product quality, acquisition or development of new brands, customer service, and distribution networks. Brand competitors compete with SSI on the basis of product design and range, brand popularity, price, store location or a combination of these factors. SSI anticipates competition from new market entrants and joint partnerships between national and international operators and brand principals. SSI expects that an increasing number of international retailers may enter the Philippine market in the event that the geographical and shareholding restrictions on foreign enterprises engaged in the Philippine retail business are removed or diminished and as the economy continues to improve. Potential competition may also come from SSI's existing brand principals, who may decide to terminate or not renew their arrangements with it and attempt to operate their business in the Philippines on their own. In this regard, pursuant to the standard policies of a small number of SSI's brands, it has granted such brand principals certain options, which are generally exercisable on the expiration or termination of the respective brand agreements, to acquire the relevant store businesses and/or lease rights to the store locations, or up to 100% equity interests in relevant members of the Group. The regulatory and business environment of the Philippines, however, constrains the practicability of exercising any such options. Moreover in SSI's 27-year operating history, none of its brands have terminated their relationships with it, nor attempted to operate on their own within the Philippines.

SSI leases substantially all of its premises and may not be able to continue to renew these leases or to enter into new leases in favorable locations on acceptable terms.

As of December 31, 2014, SSI has leased substantially all of its total gross selling space. SSI's lease terms generally average three years, and SSI generally has the option to renew its leases upon expiry. However, there is no assurance that SSI will be able to renew its leases on acceptable terms or at all. Leases of premises in large shopping centers may not be available for extension because landlords may decide to change tenants for better commercial arrangements or otherwise. In addition, SSI has a 20-year land lease with Fort Bonifacio Development Corporation for its Central Square retail development, in which some of its brands' stores are located. Any inability to renew leases as they expire, including its Central Square land lease, or to acquire new leases in other comparable or more favorable locations on acceptable terms, the termination of the existing leases, or the revision of lease terms to SSI's detriment may have a material adverse effect on its business, financial condition and results of operations.

With a nationwide footprint of approximately 723 stores, a continued increase in property prices in the Philippines will increase the costs that SSI incurs in securing locations for its stores and may increase its costs associated with locations that it already operates.

Any sustained upward revisions in rental rates at major malls may squeeze SSI's margins, making it less economical to lease certain stores and requiring SSI to discontinue operations at some stores. Furthermore, a number of SSI's landlords are normally granted the right to terminate the leases prior to their expiration upon the occurrence of an event of default. In the event that any of SSI's leases are terminated prior to their expiration, or if SSI's leases expire and are not renewed, it would need to relocate to alternative premises. Relocation of any of its operations may cause disruptions to its business and may require significant expenditure, and SSI cannot assure that it will be able to find suitable premises on acceptable terms or at all, in a timely manner.

SSI depends on the development of mall operators for the growth of its business.

Historically, the development of SSI's store network has been substantially mall-based. In finding sites for SSI's stores, SSI also benefits from being one of the major tenants in a number of third-party malls in the Philippines, including Power Plant Mall, Greenbelt and Bonifacio High Street in Metro Manila. A significant amount of SSI's growth depends on the growth of mall operators, particularly those in other less developed cities with significantly less premium retail space. There is no assurance that these mall operators will continue to grow at a rate that is consistent with SSI's planned rate of growth, or that new malls will be developed and constructed in the cities where SSI operates or wishes to penetrate, or that such malls will offer suitable store sites for SSI's brands. In addition, there is no assurance that SSI will continue to be able to secure space in new malls on terms acceptable to it or at all. In the event that it is unable to obtain space in a sufficient number of malls, or malls in suitable locations for its brands, it may be unable to fully implement its expansion plans, and its business, financial condition and results of operations may be materially and adversely affected.

SSI is subject to risks associated with its dependence on the importation of foreign merchandise sold in all of its stores.

As a specialty retailer of international brands, SSI purchases merchandise from its brand principals directly or through their authorized suppliers. As a result, SSI's business is sensitive to the dynamics of global trade, including international trade and related cost factors that impact any specific foreign countries where its brand principals are located or from where its merchandise is sourced. SSI's dependence on foreign imports makes it vulnerable to risks associated with products manufactured abroad, including among other things, risks of damage, destruction or confiscation of products while in transit to SSI's distribution centers located in the Philippines, charges on or assessment of additional import duties, VAT, tariffs and quotas, fluctuations in exchange rates, work stoppages, freight cost increases, inflation, foreign government regulations, trade restrictions, and increased labor costs. Any delay or interruption in receiving the

merchandise SSI orders could impair its ability to timely and adequately supply products to its stores. The lack of sufficient new merchandise or the merchandise anticipated by SSI's customers could have a negative impact on its sales, which in turn may have a material adverse effect on its profitability and results of operation.

As SSI typically place orders through individual purchase orders, it also may be subject to price fluctuations based on changes in SSI's brand principals' businesses, cost structures or other factors. Under SSI's brand agreements, it generally has the autonomy to set retail prices for the merchandise sold in its stores. However, its competitiveness and profit margins may still be adversely affected if its brand principals increase the prices of their merchandise and SSI is unable to offset such increase in its merchandising costs or otherwise. In addition, the imposition of increased duties, taxes or other charges on SSI's imports, could also negatively impact its pricing strategies and generate a material adverse effect on its profitability, business, and results of operations.

SSI relies upon independent third-party service providers for substantially all of its product shipments and are subject to increased transportation costs as well as the risks of delay.

All merchandise purchased from SSI's brand principals is shipped and delivered to its distribution centers by third-party freight forwarders. Although SSI does not have any long-term agreements with these service providers, it has maintained long-standing relationships with them based on established terms of business. Any deterioration in or other changes relating to such relationships including changes in supply and distribution chains, could result in delayed or lost deliveries or damaged products. SSI may not be able to re-source lost or damaged merchandise from its brand principals and/or suppliers or re-arrange shipment and delivery in the shortest time possible. Moreover, these service providers are third parties whom SSI does not control. They may decide to increase their prices for services provided to SSI or discontinue their relationships with it. There is no assurance that SSI will be able -to negotiate for or maintain terms commercially acceptable to it, or locate replacement service providers on a timely basis. Delivery disruptions may also occur for reasons out of SSI's control, such as poor handling, transportation bottlenecks, labor strikes, and adverse climate conditions. For example, in February 2014, the local government imposed a truck ban in Manila, which was subsequently lifted in September 2014, that created congestion at the Port of Manila and the Manila International Container Port, two of the country's biggest ports, and backlogs in deliveries to and from these ports, thereby causing delays in transporting goods into and out of the city. Any occurrence of the foregoing could cause SSI to incur costs or suffer reduced sales, which could materially and adversely affect its business, profitability and competitiveness.

SSI relies on the satisfactory performance of its IT systems and any malfunction for an extended period or loss of data could materially and adversely affect its ability to operate.

The effectiveness and efficiency of SSI's operations are dependent on a number of management information systems. SSI relies on its IT systems to manage many key aspects of its business, such as demand forecasting, purchasing, supply chain management, store operations and sales processing, staff planning and deployment, marketing and advertising, financial management and safeguarding of information. These systems are critical to its operations, as it uses them for the exchange of information between its stores and centralized teams, to manage procurement, sales and inventory, to collect and analyze customer information, and to oversee cash management and internal processes. As it develops its online sales strategy, SSI's reliance on appropriate IT systems will also increase. There is no assurance that SSI's IT systems will always operate without interruption or malfunction in the future and that it will not lose data. Any failure of its management systems to perform as anticipated or to meet the needs of its operations, particularly as it conducts its expansion, could disrupt SSI's business, expose it to operational inefficiencies and risks, and may result in higher costs, reduced sales or otherwise adversely affect SSI's results of operation and future financial performance.

The sale of counterfeit products may affect SSI's reputation and profitability.

As the brands SSI operates enjoy widespread consumer recognition, it may encounter counterfeiting of the products sold in its stores, such as unauthorized imitation or replication of the brands' designs, trademarks, or labeling by third parties. SSI usually relies on its brand principals for anti-counterfeiting efforts and enforcement of their intellectual property rights, but it can be particularly difficult and expensive to detect and stop counterfeiting in the Philippines. Any actions taken by SSI's brand principals may require significant assistance on SSI's part and force it to devote substantial management time and resources, and may not provide a satisfactory or timely result, any of which could harm sales and results of operations. Under SSI's brand agreements, it is generally indemnified by its brand principals for any infringement of their intellectual property rights by third parties. Moreover, SSI believes that it serves vastly different markets to those targeted by counterfeiters. However, there can be no assurance that any actions taken to combat counterfeiting of SSI's brand principals' products will be successful in the prevention of counterfeiting, or that counterfeiting will not negatively impact SSI's sales. Despite SSI's success in combating piracy through measures such as pricing, the significant presence of counterfeit products in the market could dilute the value of the brands it operates and impact product sales, adversely affecting its business and results of operations.

SSI's business, financial performance and results of operations are subject to seasonality.

The apparel, footwear and accessories industries have historically been subject to cyclical variations, recessions in the general economy and uncertainties regarding future economic prospects that affect consumer spending habits. Purchases of discretionary luxury items, such as products of SSI's brands, tend to decline during recessionary periods, when disposable income is lower. The success of SSI's operations depends on a number of factors impacting discretionary consumer spending, including general economic conditions, consumer confidence, wages and unemployment, housing prices, consumer debt, interest rates, fuel and energy costs, taxation and political conditions. A worsening of the economy may negatively affect consumer purchases from SSI's brands and could have a material adverse effect on its business, financial condition and operating results.

SSI also experiences seasonal fluctuations in its specialty stores and may continue to do so. Sales generally slow down in the first and third quarters of the year, and start to pick up in the second and last quarters, driven by the summer and gift-giving holiday seasons as well as seasonal promotions and sales activities that SSI conducts. If sales during its peak selling periods are significantly lower than it expects for any reason, or if there is any prolonged disruption in its operations during its peak selling periods, it may be unable to adjust its expenses in a timely manner and may be left with a substantial amount of unsold inventory, especially seasonal merchandise that is difficult to liquidate after the applicable season. This may materially and adversely affect its profitability, results of operations and financial condition.

Risks Relating to SSI's Organization and Structure

SSI is controlled by the Tantoco Family, whose interests may differ significantly from the interests of other shareholders.

SSI is controlled by members of the Tantoco Family who, together with other insiders as of December 31, 2014, own approximately 70.33% of the total outstanding common shares as of December 31, 2014. Members of the Tantoco Family also serve as SSI's directors and executive officers. Certain members of the Tantoco Family are also major shareholders of the Group, and, either individually or collectively, have private interests in a number of other companies. While the Company's By-laws contain a non-compete clause as part of the qualifications of its directors, there is no assurance that companies controlled by the Tantoco Family will not engage in activities that compete directly with SSI's retail businesses or activities, which could have a negative impact on its business. Further, they could influence the outcome of any corporate transaction or other

matters submitted to shareholders for approval, including the election of directors, mergers and acquisitions, and other significant corporate actions, to the extent they are not required to abstain from voting in respect of such transactions. The interests of the Tantoco Family, as SSI's controlling shareholder, may differ significantly from or compete with SSI's interests or the interests of its other shareholders, and there can be no assurance that the Tantoco Family will exercise influence over SSI in a manner that is in the best interests of its other shareholders.

Item 2 Properties

As of December 31, 2014, SSI owns one property, the Central Square building, which is located at Fort Bonifacio, Taguig, Metro Manila with a total gross floor area of 33,813 sq. m. This property is a retail development which was constructed by the Group for its stores. It is situated on land owned by Fort Bonifacio Development Corporation. SSI also entered into a cooperative agreement with Ayala Land, pursuant to which SSI transferred ownership to them of the uppermost floor and permitted the construction of a Cineplex that it operates.

As of December 31, 2014, other than liens created by the operation of law, there were no mortgage, lien or other encumbrances attached to this property or any limitations on SSI's ownership or usage of this property.

In the ordinary course of business, the Company leases substantially all of its 133,640 sq. m gross selling area as of December 31, 2014. The Group maintains relationships with Philippine's major developers and mall operators including Ayala Land, SM Prime Holdings, Inc. Shangri-La Plaza Corporation, Rockwell Land Corporation and Megaworld Corporation. SSI's lease terms generally average three years. Some contracts provide for renewal options subject to mutual agreement of the parties. The terms and conditions, including rental rates, are determined at arm's length, based on market conditions.

Please refer to Note 27 of the accompanying notes to the Consolidated Financial Statements for further details on Lease agreements and to Note 11 of the accompanying notes to the Consolidated Financial Statements for further details on property and equipment

Item 3 Legal Proceedings

As of December 31, 2014, the Group is not engaged in nor a subject of any material litigation, claims or arbitration, either as a plaintiff or defendant, which could be expected to have a material effect on the Group's financial position. The Group is likewise unaware of any facts likely to give rise to any proceeding which would materially and adversely affect its business or operations.

Item 4 Submission of matters to a vote of security holders

There were no matters submitted to a vote of security holders during the fourth quarter of the fiscal year covered by this report.

Part II OPERATIONAL AND FINANCIAL INFORMATION

Item 5 Market for Issuer's Common Equity and Related Stockholder Matters

MARKET INFORMATION

The common stock of SSI Group, Inc. is listed on the Philippine Stock Exchange.

The following table sets out the high and low closing prices (in PhP) of SSI Group, Inc.'s shares in the Philippine Stock Exchange for the fourth quarter of 2014, after the Company's common equity was listed on November 7, 2014:

	2014	
	High	Low
4 th Quarter	9.94	7.73

Source: CapitalIQ

The market capitalization of SSI Group, Inc's common shares as of end-2014, based on the closing price of ₱9.91/share, was approximately ₱32.8 billion.

The stock price of SSI Group, Inc's common shares as of April 10 is ₱10.28 translating to a market capitalization of approximately ₱34.06 billion

HOLDERS

The number of registered shareholders as of March 31, 2015 was 14. Outstanding common shares as of March 31, 2015 were 3,312,864,430.

The following are the top 20 registered holders of SSI Group, Inc.'s securities as of March 31, 2015:

No.	Name of Shareholder	Number of shares held	Percent to Total Outstanding Shares
1	PCD Nominee Corporation (Filipino)	2,872,810,711	86.7168%
2	PCD Nominee Corporation (Non-Filipino)	439,392,569	13.2632%
3	Chua, Carmencita G.	650,000	0.0196%
4	Tacub, Pacifico B.	2,000	0.0001%
5	Blanco, Ofelia R.	2,000	0.0001%
6	Lucero, Camille Joelle F.	1,000	0.0000%
7	Lucero, Celine Carmela F.	1,000	0.0000%
8	Herrera, Joselito C.	1,000	0.0000%
9	Lucero, Celina F.	1,000	0.0000%
10	Lucero, Celine Carmela F. ITF Leal Alyssa Cheska Isabel L.	1,000	0.0000%
11	Lucero, Roy Eduardo T.	1,000	0.0000%
12	Lucero, Marie Carissa F.	1,000	0.0000%
13	Valencia, Jesus San Luis	100	0.0000%
14	Au Owen Nathaniel S.	50	0.0000%

DIVIDENDS

No Dividends were declared by the Company during the year while ₱100 million was declared by the Company as cash dividends in 2013.

DIVIDEND POLICY

The Group have not established a specific dividend policy. Dividends shall be declared and paid out of the Company's unrestricted retained earnings which shall be payable in cash, property or stock to all shareholders on the basis of outstanding stock held by them. Unless otherwise required by law, the Board shall determine the amount, type and date of payment of the dividends to the shareholders, taking into account various factors, including:

- The level of the Group's cash earnings, return on equity and retained earnings;
- Its results for and its financial condition at the end of the year in respect of which the dividend is to be paid and its expected financial performance;
- The projected levels of capital expenditures and other investment plans;
- Restrictions on payments of dividends that may be imposed on it by any of its financing arrangements and current or prospective debt service requirements; and
- Such other factors as the Board deems appropriate.

Aside from the provisions of the Corporation Code and applicable regulations there are no existing legal restrictions that limit the payment of dividends on common shares.

RECENT SALES OF UNREGISTERED SECURITIES

Not Applicable in the fiscal year covered by this report.

RESULTS OF OPERATIONS

For the years ended December 31, 2014, 2013 and 2012

Key Performance Indicators <i>PhP MM except where indicated</i>	For the years ended Dec. 31		
	2014	2013	2012
Net Sales	15,213	12,788	11,610
Gross Profit	8,532	6,292	5,099
Net Income	998	614	462
Gross Selling Space (sq.m.)	133,640	98,126	82,593
Growth in Gross Selling Space (%)	36%	19%	18%

Key Financial and Operating Data <i>PhP MM except where indicated</i>	For the years ended Dec. 31		
	2014	2013	2012
Key Financial Data			
Net Sales	15,213	12,788	11,610
Luxury & Bridge	3,334	2,907	2,656
Casual	2,443	2,306	2,082
Fast Fashion	5,433	4,213	4,000
Footwear, Accessories & Luggage	2,134	1,746	1,534
Others	1,869	1,616	1,338
Gross Profit	8,532	6,292	5,099
Gross Profit Margin (%)	56.1%	49.2%	43.9%
EBITDA ¹	2,921	1,551	1,223
EBITDA Margin (%)	19.2%	12.1%	10.5%
Other Income (Charges)	(385)	(16)	26
Net Income	998	614	462
Net Income Margin (%)	6.6%	4.8%	4.0%
Adjusted Net Income ²	1,143	634	462
Adjusted Net Income Margin (%)	7.5%	5.0%	4.0%
Total Debt ³	5,417	5,094	673
Net Debt ⁴	2,889	3,959	(584)
Key Operating Data			
Specialty Retailing			
Number of Brands	106	91	81
Number of Stores	723	597	524
Gross Selling Space (sq.m.)	133,640	98,126	82,593
Growth in Gross Selling Space (%)	36.2%	18.8%	17.6%

¹ EBITDA is calculated as operating income plus depreciation and amortization

² Adjusted Net Income is derived by excluding the effect of share in net losses of joint ventures in the Group's net income

³ Calculated as the sum of Short-term loans payable, Current portion of long-term debt and Long-term debt.

⁴ Calculated as Total Debt minus Cash and cash equivalents

Key Financial and Operating Data <i>PhP MM except where indicated</i>	For the years ended Dec. 31		
	2014	2013	2012
Convenience Stores			
Number of Stores	90	31	0
Gross Selling Space (sq.m.)	9,656	3,711	0
Growth in Gross Selling Space (%)	160%	-	-

2014 vs. 2013

Net Sales

For the year ended Dec. 31, 2014, the Group generated net sales of ₱15.2 billion, an increase of 19%, as compared to the year ago period. The growth in net sales was driven by the expansion of the Group's store network as it continues to benefit from the availability of prime retail space located in leading malls that are suitable for its brands. The Group also continues to benefit from the breadth and relevance of its brand portfolio and from new brands added to the portfolio.

In the year ended Dec. 31, 2014 the Group expanded its store network by a net of 126 stores and fifteen brands. The additions in 2014 allowed the Group to increase its gross selling area by 36.2% or 35,514 sq.m. as compared to its gross selling area at the end of 2013. The Group's store network at the end of 2014 consisted of 723 specialty stores covering 133,640 sq.m. of retail space.

At end 2014 the Group's brand portfolio consisted of 106 brands. The Group acquired 22 international brands in 2014: A2 by Aerosoles, Acca Kappa, Alexander McQueen, Clarins, Cortefiel, Diptyque, Eden Park, F&F, Giuseppe Zanotti, Givenchy, Hamley's Isaac Mizrahi, Longchamp, MBT, Old Navy, Oliviers & Co., Pottery Barn, Pull & Bear, Reiss, Salad Stop, Saville Row and West Elm.

The following table sets out the Group's number of stores and gross selling space for the years ended Dec. 31, 2014, 2013 and 2012.

Store Network	For the years ended Dec. 31		
	2014	2013	2012
Number of Stores	723	597	524
Luxury & Bridge	150	130	119
Casual	119	94	77
Fast Fashion	92	62	47
Footwear, Accessories & Luggage	219	187	173
Others	143	124	108
Gross Selling Space (sq.m.)	133,640	98,126	82,593
Luxury & Bridge	15,229	12,597	11,434
Casual	18,217	13,723	11,264
Fast Fashion	56,151	33,924	27,095
Footwear, Accessories & Luggage	23,556	19,792	17,262
Others	20,487	18,090	15,536

*Number of Stores for the period excludes stores located in Guam.

As of Dec. 31, 2014 the Group operated 4 stores in Guam which contributed de minimis sales to the Group's net sales for the period

Gross Profit

For the year ended Dec. 31, 2014 the Group's gross profit was at ₱8.5 billion an increase of 35.6% as compared to the year ago period. Gross profit margin in 2014 was at 56.1% as compared to 49.2% in 2013. The Group's gross profit margin reflects continued strong sell-through rates, efficient management of its sales cycle and the impact of purchasing terms negotiated with brand principals. Also, as the Group reduced its trade payable days, suppliers provided it with more favorable pricing for their goods.

Operating Expenses

For the year ended Dec. 31, 2014, the Group's operating expenses amounted to ₱6.7 billion an increase of 23.7% as compared to the year ago period. Increased selling & distribution expenses are driven primarily by additional rental and personnel expense as the Group expanded its store network and staff new stores, and by additional depreciation expense associated with new stores. Increased general & administrative expenses are driven largely by increases in personnel costs and rental as the Group expanded its head office spaces and personnel to support the Group's growing store network. Taxes and license expense also increased in 2014, reflecting ₱22.3 million in one-time listing fees related to the Company's IPO in November 2014.

Other Income (Charges)

For the year ended Dec. 31, 2014 the Group incurred other charges of ₱384.8 million as compared to other charges of ₱15.6 million in 2013. The increase in other charges is attributable primarily to an

increase in interest expense to ₱281.6 million from ₱92.2 million in 2013 as the Group moved from trade payables to bank financing to fund its inventory purchases and secure prompt payment discounts, and as it financed its store expansion.

There was also an increase in the Group's share of the start-up losses of the FamilyMart and Wellworth joint ventures which were at ₱144.9 million in 2014 from ₱20.3 million during the year ago period.

Provision for Income Tax

For the year ended Dec. 31, 2014 provision for income tax was ₱498.4 million as compared to ₱287.8 million during the year ago period, as a result of a 66% increase in the Group's income before tax to ₱1.5 billion. The Group's effective tax rate was 33.2% as a result of non-tax deductible expenses such as the Group's share in the net losses of the FamilyMart and Wellworth joint ventures.

Net Income

As a result of the foregoing, 2014 net income was at ₱998.2 million, an increase of 62.7% as compared to 2013.

2014 net income, adjusted for the start-up losses of the FamilyMart and Wellworth joint ventures was at ₱1.1 billion, an 80.0% y-o-y increase.

EBITDA

As a result of the foregoing, 2014 EBITDA was at ₱2.9 billion an 88.3% y-o-y increase from 2013.

FINANCIAL CONDITION

As of Dec. 31, 2014 the Group had consolidated assets of ₱18.1 billion an increase of 52.0% as compared to Dec. 31, 2013.

Current Assets

Cash and Cash Equivalents

As of Dec. 31, 2014 cash and cash equivalents were at ₱2.5 billion as compared to ₱1.1 billion on Dec. 31, 2013 reflecting higher sales levels during 4Q 2014 as well as unutilized proceeds from the Initial Public Offering on Nov. 7, 2014.

Trade and Other Receivables

As of Dec. 31, 2014 trade and other receivables were at ₱584.8 million an increase of 17.1% over the year ago period. The largest components of trade and other receivables were trade receivables of ₱244.2 million and non-trade receivables of ₱183 million. Trade receivables represent receivables from credit card companies while non-trade receivables consist primarily of receivables from brand

principals and contractors. Non-trade receivables increased 35.7% in 2014 primarily as a result of increases in receivables from brands and credit card companies related to promotional activities.

Merchandise Inventory

Merchandise inventory at the end of 2014 was at ₱8.0 billion as compared to ₱5.9 billion at the end of 2013. Increases in inventory are driven by higher sales levels as well as purchases for new store openings.

Prepayments and other Current Assets

As of Dec. 31, 2014 prepayments and other current assets were at ₱590.3 million as compared to ₱331.6 million at the end of 2013. The increase in prepayments and other current assets was due primarily to an increase in input VAT to ₱211.2 million from ₱116.9 million in 2013 and an increase in supplies inventory to ₱103.6 million from ₱46.3 million.

Non-Current Assets

Interests in Joint Ventures

Interests in Joint Ventures as of Dec. 31, 2014 were at ₱479.5 million from ₱369.1 million at end-2013 as the Group increased its investment in SIAL CVS Retailers, Inc. (SCRI) by ₱43.3 million and booked its share of SCRI losses amounting to ₱57.4 million. The Group also increased its investment in SIAL Specialty Retailers, Inc. (SSRI) by ₱212 million and booked its share of SSRI losses equivalent to ₱87.5 million.

As of Dec. 31, 2014 SCRI had established 90 FamilyMart stores all of which were company-owned, while SSRI continued to operate one Wellworth Department store at Ayala Fairview Terraces in Quezon City.

Property and Equipment

As of Dec. 31, 2014 Property and Equipment was at ₱4.7 billion an 80.5% increase as compared to ₱2.6 billion as of Dec. 31, 2013. The increase in Property and Equipment was driven by additions to leasehold improvements related to new store openings and renovations of ₱2.2 billion. Additions during the period to construction in progress related to the completion of the Central Square building in Bonifacio Global City were at ₱417 million, with a total of ₱678.6 million reclassified under the Building account at the end of the period.

Security Deposits and Construction Bonds

As of Dec. 31, 2014 Security Deposits and Construction Bonds were at ₱807.0 million a 42.8% increase as compared to ₱565 million as of Dec. 31, 2013. The increase was due primarily to security deposits for new stores.

Other Non-Current Assets

Other Non-Current Assets as of Dec. 31, 2014 were at ₱99.6 million a 60% decrease as compared to ₱249.6 million as of Dec. 31, 2013. This was due primarily to a decline in miscellaneous deposits which pertain to deposits with contractors for the construction and renovation of stores.

Current Liabilities

As of Dec. 31, 2014 the Group had consolidated current liabilities of ₱7.4 billion a decrease of 3.4% as compared to Dec. 31, 2013.

Trade and Other Payables

As of Dec. 31, 2014 Trade and Other Payables were at ₱3.2 billion a 7% decrease as compared to ₱3.5 billion as of Dec. 31, 2013. The decrease in Trade and Other Payables was due primarily to a decrease in trade payables as the Group moved from trade payables to bank financing to fund its inventory purchases and secure prompt payment discounts.

Short Term Loans Payable

Short-term loans payables as of Dec. 31, 2014 were at ₱3.6 billion a decrease of 6% as compared to ₱3.8 billion as of Dec. 31, 2013. The reduction in short term loans reflects repayments of short-term debt.

Retirement Benefit Obligation

As of December 31, 2014, Retirement Benefit Obligation increased 35.8% to ₱306 million from ₱225 million. Retirement Benefit Obligation represents the difference between the present value of the Company's retirement plan obligations and the fair value of plan assets. In 2014, a total of ₱13.8 million in retirement benefits were paid out.

Current Portion of Long-Term Debt

Current Portion of Long-Term Debt was at ₱328.5 million as of Dec. 31, 2014 from ₱108.3 million as of Dec. 31, 2013. This reflects quarterly repayments due within the next 12 months on the ₱2.0 billion syndicated term loan facility entered into by the Group on May 8, 2013.

Non- Current Liabilities

Long-Term Debt

As of Dec. 31, 2014 Long-Term Debt was at ₱1.5 billion from ₱1.2 billion as of Dec. 31, 2013. Long-term debt for the period increased as a result of drawdowns on a ₱2.0 billion syndicated term loan facility entered into on May 8, 2013. Proceeds from this facility were used to finance the construction and fit-out of the Central Square Building in Bonifacio Global City.

Equity

As of Dec. 31, 2014 Total Equity was at ₱8.9 billion an increase of 221% as compared to ₱2.8 billion as of Dec. 31, 2013. The increase in Total Equity was driven by an increase in Capital Stock to ₱3.3 billion, from ₱200 million at the end of 2013. This increase reflects: (1) a restructuring undertaken in April 2014 that converted SSI Group, Inc. into the holding company of the Group and (2) the par value of 695,701,530 new shares issued further to the Group's IPO.

Under the April 2014 restructuring the Tantoco family subscribed to a total of ₱1.7 billion worth of SSI Group, Inc. shares and fully paid ₱525 million of P700 million partially paid SSI Group, Inc. shares purchased from Stores Specialists, Inc. The Tantoco family used proceeds from the sale of their Stores Specialists, Inc. shares to SSI Group, Inc. in order to subscribe and fully pay for the afore-mentioned SSI Group, Inc. shares.

Additional paid in capital as of Dec. 31, 2014 was at ₱4 billion reflecting subscriptions in excess of par value of the 695,701,530 new shares issued further to the Group's IPO, net of transaction costs incidental to the IPO amounting to ₱465.6 million.

Equity Reserve

The Equity reserve of ₱1.5 billion as of Dec. 31, 2014 arises from the restructuring undertaken in order to convert SSI Group, Inc. into the holding company of the Group and represents the difference between the capital stock of SSI Group, Inc. and Stores Specialists, Inc. at the conclusion of the reorganization.

2013 vs. 2012

Net sales

In 2013, the Group's net sales were at ₱12.8 billion, an increase of 10.1% compared to ₱11.6 billion in 2012. This increase in net sales was largely due to the increase in sales volume as a result of the net addition of 85 stores and five brands in 2012 and 73 stores and ten brands in 2013, allowing the Group to increase its gross selling space by 18.8% or 15,533 sq.m. over the period and to reach a larger number of consumers. The growth in net sales for the year ended December 31, 2013 was primarily driven by new store openings and brand additions in the year ended December 31, 2012, with new store openings and brand additions in the year ended December 31, 2013 also playing a part.

Given that the Group's new stores and brands typically require three to four years to ramp up their operations and gain market acceptance, the Group's gross selling space growth rate was higher than its total revenue growth. Furthermore, sales in the usually peak fourth quarter of 2013 were affected by the subdued sentiment following Typhoon Yolanda.

In 2013, the Group added a total of ten new international brands to its portfolio: Aéropostale, American Tourister, Bershka, Brooks Brothers, Desigual, Dune, Nars, Stradivarius, Swarovski and Women's Secret.

Gross Profit

In 2013, the Group's cost of goods sold was ₱6.5 billion, a decrease of 0.2% compared to ₱6.5 billion in 2012. This reduction reflected a lowering of the Group's procurement costs due to lower-priced large volume orders offsetting the increase in merchandise sold. Also, as the Group reduced its trade payable days in 2013 by financing its inventory acquisition using short-term loans, suppliers provided us with more favorable pricing for their goods.

In 2013, the Group's gross profit was ₱6.3 billion, an increase of 23.4% compared to ₱5.1 billion in 2012. For the reasons stated above, the Group's gross profit margin increased to 49.2% in 2013, from 43.9% in 2012. The strong sell-through performance and effective management of the discount sales cycle also contributed to the higher gross profit margin.

Operating expenses

In 2013, the Group's operating expenses amounted to ₱5.4 billion, an increase of 20.3% compared to ₱4.5 billion in 2012, primarily due to the growth of the Group's operations. The percentage increase in operating expenses was greater than the percentage increase in net sales due in large part to the significant number of new stores that were opened, ramp up time related to these new stores as well as the subdued consumer sentiment in the fourth quarter of 2013. This increase was largely due to an increase in selling and distribution expenses. Increased selling and distribution expenses reflected rent and one-off setup

expenses for new stores and an increase in average rental rates for existing stores, as well as personnel and utilities costs for the Group's new stores. Minor increases in supplies and maintenance expenses, security expenses and advertising, and other ancillary expenses were also contributory factors. The increase in operating expenses was also affected by an increase in general and administrative expenses, which were primarily incurred for personnel costs in the Group's merchandising and other departments, in connection with the addition of new brands and stores, as well as advertising expenses.

EBITDA

In 2013, the Group's EBITDA was ₱1.5 billion, up 25% from ₱1.2 billion in 2012. The increase was driven by the Group's increase in net sales as well as the expansion of the Group's Gross Margins, while being partially offset by increases in operating expenses

Other income (charges)

In 2013, the Group incurred other charges of ₱16 million, whereas in 2012 the Group realized other income of ₱26 million. This change resulted primarily from an increase in the Group's interest expense from ₱22 million in 2012 to ₱92 million in 2013, as the Group moved from trade payables to short-term loans to finance its inventory procurement. In 2013, the Group also recognized, for the first time, its share in net losses of joint ventures of ₱20 million because of the addition of its new line of business, the "FamilyMart" convenience stores.

Provision for income tax

In 2013, the Group's provision for income tax was ₱288 million, which was 48.1% higher than the ₱194 million recorded in 2012. The increase was attributable mainly to the increase in the Group's income before tax and its inability to deduct from taxable income its share in net losses of joint ventures, as well as a reduction in the Group's non-taxable income, namely, interest income. The Group's effective tax rates for 2012 and 2013 were 29.6% and 31.9%, respectively, compared to the standard Philippine corporate tax rate of 30%.

Net income

As a result of the foregoing, the Group's net income in 2013 was ₱614 million, an increase of 32.8% compared to ₱462 million in 2012. The Group's net income margin increased to 4.8% in 2013, from 4.0% in 2012, due primarily to its increased gross profit margin, offset in part by increased operating expenses and taxes.

FINANCIAL CONDITION

As of Dec. 31, 2013 the Group had consolidated assets of ₱11.9 billion an increase of 24.2% as compared to Dec. 31, 2012.

CURRENT ASSETS

Cash and Cash Equivalents

As of Dec. 31, 2013 cash and cash equivalents were at ₱1.1 billion as compared to ₱1.3 billion on Dec. 31, 2012 as the Group funded its store expansion program and acquired inventory for new stores.

Trade and Other Receivables

As of Dec. 31, 2013 trade and other receivables were at ₱499.3 million an increase of 33% over the year ago period arising from the larger ending balance of credit card receivables at year-end.

Merchandise Inventory

Merchandise inventory at the end of 2013 was at ₱5.9 billion as compared to ₱5.4 billion at the end of 2012. Increases in inventory are driven by higher sales levels as well as purchases for new store openings.

Prepayments and other Current Assets

As of Dec. 31, 2013 prepayments and other current assets were at ₱331.6 million as compared to ₱226.6 million at the end of 2012. The increase in prepayments and other current assets was due primarily to an increase in input VAT to ₱116.9 million, and an increase in supplies inventory to ₱46.3 million.

Non-Current Assets

Interests in Joint Ventures

Interests in Joint Ventures as of Dec. 31, 2013 were at ₱369.0 million from ₱136.9 million at end 2012 as the Group increased its investment in SIAL CVS Retailers, Inc. (SCRI) by ₱97.5 million and booked its share of SCRI losses amounting to ₱20.3 million. The Group also increased its investment in SIAL Specialty Retailers, Inc. (SSRI) by ₱155 million.

As of Dec. 31, 2013 SCRI had established 31 FamilyMart stores all of which were company owned.

Property and Equipment

As of Dec. 31, 2013 Property and Equipment was at ₱2.6 billion as compared to ₱1.3 billion as of Dec. 31, 2012. The increase in Property and Equipment was driven by additions to leasehold improvements related to new store openings and renovations of ₱1.0 billion. Additions during the period to construction in progress related to the Central Square building in Bonifacio Global City were at ₱372.7 million.

Security Deposits and Construction Bonds

As of Dec. 31, 2013 Security Deposits and Construction Bonds were at ₱565.0 million a 27% increase as compared to ₱444.9 million as of Dec. 31, 2012. The increase was due primarily to additional security deposits for new stores.

Current Liabilities

As of Dec. 31, 2013 the Group had consolidated current liabilities of ₱7.6 billion an increase of 3.1% as compared to Dec. 31, 2012.

Trade and Other Payables

As of Dec. 31, 2013 Trade and Other Payables were at ₱3.5 billion from ₱6.6 billion as at Dec. 31, 2012. The lower level of payables reflects the impact of prompt payment discounts secured from suppliers.

Short Term Loans Payable

Short-term loans payables as of Dec. 31, 2013 were at ₱3.8 billion as compared to ₱672.5 million as of Dec. 31, 2012 as the Group shifted from funding inventory purchases through trade payables to partially funding these through short term debt.

Current Portion of Long-Term Debt

Current Portion of Long-Term Debt was at ₱108.3 million as of Dec. 31, 2013. This reflects quarterly repayments due within the next 12 months on the ₱2.0 billion syndicated term loan facility entered into by the Group on May 8, 2013.

Non- Current Liabilities

Long-Term Debt

As of Dec. 31, 2013 Long-Term Debt was at ₱1.2 billion. Long-term debt for the period increased as a result of drawdowns on a ₱2.0 Billion syndicated term loan facility entered into on May 8, 2013. Proceeds from this facility were used to finance the construction and fit-out of the Central Square Building in Bonifacio Global City.

Equity

As of Dec. 31, 2013 Total Equity was at ₱2.8 billion an increase of 99% as compared to ₱1.4 billion as of Dec. 31, 2012. The increase in Total Equity was driven by an increase in Retained Earnings.

Equity Reserve

The Equity reserve of ₱500.4 million as of Dec. 31, 2013 arises from the reorganization undertaken in April 2014 in order to convert SSI Group, Inc. into the holding company of the Group. Prior to the reorganization, the balance of the equity reserve represents the difference between the legal Capital of SSI Goup, Inc. and Stores Specialists, Inc.

Other Disclosures

- (i) Except for the Initial Public Offering of shares of SSI Group, Inc. on Nov. 7, 2014 which raised gross primary proceeds of ₱5.2B for the Company, there are no known trends, events or uncertainties that will result in the Company's liquidity increasing or decreasing in a material way.
- (ii) There were no events that will trigger direct or contingent financial obligations that are material to the Company, including and default or acceleration of an obligation
- (iii) Likewise there were no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.
- (iv) There are no material commitments for capital expenditures aside from those performed in the ordinary course of business and in line with the Group's store expansion program
- (v) There are no known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on the Group's revenues from continuing operations.
- (vi) There were no significant elements of income or loss that did not arise from continuing operations.
- (vii) The Group experiences the fourth quarter of the year as the peak season relating to increased sales resulting from the Christmas and New Year holidays.

Item 7 Financial Statements

The Consolidated financial statements are filed as part of this report.

Item 8 Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

The following table sets out the aggregate fees billed to SSI Group, Inc. for the last three fiscal years for professional services rendered by SGV & Co.

<i>(in PHP Millions)</i>	Audit and Audit-related Fees		Tax Fees	Other Fees	Total
	Fees for services that are normally provided by the external auditor in connection with statutory and regulatory filings	Professional Fees related to the Initial Public Offering			
2014	4.6	11.0	-	-	14.6
2013	4.0	-	-	-	4.0
2012	3.7	-	-	-	3.7

The Company has engaged the services of SGV & Co. during the two most recent fiscal years. There are no disagreements with SGV & Co. on accounting and financial disclosure.

SSI Group, Inc.'s Corporate Governance Manual provides that the Audit Committee shall among other activities (i) evaluate significant issues reported by the independent auditors in relation to the adequacy, efficiency and effectiveness of policies, controls, processes, and activities of the Company; (ii) ensure that other non-audit work provided by the independent auditors is not in conflict with their functions as independent auditors; and (iii) ensure the compliance of the Company with acceptable auditing and accounting standards and regulations.

Part III CONTRAL AND COMPENSATION INFORMATION

Item 9 Directors and Executive Officers of the Registrant

Currently, the Board consists of nine members, of which two are independent directors. The table below sets out certain information regarding the members of the Board. All members of the Board and executive officers listed below are citizens of the Philippines.

Name	Age	Position
Zenaida R. Tantoco	68	Chairman
Anthony T. Huang	43	President
Ma. Teresa R. Tantoco	50	Treasurer
Ma. Elena T. Valbuena	56	Director
Bienvenido V. Tantoco III	48	Director
Eduardo T. Lopez III	46	Director
Edgardo Luis Pedro T. Pineda, Jr.	43	Director
Baltazar N. Endriga	74	Independent Director
Carlo L. Katigbak	44	Independent Director

The following table sets out certain information regarding the Company's executive officers

Name	Age	Position
Zenaida R. Tantoco	68	Chief Executive Officer
Anthony T. Huang	43	President
Elizabeth T. Quiambao	62	Executive Vice President
Rossellina J. Escoto	61	Vice President—Finance
Reuben J. Ravago	45	Vice President—IT
Margarita A. Atienza	41	Vice President—Investor Relations
Rosanno P. Nisce	51	Corporate Secretary
Cheryl Anne M. Berioso	35	Head of Corporate Planning

A summary of the qualifications of the incumbent directors and incumbent officers including positions currently held by the directors and executive officers, as well as positions held during the past five years is set forth below:

Zenaida R. Tantoco, 68, Director of the Company since 2007. She is the Chairman and Chief Executive Officer of the Company. Ms. Tantoco is also the Chairman and Chief Executive Officer of all of the Group's companies. She has over 40 years of experience in the retail business, and serves as the President of Rustan Commercial Corporation and Rustan Marketing Corporation. In addition, she is a member of the board of directors of several Rustan's Group companies, including, among others, Rustan Commercial Corporation, Rustan Marketing Corporation and Rustan Coffee Corporation. Ms. Tantoco graduated cum laude from the Assumption College with a Bachelor of Science degree in Business Administration.

Anthony T. Huang, 43, Director of the Company since 2007. He is the President of the Company. Mr. Huang is also the President and a director of all of the Group's companies. He joined the Group in 1995 and has over 22 years of experience in the retail business. He also serves as the

Executive Vice President of Rustan Marketing Corporation. He is a member of the board of directors of Sta. Elena Properties, Inc. Rustan Supercenters, Inc. and Commonwealth Foods, Inc. Mr. Huang graduated from the University of Asia and the Pacific with a Bachelor of Arts degree in Humanities.

Ma. Teresa R. Tantoco, 50, Director of the Company since 2008. She is the Treasurer of the Company. Ms. Tantoco is also the Treasurer and a director of the Group's companies, including, among others, International Specialty Apparel, Inc., Specialty Food Retailers, Inc., International Specialty Retailers, Inc., International Specialty Wear, Inc., Footwear Specialty Retailers, Inc., International Specialty Fashions, Inc. and Luxury Concepts, Inc. In addition, she serves as the Treasurer and a director of RPG Distribution Services, Inc., Rustan Marketing Corporation, and is a member of the board of directors of Rustan Commercial Corporation. Ms. Tantoco graduated from John Cabot International College with a Bachelor of Science degree in Business Administration.

Ma. Elena T. Valbuena, 56, Director of the Company since 2008. Ms. Valbuena is also a member of the board of directors of Group's companies, including, among others, Stores Specialists, Inc. Rustan Marketing Specialists, Inc. International Specialty Concepts, Inc. and Specialty Investments, Inc. She is a director of Rustan Commercial Corporation and serves the Vice President of Buying for its Home Division. In addition, she is a member of the board of directors of Rustan Coffee Corporation, Rustan Marketing Corporation and RPG Distribution Services, Inc. Ms. Valbuena graduated from the Assumption College with a Bachelor of Science degree in Entrepreneurship.

Bienvenido V. Tantoco III, 48, Director of the Company since 2007. Mr. Tantoco is the President of Rustan Supercenter, Inc. He was also the Executive Vice President and General Manager of Rustan Supercenter, Inc. prior to his appointment as the President. In addition, he served as the Vice President for Corporate Planning and later with the Office of the President, of Rustan Commercial Corporation. Mr. Tantoco graduated from Connecticut College with a Bachelor of Arts degree in Economics, and J.L Kellogg Graduate School of Management, Northwestern University with a Master of Management degree, majors in Marketing, Accounting, and Organizational Behavior.

Eduardo T. Lopez III, 46, Director of the Company since 2008. Mr. Lopez is the General Manager and Vice President of Finance and Administration of Superstar Security Agency, Inc., the Assistant to the President of Unilogix, Inc., the owner and General Manager of Blue Line Art Gallery, Inc., and the owner and General Manager of Secondo Time Pieces. He is a director of Touch Media Philippines, Inc. and Market Intelligence Holdings, Corp. In addition, Mr. Lopez serves as a member of the board of directors of Rustan Commercial Corporation, Rustan Marketing Corporation, Rustan Supermarket, Inc., Rustan Coffee Corporation, Rustan Superstore Administration, Inc., Rustan Investments Management Corporation and Rustan Design Specialists, Inc. Mr. Lopez graduated from Ateneo De Manila University with a Bachelor of Science

degree in Economics, Santa Clara University with a Bachelor of Science degree in Economics, and Stanford University with a Master of Science degree in Management.

Edgardo Luis Pedro T. Pineda, Jr, 43, Director of the Company since 2014. Mr. Pineda is also a director of the Group's companies, Stores Specialists, Inc. and Rustan Marketing Specialists, Inc. a director of other Group companies, Stores Specialists, Inc. and Rustan Marketing Specialists, Inc. In addition, he is a director of Rustan Commercial Corporation, Rustan Marketing Corporation, Rustan Supermarket, Inc., Rustan Coffee Corporation, Rustan Superstore Administration, Inc., Rustan Investments Management Corporation and Rustan Design Specialists, Inc. Mr. Pineda graduated from Fordham University with a Bachelor of Science degree in Business Administration, and Stanford University with a Master of Science degree in Business Management.

Baltazar N. Endriga, 74, Independent Director of the Company since 2014. Mr. Endriga is also the President of Meridian International College of Business, Arts and Technology and the Managing Director of Endriga, Manangu & Associates, Certified Public Accountants. In addition, he is a member of the National Executive Council — National Movement for Free Elections, and a board member of Miriam College Foundation and Kalayaan College, respectively. Prior to that, among other positions, he was the President of the Credit Information Corporation, a board member and Treasurer of the Management Association of the Philippines, President and Chief Academic Officer of University of the East, and a faculty member of De La Salle University Graduate School of Business. Mr. Endriga graduated magna cum laude from University of the East with a Bachelor of Business Administration degree, major in Accounting, and Harvard Business School with a Master of Business Administration degree.

Carlo L. Katigbak, 44, Independent Director of the Company since 2014. Mr. Katigbak is also the President and Chief Executive Officer of Skycable Corporation, the Managing Director of Bayantel Holdings Corporation and the President of ABS-CBM Convergence Corp. In addition, he is a member of the Board of Trustees of Knowledge Channel Foundation. Mr. Katigbak graduated from the Ateneo de Manila University with a Bachelor of Science degree, major in Management Engineering and Harvard Business School, Advanced Management Program.

EXECUTIVE OFFICERS

Elizabeth T. Quaimbao, 62, is the Executive Vice President of the Company. Mrs. Quaimbao is also the Executive Vice President and General Manager of all of the Group's companies, except for Rustan Marketing Specialists, Inc. Prior to joining the Group in 1994, she was an auditor with SGV & Co., the Controller of Philippine Aerospace Development Corp., the Vice President of Tourist Duty Free Shops and Vice President of Grosby Footwear, Inc. Mrs. Quaimbao graduated magna cum laude from the University of Santo Tomas with a Bachelor of Science degree in Commerce, major in Accountancy and is a certified public accountant.

Rosselina J Escoto, 61, is the Vice President of Finance for the Company. Mrs. Escoto is also the Finance Manager of the Group companies, Stores Specialists, Inc, Global Specialty Retailers, Inc. Footwear Specialty Retailers, Inc., Luxury Concepts, Inc., International Specialty Fashions, Inc. and International Specialty Concepts, Inc. Prior to joining the Group in 1997, she was an auditor with SGV & Co., and also held a senior management position with the PSE. Mrs. Escoto graduated magna cum laude from the University of Santo Tomas with a Bachelor of Science degree in Commerce, major in Accountancy and is a certified public accountant.

Reuben J. Ravago, 45, is the Vice President of IT for the Company. Mr. Ravago is the Chief Technical Consultant for Rustan Commercial Corporation, and the founder and Chief Technology Architect of OLM Technologies, Inc. Prior to joining the Group in 2007, he was a senior technology consultant with SGV Associates, and the Managing Director and IT Director of K2 Interactive, Inc. Mr. Ravago graduated from the University of the Philippines with a Bachelor of Science in Computer Science and a Master of Science degree in Electrical Engineering (Computers and Communication).

Margarita A. Atienza, 41, is the Vice President of Investor Relations and Compliance for the Company. Prior to joining the Group in 2014, she was an Associate Director for Client Coverage with BPI Capital Corporation, which she joined in 2008. Ms. Atienza graduated from the Ateneo de Manila University with a Bachelors Degree in Social Sciences and the Asian Institute of Management with a Masters in Business Administration.

Rosanno P. Nisce, 51, is the Corporate Secretary of the Company. Mr. Nisce is a Senior Partner of the Nisce Mamuric Guinto Rivera and Alcantara Law Offices. He has been in law practice for 25 years, specializing in corporate and commercial law. Mr. Nisce graduated from the Ateneo De Manila University with a Bachelor of Arts degree in Economics, and obtained his Bachelor of Laws degree from the Ateneo de Manila School of Law. He subsequently obtained his Master of Laws degree in International Banking and Financial Law from the Morin Center of the Boston University School of Law.

Cheryl Anne M. Berioso, 35, is the Head of Corporate Planning for the Company. Prior to the joining the Group in 2001, she was a market and planning analyst with the Bank of Commerce, as well as the Secretary for the Executive and Asset and Liabilities Committees. Ms. Berioso graduated from De La Salle University with a Bachelor of Science in Applied Economics and a Master of Science degree in Economics.

SIGNIFICANT EMPLOYEES

The Company does not believe that its business is dependent on the services of any particular employee.

FAMILY RELATIONSHIPS

Bienvenido Tantoco, Sr. is the patriarch of the Tantoco Family, and together with his wife, the late Glicería R. Tantoco, are the founders of the Rustan's Group. They have six children, Bienvenido R. Tantoco, Jr., Zenaida R. Tantoco, Ma. Carmencita T. Lopez, Ma. Elena T. Valbuena, Ma. Lourdes T. Pineda and Ma. Teresa R. Tantoco (collectively, the "Second Generation").

As set out below, the Board is comprised of several members of the Second Generation, as well as several of their children:

Zenaida R. Tantoco, is the Chairman and Chief Executive Officer of the Company.

Anthony T. Huang, is the President of the Company and the son of Zenaida R. Tantoco.

Ma. Teresa R. Tantoco, is the Treasurer of the Company.

Ma. Elena T. Valbuena, is a Director of the Company.

Bienvenido V. Tantoco III, is a Director of the Company and the son of Bienvenido R. Tantoco, Jr.

Eduardo T. Lopez III, is a Director of the Company and the son of Ma. Carmencita T. Lopez.

Edgardo Luis Pedro T. Pineda, Jr, is a Director of the Company and the son of Ma. Lourdes T. Pineda.

The only family members who hold senior management positions are Zenaida R. Tantoco, Ma. Teresa R. Tantoco and Anthony T. Huang.

INVOLVEMENT IN CERTAIN LEGAL PROCEEDINGS

SSI Group, Inc. is not aware of (i) any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time; (ii) Any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses; (iii) any of the directors and executive officers being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and (iv) any of the directors and executive officers being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading market or self-regulatory organization, to have

violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated, occurring during the past five (5) years up to the latest date that are material to an evaluation of the ability or integrity of any director, any nominee for election as director, executive officer, underwriter or control person of SSI Group, Inc.

Item 10 Executive Compensation

The following table sets out the Company’s chief executive officer (“CEO”) and the four most highly compensated senior officers for the last three years and projected for the year 2015.

Name	Position
Zenaida R. Tantoco	Chairman and CEO
Anthony T. Huang	President
Elizabeth T. Quiambao	Executive Vice President
Rossellina J. Escoto	Vice President—Finance
Reuben J. Ravago	Vice President—IT

The following table identifies and summarizes the aggregate compensation of the Company’s CEO and the four most highly compensated executive officers, as well as the aggregate compensation paid to all officers and Directors as a group, for the years ended December 31, 2012, 2013 and 2014.

	Year	Total (In ₱ millions)
CEO and the four most highly compensated executive officers named above	2012	14.7
	2013	15.6
	2014	16.1
	2015 (estimated)	16.9
Aggregate compensation paid to all other officers and Directors as a group unnamed	2012	1.4
	2013	3.1
	2014	3.4
	2015 (estimated)	3.6

STANDARD ARRANGEMENTS

Other than payment of reasonable per diem as may be determined by the Board for its meetings, there are no standard arrangements pursuant to which the Company’s Directors are compensated directly, or indirectly for any services provided as a director

OTHER ARRANGEMENTS

On August 4, 2014, the Board and stockholders of SSI Group, Inc. approved a stock grant to reward and compensate the key executive officers for services rendered in 2014. As approved by the Board and stockholders of the Corporation, the shares to be issued pursuant to the stock grant for the year 2014 will be priced based on the Offer Price set during the initial public offering of the shares

of the Company. The shares covered by the stock grant are expected to be issued to the eligible employees of the Corporation during the second and fourth quarter of 2015.

WARRANTS AND OPTIONS OUTSTANDING

Not applicable

Item 11 Security Ownership of Certain Beneficial Owners and Management

SECURITY OWNERSHIP OF CERTAIN RECORD AND BENEFICIAL OWNERS HOLDING MORE THAN 5% OF THE COMPANY'S VOTING SECURITIES AS OF MARCH 31, 2015

As of March 31, 2015, the Company knows no one who beneficially owns in excess of 5% of the Company's common stock except set forth in the table below.

Title of Class	Names and addresses of record owners and relationship with the Company	Name of beneficial owner and relationship with record owner	Citizenship	Number of shares held	% to Total Outstanding Shares
Common	PCD Nominee Corporation 37 th Floor Tower 1, the Enterprise Center, Ayala Avenue cor. Paseo de Roxas, Makati City <i>(stockholder)</i>	Wellborn Trading and Investments, Inc.⁵ <i>(client of PDTC participant)</i>	Filipino	468,043,679	14.1281%
Common	PCD Nominee Corporation 37 th Floor Tower 1, the Enterprise Center, Ayala Avenue cor. Paseo de Roxas, Makati City <i>(stockholder)</i>	Marjorisca, Incorporated⁶ <i>(client of PDTC participant)</i>	Filipino	434,440,400	13.1137%

Notes

⁵ Wellborn Trading and Investments, Inc. is beneficially owned by Zenaida R. Tantoco, Anthony T. Huang, Michael T. Huang and Catherine T. Huang as to 77.9%, 7.4%, 7.4% and 7.4% respectively. Zenaida R. Tantoco directly and indirectly owns 468,583,779 common shares of the company equivalent to 14.14% of outstanding shares.

⁶ Marjorisca Incorporated is wholly and beneficially owned by Ma. Elena T. Valbuena. Ma. Elena T. Valbuena directly and indirectly owns 466,310,879 common shares of the company equivalent to 14.08% of outstanding shares.

Title of Class	Names and addresses of record owners and relationship with the Company	Name of beneficial owner and relationship with record owner	Citizenship	Number of shares held	% to Total Outstanding Shares
Common	PCD Nominee Corporation 37 th Floor Tower 1, the Enterprise Center, Ayala Avenue cor. Paseo de Roxas, Makati City <i>(stockholder)</i>	Birdseyeview, Inc.⁷ <i>(client of PDTC participant)</i>	Filipino	434,412,500	13.1129%
Common	PCD Nominee Corporation 37 th Floor Tower 1, the Enterprise Center, Ayala Avenue cor. Paseo de Roxas, Makati City <i>(stockholder)</i>	Educar Holdings, Corp.⁸ <i>(client of PDTC participant)</i>	Filipino	415,753,800	12.5497%
Common	PCD Nominee Corporation 37 th Floor Tower 1, the Enterprise Center, Ayala Avenue cor. Paseo de Roxas, Makati City <i>(stockholder)</i>	Bordeaux Holdings, Inc.⁹ <i>(client of PDTC participant)</i>	Filipino	414,967,821	12.5260%

⁷ Birdseyeview, Inc. is wholly and beneficially owned by Ma. Teresa R. Tantoco. Ma. Teresa R. Tantoco directly and indirectly owns 466,886,931 common shares of the company equivalent to 14.09% of outstanding shares.

⁸ Educar Holdings, Corp. is beneficially owned by seven members of the Lopez family, Eduardo S. Lopez, Jr. Ma. Carmencita T. Lopez, Eduardo T. Lopez III, Ma. Margarita L. De Jesus, Ma. Carmencita L. Tiangco, and Enrique Antonio T. Lopez, each of whom holds an equal shareholding interest of 14.3%

⁹ Bordeaux Holdings, Inc. is wholly and beneficially owned by Ma. Lourdes T. Pineda

SECURITY OWNERSHIP OF MANAGEMENT AS OF MARCH 31, 2015

Title of Class	Name of beneficial owner	Position	Amount and Nature of Beneficial Ownership (shares)	Citizenship	% to Total Outstanding Shares
Named Executive Officers					
Common	Zenaida R. Tantoco	Chairman and CEO	468,583,779 (direct and indirect)	Filipino	14.1444%
Common	Anthony T. Huang	President	3,502,100 (direct)	Filipino	0.1057%
Common	Elizabeth T. Quiambao	Executive Vice President	3,334,000 (direct)	Filipino	0.1006%
Common	Rosselina J. Escoto	Vice President—Finance	133,500 (direct)	Filipino	0.0040%
Common	Reuben J. Ravago	Vice President—IT	20,300 (direct)	Filipino	0.0006%
Other Executive Officers and Directors					
Common	Ma. Teresa R. Tantoco	Treasurer	466,886,931 (direct and indirect)	Filipino	14.0931%
Common	Ma. Elena T. Valbuena	Director	466,310,879 (direct and indirect)	Filipino	14.0758%
Common	Bienvenido V. Tantoco III	Director	856,100 (direct and indirect)	Filipino	0.0258%
Common	Eduardo T. Lopez III	Director	790,100 (direct)	Filipino	0.0238%
Common	Edgardo Luis Pedro T. Pineda, Jr.	Director	100 (direct)	Filipino	0.0000%
Common	Baltazar N. Endriga	Independent Director	1 (direct)	Filipino	0.0000%
Common	Carlo L. Katigbak	Independent Director	1 (direct)	Filipino	0.0000%
Common	Cheryl Anne M. Berioso	Head of Corporate Planning	20,000 (direct)	Filipino	0.0006%

Except as disclosed above, none of the Company's other executive officers or department managers own shares directly or indirectly in the Company. Ownership in the Company is limited to that indicated in the foregoing.

VOTING TRUST HOLDERS OF 5% OR MORE

There were no persons holding more than 5% of a class of shares under a voting trust or similar agreement as of March 31, 2015.

CHANGES IN CONTROL

Except for the corporate restructuring, as described on page 12 of this report, there has been no change in the control of the Company since it was formed on April 16, 2007. As

of December 31, 2014, there are no arrangements that may result in a change in the control of the Company.

Item 12 Certain Relationships and Related Transactions

Please refer to Note 21 (Related Party Disclosures) of the Notes to Consolidated Financial Statements.

The Group, in the ordinary course of business, have engaged in transactions with each other as well as other affiliated companies, consisting principally of sales and purchases at market prices, advances made and obtained, as well as leases on an arms-length basis.

Part IV CORPORATE GOVERNANCE

Item 13 Corporate Governance

The Board approved the Company's Corporate Governance Manual on August 4, 2014 to monitor and assess the level of the Company's compliance with leading practices on good corporate governance as specified in the relevant Philippine Securities and Exchange Commission ("SEC") Circulars. In addition to establishing specialized committees to assist in complying with principles of good corporate governance, the Manual also outlines specific investors' rights and protections and enumerates particular duties expected from the members of the Board, officers and employees. It also features a disclosure system which requires adherence to the principles of transparency, accountability and fairness. A compliance officer is responsible for the formulation of specific measures to determine the level of compliance with the Manual by members of the Board, officers and employees. As of December 31, 2014, the Company has not encountered any material deviations from the standards specified in the Manual.

The Manual also identifies the Company's policy with respect to the related party transactions, which covers any contract, agreement, transaction, arrangement or dealing of the Company with a director or officer or any related party. The Manual provides that such related party transactions shall be entered into by the Company on an arms' length basis and under such terms that inure to the benefit and best interest of the Company and its shareholders as a whole, considering relevant circumstances, but subject to the review and approval requirements set forth in the manual and the Corporation Code. A copy of the Manual containing the foregoing provisions was submitted to the SEC.

Committees of the Board

Pursuant to the Company's Corporate Governance Manual, the Board has created each of the following committees. Each member of the respective committees named below have effectively assumed office upon approval by the SEC of the Company's application to offer its shares to the public last October 24, 2014 and will serve until a successor shall have been elected and appointed.

Audit Committee

The Company's audit committee is responsible for assisting the Board in its fiduciary responsibilities by providing an independent and objective assurance to its management and shareholders of the continuous improvement of its risk management systems, business operations and the proper safeguarding and use of its resources and assets. The audit committee provides a general evaluation of and assistance in the overall improvement of its risk management, control and governance processes. The audit committee shall have functions and powers prescribed by the Board and in accordance with applicable laws and

regulations, including, among others, assisting the Board in the performance of its oversight responsibility for the financial reporting process, system of internal control, audit process and monitoring of compliance with laws, rules and regulations, oversight over the external auditors, the nature, scope and expenses of the audit, and evaluation and determination of any non-audit work and review of the non-audit fees paid to the external auditors.

The audit committee is comprised of three members, including one independent director, who serves as the chairman of the committee. The audit committee reports to the Board and is required to meet at least twice a year.

Remuneration and Compensation Committee

The Company's remuneration and compensation committee is responsible for objectively recommending a formal and transparent framework of remuneration and evaluation for the members of the Board and the Company's key executives to enable them to run the Company successfully. The remuneration and compensation committee is comprised of three members, including one independent director. The remuneration and compensation committee reports directly to the Board and is required to meet at least once a year.

Nomination Committee

The Company's nomination committee is responsible for providing the Company's shareholders with an independent and objective evaluation and assurance that the members of the Board are competent and will foster long-term success and competitiveness. The nomination committee is comprised of five members, including one independent director. The nomination committee reports directly to the Board and is required to meet at least once a year.

Item 14 Exhibits and Schedules

- a. Exhibits—See accompanying Index to Financial Statements and Supplementary Schedules
- b. Reports on SEC Form 17-C

Aside from compliance with periodic reporting requirements, the Company promptly discloses major and market sensitive information such as material transactions, press releases, and other information that may affect the decision of the investing public


In 2014, the Company filed, among others, unstructured disclosures involving the following


- 1. Press release on the status of the Company's online retailing site.
- 2. Press release on the acquisition of the Philippine franchise rights to Hamley's, C.Wonder, and Salad Stop.
- 3. The exercise of the Overallotment Option in relation to the initial public offering of shares of the Company
- 4. Press release covering updates on third quarter results

SIGNATURES

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Makati on March 27, 2014.

By:


ANTHONY T. HUANG
 President


ROSSELLINA J. ESCOTO
 Vice President—Finance/ Chief Accounting Officer


ROSANNO P. NISCE
 Corporate Secretary

SUBSCRIBED AND SWORN to before me this APR 14 2015 day of APRIL 2015 affiant(s) exhibiting to me his/their identification documents, as follows:

NAMES	Driver's License/CTC/ Passport No.	DATE OF ISSUE	PLACE OF ISSUE
Anthony T. Huang	Phil. Passport EB5215003	April 23, 2012	DFA Manila
Rosanno P. Nisce	Driver's License No. C1181015815	September 10, 2013	Quezon City
Rosellina J. Escoto	CTC No. 02418385	January 8, 2015	Makati City

Doc. no. 131
 Page no. 28
 Book no. 483
 Series no. 2014 1

ATTY. VIRGINIO R. BATALLA
 Notary Public
 NOTARY PUBLIC FOR MAKATI CITY
 APPOINTMENT NO. M 32
 UNTIL DECEMBER 31, 2016
 ROLL OF ATTY. NO. 48348
 MCLE COMPLIANCE NO. IV-6016883/4-10-2013
 IBP NO. 706762 – LIFETIME MEMBER
 PTR. NO. 474 - 8510 JAN 05, 2015
 EXECUTIVE BLDG. CENTER
 MAKATI AVE., COR., JUPITER

INDEX TO FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

I. 2014 CONSOLIDATED FINANCIAL STATEMENTS OF THE COMPANY

- a. Statement of Management's Responsibility for Financial Statements
- b. SSI Group, Inc.'s Consolidated Financial Statements as of December 31, 2014 and 2013 and years ended December 31, 2014, 2013 and 2012 and Independent Auditor's Report

II. Supplementary Schedules

Schedule	Contents
<i>Index to the Consolidated Financial Statements</i>	
I	Map Showing the Relationships Between and Among the Companies in the Group, its Ultimate Parent Company and Subsidiaries
II	Schedule of All Effective Standards and Interpretations Under Philippine Financial Reporting Standards
III	Reconciliation of Retained Earnings Available for Dividend Declaration
IV	Financial Soundness Indicators
<i>Supplementary Schedules</i>	
A	Financial Assets
B	Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related parties)
C	Amounts Receivable from Related Parties and Amounts Payable to Related Parties which are Eliminated during the Consolidation of Financial Statements
D	Intangible Assets - Other Assets
E	Long-Term Debt
F	Indebtedness to Related Parties
G	Guarantees of Securities of Other Issuers
H	Capital Stock

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

March 27, 2015

Securities and Exchange Commission
SEC Building, EDSA Greenhills
Mandaluyong, Metro Manila

The management of SSI Group, Inc. (Formerly Casual Clothing Specialists, Inc.) and Subsidiaries (the Company) is responsible for the preparation and fair presentation of the consolidated financial statements for the years ended December 31, 2014 and 2013, including the additional components attached therein, in accordance with the prescribed financial reporting framework indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the consolidated financial statements and submits the same to the stockholders.

SyCip, Gorres, Velayo & Co., the independent auditors, appointed by the stockholders has examined the consolidated financial statements of the Company in accordance with the Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such examination.



ZENAIDA R. TANTOCO
Chairman of the Board

ANTHONY T. HUANG
President

MA. TERESA R. TANTOCO
Treasurer

**SSI Group, Inc. (Formerly Casual Clothing Specialists, Inc.)
and Subsidiaries**

Consolidated Financial Statements
December 31, 2014 and 2013
and Years Ended December 31, 2014, 2013 and 2012

and

Independent Auditors' Report



SGV
Building a better
working world

A member firm of Ernst & Young Global Limited

INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors
SSI Group, Inc.

We have audited the accompanying consolidated financial statements of SSI Group, Inc. (formerly Casual Clothing Specialists, Inc.) and its Subsidiaries, which comprise the consolidated statements of balance sheets as at December 31, 2014 and 2013, and the consolidated statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2014, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of SSI Group, Inc. and its Subsidiaries as at December 31, 2014 and 2013, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2014 in accordance with Philippine Financial Reporting Standards.

SYCIP GORRES VELAYO & CO.



Ladislao Z. Avila, Jr.

Partner

CPA Certificate No. 69099

SEC Accreditation No. 0111-AR-3 (Group A),
January 18, 2013, valid until January 17, 2016

Tax Identification No. 109-247-891

BIR Accreditation No. 08-001998-43-2015,
February 27, 2015, valid until February 26, 2018

PTR No. 4751254, January 5, 2015, Makati City

March 27, 2015



**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

CONSOLIDATED BALANCE SHEETS

	December 31	
	2014	2013
ASSETS		
Current Assets		
Cash and cash equivalents (Note 5)	₱2,527,828,209	₱1,134,749,837
Trade and other receivables (Note 6)	584,872,648	499,297,538
Merchandise inventory (Note 7)	7,980,070,099	5,898,907,758
Amounts owed by related parties (Note 21)	6,941,758	8,668,359
Prepayments and other current assets (Note 8)	590,339,738	331,649,745
Total Current Assets	11,690,052,452	7,873,273,237
Noncurrent Assets		
Investment in an associate (Note 9)	49,117,530	42,937,695
Interests in joint ventures (Note 10)	479,455,513	369,074,715
Property and equipment (Note 11)	4,680,064,601	2,592,700,507
Deferred tax assets (Note 23)	254,727,150	185,264,695
Security deposits and construction bonds (Note 27)	806,968,668	565,049,456
Other noncurrent assets (Note 12)	99,591,385	249,618,459
Total Noncurrent Assets	6,369,924,847	4,004,645,527
TOTAL ASSETS	₱18,059,977,299	₱11,877,918,764
LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other payables (Note 13)	₱3,248,120,916	₱3,497,635,725
Short-term loans payable (Note 14)	3,596,635,490	3,810,985,777
Current portion of long-term debt (Note 15)	328,514,924	108,333,333
Amounts owed to related parties (Note 21)	24,220	155,236
Deferred revenue	24,100,045	22,507,779
Income tax payable	192,460,335	210,269,251
Total Current Liabilities	7,389,855,930	7,649,887,101
Noncurrent Liabilities		
Long-term debt (Note 15)	1,491,839,072	1,174,497,187
Retirement benefit obligation (Note 22)	306,185,820	225,445,731
Deferred tax liability (Note 23)	236,484	-
Deposits for future stock subscription to SSI	-	61,580,320
Total Noncurrent Liabilities	1,798,261,376	1,461,523,238
Equity		
Capital stock (Note 29)	3,312,864,430	200,000,000
Additional paid-in capital (Note 29)	4,056,457,439	-
Stock grant	4,205,123	-
Equity reserve (Note 4)	(1,537,147,726)	500,434,495
Retained earnings		
Appropriated	510,000,000	1,290,000,000
Unappropriated	2,617,168,339	838,616,229
Cumulative translation adjustment	4,516,079	(5,242,165)
Other comprehensive income	(96,203,691)	(57,300,134)
Total Equity	8,871,859,993	2,766,508,425
TOTAL LIABILITIES AND EQUITY	₱18,059,977,299	₱11,877,918,764

See accompanying Notes to Consolidated Financial Statements.



**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2014	2013	2012
NET SALES	₱15,213,323,956	₱12,787,581,909	₱11,609,762,839
COSTS OF GOODS SOLD (Note 16)	6,680,845,452	6,495,583,688	6,510,262,858
GROSS PROFIT	8,532,478,504	6,291,998,221	5,099,499,981
OPERATING EXPENSES			
Selling and distribution (Note 17)	5,530,234,060	4,583,855,201	3,746,285,955
General and administrative (Note 18)	1,120,760,076	791,070,174	722,983,583
	6,650,994,136	5,374,925,375	4,469,269,538
OTHER INCOME (CHARGES)			
Share in net earnings of an associate (Note 9)	24,179,835	17,628,250	16,129,065
Interest accretion on security deposits (Note 27)	8,510,623	6,165,280	2,505,521
Foreign exchange gains - net	6,167,211	21,117,594	10,942,751
Interest income (Note 5)	4,473,664	3,887,650	13,037,077
Interest expense (Notes 14 and 15)	(281,585,421)	(92,226,440)	(21,506,046)
Share in net losses of joint ventures (Note 10)	(144,869,202)	(20,275,285)	-
Others - net	(1,692,202)	48,125,922	5,089,873
	(384,815,492)	(15,577,029)	26,198,241
INCOME BEFORE INCOME TAX	1,496,668,876	901,495,817	656,428,684
PROVISION FOR (BENEFIT FROM)			
INCOME TAX (Note 23)			
Current	551,119,917	347,374,886	222,775,520
Deferred	(52,733,938)	(59,622,162)	(28,487,333)
	498,385,979	287,752,724	194,288,187
NET INCOME	998,282,897	613,743,093	462,140,497
OTHER COMPREHENSIVE INCOME			
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods:</i>			
Cumulative translation adjustment on foreign operations, net of deferred tax	9,758,244	1,833,736	(7,696,234)
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods:</i>			
Re-measurement loss on retirement benefit, net of deferred tax	(38,903,557)	(34,395,164)	(4,060,882)
TOTAL COMPREHENSIVE INCOME	₱969,137,584	₱581,181,665	₱450,383,381
BASIC/DILUTED EARNINGS PER SHARE			
(Note 24)	₱0.42	₱0.30	₱0.24

See accompanying Notes to Consolidated Financial Statements.



SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.) AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2014, 2013 AND 2012

	Capital Stock (Note 29)	Additional Paid-in Capital	Stock grants	Equity Reserve (Note 4)	Retained Earnings (Note 29)		Cumulative Translation Adjustment	Other Comprehensive Income	Total
					Appropriated	Unappropriated			
Balances at January 1, 2012	₱25,000,000	₱75,000,000	₱-	(₱194,985,185)	₱470,000,000	₱629,111,841	₱620,333	(₱18,844,088)	₱985,902,901
Net income	-	-	-	-	-	462,140,497	-	-	462,140,497
Other comprehensive income	-	-	-	-	-	-	-	(4,060,882)	(4,060,882)
Exchange differences on translation	-	-	-	-	-	-	(7,696,234)	-	(7,696,234)
Total comprehensive income for the year	-	-	-	-	-	462,140,497	(7,696,234)	(4,060,882)	450,383,381
Appropriation of retained earnings	-	-	-	-	430,000,000	(430,000,000)	-	-	-
Increase in deposits for future subscription	-	100,000,000	-	-	-	-	-	-	100,000,000
Cash dividend declared	-	-	-	-	-	(46,379,202)	-	-	(46,379,202)
Movement in equity reserve	-	-	-	(100,000,000)	-	-	-	-	(100,000,000)
Balances at December 31, 2012	₱25,000,000	₱175,000,000	₱-	(₱294,985,185)	₱900,000,000	₱614,873,136	(₱7,075,901)	(₱22,904,970)	₱1,389,907,080
Balances at January 1, 2013	₱25,000,000	₱175,000,000	₱-	(₱294,985,185)	₱900,000,000	₱614,873,136	(₱7,075,901)	(₱22,904,970)	₱1,389,907,080
Net income	-	-	-	-	-	613,743,093	-	-	613,743,093
Other comprehensive income	-	-	-	-	-	-	-	(34,395,164)	(34,395,164)
Exchange differences on translation	-	-	-	-	-	-	1,833,736	-	1,833,736
Total comprehensive income for the year	-	-	-	-	-	613,743,093	1,833,736	(34,395,164)	581,181,665
Appropriation of retained earnings	-	-	-	-	500,000,000	(500,000,000)	-	-	-
Reversal of appropriated retained earnings	-	-	-	-	(110,000,000)	110,000,000	-	-	-
Conversion of deposits for future subscription to capital stock	175,000,000	(175,000,000)	-	-	-	-	-	-	-
Movement in equity reserve	-	-	-	795,419,680	-	-	-	-	795,419,680
Balances at December 31, 2013	₱200,000,000	₱-	₱-	₱500,434,495	₱1,290,000,000	₱838,616,229	(₱5,242,165)	(₱57,300,134)	₱2,766,508,425

(Forward)



	Capital Stock (Note 29)	Additional Paid-in Capital	Stock grants	Equity Reserve (Note 4)	Retained Earnings (Note 29)		Cumulative Translation Adjustment	Other Comprehensive Income	Total
					Appropriated	Unappropriated			
Balances at January 1, 2014	₱200,000,000	₱-	₱-	₱500,434,495	₱1,290,000,000	₱838,616,229	(₱5,242,165)	(₱57,300,134)	₱2,766,508,425
Net income	-	-	-	-	-	998,282,897	-	-	998,282,897
Other comprehensive income	-	-	-	-	-	-	-	(38,634,344)	(38,634,344)
Exchange differences on translation	-	-	-	-	-	-	9,758,244	-	9,758,244
Total comprehensive income for the year	-	-	-	-	-	998,282,897	9,758,244	(38,634,344)	969,406,797
Issuance of capital stock	2,417,162,900	-	-	-	-	-	-	-	2,417,162,900
Issuance of capital stock through initial public offering	695,701,530	4,056,457,439	-	-	-	-	-	-	4,752,158,969
Reversal of appropriation of retained earnings	-	-	-	-	(780,000,000)	780,000,000	-	-	-
Stock grants	-	-	4,205,123	-	-	-	-	-	4,205,123
Movement in equity reserve (Note 4)	-	-	-	(2,037,582,221)	-	-	-	-	(2,037,582,221)
Other comprehensive income on retirement obligation closed directly to retained earnings	-	-	-	-	-	269,213	-	(269,213)	-
Balances at December 31, 2014	₱3,312,864,430	₱4,056,457,439	₱4,205,123	(₱1,537,147,726)	₱510,000,000	₱2,617,168,339	₱4,516,079	(₱96,203,691)	₱8,871,859,993



**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31		
	2014	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₱1,496,668,876	₱901,495,817	₱656,428,684
Adjustments for:			
Depreciation and amortization (Notes 11, 12 and 20)	1,039,304,397	633,675,839	592,612,612
Interest expense (Note 14 and 15)	281,585,421	92,226,440	21,506,046
Share in net losses of joint ventures (Note 10)	144,869,202	20,275,285	-
Loss on disposal of property and equipment (Note 11)	18,930,374	610,718	126,382
Unrealized foreign exchange losses (gains)	15,693,554	6,770,052	8,315,729
Impairment loss on security deposits (Note 27)	4,870,502	-	-
Stock grants	4,205,123	-	-
Mark-to-market gain	-	(2,644,762)	-
Share in net earnings of an associate (Note 9)	(24,179,835)	(17,628,250)	(16,129,065)
Interest accretion on refundable deposits (Note 27)	(8,510,623)	(6,165,280)	(2,505,521)
Interest income (Note 5)	(4,473,664)	(3,887,650)	(13,037,077)
Operating income before working capital changes	2,968,963,327	1,624,728,209	1,247,317,790
Decrease (increase) in:			
Trade and other receivables	(85,575,110)	(123,475,179)	(125,078,731)
Merchandise inventory	(2,081,162,341)	(504,767,181)	(742,477,799)
Amounts owed by related parties	1,726,601	(2,512,108)	32,289,981
Prepayments and other current assets	(248,504,967)	(102,383,832)	(63,414,849)
Increase (decrease) in:			
Trade and other payables	(249,514,809)	(3,108,769,403)	466,440,428
Deferred revenue	1,592,266	7,245,203	2,974,419
Amounts owed to related parties	(131,016)	(130,982)	(174,665,613)
Retirement benefit obligation	25,163,579	22,576,557	24,463,764
Net cash generated from (used in) operations	332,557,530	(2,187,488,716)	667,849,390
Interest received	4,473,664	3,887,650	13,037,077
Income taxes paid	(568,928,833)	(262,750,226)	(127,969,617)
Net cash flows from (used in) operating activities	(231,897,639)	(2,446,351,292)	552,916,850
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of property and equipment (Note 11)	(3,143,865,049)	(1,950,468,614)	(864,095,398)
Additional interests in joint ventures (Note 10)	(255,250,000)	(252,500,000)	(136,850,000)
Dividends received from investment in an associate (Note 9)	18,000,000	16,000,000	11,200,000
Decrease (increase) in:			
Security deposits and construction bonds	(248,464,117)	(113,940,276)	(72,532,635)
Other noncurrent assets	148,293,258	34,474,522	(168,627,311)
Net cash flows used in investing activities	(3,481,285,908)	(2,266,434,368)	(1,230,905,344)

(Forward)



	Years Ended December 31		
	2014	2013	2012
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from availment of:			
Short-term loans payable (Note 14)	₱4,984,845,625	₱4,202,965,834	₱382,500,000
Long-term debt (Note 15)	704,190,142	1,282,830,520	-
Payments of:			
Short-term loans payable (Note 14)	(5,198,875,010)	(1,072,500,000)	(230,000,000)
Long-term debt (Note 15)	(166,666,666)	-	-
Interest	(281,585,421)	(81,704,414)	(21,506,046)
Dividends (Note 29)	-	-	(46,379,202)
Proceeds from:			
Subscriptions to capital stock (Note 4)	2,417,162,900	195,419,680	-
Subscriptions to capital stock through initial public offering (Note 29)	4,752,158,969	-	-
Deposits for future stock subscription to SSI	-	61,580,320	-
Sale of SSI investment in CCSI (Note 1)	200,119,176	-	-
Return of deposits for future stock subscription to SSI	(61,580,320)	-	-
Payment for the purchase of SSI shares (Notes 1 and 4)	(2,242,162,541)	-	-
Net cash flows from financing activities	5,107,606,854	4,588,591,940	84,614,752
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1,394,423,307	(124,193,720)	(593,373,742)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	(1,344,935)	2,776,142	(16,011,963)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,134,749,837	1,256,167,415	1,865,553,120
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 5)	₱2,527,828,209	₱1,134,749,837	₱1,256,167,415

See accompanying Notes to Consolidated Financial Statements.



**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Corporate Information

SSI Group, Inc. (formerly Casual Clothing Specialists, Inc.; the Company) was registered with the Philippine Securities and Exchange Commission (SEC) on April 16, 2007. Its primary purpose was to carry on a general mercantile and commercial business of importing, buying, acquiring, holding, selling or otherwise disposing of and dealing in any goods, wares, merchandise and commodities of all kinds, and products, natural or artificial, of the Philippines or other countries, which are or may become articles of commerce, without, however, engaging in the manufacture of foods, drugs, and cosmetics. The Company was formerly one of the subsidiaries of Stores Specialists, Inc. (SSI).

Corporate Restructuring

The Tantoco Family undertook a restructuring of its ownership over SSI and subsidiaries (collectively referred to as the “Group”) in order to convert the Company into the new holding company of the Group. The Company is principally owned and controlled by the Tantoco Family members, directly or through their respective holding companies. The Group’s former holding company, SSI, was converted into a wholly-owned operating subsidiary of the Company. SSI remains as primary franchisee under the Group’s brand agreements and also acts as the principal shareholder of all of the operating subsidiaries.

Prior to the restructuring activities undertaken, the Company was owned 100% by SSI and its nominees. On April 3, 2014, the Philippine SEC approved the increase in authorized capital stock of the Company from ₱200.0 million divided into 2,000,000 shares with par value of ₱100.00 per share, to ₱3.0 billion divided into 30,000,000 shares with par value of ₱100.00 per share. Of the increased authorized capital stock of the Company, SSI subscribed to 7,000,000 shares for a consideration of ₱700.0 million, of which ₱175.0 million was paid and ₱525.0 million remained outstanding as subscription receivables. On April 9, 2014, all of the shares held by SSI in the Company were sold to the Tantoco Family via a deed of sale and a deed of assignment of subscription rights. As a result of the share sale, the Company ceased to be a subsidiary of SSI. In turn, on April 14, 2014, the Company purchased all of the shares held by the Tantoco Family in SSI for a total consideration of ₱2.2 billion. This transaction resulted in SSI becoming a wholly-owned subsidiary of the Company.

Using the proceeds of the sale of its shares in SSI to the Company, the Tantoco Family settled the outstanding ₱525.0 million subscription payable on the 7,000,000 shares in the Company previously subscribed by SSI and now owned by the Tantoco Family. On April 10, 2014, the Tantoco Family further subscribed to an additional unissued 12,171,629 shares in the Company, which amounted to ₱1.2 billion. In addition, on April 15, 2014, the Tantoco Family made a deposit for future subscription to the 5,000,000 shares in the Company for a consideration of ₱500.0 million, pending the Philippine SEC approval of the increase in authorized capital stock of the Company from ₱3.0 billion to ₱5.0 billion.

The above corporate restructuring resulted in the Company being wholly owned by members of the Tantoco Family, which in turn gives the Tantoco Family ownership and control of the Group. As of April 2014, the above restructuring was deemed legally complete.



On January 10, 2014, Casual Clothing Retailers, Inc. was incorporated for the purpose of continuing the businesses of the Company, including operation of the brands under the Group's arrangements with GAP Inc.

On June 18, 2014, certain resolutions were approved by the Board and shareholders of the Company, including, among others: (1) change in its corporate name from "Casual Clothing Specialists, Inc." to "SSI Group, Inc."; (2) change in its primary purpose as a retail company to that of a holding company; (3) increase in its authorized capital stock from ₱3.0 billion to ₱5.0 billion; (4) reduction of par value of its shares from ₱100.00 per share to ₱1.00 per share; and (5) increase in the number of members of its board of directors from five to nine. These changes, including the appropriate amendments to its articles of incorporation, were submitted to the Philippine SEC on July 30, 2014 and were subsequently approved on August 29, 2014. Upon approval, the Company has an authorized capital stock of ₱5,000,000,000 divided into 5,000,000,000 shares with a par value of ₱1 per share.

On November 7, 2014, SSI Group, Inc. completed its initial public offering of 695,701,530 common shares with the Philippine Stock Exchange (PSE) (see Note 29).

The registered office and principal place of business of the Company is 6/F Midland Buendia Building, 403 Senator Gil Puyat Avenue, Makati City.

The consolidated financial statements of the Company and its subsidiaries (collectively referred to as the "Group") as of December 31, 2014 and 2013, and for each of the three years in the period ended December 31, 2014, were reviewed and recommended for approval by the Audit Committee to the Board of Directors (BOD) on March 27, 2015. The same consolidated financial statements were approved and authorized by the BOD on the same date.

2. **Basis of Presentation and Preparation, Statement of Compliance and Summary of Significant Accounting Policies**

Basis of Presentation

As discussed in Note 1, the Company entered into a sale and purchase of shares transactions with SSI and the members of the Tantoco Family resulting in the Company becoming the holding company of the Group. The Company and its subsidiaries, now comprising "the Group", are under common control of the Tantoco Family before and after the sale and purchase transactions in April 2014. The said transactions were treated as a reorganization of entities under common control and were accounted for similar to pooling-of-interests method. Accordingly, the consolidated financial statements of the Company have been prepared as a continuation of the consolidated financial statements of SSI, the former holding company of the Group.

The comparative December 31, 2013 and 2012 financial information presented in the accompanying consolidated financial statements (i.e. prior to reorganization) is that of SSI and not originally presented in the previous financial statements of the Company; and that has been retroactively adjusted to reflect the legal capital of the Company with the difference between the capital of SSI and the Company prior to the reorganization being recognized as "Equity Reserve" in the consolidated balance sheets. Refer to Note 4 for the movements in the "Equity Reserve" account.



Basis of Preparation

The consolidated financial statements of the Group have been prepared on a historical cost basis, except for derivative financial instruments that have been measured at fair value, and are presented in Philippine peso, which is the Company's functional and presentation currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. All values are rounded to the nearest peso except when otherwise indicated.

Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS includes statements named PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations of International Financial Reporting Interpretations Committee (IFRIC) interpretations issued by the Financial Reporting Standards Council (FRSC).

Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Company and the following wholly-owned subsidiaries:

	Percentage ownership					
	2014		2013		2012	
	Direct	Indirect	Direct	Indirect	Direct	Indirect
Stores Specialists, Inc. (SSI)	100	–	100	–	100	–
Rustan Marketing Specialists, Inc. (RMSI)	–	100	–	100	–	100
International Specialty Concepts, Inc. (ISCI)	–	100	–	100	–	100
Rustan Specialty Concepts, Inc. (RSCI)	–	100	–	100	–	100
Specialty Office Concepts, Inc. (SOCI)	–	100	–	100	–	100
Specialty Investments, Inc. (SII)	–	100	–	100	–	100
Luxury Concepts, Inc. (LCI)	–	100	–	100	–	100
International Specialty Fashions, Inc. (ISFI)	–	100	–	100	–	100
Footwear Specialty Retailers, Inc. (FSRI)	–	100	–	100	–	100
Global Specialty Retailers, Inc. (GSRI) ¹	–	100	–	100	–	100
Specialty Food Retailers, Inc. (SFR) ²	–	100	–	100	–	100
International Specialty Retailers, Inc. (ISRI) ³	–	100	–	100	–	100
International Specialty Wears, Inc. (ISWI) ⁴	–	100	–	100	–	100
Fastravel Specialists Holdings, Inc. (FSHI) ⁵	–	100	–	100	–	–
International Specialty Apparels, Inc. (ISAI) ⁶	–	100	–	100	–	–
Casual Clothing Retailers, Inc. (CCRI) ⁷	–	100	–	–	–	–

¹ GSRI was registered with the SEC on August 9, 2011 and started commercial operations on February 17, 2012.

² SFRI (formerly Specialtea Blends, Inc.) was registered with the SEC on June 25, 2012 and started commercial operations on November 8, 2012.

³ ISRI was registered with the SEC on November 29, 2012 and started commercial operations on March 16, 2013.

⁴ ISWI was registered with the SEC on November 29, 2012 and started commercial operations on March 17, 2013.

⁵ FSHI was registered with the SEC on February 21, 2013 and immediately started commercial operations.

⁶ ISAI was registered with the SEC on October 8, 2013 and started commercial operations on October 18, 2014.

⁷ CCRI was registered with the SEC on January 10, 2014 and immediately started commercial operations

All subsidiaries, except for FSHI and SII, are in the retail business and hold exclusive distributorship of certain brands.

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as of December 31, 2014 and 2013 and for the years ended December 31, 2014, 2013 and 2012. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.



Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Company and to the non-controlling interests (NCI), even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Company's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any NCI
- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities

Common control business combinations and group reorganizations

Where there are group reorganizations and business combinations in which all the combining entities within the Group are ultimately controlled by the same ultimate parent (i.e., controlling shareholders) before and after the business combination and the control is not transitory (business combinations under common control), the Group accounts for such group reorganizations and business combinations similar to a pooling-of-interests method. The assets and liabilities of the acquired entities and that of the Company are reflected at their carrying values at the stand-alone financial statements of the investee companies. The difference in the amount recognized and the fair value of the consideration given is accounted for as an equity transaction, i.e., as either a contribution or distribution of equity. Further, when a subsidiary is disposed in a common control transaction without loss of control, the difference in the amount recognized and the fair value of consideration received, is also accounted for as an equity transaction.



The Group records the difference as equity reserve and is presented as a separate component of equity in the consolidated balance sheet. Comparatives shall be restated to include balances and transactions as if the entities have been acquired at the beginning of the earliest period presented in the consolidated financial statements, regardless of the actual date of the combination.

Changes in Accounting Policies and Disclosures

The Group applied for the first time certain standards and amendments, which are effective for annual periods beginning on or after January 1, 2014.

The nature and impact of each new standard and amendment is described below:

New and Amended Standards and Interpretations and Improved PFRS Adopted in Calendar Year 2014

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following new and amended standards and Philippine Interpretations from IFRIC and improved PFRS which the Group has adopted starting January 1, 2014. Unless otherwise indicated, the adoption did not have any significant impact on the consolidated financial statements of the Group.

- Investment Entities (Amendments to PFRS 10, *Consolidated Financial Statements*, PFRS 12, *Disclosure of Interests in Other Entities*, and PAS 27, *Separate Financial Statements*)
These amendments provide an exception to the consolidation requirement for entities that meet the definition of an investment entity under PFRS 10. The exception to consolidation requires investment entities to account for subsidiaries at fair value through profit or loss. The amendments must be applied retrospectively, subject to certain transition relief.
- PAS 32, *Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities* (Amendments)
These amendments clarify the meaning of ‘currently has a legally enforceable right to set-off’ and the criteria for non-simultaneous settlement mechanisms of clearing houses to qualify for offsetting and are applied retrospectively.
- PAS 39, *Financial Instruments: Recognition and Measurement - Novation of Derivatives and Continuation of Hedge Accounting* (Amendments)
These amendments provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria and retrospective application is required.
- PAS 36, *Impairment of Assets - Recoverable Amount Disclosures for Non-Financial Assets* (Amendments)
These amendments remove the unintended consequences of PFRS 13, *Fair Value Measurement*, on the disclosures required under PAS 36. In addition, these amendments require disclosure of the recoverable amounts for assets or cash-generating units (CGUs) for which impairment loss has been recognized or reversed during the period.
- Philippine Interpretation IFRIC 21, *Levies* (IFRIC 21)
IFRIC 21 clarifies that an entity recognizes a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs. For a levy that is triggered upon reaching a minimum threshold, the interpretation clarifies that no liability should be anticipated before the specified minimum threshold is reached. Retrospective application is required for IFRIC 21.



- Annual Improvements to PFRSs (2010-2012 cycle)
In the 2010 - 2012 annual improvements cycle, seven amendments to six standards were issued, which included an amendment to PFRS 13, *Fair Value Measurement*. The amendment to PFRS 13 is effective immediately and it clarifies that short-term receivables and payables with no stated interest rates can be measured at invoice amounts when the effect of discounting is immaterial.
- Annual Improvements to PFRSs (2011-2013 cycle)
In the 2011 - 2013 annual improvements cycle, four amendments to four standards were issued, which included an amendment to PFRS 1, First-time Adoption of Philippine Financial Reporting Standards-First-time Adoption of PFRS. The amendment to PFRS 1 is effective immediately. It clarifies that an entity may choose to apply either a current standard or a new standard that is not yet mandatory, but permits early application, provided either standard is applied consistently throughout the periods presented in the entity's first PFRS financial statements.

New Accounting Standards, Interpretations and Amendments to Existing Standards Effective Subsequent to December 31, 2014

The Group will adopt the following standards and interpretations when these become effective. Except as otherwise indicated, the Group does not expect the adoption of these new standards and interpretations to have any significant impact on the consolidated financial statements.

- PFRS 9, *Financial Instruments - Classification and Measurement* (2010 version)
PFRS 9 (2010 version) reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39, *Financial Instruments: Recognition and Measurement*. PFRS 9 requires all financial assets to be measured at fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss. All equity financial assets are measured at fair value either through other comprehensive income (OCI) or profit or loss. Equity financial assets held for trading must be measured at fair value through profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO. The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but will potentially have no impact on the classification and measurement of financial liabilities.

PFRS 9 (2010 version) is effective for annual periods beginning on or after January 1, 2015. This mandatory adoption date was moved to January 1, 2018 when the final version of PFRS 9 was adopted by the FRSC. Such adoption, however, is still for approval by the Board of Accountancy (BOA).



- *Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate*
This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The SEC and the FRSC have deferred the effectivity of this interpretation until the final Revenue standard is issued by the IASB and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed. Adoption of the interpretation when it becomes effective will not have any impact on the consolidated financial statements of the Group.

Effective January 1, 2015

- *PAS 19, Employee Benefits - Defined Benefit Plans: Employee Contributions (Amendments)*
PAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. This amendment is effective for annual periods beginning on or after January 1, 2015. It is not expected that this amendment would be relevant to the Group, since none of the entities within the Group has defined benefit plans with contributions from employees or third parties.
- *Annual Improvements to PFRSs (2010-2012 cycle)*
The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Group. They include:
 - *PFRS 2, Share-based Payment - Definition of Vesting Condition*
This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:
 - A performance condition must contain a service condition
 - A performance target must be met while the counterparty is rendering service
 - A performance target may relate to the operations or activities of an entity, or to those of another entity in the same group
 - A performance condition may be a market or non-market condition
 - If the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied.
 - *PFRS 3, Business Combinations - Accounting for Contingent Consideration in a Business Combination*
The amendment is applied prospectively for business combinations for which the acquisition date is on or after July 1, 2014. It clarifies that a contingent consideration that is not classified as equity is subsequently measured at fair value through profit or loss whether or not it falls within the scope of PAS 39, *Financial Instruments: Recognition and Measurement* (or PFRS 9, *Financial Instruments*, if early adopted). The Group shall consider this amendment for future business combinations.



- PFRS 8, *Operating Segments - Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets*
The amendments are applied retrospectively and clarify that:
 - An entity must disclose the judgments made by management in applying the aggregation criteria in the standard, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'.
 - The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

- PAS 16, *Property, Plant and Equipment*, and PAS 38, *Intangible Assets - Revaluation Method - Proportionate Restatement of Accumulated Depreciation and Amortization*
The amendment is applied retrospectively and clarifies in PAS 16 and PAS 38 that the asset may be revalued by reference to the observable data on either the gross or the net carrying amount. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset.

- PAS 24, *Related Party Disclosures - Key Management Personnel*
The amendment is applied retrospectively and clarifies that a management entity, which is an entity that provides key management personnel services, is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services.

- Annual Improvements to PFRSs (2011-2013 cycle)
The Annual Improvements to PFRSs (2011-2013 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Group. They include:
 - PFRS 3, *Business Combinations - Scope Exceptions for Joint Arrangements*
The amendment is applied prospectively and clarifies the following regarding the scope exceptions within PFRS 3:
 - Joint arrangements, not just joint ventures, are outside the scope of PFRS 3.
 - This scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

 - PFRS 13, *Fair Value Measurement - Portfolio Exception*
The amendment is applied prospectively and clarifies that the portfolio exception in PFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of PAS 39.

 - PAS 40, *Investment Property*
The amendment is applied prospectively and clarifies that PFRS 3, and not the description of ancillary services in PAS 40, is used to determine if the transaction is the purchase of an asset or business combination. The description of ancillary services in PAS 40 only differentiates between investment property and owner-occupied property (i.e., property, plant and equipment).



Effective January 1, 2016

- *PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortization (Amendments)*
The amendments clarify the principle in PAS 16 and PAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets. The amendments are effective prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Group given that the Group has not used a revenue-based method to depreciate its non-current assets.
- *PAS 16, Property, Plant and Equipment, and PAS 41, Agriculture - Bearer Plants (Amendments)*
The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply. After initial recognition, bearer plants will be measured under PAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of PAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, PAS 20, *Accounting for Government Grants and Disclosure of Government Assistance*, will apply. The amendments are retrospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Group as the Group does not have any bearer plants.
- *PAS 27, Separate Financial Statements - Equity Method in Separate Financial Statements (Amendments)*
The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying PFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first-time adopters of PFRS electing to use the equity method in its separate financial statements, they will be required to apply this method from the date of transition to PFRS. The amendments are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments will not have any impact on the Group's consolidated financial statements.
- *PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*
These amendments address an acknowledged inconsistency between the requirements in PFRS 10 and those in PAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. These amendments are effective from annual periods beginning on or after January 1, 2016.



- PFRS 11, *Joint Arrangements - Accounting for Acquisitions of Interests in Joint Operations* (Amendments)

The amendments to PFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant PFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to PFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Group.

- PFRS 14, *Regulatory Deferral Accounts*
PFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of PFRS. Entities that adopt PFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. PFRS 14 is effective for annual periods beginning on or after January 1, 2016. Since the Group is an existing PFRS preparer, this standard would not apply.
- Annual Improvements to PFRSs (2012-2014 cycle)
The Annual Improvements to PFRSs (2012-2014 cycle) are effective for annual periods beginning on or after January 1, 2016 and are not expected to have a material impact on the Group. They include:
 - PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations - Changes in Methods of Disposal*
The amendment is applied prospectively and clarifies that changing from a disposal through sale to a disposal through distribution to owners and vice-versa should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in PFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification.
 - PFRS 7, *Financial Instruments: Disclosures - Servicing Contracts*
PFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance in PFRS 7 in order to assess whether the disclosures are required. The amendment is to be applied such that the assessment of which servicing contracts constitute continuing



involvement will need to be done retrospectively. However, comparative disclosures are not required to be provided for any period beginning before the annual period in which the entity first applies the amendments.

- *PFRS 7 - Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements*

This amendment is applied retrospectively and clarifies that the disclosures on offsetting of financial assets and financial liabilities are not required in the condensed interim financial report unless they provide a significant update to the information reported in the most recent annual report.

- *PAS 19, Employee Benefits - regional market issue regarding discount rate*

This amendment is applied prospectively and clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used.

- *PAS 34, Interim Financial Reporting - disclosure of information 'elsewhere in the interim financial report'*

The amendment is applied retrospectively and clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the greater interim financial report (e.g., in the management commentary or risk report).

Effective January 1, 2018

- *PFRS 9, Financial Instruments - Hedge Accounting and amendments to PFRS 9, PFRS 7 and PAS 39 (2013 version)*

PFRS 9 (2013 version) already includes the third phase of the project to replace PAS 39 which pertains to hedge accounting. This version of PFRS 9 replaces the rules-based hedge accounting model of PAS 39 with a more principles-based approach. Changes include replacing the rules-based hedge effectiveness test with an objectives-based test that focuses on the economic relationship between the hedged item and the hedging instrument, and the effect of credit risk on that economic relationship; allowing risk components to be designated as the hedged item, not only for financial items but also for non-financial items, provided that the risk component is separately identifiable and reliably measurable; and allowing the time value of an option, the forward element of a forward contract and any foreign currency basis spread to be excluded from the designation of a derivative instrument as the hedging instrument and accounted for as costs of hedging. PFRS 9 also requires more extensive disclosures for hedge accounting.

PFRS 9 (2013 version) has no mandatory effective date. The mandatory effective date of January 1, 2018 was eventually set when the final version of PFRS 9 was adopted by the FRSC. The adoption of the final version of PFRS 9, however, is still for approval by BOA.

The adoption of PFRS 9 is not expected to have any significant impact on the Group's consolidated financial statements.



- PFRS 9, *Financial Instruments* (2014 or final version)
In July 2014, the final version of PFRS 9, *Financial Instruments*, was issued. PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. Early application of previous versions of PFRS 9 is permitted if the date of initial application is before February 1, 2015.

The adoption of PFRS 9 is not expected to have any significant impact on the Group's consolidated financial statements.

The following new standard issued by the IASB has not yet been adopted by the FRSC

- IFRS 15, *Revenue from Contracts with Customers*
IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2017 with early adoption permitted. The Group is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally.

Summary of Significant Accounting Policies

Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.



All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Cash and Cash Equivalents

Cash in the consolidated balance sheet consists of cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from date of acquisition and that are subject to an insignificant risk of change in value.

Financial Assets

Initial recognition

Financial assets within the scope of PAS 39, *Financial Instruments: Recognition and Measurement*, are classified as financial assets at FVPL, loans and receivables, held-to-maturity (HTM) investments, available-for-sale (AFS) investments, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial assets at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

Financial assets are recognized initially at fair value plus, in the case of investments not at FVPL, directly attributable transaction costs.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way purchases) are recognized on the trade date i.e., the date that the Group commits to purchase or sell the asset.

The Group's financial assets include cash and cash equivalents, trade and other receivables, amounts owed by related parties, current portion of security deposits (presented as part of prepayments and other current assets), derivative assets (presented as part of prepayments and other current assets) and security deposits and construction bonds.

The Group has no HTM and AFS investments as of December 31, 2014 and 2013.



Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at FVPL

Financial assets at FVPL include financial assets held for trading and financial assets designated upon initial recognition as FVPL. Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivatives financial instruments entered into by the Group that do not meet the hedge accounting criteria as defined by PAS 39. Derivatives, including separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Financial assets at FVPL are carried in the consolidated balance sheet at fair value with gains and losses recognized in the consolidated statement of comprehensive income.

Financial assets may be designated at initial recognition as at FVPL if the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing the gains or losses on them on a different basis; or (ii) the assets are part of a group of financial assets which are managed and their performance evaluated on fair value basis, in accordance with a documented risk management strategy; or (iii) the financial asset contains an embedded derivative that would need to be separately recorded.

Derivatives embedded in host contracts are accounted for as separate derivatives when their risks and characteristics are not closely related to those of the host contracts and the host contracts are not carried at fair value. These embedded derivatives are measured at fair value with gains and losses arising from changes in fair value recognized in the consolidated statement of comprehensive income. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

The Group's derivative asset, recorded under "Prepayments and other current assets" in the consolidated balance sheet as of December 31, 2013 is classified as financial assets at FVPL.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are carried at amortized cost using the effective interest method. Gains and losses are recognized in the consolidated statement of comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process. Loans and receivables are included in current assets if maturity is within twelve (12) months from the balance sheet date.

The Group's cash and cash equivalents, trade and other receivables, amounts owed by related parties and security deposits and construction bonds are classified as loans and receivables.

Impairment of Financial Assets

The Group assesses at each balance sheet date whether a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if and only if, there is an objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets



that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Assets carried at amortized cost

For loans and receivables carried at amortized cost, the Group first assesses individually whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the consolidated statement of comprehensive income. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the financial asset. Loans together with the associated allowance are written-off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Group. If, in a subsequent period, the amount of the impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss increased or decreased by adjusting the allowance account. Any subsequent reversal of an impairment loss is recognized in the consolidated statements of comprehensive income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

In relation to trade receivables, a provision for impairment loss is made when there is objective evidence (such as the probability of insolvency or significant financial difficulties of the debtor) that the Group will not be able to collect all the amounts due under the original terms of the invoice. The carrying amount of the receivables is reduced through use of an allowance account. Impaired debts are derecognized when they are assessed as uncollectible.

Financial Liabilities

Initial recognition

Financial liabilities within the scope of PAS 39 are classified as financial liabilities at FVPL, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial liabilities at initial recognition and, where allowed and appropriate, reevaluates such designation at every reporting date.

Financial liabilities are recognized initially at fair value plus, in the case of investments not at FVPL, directly attributable transaction costs.



Other financial liabilities

Financial liabilities are classified in this category if these are not held for trading or not designated as at FVPL upon the inception of the liability. These include liabilities arising from operations or borrowings.

Other financial liabilities are initially recognized at fair value of the consideration received, less directly attributable transaction costs. After initial recognition, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any related issue costs, discount or premium. Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized, as well as through the amortization process.

The Group's financial liabilities include trade and other payables, short-term and long-term debt and amounts owed to related parties.

Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

Financial liabilities at FVPL

Financial liabilities at FVPL include financial liabilities held for trading and financial liabilities designated upon initial recognition at FVPL.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Group that do not meet the hedge accounting criteria as defined by PAS 39.

Gains and losses on liabilities held for trading are recognized in the consolidated statement of comprehensive income.

The Group has no financial liabilities at FVPL as of December 31, 2014 and 2013.

Other financial liabilities

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate method.

Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized as well as through the amortization process.

The Group's trade and other payables, short-term and long-term debt and amounts owed to related parties are classified as other financial liabilities.

Offsetting financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated balance sheet if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated balance sheet.



'Day 1' profit and loss

Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' profit and loss) in the consolidated statement of comprehensive income unless it qualifies for recognition as some other type of asset. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of comprehensive income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit and loss amount.

Derecognition of Financial Assets and Liabilities

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

When continuing involvement takes the form of a written and/or purchased option (including a cash settled option or similar provision) on the transferred asset, the extent of the Group's continuing involvement is the amount of the transferred asset that the Group may repurchase, except that in the case of a written put option (including a cash settled option or similar provision) on an asset measured at fair value, the extent of the Group's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of comprehensive income.



Merchandise Inventory

Merchandise inventory is valued at the lower of cost and net realizable value (NRV). Cost is determined using the weighted or moving average methods. NRV is the estimated selling price in the ordinary course of business, less the estimated costs of selling and distribution.

Investment in an Associate and Interests in Joint Ventures

The Group's investment in an associate and interests in joint ventures follow:

	Percentage of Ownership		
	December 31		
	2014	2013	2012
Joint Ventures:			
SIAL CSV Retailers, Inc. (SCRI)	50%	50%	50%
SIAL Specialty Retailers, Inc. (SSRI)	50%	50%	50%
Associate:			
Samsonite Philippines, Inc. (SPI)	40%	40%	40%

The Group's investment in an associate and interests in joint ventures are accounted for under the equity method of accounting in the consolidated financial statements. An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture, generally accompanying a shareholding of between 20% and 50% of the voting rights. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

Under the equity method, the investments in an associate and interests in joint ventures are initially recognized at cost. The carrying amounts of the investments and interests are adjusted to recognize changes in the Group's share of net assets of the associate and joint ventures since the acquisition date. Goodwill relating to the associate and joint ventures are included in the carrying amount of the investment and are neither amortized nor individually tested for impairment.

The consolidated statement of comprehensive income reflects the Group's share of the results of operations of the associate and joint ventures. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognized directly in the equity of the associate or joint venture, the Group recognizes its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealized gains and losses resulting from transactions between the Group and the associate or joint venture are eliminated to the extent of the interest in the associate or joint venture.

The aggregate of the Group's share of profit or loss of an associate and joint ventures is shown on the face of the consolidated statement of comprehensive income outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate or joint venture.

The financial statements of the associate and joint ventures are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.



After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss on its investment in its associate and interests in joint ventures. At each balance sheet date, the Group determines whether there is objective evidence that the investment in an associate and interests in joint ventures are impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value, then recognizes the loss as 'Share in net earnings/losses of an associate and joint ventures' in the consolidated statement of comprehensive income.

Upon loss of significant influence over the associate or joint control over the joint ventures, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate or joint ventures upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

Property and Equipment

Property and equipment are stated at cost, excluding the cost of day to day servicing, less accumulated depreciation and any accumulated impairment losses. Such cost includes the cost of replacing part of such property and equipment when the costs are incurred and if the recognition criteria are met.

The initial cost of property and equipment comprises its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to consolidated statement of comprehensive income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Construction in progress represents properties under construction and is stated at cost. This includes costs of construction and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and are available for use.

Depreciation is calculated using the straight-line method over the following estimated useful lives of the assets, or in the case of leasehold improvements, the term of the related lease or estimated useful lives of the improvement, whichever is shorter:

Category	Estimated useful lives (in years)
Leasehold improvements	2-5
Store, office, warehouse furniture and fixtures	3-5
Building	10-20
Transportation equipment	3-15

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable.

The asset's useful lives and methods of depreciation are reviewed, and adjusted if appropriate, at each financial year-end.



Fully depreciated assets are retained in the accounts until these are no longer in use. When assets are retired or otherwise disposed of, both the cost and related accumulated depreciation and amortization and any allowance for impairment losses are removed from the accounts and any resulting gain or loss is credited or charged to current operations. An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of comprehensive income in the year the asset is derecognized.

Software Costs

Costs incurred in the purchase and customization of computer software are initially recognized at cost. Following initial recognition, software costs are carried at cost less accumulated amortization and any accumulated impairment in value.

Software costs, included in “Other noncurrent assets” account are amortized on a straight-line basis over the estimated useful economic life of 5 years and are assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization commences when the related software is ready for use. The amortization period and the amortization method for the software costs are reviewed at each reporting date. Changes in the estimated useful life is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense is recognized in the consolidated statement of comprehensive income in the expense category consistent with the function of the software costs.

Impairment of Nonfinancial Assets

Prepayments and other current assets, investment in an associate, interests in joint ventures, property and equipment and other noncurrent assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset’s recoverable amount. An asset’s estimated recoverable amount is the higher of an asset’s or cash-generating unit’s fair value less costs to sell and its value in use (VIU) and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its estimated recoverable amount. In assessing VIU, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

Impairment losses of continuing operations are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset.

For nonfinancial assets, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Group makes an estimate of the recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset’s recoverable estimated amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its estimated



recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of comprehensive income unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase.

Capital Stock and Additional Paid-in Capital

Capital stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as deduction from proceeds, net of tax. Proceeds and/or fair value of consideration received in excess of par value, if any, are recognized as additional paid-in capital (APIC).

Direct costs incurred related to equity issuance, such as underwriting, accounting and legal fees, printing costs and taxes are debited to the “Additional paid-in capital” account. If additional paid-in capital is not sufficient, the excess is charged against an equity reserve account.

Retained Earnings

Retained earnings includes accumulated earnings of the Group reduced by dividends on capital stock. Dividends on capital stock are recognized as a liability and deducted from equity when they are approved by the BOD. Dividends for the year that are approved after the financial reporting date are dealt with as an event after the financial reporting date.

Equity Reserve

Equity reserve represents the effect of the application of the pooling-of-interests method as discussed under the Basis of Preparation.

Deposits for Future Stock Subscriptions

Deposits for future stock subscriptions represent the amount received that will be applied as payment in exchange for a fixed number of the Group’s capital stock. It is classified as an equity item if there is sufficient unissued authorized capital stock, or if in case the unissued authorized capital stock is insufficient to cover the amount of deposit, (a) the BOD and stockholders have approved a proposed increase in authorized capital stock for which a deposit was received, and (b) the proposed increase was filed with the Philippine SEC as of financial reporting date, otherwise, the deposit is classified as a liability.

Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding discounts, returns and other sales taxes or duties. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Sale of merchandise

Revenue from the sale of merchandise, presented as “Net Sales”, is recognized when the significant risks and rewards of ownership of the merchandise have passed to the buyer which is generally at the time the sale is consummated.



RMSI operates Marks and Spencer Loyalty Program and RSCI operates Debenhams Loyalty Program which allows customers to accumulate points when they purchase products. The points can then be redeemed or used to pay for the purchase of merchandise, subject to a minimum number of points being obtained.

The consideration received is allocated between the products sold and points issued, with the consideration allocated to the points equal to their fair value. Fair value of the points is the amount for which the award credits could be sold separately. The fair value of the points issued is deferred, presented as deferred revenue in the consolidated balance sheet and recognized as revenue when the points are redeemed.

Interest income

Interest income is recognized as interest accrues (using the effective interest method).

Cost of Goods Sold

Cost of goods sold includes the purchase price of the merchandise sold, as well as costs that are considered to have functions a part of cost of merchandise sold. Vendor returns, discounts and allowances are generally deducted from the cost of goods sold.

Operating Expenses

Operating expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Operating expenses are recognized when incurred.

Retirement Benefit Obligation

The Group is covered by a noncontributory defined benefit retirement plan. The net defined benefit obligation or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on high quality corporate bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the statement of comprehensive income.



Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods. These are retained in other comprehensive income until full settlement of the obligation.

Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at the inception date and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

A reassessment is made after the inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised and extension granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- (d) there is a substantial change to the asset.

When a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances give rise to the reassessment for scenarios (a), (c) or (d) and at the date of renewal or extension period for scenario (b).

Group as lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the consolidated statement of comprehensive income on a straight-line basis over the lease term.

Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, are added to the cost of the assets, until such time that the assets are substantially ready for their intended use or sale, which necessarily take a substantial period of time. Income earned on temporary investment of specific borrowings, pending the expenditure on qualifying assets, is deducted from the borrowing costs eligible for capitalization. Borrowing costs include interest charges and other costs incurred in connection with the borrowing of funds, as well as exchange differences arising from foreign currency borrowings used to finance the project to the extent that they are regarded as an adjustment to interest costs. All other borrowing costs are recognized in the consolidated statements of comprehensive income in the period in which they are incurred.

Taxes

Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the tax authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the balance sheet date.



Current income tax relating to items recognized directly in equity is recognized in other comprehensive income and not in the profit or loss.

Deferred tax

Deferred tax is provided using the balance sheet liability method on temporary differences on the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused minimum corporate income tax (MCIT) and net operating loss carryover (NOLCO), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and the carryforward benefits of unused MCIT and NOLCO can be utilized except where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted on the balance sheet date.

Deferred tax relating to items recognized directly in equity is recognized in other comprehensive income and not in the profit or loss.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Sales tax

Revenues, expenses, and assets are recognized net of amount of sales tax except:

- where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivable and payables that are stated with the amount of sales tax are included.



The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the consolidated balance sheet.

Input Value-Added Tax (VAT)

Input VAT represents VAT imposed on the Group by its suppliers for the acquisition of goods and services as required by Philippine taxation laws and regulations.

Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statement of comprehensive income net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Segment Reporting

The Group's operating business are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on reporting segment is presented in Note 28 to the consolidated financial statements.

Earnings Per Share (EPS)

Basic EPS is computed by dividing the net income of the Group by the weighted average number of common shares issued and outstanding during the year, adjusted for any subsequent stock dividends declared.

Diluted EPS amounts are calculated by dividing the net income attributable to the Group (after deducting interest on the convertible preferred shares, if any) by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares.

The weighted average number of common shares used in the calculation of the basic/diluted EPS is determined on the basis of the weighted average number of shares of the Company as of balance sheet date.

For comparative purposes, the number of shares used in EPS calculation for the previous periods presented is the number of shares outstanding at the time of restructuring.

Contingencies

Contingent liabilities are not recognized but are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefit is remote. Contingent assets are not recognized but are disclosed in the notes to consolidated financial statements when an inflow of economic benefit is probable.



Foreign Currency Translation and Transactions

The consolidated financial statements are presented in Philippine Peso, which is the functional and presentation currency of the Company. Each entity determines its own functional currency, which is the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity, and items included in the financial statements of each entity are measured using that functional currency.

The functional currency of all the subsidiaries, except GSRI, is the Philippine Peso. The functional currency of GSRI is United States Dollar (USD). As of financial reporting date, the assets and liabilities of GSRI are translated into the presentation currency of the Company (the Philippine Peso) at the rate of exchange prevailing at financial reporting date while the capital stock and other equity balances are translated at historical rates of exchange. The income and expenses are translated at the weighted average exchange rates during the year. The exchange differences arising from the translation to the presentation currency are taken directly to “Exchange differences on translation” in the consolidated statement of comprehensive income and “Cumulative translation adjustment” account within the equity section of the consolidated balance sheet. Upon disposal of this foreign subsidiary, the deferred cumulative amount recognized in equity relating to that particular foreign subsidiary will be recognized in the consolidated statement of comprehensive income.

Transactions in foreign currencies are initially recorded at the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the balance sheet date. All differences are taken to consolidated statement of comprehensive income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

Events After the Reporting Date

Events after the reporting date that provide additional information about the Group’s position at the balance sheet date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Group’s consolidated financial statements in accordance with PFRS requires the Group to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the consolidated financial statements as they become reasonably determinable.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.



Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Determination of functional currency

The functional currencies of the entities under the Group are the currencies of the primary economic environment in which the entity operates. It is the currency that mainly influences the sales prices of goods and the costs of the goods sold.

Based on the economic substance of the underlying circumstances, the functional currency of the Company and its subsidiaries, except GSRI, is Philippine peso. The functional and presentation currency of GSRI is the USD.

Determination of operating segment

The Group has determined that it is operating as one operating segment. Based on management's assessment, no part or component of the business of the Group meets the qualifications of an operating segment as defined in PFRS 8.

Assessment of control over investees

The Company has wholly owned subsidiaries as discussed in Note 2. Management concluded that the Company controls these subsidiaries as the Company has:

- power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

Operating lease commitments - Group as the lessee

The Group has entered into leases of its office and commercial spaces. The Group has determined that it does not acquire all the significant risks and rewards of ownership of these properties which are leased on operating leases.

Classification of investment in SPI as investment in an associate

SII, together with another company, established SPI through a joint venture agreement. The Group has determined that there is no control or joint control over the operating and financial activities of SPI since it does not own directly or indirectly more than 50% of the voting rights of SPI. However, the Group holds voting power in SPI that represents significant influence. Accordingly, the Group classified its investment in SPI as an investment in an associate.

Classification of interests in SCRI and SSRI as interests in joint ventures

SII, together with another company, established SCRI and SSRI through joint venture agreements. The Group has determined that these arrangements are joint arrangements as they have the following characteristics:

- the parties are bound by a contractual arrangement; and
- the contractual arrangement gives the parties joint control of the arrangement.



A joint arrangement is either a joint operation or a joint venture. The Group determines its interests in SCRI and SSRI as a joint venture since it has rights to the net assets instead of rights to the assets and obligations for the liabilities of these companies. Accordingly, the Group classified its interests in SCRI and SSRI as joint ventures.

Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Estimating impairment losses on trade and other receivables and amounts owed by related parties

The Group maintains allowances for impairment losses on trade and other receivables and amounts owed by related parties at a level considered adequate to provide for potential uncollectible receivables. The level of this allowance is evaluated by the Group on the basis of factors that affect the collectibility of the accounts. These factors include, but are not limited to, the length of the Group's relationship with debtors, their payment behavior and known market factors. The Group reviews the age and status of the receivables, and identifies accounts that are to be provided with allowance on a continuous basis. The amount and timing of recorded expenses for any period would differ if the Group made different judgment or utilized different estimates. An increase in the Group's allowance for impairment losses would increase the Group's recorded expenses and decrease current assets.

The main considerations for impairment assessment include whether any payments are overdue or if there are any known difficulties in the cash flows of the counterparties. The Group assesses impairment into two areas: individually assessed allowances and collectively assessed allowances. The Group determines allowance for each significant receivable on an individual basis. Among the items that the Group considers in assessing impairment is the inability to collect from the counterparty based on the contractual terms of the receivables. Receivables included in the specific assessment are the accounts that have been endorsed to the legal department, non-moving account receivables, accounts of defaulted agents and accounts from closed stations.

For collective assessment, allowances are assessed for receivables that are not individually significant and for individually significant receivables where there is no objective evidence of individual impairment. Impairment losses are estimated by taking into consideration the age of the receivables, past collection experience and other factors that may affect collectibility.

As of December 31, 2014 and 2013, the Group has no allowance for impairment losses on trade and other receivables and amounts owed by related parties. Trade and other receivables and amounts owed by related parties amounted to ₱591,814,406 and ₱507,965,897 as of December 31, 2014 and 2013, respectively (see Notes 6 and 21).

Assessing net realizable value of merchandise inventory

The Group maintains allowance for merchandise inventory losses at a level considered adequate to reflect the excess of cost of inventories over their NRV. NRV of inventories are assessed regularly based on the prevailing selling prices of inventories less the estimated cost necessary to sell. Increase in the NRV will increase the carrying amount of inventories but only to the extent of their original acquisition costs.

As of December 31, 2014 and 2013, the Group has no allowance for inventory losses. Merchandise inventory amounted to ₱7,980,070,099 and ₱5,898,907,758 as of December 31, 2014 and 2013, respectively (see Note 7).



Estimating useful lives of property and equipment, initial master fee and software costs

The Group estimates the useful lives of its property and equipment and software costs based on the period over which these assets are expected to be available for use. The Group reviews annually the estimated useful lives of property and equipment and software costs based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of the assets tempered by related industry benchmark information. It is possible that future results of operation could be materially affected by changes in these estimates brought about by changes in factors mentioned. A reduction in the estimated useful lives of property and equipment and software costs would increase depreciation and amortization expense and decrease noncurrent assets.

As of December 31, 2014 and 2013, the aggregate net book values of property and equipment, initial master fee and software costs presented under “Other noncurrent assets” amounted to ₱4,681,462,096 and ₱2,594,434,323, respectively (see Notes 11 and 12).

The Group recognized depreciation and amortization expense amounting to ₱1,039,304,397, ₱633,675,839 and ₱592,612,612 for the years ended December 31, 2014, 2013 and 2012, respectively (see Notes 11, 12 and 20).

Assessing impairment of investment in an associate, interests in joint ventures and property and equipment

Internal and external sources of information are reviewed at each balance sheet date to identify indications that investment in an associate, interests in joint ventures and property and equipment may be impaired or an impairment loss previously recognized no longer exists or may be decreased.

If any such indication exists, the recoverable amount of the asset is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount.

The Group assesses the impairment of assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results; and
- significant negative industry or economic trends.

As of December 31, 2014 and 2013, the Group has not identified any events or change in circumstances that would indicate impairment of its nonfinancial assets. The carrying values of the Group’s nonfinancial assets are as follows:

	December 31	
	2014	2013
Property and equipment (see Note 11)	₱4,680,064,601	₱2,592,700,507
Interests in joint ventures (see Note 10)	479,455,513	369,074,715
Investment in an associate (see Note 9)	49,117,530	42,937,695
	₱5,208,637,644	₱3,004,712,917



Estimating retirement benefits

The cost of defined benefit pension plan is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, expected rates of returns on assets, future salary increases, mortality rates, and future pension increases. Due to the long-term nature of the plan, such estimates are subject to significant uncertainty. These assumptions are discussed in Note 22 of the consolidated financial statements.

As of December 31, 2014 and 2013, the Group's retirement benefit obligation amounted to ₱306,185,820 and ₱225,445,731, respectively (see Note 22). The Group recognized retirement expense amounting to ₱36,143,485, ₱36,786,875 and ₱29,246,503 in 2014, 2013 and 2012, respectively (see Notes 19 and 22).

Estimating fair value of customer loyalty points

A portion of sales revenue attributable to the fair value of points issued is deferred until they are redeemed. The deferral of the revenue is estimated based on the historical trends of redemption, which is then used to project the estimated utilization of the points earned. Any remaining unredeemed points are recognized and measured at fair value. Fair value of the points is determined by applying statistical analysis.

The amount allocated to the award credits from the consideration received or receivable in respect of the initial sale is measured by reference to the fair value of the award credits. The Company takes into account the following in determining the fair value of the award credits:

- a. The amount of the discounts or incentives that would otherwise be offered to customers who have not earned award credits from an initial sale;
- b. The proportion of award credits that is not expected to be redeemed by customers; and
- c. Non-performance risk.

In instances where a customer can choose from a range of different awards, the fair value of the award credits reflects the fair value of the range of available awards, weighted in proportion to the frequency with each award is expected to be selected.

As of December 31, 2014 and 2013, the fair value of points deferred amounted to ₱24,100,045 and ₱22,507,779, respectively.

Realizability of deferred tax assets

The Group reviews the carrying amounts of deferred tax assets at each balance sheet date and reduces the amounts to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. However, there is no assurance that the Group will generate sufficient taxable income to allow all or part of the deferred tax assets to be utilized. As of December 31, 2014 and 2013, deferred tax assets recognized amounted to ₱269,574,694 and ₱193,460,163, respectively (see Note 23).

4. **Reorganization Involving Entities Under Common Control**

As discussed in Notes 1 and 2, as a result of the sale and purchase of shares transactions among the Company, SSI and the members of the Tantoco Family, the Company became the holding company of the Group. The reorganization was accounted for by the Company similar to pooling-of-interests method.



Under the pooling-of-interests method:

- The assets and liabilities of the combining entities are reflected at their carrying amounts;
- No adjustments are made to reflect fair values, or recognize any new assets or liabilities at the date of the reorganization;
- No ‘new’ goodwill is recognized as a result of the reorganization;
- Any difference between the consideration transferred and the net assets acquired is reflected within equity under “Equity reserve”;
- The income statement in the year of reorganization reflects the results of the combining entities for the full year, irrespective of when the reorganization took place; and
- Comparatives are presented as if the entities had always been combined only for the period that the entities were under common control.

The equity reserve recognized in the statement of changes in equity as of December 31, 2014 represents the difference between the total consideration paid by the Company for its acquisition of SSI and the capital stock of SSI as shown below:

Capital stock of SSI	₱705,014,815
Capital stock of SGI	(2,242,162,541)
<u>Equity reserve</u>	<u>(₱1,537,147,726)</u>

Prior to the reorganization (i.e. as of December 31, 2013) the balance of the equity reserve represents the difference between the legal capital of the Company and SSI.

Below is the summary of the movements of the “Equity reserve” account of the Group:

For the years ended December 31, 2014, 2013, and 2012

Paid-up capital of SSI as at January 1, 2011 (beginning of the earliest period presented)		
Capital stock	₱200,000,000	
Treasury shares	(294,985,185)	(₱94,985,185)
<hr/>		
Less: Paid-up capital of the Company as at January 1, 2011 (beginning of the earliest period presented)		
Capital stock	25,000,000	
Subscriptions receivable	(18,750,000)	6,250,000
Balance at January 1, 2011		(101,235,185)
Receipt of subscriptions receivable by the Company	(18,750,000)	
Conversion of deposit for future stock subscriptions to capital stock by the Company	(75,000,000)	(93,750,000)
Balance at December 31, 2011		(₱194,985,185)
<hr/>		
Balance at January 1, 2012		(₱194,985,185)
Conversion of deposit for future stock subscriptions to capital stock by the Company		(100,000,000)
Balance at December 31, 2012		(₱294,985,185)



Balance at January 1, 2013		(P294,985,185)
Conversion of deposit for future stock subscriptions to capital stock by SSI	P600,000,000	
Issuance of capital stock by SSI	195,419,680	795,419,680
Balance at December 31, 2013		P500,434,495
Balance at January 1, 2014		P500,434,495
Difference between investment of the Company in SSI and the capital stock of the Company	(P2,042,162,221)	
Receipt of subscriptions receivable by SSI	4,580,000	(2,037,582,221)
Balance at December 31, 2014		(P1,537,147,726)

5. Cash and Cash Equivalents

	2014	2013
Cash on hand	P76,104,404	P28,429,772
Cash in banks	1,650,479,361	1,106,320,065
Short-term investments	801,244,444	—
	P2,527,828,209	P1,134,749,837

Cash in banks earn interest at the respective bank deposit rates. Short-term investments are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest at the respective short-term investment rates. Interest earned from cash in banks and short-term investments for the years ended December 31, 2014, 2013 and 2012 amounted to P4,473,664, P3,887,650 and P13,037,077, respectively.

6. Trade and Other Receivables

	2014	2013
Trade receivables	P244,248,603	P232,753,039
Nontrade receivables	182,755,203	134,700,378
Advances to officers and employees	97,062,879	63,076,399
Receivables from related parties (see Note 21)	54,798,851	58,369,947
Others	6,007,112	10,397,775
	P584,872,648	P499,297,538

Trade receivables are due from credit card companies and normally settled on three days' terms. Nontrade receivables, advances to officers and employees and other receivables are usually settled within one year.

Other receivables generally include receivables from contractors for professional services.



7. Merchandise Inventory

	2014	2013
At cost		
On hand	₱7,437,886,515	₱5,538,302,843
In transit	542,183,584	360,604,915
	₱7,980,070,099	₱5,898,907,758

Inventories in transit include items not yet received but ownership or title to the goods has already passed to the Group.

There are no merchandise inventories pledged as security for liabilities. All inventories are presented at cost.

The cost of inventories recognized as expense and presented in “Costs of goods sold” amounted to ₱6,119,520,507, ₱6,109,189,837 and ₱6,171,543,762 for the years ended December 31, 2014, 2013 and 2012, respectively (see Note 16).

8. Prepayments and Other Current Assets

	2014	2013
Input VAT	₱211,196,273	₱116,895,569
Supplies inventory	103,590,564	46,306,808
Prepaid rent (see Note 27)	61,502,482	13,378,579
Deferred input VAT	39,770,839	10,270,893
Prepaid tax	33,360,716	2,471,686
Prepaid advertising	18,780,843	–
Prepaid insurance	11,288,664	11,512,742
Current portion of security deposits (see Note 27)	10,185,026	78,148,750
Creditable withholding tax	5,841,444	2,626,449
Prepaid guarantee	2,790,533	372,160
Miscellaneous deposits	1,124,888	21,580,507
Derivative asset (see Note 14)	–	2,644,762
Others	90,907,466	25,440,840
	₱590,339,738	₱331,649,745

Miscellaneous deposits pertain to deposits with contractors for the construction of leasehold improvements of stores. Input VAT will be applied against output VAT.

Others include advances for purchases arising from transactions made by the Group with its foreign suppliers and advances to suppliers.



9. Investment in an Associate

	2014	2013
Acquisition cost	₱24,640,000	₱24,640,000
Accumulated equity in net earnings:		
Balance at beginning of year	18,297,695	16,669,445
Share in net earnings	24,179,835	17,628,250
Dividends received	(18,000,000)	(16,000,000)
Balance at end of year	24,477,530	18,297,695
	₱49,117,530	₱42,937,695

SPI, a company incorporated in the Philippines on September 9, 2008, was established primarily to engage in the importation, distribution, marketing and sale, both wholesale and retail, of all types of luggage and bags, including but not limited to suitcases, garment bags, brief cases, computer bags, backpacks, casual bags, hand bags, travel accessories and such other products of similar nature.

As of December 31, 2014 and 2013, SPI is 40% owned by the Group and 60% owned by Samsonite Corporation, its ultimate parent and an entity incorporated under the laws of the United States of America.

The following table sets out the financial information of SPI as of and for the years ended December 31, 2014 and 2013:

	2014	2013
Assets	₱271,462,826	₱136,559,379
Liabilities	149,252,084	29,467,425
Equity	122,210,742	107,091,954
Revenues	323,225,584	229,866,907
Net income	60,449,588	44,070,624

10. Interests in Joint Ventures

The Company entered into two joint venture projects in 2012. The Group's interests in joint ventures pertain to the following:

Joint venture	Joint venture partner	Project description	Income sharing arrangement
SCRI	Varejo Corporation	Open and operate convenience stores directly owned and/or franchised in the Philippines	50:50
SSRI	Varejo Corporation	Investment in and operation of mid-market department stores	50:50



A summary of the movements in carrying values of interests in joint ventures are set out below:

	2014	2013
SCRI	P146,194,230	P160,324,715
SSRI	333,261,283	208,750,000
	P479,455,513	P369,074,715

SCRI (50% take up through SII)

	2014	2013
Acquisition cost	P223,850,000	P180,600,000
Accumulated equity in net earnings:		
Balance at beginning of period	(20,275,285)	-
Share in net loss	(57,380,485)	(20,275,285)
Balance at end of period	(77,655,770)	(20,275,285)
	P146,194,230	P160,324,715

Key financial information of SCRI are as follows:

	2014	2013
Assets	P329,963,214	P364,118,133
Liabilities	42,250	43,600
Equity	329,920,964	364,074,533
Gross loss	(114,745,771)	(40,340,639)
Net loss	(114,760,970)	(40,550,571)

SCRI has started commercial operations in April 2013.

SSRI (50% take up through SII)

	2014	2013
Acquisition cost	P420,750,000	P208,750,000
Accumulated equity in net earnings:		
Balance at beginning of period	-	-
Share in net loss	(87,488,717)	-
Balance at end of period	(87,488,717)	-
	P333,261,283	P208,750,000

Key financial information of SSRI are as follows:

	2014	2013
Assets	P738,666,726	P428,276,153
Liabilities	528,230,628	42,862,621
Equity	210,436,098	385,413,532
Revenues	166,996,668	835,407
Net loss	(174,977,434)	(31,301,647)

SSRI has started commercial operations in March 2014.

The joint ventures have no contingent liabilities or capital commitments as of December 31, 2014 and 2013.



11. Property and Equipment

The composition and movements of this account are as follows:

	December 31, 2014					
	Leasehold Improvements	Store, Office, Warehouse Furniture and Fixtures	Building	Transportation Equipment	Construction in Progress	Total
Cost:						
Balances at beginning of year	₱4,185,621,829	₱1,367,468,612	₱58,326,550	₱228,272,062	₱400,380,187	₱6,240,069,240
Additions	2,200,779,247	509,626,706	–	16,359,998	417,099,098	3,143,865,049
Disposals	(82,951,851)	(5,016,998)	–	(1,017,857)	–	(88,986,706)
Reclassifications	36,866,207	–	678,639,891	–	(715,506,098)	–
Balances at end of year	6,340,315,432	1,872,078,320	736,966,441	243,614,203	101,973,187	9,294,947,583
Accumulated depreciation:						
Balances at beginning of year	2,642,537,431	938,835,542	43,279,720	22,716,040	–	3,647,368,733
Depreciation (see Note 20)	803,206,745	195,622,278	19,705,957	19,035,601	–	1,037,570,581
Disposals	(67,341,008)	(2,460,860)	–	(254,464)	–	(70,056,332)
Balances at end of year	3,378,403,168	1,131,996,960	62,985,677	41,497,177	–	4,614,882,982
Net book values	₱2,961,912,264	₱740,081,360	₱673,980,764	₱202,117,026	₱101,973,187	₱4,680,064,601

	For the Year Ended December 31, 2013					
	Leasehold Improvements	Store, Office, Warehouse Furniture and Fixtures	Building	Transportation Equipment	Construction in Progress	Total
Cost:						
Balances at beginning of year	–	–	–	–	–	–
Additions of year	₱3,148,178,849	₱1,052,508,627	₱58,326,550	₱12,541,582	₱27,682,049	₱4,299,237,657
Additions	1,044,494,015	317,545,981	–	215,730,480	372,698,138	1,950,468,614
Disposals	(7,051,035)	(2,585,996)	–	–	–	(9,637,031)
Balances at end of year	4,185,621,829	1,367,468,612	58,326,550	228,272,062	400,380,187	6,240,069,240
Accumulated depreciation:						
Balances at beginning of year	–	–	–	–	–	–
Depreciation of year	2,162,376,094	812,840,845	40,166,583	9,343,889	–	3,024,727,411
Depreciation (see Note 20)	487,120,991	128,061,356	3,113,137	13,372,151	–	631,667,635
Disposals	(6,959,654)	(2,066,659)	–	–	–	(9,026,313)
Balances at end of year	2,642,537,431	938,835,542	43,279,720	22,716,040	–	3,647,368,733
Net book values	₱1,543,084,398	₱428,633,070	₱15,046,830	₱205,556,022	₱400,380,187	₱2,592,700,507

Additions to leasehold improvements in 2014 pertain to improvements and construction of newly opened and renovated stores during the year. Construction in progress in 2013 mainly pertains to the construction of the Group's Central Square building in Taguig City. The said building was completed in June 2014. Borrowing costs capitalized as cost of building amounted to ₱9.3 million, ₱10.8 million and nil in 2014, 2013 and 2012, respectively. Disposals for the years ended December 31, 2014 and 2013 pertain to leasehold improvements derecognized on closed or renovated stores during the year.

No property and equipment are pledged nor treated as security to the outstanding liabilities as of December 31, 2014 and 2013.



12. Other Noncurrent Assets

	2014	2013
Miscellaneous deposits	₱62,757,338	₱212,822,836
Franchise fee	14,146,743	-
Advances to suppliers and contractors	7,296,504	28,461,325
Prepaid rent - net of current portion	6,011,528	5,414,566
Initial master fee (net of accumulated amortization of ₱6,734,846, ₱5,001,030 and ₱3,334,020 as of December 31, 2014, 2013 and 2012, respectively)	-	₱1,733,816
Software costs (net of accumulated amortization of ₱65,638)	1,397,495	-
Others	7,981,777	1,185,916
	₱99,591,385	₱249,618,459

Miscellaneous deposits pertain to advance payment to contractors for the construction and renovation of stores.

Amortization expense of software costs amounted to nil, ₱341,194 and ₱9,047 for the years ended December 31, 2014 and 2013, 2012, respectively.

13. Trade and Other Payables

	2014	2013
Trade payables	₱1,599,830,624	₱2,483,452,859
Nontrade payables	948,693,341	502,910,214
Accrued expenses	430,413,494	390,925,059
Retention payable	107,308,393	69,443,156
Output VAT	37,809,812	-
Payables to related parties (see Note 21)	7,240,136	4,272,641
Others	116,825,116	46,631,796
	₱3,248,120,916	₱3,497,635,725

Trade payables are noninterest-bearing and are normally settled on 30 to 90 days' terms.

Nontrade payables represent customers' deposits and statutory payables such as withholding taxes, SSS premiums and other liabilities to government agencies.

Accrued expenses pertain to accrued security and safety, supplies and utilities expense and accruals of royalties to be paid to foreign principals. Other payables include payables to other local suppliers. Nontrade payables, accrued expenses and other payables are generally paid within 12 months from balance sheet date.



14. Short-term Loans Payable

	2014	2013
Banks:		
Bank of Philippine Islands (BPI)	₱1,000,000,000	₱1,957,482,750
Rizal Commercial Banking Corporation (RCBC)	755,000,000	–
Hongkong and Shanghai Banking Corporation Limited (HSBC)	654,885,490	307,253,027
Security Bank Corporation (SBC)	416,750,000	446,250,000
China Banking Corporation (CBC)	400,000,000	100,000,000
Banco de Oro (BDO)	370,000,000	800,000,000
Metropolitan Bank & Trust Co. (MBTC)	–	200,000,000
	₱3,596,635,490	₱3,810,985,777

The Group's outstanding short-term peso-denominated loans from local commercial banks bear interest at rates ranging from 3.00% to 4.75% and 2.67% to 5.50% in 2014 and 2013, respectively.

On October 18, 2013, ISCI, ISFI, ISRI and ISWI entered into an agreement with HSBC on the availment of loans amounting to €1,763,563 payable 90 days after the date of the agreements. The loans have an annual interest rate of 2.67% and mature on January 16, 2014. The loans carry with them free-standing derivative forward contracts requiring the Companies to settle the borrowed amounts and interest at a forward rate of ₱59.269. The derivatives have been carried at fair value through profit or loss. Consequently, the Companies recognized a derivative asset under "Prepayments and other current assets" in the consolidated balance sheet amounting to ₱2,644,762 as of December 31, 2013 and a corresponding "Mark-to-market gain" in the consolidated statement of comprehensive income.

In 2013, RMSI availed of short-term foreign currency deposit unit loan amounting to \$7,920,000 equivalent to ₱351,608,400 obtained from the BPI on December 27, 2013 which bears an interest rate of 1.293%. The loans payable is due on February 25, 2014.

Interest expense recognized in the consolidated statements of comprehensive income for the years ended December 31, 2014, 2013 and 2012 amounted to ₱173,872,760, ₱72,574,391 and ₱21,506,046, respectively.

15. Long-term Debt

On May 8, 2013, the Group entered into a credit facility for the ₱2.0 billion syndicated term loan facility with BPI, SBC, CBC, MBTC and RCBC. The purpose of the loan is to finance the Group's capital expenditures related to the construction of the Central Square and other corporate purposes.

The loan carries an interest of a fixed base rate plus an interest spread of 150 basis points per annum or a 5.50% per annum floor rate. The syndicated term loan will mature on February 20, 2020.

Out of the ₱2.0 billion syndicated loan, the Group has already drawn ₱2.0 billion and ₱1.3 billion as of December 31, 2014 and 2013, respectively. Principal repayments are due quarterly starting August 20, 2014.



The details of the Group's long term debt (net of transaction costs) are as follows:

	2014	2013
BPI	₱484,214,163	₱341,232,918
SBC	484,214,163	341,232,918
CBC	334,034,958	235,399,400
MBTC	334,034,958	235,399,400
RCBC	183,855,754	129,565,884
Total	1,820,353,996	1,282,830,520
Less current portion	328,514,924	108,333,333
Noncurrent portion	₱1,491,839,072	₱1,174,497,187

The long-term debts are presented net of unamortized transaction costs. A rollforward analysis of unamortized transaction costs in 2014 and 2013 follows:

	2014	2013
Balance at beginning of period	₱17,169,480	₱-
Transaction costs recognized during the period	3,500,000	19,131,579
Amortization	(7,690,143)	(1,962,099)
Balance at end of period	₱12,979,337	₱ 17,169,480

Interest expense relating to long-term debt recognized in the consolidated statements of comprehensive income for the years ended December 31, 2014, 2013 and 2012 amounted to ₱107,712,661, ₱19,652,049 and nil, respectively.

Loan Covenants

The loan covenants covering the Group's outstanding debts include, among others, maintenance of certain level of current, debt-to-equity and debt-service coverage ratios. As of December 31, 2014 and 2013, the Group is in compliance with the loan covenants of all their respective outstanding debts.

16. Costs of Goods Sold

	2014	2013	2012
Cost of merchandise sold	₱6,119,520,507	₱6,109,189,837	₱6,171,543,762
Personnel costs (see Notes 19 and 22)	180,237,387	86,919,485	68,048,461
Advertising	162,641,469	149,465,083	145,992,013
Royalty fees	83,460,981	47,728,817	45,367,456
Travel and transportation	45,556,239	31,880,439	28,057,188
Rent (see Notes 21 and 27)	33,588,866	26,036,041	21,387,393
Depreciation and amortization (see Notes 11, 12 and 20)	19,889,501	12,856,742	6,569,806
Security and safety	10,192,718	2,502,001	3,365,634
Utilities	11,105,076	8,374,478	5,361,759
Repairs and maintenance	7,183,052	4,411,945	1,138,783
Insurance	1,843,788	1,104,727	1,171,652
Supplies and maintenance	1,463,570	976,024	1,158,296
Taxes and licenses	404,564	144,913	150,051
Outside services	45,825	592,070	818,566
Others	3,711,909	13,401,086	10,132,038
	₱6,680,845,452	₱6,495,583,688	₱6,510,262,858



Cost of merchandise sold:

	2014	2013	2012
Merchandise inventory, beginning	₱5,898,907,758	₱5,394,140,577	₱4,651,662,778
Net purchases	8,200,682,848	6,613,957,018	6,914,021,561
Cost of merchandise available for sale	14,099,590,606	12,008,097,595	11,565,684,339
Less merchandise inventory, ending	(7,980,070,099)	(5,898,907,758)	(5,394,140,577)
	₱6,119,520,507	₱6,109,189,837	₱6,171,543,762

Net purchases include cost of inventory, freight charges, insurance and customs duties.

Costs of goods sold represents cost of merchandise inventory sold and the costs that are considered to have functions as part of cost of merchandise sold.

17. Selling and Distribution Expenses

	2014	2013	2012
Rent (see Notes 21 and 27)	₱1,705,386,223	₱1,418,371,779	₱1,126,350,766
Personnel costs (see Notes 19 and 22)	1,019,935,414	943,124,768	729,985,628
Depreciation and amortization (see Notes 11, 12 and 20)	917,892,527	553,875,321	528,463,537
Utilities	554,521,919	435,557,082	353,575,011
Credit card charges	270,505,097	143,186,687	172,681,925
Supplies and maintenance	250,089,287	234,295,289	167,188,847
Taxes and licenses	162,454,489	134,221,490	115,672,645
Security services	170,587,881	137,423,007	100,936,360
Advertising	100,531,934	134,895,271	101,668,541
Global marketing contribution fee	93,987,925	71,234,407	54,651,819
Repairs and maintenance	69,897,861	45,984,020	41,738,227
Travel and transportation	53,590,474	35,494,763	31,330,737
Delivery and freight charges	41,313,876	39,595,133	50,727,533
Communication	28,954,612	38,554,785	30,464,108
Insurance	27,006,452	18,221,544	15,621,844
Entertainment, amusement and recreation (EAR)	11,501,434	5,936,966	4,481,464
Outside services	8,559,742	25,758,158	17,157,484
Professional fees	6,533,482	30,594,218	18,803,846
Telegraphic transfer	3,073,835	2,265,146	1,499,430
Others	33,909,596	135,265,367	83,286,203
	₱5,530,234,060	₱4,583,855,201	₱3,746,285,955



18. General and Administrative Expenses

	2014	2013	2012
Personnel costs			
(see Notes 19 and 22)	₱425,607,374	₱362,322,982	₱327,990,247
Taxes and licenses	106,709,144	30,250,242	26,954,909
Rent (see Notes 21 and 27)	106,907,950	65,846,124	66,085,763
Depreciation and amortization (see Notes 11, 12 and 20)	101,522,369	66,943,776	57,579,269
Advertising	86,054,909	53,500,578	17,643,496
Supplies and maintenance	41,212,235	30,340,899	28,902,123
Utilities	39,101,467	24,828,452	24,286,427
Professional fees	36,561,512	14,719,591	18,459,205
Travel and transportation	34,863,630	24,802,366	33,351,002
Security services	23,660,394	11,075,933	10,977,433
Repairs and maintenance	22,031,820	16,084,053	28,454,447
Insurance	14,390,334	10,561,476	10,642,997
Communication	12,344,058	17,148,386	13,986,894
EAR	9,516,353	8,655,315	15,491,270
Impairment loss on security deposits	4,870,502	–	–
Outside service	754,970	10,301,361	8,772,780
Others	54,651,055	43,688,640	33,405,321
	₱1,120,760,076	₱791,070,174	₱722,983,583

19. Personnel Costs

Personnel costs were charged to operations as follows:

	2014	2013	2012
Salaries, wages and bonuses	₱1,453,193,177	₱1,123,412,780	₱847,216,945
Retirement benefit expense (see Note 22)	36,143,485	36,786,875	29,246,503
Other employee benefits	136,443,513	232,167,580	249,560,888
	₱1,625,780,175	₱1,392,367,235	₱1,126,024,336

Personnel expenses were distributed as follows:

	2014	2013	2012
Cost of goods sold (see Note 16)	₱180,237,387	₱86,919,485	₱68,048,461
Selling and distribution (see Note 17)	1,019,935,414	943,124,768	729,985,628
General and administrative (see Note 18)	425,607,374	362,322,982	327,990,247
	₱1,625,780,175	₱1,392,367,235	₱1,126,024,336

20. Depreciation and Amortization Expense

	2014	2013	2012
Property and equipment (see Note 11)	₱1,037,570,581	₱631,667,635	₱590,936,555
Initial master fee (see Note 12)	1,733,816	1,667,010	1,667,010
Software cost (see Note 12)	–	341,194	9,047
	₱1,039,304,397	₱633,675,839	₱592,612,612



Depreciation and amortization were distributed as follows:

	2014	2013	2012
Cost of goods sold (see Note 16)	₱19,889,501	₱12,856,742	₱6,569,806
Selling and distribution (see Note 17)	917,892,527	553,875,321	528,463,537
General and administrative (see Note 18)	101,522,369	66,943,776	57,579,269
	₱1,039,304,397	₱633,675,839	₱592,612,612

21. Related Party Disclosures

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individuals or corporate entities. Key management personnel are considered related parties.

The Group, in the normal course of business, entered into the following transactions with related parties:

- a. Lease of the Group's store outlet spaces from a related party (see Note 27). Related rent expense amounted to ₱131.3 million, ₱125.5 million and ₱136.5 million for the years ended December 31, 2014, 2013 and 2012, respectively;
- b. The Group reimburses related parties for its expenses paid by the related parties in behalf of the Group;
- c. Sales through the use of related parties' gift certificates. Total value of the related parties' gift certificates used amounted to ₱10.3 million, ₱5.2 million and ₱4.7 million in 2014, 2013 and 2012, respectively;
- d. Short-term noninterest-bearing cash advances to/from related parties; and
- e. Compensation of the Company's key management personnel comprised of short-term employee benefits amounting to ₱36.4 million, ₱34.7 million and ₱33.5 million in 2014, 2013 and 2012, respectively, and post-employment benefits amounting to ₱4.7 million, ₱3.9 million and ₱2.8 million in 2014, 2013 and 2012, respectively.



As of December 31, 2014 and 2013, receivables from and payables to related parties are as follows (amounts in thousands):

Related Party	Nature of Transactions	Transactions			Balances as at December	
		2014	2013	2012	2014	2013
Receivables from related parties						
<i>Affiliates</i>						
	Lease and purchase of					
Rustan Commercial Corporation (RCC)	gift certificates	₱35,729	₱8,707	₱25,010	₱41,626	₱42,667
Philippine Family Mart CVS, Inc. (PFM)	Various expenses	6,423	5,172	–	6,423	5,172
Rustan Marketing Corporation (RMK)	Various expenses	2,794	2,531	–	2,794	2,531
<i>Joint venture</i>						
SCRI	Various expenses	3,401	1,805	–	3,451	1,805
<i>Associate</i>						
SPI	Various expenses	505	180	–	505	180
Others	Various expenses	–	1,965	1,385	–	6,015
		₱48,852	₱20,360	₱26,395	₱54,799	₱58,370
Payables to related parties						
<i>Affiliates</i>						
RMK	Various expenses	₱3,546	₱1,588	(₱2,472)	₱3,746	₱2,737
RCC	Various expenses	3,494	1,394	–	3,494	1,394
Others	Various expenses	–	(3,418)	2,172	–	142
		₱7,040	(₱436)	(₱300)	₱7,240	₱4,273



Related Party	Nature of Transactions	Transactions			Balances as at December 31	
		2014	2013	2012	2014	2013
Amounts owed by related parties						
<i>Affiliates</i>						
RMK	Advances	₱-	(₱83)	₱103	₱20	₱20
RCC	Advances	456	2	(10,925)	1,050	9
PFM	Advances	4,386	4	-	4,387	3
<i>Joint venture</i>						
SCRI	Advances	-	2,503	4,448	-	6,951
<i>Associate</i>						
SPI	Advances	-	-	1,485	1,485	1,485
Others	Advances	-	(124)	(889)	-	200
		₱4,842	₱2,302	(₱5,778)	₱6,942	₱8,668
Amounts owed to related parties						
<i>Affiliate</i>						
RMK	Advances	(₱22)	₱118	₱-	₱24	₱118
<i>Associate</i>						
SPI	Advances	-	35	-	-	35
Others	Advances	-	(291)	(174,666)	-	2
		(₱22)	(₱138)	(₱174,666)	₱24	₱155

Others include advances from stockholders which are noninterest-bearing and have no fixed repayment dates but are due and demandable any time.

RCC and RMK are controlled by certain key management personnel of the Group.

SCRI and SPI are joint venture and associate, respectively, of the Group.

The above related party balances as of December 31, 2014 and 2013 are unsecured, on demand and noninterest-bearing.



22. Retirement Benefit Plan

Entities in the Group have a funded, noncontributory defined benefit retirement plan which covers all of its regular employees. The benefits are based on years of service and compensation on the last year of employment. Normal retirement benefits are equal to the employee's retirement pay as defined in Republic Act (RA) No. 7641 multiplied by the years of service. Normal retirement date is the attainment of age sixty (60) and completion of at least five (5) years of service.

Retirement benefit expense recognized in the consolidated statements of comprehensive income is as follows:

	2014	2013	2012
Current service cost	₱23,369,802	₱25,553,705	₱20,707,941
Net interest cost	12,773,683	11,233,170	8,538,562
Retirement benefit expense	₱36,143,485	₱36,786,875	₱29,246,503

As at December 31, 2014 and 2013, the amounts recognized in the consolidated balance sheets as retirement benefit obligation are as follows:

	2014	2013
Present value of obligations	₱355,111,516	₱276,404,872
Fair value of plan assets	(48,925,696)	(50,959,141)
Retirement benefit obligation	₱306,185,820	₱225,445,731

Changes in the present value of defined benefit obligations are as follows:

	2014	2013
Opening present value of obligation	₱276,404,872	₱201,969,966
Interest cost	15,546,837	14,518,854
Current service cost	23,369,802	25,553,705
Benefits paid	(11,219,820)	(14,758,054)
Benefits paid directly by the Group	(2,599,131)	(1,210,320)
Actuarial losses (gains) arising from:		
Deviations of experience from assumptions	21,228,709	25,029,110
Changes in financial assumptions	42,892,983	795,277
Changes in demographic assumptions	(10,512,736)	24,506,334
Closing present value of obligation	₱355,111,516	₱276,404,872

Changes in fair value of plan assets are as follows:

	2014	2013
Opening fair value of plan assets	₱50,959,141	₱48,236,739
Contributions	7,930,640	13,000,000
Interest income	2,773,154	3,285,684
Benefits paid	(11,219,820)	(14,758,054)
Return on plan assets, excluding amounts included in interest income	(1,517,419)	1,194,772
Closing fair value of plan assets	₱48,925,696	₱50,959,141



Plan assets are invested mostly in time deposits.

The principal actuarial assumptions used as of December 31, 2014 and 2013 in determining retirement obligations for the Group's retirement plan are as follows:

	2014	2013
Discount rate	4.5% - 4.7%	5.7% - 6.3%
Salary increase rate	3.0%	3.0%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the pension obligations as of December 31, 2014 and 2013, assuming all other assumptions were held constant:

	Increase/(Decrease)	Effect on Present Value of Defined Benefit Obligation	
		2014	2013
Discount rate	+1%	(₱39,338,394)	(₱31,231,058)
	-1%	61,490,607	38,196,169
Future salary increase rate	+1%	61,898,369	38,867,981
	-1%	(40,417,188)	(32,374,592)

The average duration of the defined benefit obligation at the end of the reporting date is 25 years. Shown below is the maturity analysis of the undiscounted benefit payments as of December 31, 2014 and 2013:

	2014	2013
1 year or less	₱46,436,426	₱61,816,770
More than 1 year to 5 years	43,716,426	30,143,899
More than 5 years	2,288,142,885	2,022,359,720

23. Income Taxes

A reconciliation of income tax expense applicable to income before income tax at the statutory income tax rate to provision for income tax at the Group's effective income tax rate for the years ended December 31, 2014, 2013 and 2012 is as follows:

	2014	2013	2012
Provision for income tax at statutory tax rate of 30%	₱449,000,663	₱270,448,745	₱196,928,630
Additions to (reductions from) income tax resulting from:			
Share in net earnings of an associate and joint ventures	36,206,810	794,111	(4,838,744)
Expiration of NOLCO	11,209,013	7,866,643	4,975,715
Movement in unrecognized deferred tax assets	3,174,924	2,095,118	11,172
Nondeductible expenses	1,126,663	317,940	187,761
Nondeductible interest expense	502,682	172,598	922,004

(Forward)



	2014	2013	2012
Derecognized deferred tax assets on NOLCO	₱-	₱7,388,754	₱-
Interest income subjected to final tax	(1,290,236)	(1,123,600)	(3,911,124)
Others	(1,544,540)	(207,585)	12,773
	₱498,385,979	₱287,752,724	₱194,288,187

The components of the net deferred tax assets of the Group are as follows:

	2014	2013
Deferred tax assets:		
NOLCO	₱132,965,657	₱94,631,623
Retirement benefit obligation	75,438,640	51,175,649
Accrued rent	22,112,945	17,723,917
MCIT	9,699,110	1,529,129
Deferred revenue	7,230,006	6,752,325
Unrealized foreign exchange losses	2,161,724	3,334,419
Unamortized past service cost	130,048	156,058
Others	1,853,909	1,698,973
	251,592,039	177,002,093
Deferred tax liabilities:		
Carrying value of capitalized rent expense	(10,794,678)	(6,081,378)
Unamortized prepayments	(1,247,127)	(76,221)
Unrealized foreign exchange gains	(1,138,877)	(1,244,440)
Mark-to-market gain	-	(793,429)
	(13,180,682)	(8,195,468)
Deferred tax asset related to retirement benefit obligation recognized under other comprehensive income	16,315,793	16,458,070
Net deferred tax assets	₱254,727,150	₱185,264,695

The components of the net deferred tax liability of the Group are as follows:

	2014	2013
Deferred tax assets:		
Accrued rent	₱1,509,630	₱-
Unrealized foreign exchange losses	157,232	-
	1,666,862	-
Deferred tax liability:		
Unrealized foreign exchange gains	(1,903,346)	-
Net deferred tax liability	(₱236,484)	₱-



As of December 31, 2014, the Group has NOLCO that can be claimed as deduction from future taxable income as follows:

Year incurred	Year of availment	Amount	Expired	Applied	Balance
2011	2012 - 2014	₱48,174,516	₱48,174,516	₱-	₱-
2012	2013 - 2015	63,666,322	-	-	63,666,322
2013	2014 - 2016	218,896,418	-	-	218,896,418
2014	2015 - 2017	386,669,421	-	-	386,669,421
		₱717,406,677	₱48,174,516	₱-	₱669,232,161

As of December 31, 2014, the MCIT that can be claimed as tax credits follows:

Year incurred	Year of availment	Amount	Expired	Applied	Balance
2012	2013 - 2015	₱9,296,283	₱-	₱8,603,673	₱692,610
2013	2014 - 2016	2,255,507	-	-	2,255,507
2014	2015 - 2017	9,665,724	-	-	9,665,724
		₱21,217,514	₱-	₱8,603,673	₱12,613,841

The movements in NOLCO follow:

	2014	2013
Balance at beginning of year	₱330,737,256	₱148,625,079
Additions	386,669,421	218,896,418
Application	-	(25,055,757)
Expiration	(48,174,516)	(11,728,484)
Balance at end of year	₱669,232,161	₱330,737,256

The movements in MCIT follow:

	2014	2013
Balance at beginning of year	₱2,948,117	₱9,296,283
Additions	9,665,724	2,255,507
Application	-	(8,603,673)
Balance at end of year	₱12,613,841	₱2,948,117

The Group has recognized deferred tax assets on certain subsidiaries only to the extent of their expected future taxable profit and deferred tax liabilities since management believes that it will not be able to derive the benefits of the deferred tax assets on certain NOLCO and other deductible temporary differences. The temporary differences for which deferred tax assets have not been recognized pertain to the following:

	2014	2013
NOLCO	₱226,013,303	₱15,252,056
MCIT	2,914,731	1,418,988
Retirement benefits	184,769	-
Unrealized foreign exchange loss	2,303	76,947
Accrued rent	-	119,926
Deferred revenue	-	4,844,416



A portion of unrecognized NOLCO amounting to ₱94,531,705 pertains to certain stock issuance costs charged against APIC in connection with the Company's initial public offering of its common shares in November 2014 (see Note 1)

24. Basic/Diluted Earnings Per Share

The basic/dilutive earnings per share were computed as follows:

	2014	2013	2012
Net income	₱998,282,897	₱613,743,093	₱462,140,497
Divided by weighted average number of common shares	2,399,779,822	2,073,412,900	1,942,162,900
	₱0.42	₱ 0.30	₱0.24

There were no potential dilutive common shares for the years ended December 31, 2014, 2013 and 2012.

25. Risk Management Objectives and Policies

The principal financial instruments of the Group are cash and cash equivalents and short-term and long-term loans. The main purpose of these financial instruments is to anticipate future fund requirements of the Group. The Group has various other financial assets and liabilities such as trade and other receivables, trade and other payables, short-term loan payable and long-term debt, amounts owed to/by related parties and security deposits and construction bonds which arise directly from its operations.

The main risks arising from the financial instruments of the Group are credit risk, foreign currency risk and liquidity risk. The Group's management reviews and approves policies for managing each of these risks and they are summarized below. The Group also monitors the market price risk arising from all financial instruments. The magnitudes of these risks that have arisen over the year are discussed below.

Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group trades only with recognized, creditworthy third parties, mostly with credit card companies. Trade receivables from third parties are monitored on an on-going basis with the result that the exposure of the Group to bad debts is not significant. There is no allowance for impairment of receivables since the Group expects to fully realize its receivables from its debtors. With respect to credit risk from other financial assets of the Group, which is mainly comprised of cash in banks, short-term investments, amounts owed by related parties, trade and other receivables and security deposits, the exposure of the Group to credit risk arises from the default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

There is no significant concentration of credit risk in the Group.



The aging analyses of financial assets that are past due but not impaired are as follows:

December 31, 2014

	Total	Neither past due nor impaired	Past due but not impaired				Impaired
			<30 days	30 - 60 days	60 - 90 days	> 90 days	
Cash in banks and cash equivalents	₱2,451,723,805	₱2,451,723,805	₱-	₱-	₱-	₱-	₱-
Trade and other receivables							
Trade receivables	244,052,902	231,204,212	5,060,711	3,727,175	2,613,184	1,447,620	-
Nontrade receivables	182,755,203	99,594,691	29,462,458	10,395,954	4,056,416	39,245,684	-
Receivables from related parties	54,798,851	54,798,851	-	-	-	-	-
Advances to officers and employees	97,062,879	95,503,410	1,559,469	-	-	-	-
Other receivables	6,007,112	6,007,112	-	-	-	-	-
Amounts owed by related parties	6,941,758	6,941,758	-	-	-	-	-
Current portion of security deposits (presented under "Prepayments and other current assets")	10,185,026	10,185,026	-	-	-	-	-
Security deposits and construction bonds	806,968,668	806,968,668	-	-	-	-	-
Total	₱3,860,496,204	₱3,762,927,533	₱36,082,638	₱14,123,129	₱6,669,600	₱40,693,304	₱-

December 31, 2013

	Total	Neither past due nor impaired	Past due but not impaired				Impaired
			<30 days	30 - 60 days	60 - 90 days	> 90 days	
Cash in banks and cash equivalents	₱1,106,320,065	₱1,106,320,065	₱-	₱-	₱-	₱-	₱-
Trade and other receivables							
Trade receivables	232,753,039	232,753,039	-	-	-	-	-
Nontrade receivables	42,026,741	42,026,741	-	-	-	-	-
Receivables from related parties	58,369,947	58,369,947	-	-	-	-	-
Advances to officers and employees	63,076,399	59,776,481	329,992	494,988	824,980	1,649,958	-
Other receivables	103,071,412	72,052,675	7,298,942	661,499	1,273,156	21,785,140	-
Amounts owed by related parties	8,668,359	8,668,359	-	-	-	-	-
Prepayments and other current assets							
Current portion of security deposits	78,148,750	78,148,750	-	-	-	-	-
Derivative assets	2,644,762	2,644,762	-	-	-	-	-
Security deposits and construction bonds	565,049,456	556,724,012	-	-	1,378,957	6,946,487	-
Total	₱2,260,128,930	₱2,217,484,831	₱7,628,934	₱1,156,487	₱3,477,093	₱30,381,585	₱-

The credit quality per class of financial assets that were neither past due nor impaired are as follows:

December 31, 2014

	Neither past due nor impaired			Total
	High grade	Standard grade	Substandard grade	
Cash in banks and cash equivalents	₱2,451,723,805	₱-	₱-	₱2,451,723,805
Trade and other receivables:				
Trade receivables	231,204,212	-	-	231,204,212
Nontrade receivables	99,594,691	-	-	99,594,691
Receivables from related parties	54,798,851	-	-	54,798,851
Advances to officers and employees	95,503,410	-	-	95,503,410
Other receivables	6,007,112	-	-	6,007,112
Amounts owed by related parties	6,941,758	-	-	6,941,758
Current portion of security deposits (presented under "Prepayments and other current assets")	10,185,026	-	-	10,185,026
Security deposits and construction bonds	806,968,668	-	-	806,968,668
Total	₱3,762,927,533	₱-	₱-	₱3,762,927,533



December 31, 2013

	Neither past due nor impaired			Total
	High grade	Standard grade	Substandard grade	
Cash in banks and cash equivalents	₱1,106,320,065	₱-	₱-	₱1,106,320,065
Trade and other receivables:				
Trade receivables	232,753,039	-	-	232,753,039
Nontrade receivables	42,026,741	-	-	42,026,741
Receivables from related parties	58,369,947	-	-	58,369,947
Advances to officers and employees	56,476,563	3,299,918	-	59,776,481
Other receivables	56,110,166	15,942,509	-	72,052,675
Amounts owed by related parties	6,803,592	1,864,767	-	8,668,359
Prepayments and other current assets:				
Current portion of security deposits	78,148,750	-	-	78,148,750
Derivative assets	2,644,762	-	-	2,644,762
Security deposits and construction bonds	556,724,012	-	-	556,724,012
Total	₱2,196,377,637	₱21,107,194	₱-	₱2,217,484,831

High - These pertain to receivables from counterparties with good favorable standing. The counterparties have remote likelihood of default and have consistently exhibited good paying habits.

Standard - These pertain to financial assets with counterparties who settle their obligation with tolerable delays.

Substandard - These accounts show probability of being impaired based on historical experience.

Foreign currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Group takes an exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financials and cash flows. This arises from foreign currency denominated cash in banks, trade and other payables and short term loans payable as of December 31, 2014 and 2013. Management closely monitors the fluctuations in exchange rates so as to anticipate the impact of foreign currency risks.

The Group's foreign currency-denominated financial assets and liabilities (translated in Philippine Peso) are as follows:

December 31, 2014

	USD ¹	EUR ²	HKD ³	Total Peso Equivalent
<i>Financial assets</i>				
Cash in banks and cash equivalents	\$956,706	€43,340	\$13,648	₱45,217,464
<i>Financial liabilities</i>				
Trade and other payables	(116,360)	(177,259)	-	(14,835,873)
Net financial assets (liabilities)	\$840,346	(€133,919)	\$13,648	₱30,381,591

¹ \$1 = ₱44.72

² €1 = ₱54.34

³ HK\$1 = ₱5.75



December 31, 2013

	USD ¹	EUR ²	HKD ³	Total Peso Equivalent
<i>Financial assets</i>				
Cash in banks and cash equivalents	\$5,425,252	€23,044	\$9,063	₱242,307,414
<i>Financial liabilities</i>				
Trade and other payables	–	(2,860,730)	–	(173,978,442)
Short term loans payable	(7,920,000)	(1,763,563)	–	(458,861,424)
Net financial assets (liabilities)	(\$2,494,748)	(€4,601,249)	\$9,063	(₱390,532,452)

¹ \$1 = ₱44.3950

² €1 = ₱60.8161

³ HK\$1 = ₱5.7271

The following table demonstrates the sensitivity to a reasonably possible change in the USD, Euro and HK Dollar exchange rates, with all other variables held constant, of the Group's income before income tax.

		Appreciation/ Depreciation of Foreign Currency	Effect on Income Before Tax
US Dollar	2014	+5%	₱1,879,014
		-5%	(1,879,014)
	2013	+5%	(₱5,537,717)
		-5%	5,537,717
Euro	2014	+5%	(363,858)
		-5%	363,858
	2013	+5%	(13,991,501)
		-5%	13,991,501
HK Dollar	2014	+5%	3,924
		-5%	(3,924)
	2013	+5%	2,595
		-5%	(2,595)

There is no other impact on the Group's equity other than those already affecting the consolidated statements of comprehensive income.

Liquidity risk

Liquidity risk arises from the possibility that the Company may encounter difficulties in raising funds to meet commitments from financial institutions. The objective of the Group is to maintain a balance between continuity of funding and flexibility. The Group seeks to manage its liquid funds through cash planning on a monthly basis. The Group uses historical figures and experiences and forecasts of its collections and disbursements.

Also, the Group only places funds in money market instruments which exceed the Group's requirements. Placements are strictly made based on cash planning assumptions and cover only a short period of time.



The table below summarizes the maturity analysis of the Group's financial liabilities based on contractual undiscounted payments:

December 31, 2014

	Carrying Value	Contractual undiscounted payments			
		On demand	Within 1 year	>1 to 5 years	> 5 years
<i>Financial Liabilities</i>					
Trade payables and other payables*	₱3,168,309,770	₱2,688,609,094	₱479,700,676	₱-	₱-
Amounts owed to related parties	24,220	24,220	-	-	-
Short-term loans payable**	3,600,328,857	3,693,367	3,596,635,490	-	-
Long-term debt**	2,138,742,188	11,524,113	419,317,972	1,707,900,103	-
Total Undiscounted Financial Liabilities	8,907,405,035	2,703,850,794	4,495,654,138	1,707,900,103	-
<i>Financial Assets</i>					
Cash and cash equivalents	2,527,828,209	2,527,828,209	-	-	-
Trade and other receivables					
Trade receivables	244,052,902	236,727,723	7,325,179	-	-
Nontrade receivables	182,755,203	174,605,562	8,149,641	-	-
Receivables from related parties	54,798,851	54,798,851	-	-	-
Advances to officers and employees	97,062,879	95,923,004	326,741	813,134	-
Other receivables	6,007,112	5,575,301	431,811	-	-
Amounts owed by related parties	6,941,758	-	6,941,758	-	-
Current portion of security deposits (presented under "Prepayments and other current assets")	10,185,026	-	10,185,026	-	-
Security deposits	814,756,216	-	-	807,228,591	7,527,625
Total Undiscounted Financial Assets	3,944,388,156	3,095,458,650	33,360,156	808,041,725	7,527,625
Net Undiscounted Financial Liabilities	₱4,963,016,879	(₱391,607,856)	₱4,462,293,982	₱899,858,378	(₱7,527,625)

* Excluding statutory liabilities

** Including interest payable

December 31, 2013

	Carrying Value	Contractual undiscounted payments			
		On demand	Within 1 year	>1 to 5 years	> 5 years
<i>Financial Liabilities</i>					
Trade payables and other payables*	₱3,480,621,479	₱2,423,216,091	₱1,057,405,388	₱-	₱-
Amounts owed to related parties	155,236	155,236	-	-	-
Short-term loans payable**	3,813,395,169	290,897,816	3,522,497,353	-	-
Long-term debt**	1,290,943,153	8,112,633	108,333,333	1,083,333,333	108,333,333
Total Undiscounted Financial Liabilities	8,585,115,037	2,722,381,776	4,688,236,074	1,083,333,333	108,333,333
<i>Financial Assets</i>					
Cash and cash equivalents	1,134,749,837	1,134,749,837	-	-	-
Trade and other receivables					
Trade receivables	232,753,039	232,753,039	-	-	-
Nontrade receivables	42,026,741	42,026,741	-	-	-
Receivables from related parties	58,369,947	58,369,947	-	-	-
Advances to officers and employees	63,076,399	63,076,399	-	-	-
Other receivables	103,071,412	100,088,776	2,982,636	-	-

(Forward)



	Carrying Value	Contractual undiscounted payments			
		On demand	Within 1 year	>1 to 5 years	> 5 years
Amounts owed by related parties	₱8,668,359	₱8,668,359	₱-	₱-	₱-
Prepayments and other current assets					
Current portion of security deposits	78,148,750	-	78,148,750	-	-
Derivative assets	2,644,762	2,644,762	-	-	-
Security deposits	565,049,456	18,489,237	17,964,074	528,596,145	-
Total Undiscounted Financial Assets	2,288,558,702	1,660,867,097	99,095,460	528,596,145	-
Net Undiscounted Financial Liabilities	₱6,296,556,335	₱1,061,514,679	₱ 4,589,140,614	₱554,737,188	₱108,333,333

* Excluding statutory liabilities

** Including interest payable

Capital Management

The primary objective of the Group is to maintain a strong credit rating and healthy capital ratios to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it based on changes in economic and business conditions. To maintain or adjust the capital structure, the Group may consider paying dividends to stockholders, returning capital to stockholders, or issuing new shares of stocks. No major changes were made on the objectives, policies, or processes during the years ended December 31, 2014 and 2013. Capital includes equity as shown in the consolidated balance sheet.

As disclosed in Note 15, the Group is required by their creditors to maintain a debt-to-equity ratio and debt-service coverage ratio. The Group, thus, monitors capital on the basis of debt-to-equity ratio which is calculated as total liabilities divided by total equity. The Company includes within debt all interest-bearing short-term and long-term liabilities. These externally imposed capital requirements have been complied with as of December 31, 2014.

26. Fair Value of Financial Instruments

Set out below is a comparison by category of carrying amounts and fair values of the Group's financial instruments:

	2014		2013	
	Carrying Amounts	Fair Values	Carrying Amounts	Fair Values
Financial Assets				
<i>Loans and receivables</i>				
Security deposits and construction bonds	₱808,421,478	₱785,727,709	₱565,049,456	₱556,920,007
<i>Financial asset at FVPL</i>				
Derivative asset	-	-	2,644,762	2,644,762
Total	₱808,421,478	₱785,727,709	₱567,694,218	₱559,564,769
Financial Liabilities				
<i>Other financial liabilities</i>				
Long-term debt	₱1,820,353,996	₱1,824,075,610	₱1,282,830,520	₱1,435,976,445



Due to relatively short maturity, ranging from one to twelve months, carrying amounts approximate fair values for cash and cash equivalents, trade and other receivables, amounts due from and to related parties and trade and other payables.

The following method and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and cash equivalents, trade and other receivables, amounts owed by/to related parties, current portion of security deposits (presented under prepayments and other current assets), trade and other payables and short-term loans

The carrying values of these financial instruments approximate their fair values due to the short-term maturity, ranging from one to twelve months.

Derivative asset

Fair value is based on quotes provided by counterparty banks.

Security deposits and construction bonds

The fair values of security deposits are based on the discounted value of future cash flows using the applicable market interest rates. Discount rates ranging from 2.10% to 4.89% and 4.28% to 7.79% were used in calculating the fair value of the Group's refundable deposits as of December 31, 2014 and 2013, respectively.

Long-term debt

The fair value of long-term debt is based on the discounted value of future cash flows using the applicable market interest rates. Discount rates ranging from 4.04% to 5.31% were used in calculating the fair value of the Group's long-term debt as of December 31, 2014.

Fair Value Hierarchy

The Group uses the following hierarchy in determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable;
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

Below is the list of financial assets carried at and/or disclosed at fair value that are classified using a fair value hierarchy:

	2014			Total
	Level 1	Level 2	Level 3	
Disclosed at fair value				
Security deposits and construction bonds	₱-	₱785,727,709	₱-	₱785,727,709
Long-term debt	-	(1,824,075,610)	-	(1,824,075,610)
Total	₱-	(₱1,038,347,901)	₱-	(₱1,038,347,901)



	2013			Total
	Level 1	Level 2	Level 3	
Carried at fair value				
Derivative asset*	₱-	₱2,644,762	₱-	₱2,644,762
Disclosed at fair value				
Security deposits and construction bonds	-	556,920,007	-	556,920,007
Long-term debt	-	(1,435,976,445)	-	(1,435,976,445)
Total	₱-	(₱876,411,676)	₱-	(₱876,411,676)

*Presented as part of "Prepayments and other current assets"

As at December 31, 2014 and 2013, the Group does not have financial instruments with fair values determined using inputs that are classified under Level 1 and 3.

For years ended December 31, 2014 and 2013, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

27. Contracts and Commitments

Leases

The Group leases its office space and certain store outlets used in its operations for lease terms ranging from two to three years. Rental payments on certain outlets are based on a fixed basic monthly rate plus a certain percentage of gross sales, while other store outlets and office spaces are based on fixed monthly rates. Rentals charged to operations amounted to ₱1,845,883,039, ₱1,510,253,944 and ₱1,213,823,922 for the years ended December 31, 2014, 2013 and 2012, respectively (see Notes 16, 17 and 18).

Of the total rent expense, ₱367,320,943, ₱101,431,313 and ₱43,595,056 in 2014, 2013 and 2012, respectively, pertain to contingent rent of some stores based on percentage ranging from 3% to 6% of total merchandise sales in 2014, 2013 and 2012.

Future minimum rentals payable under these leases are as follows as of December 31, 2014 and 2013 (amounts in thousands):

	2014	2013
Within one year	₱780,295	₱746,145
After one year but not more than five years	879,204	787,303
Later than five years	330,720	-
	₱1,990,219	₱1,533,448

The Group has paid security deposits and construction bonds for the store outlets and office spaces with carrying amounts of ₱817.2 million and ₱643.2 million as of December 31, 2014 and 2013, respectively, which are refundable upon complete turnover of the leased area. The present value of these deposits was computed using the discount rates prevailing at the inception date of the lease, ranging from 1.24% to 7.15%. Interest income recognized from these security deposits amounted to ₱8.5 million, ₱6.2 million and ₱2.5 million for the years ended December 31, 2014, 2013 and 2012, respectively.



28. Segment Reporting

The Group has determined that it is operating as one operating segment. Based on management's assessment, no part or component of the business of the Group meets the qualifications of an operating segment as defined by PFRS 8.

The Company's store operations is its only income generating activity and such is the measure used by the chief operating decision maker in allocating resources.

The Company derives its primary income from the sales of merchandise to external customers and is the only basis for segment reporting purposes. Sales are reported on an entity-wide basis. These information are measured using the same accounting policies and estimates as the Group's consolidated financial statements.

The table below sets out revenue from external customers by category for the years ended December 31, 2014, 2013 and 2012 (amounts in millions):

	2014	2013	2012
Net Sales			
Luxury and Bridge	₱3,334	₱2,907	₱2,656
Casual	2,443	2,306	2,082
Fast Fashion	5,433	4,213	4,000
Footwear, Accessories and Luggage	2,134	1,746	1,534
Other	1,869	1,616	1,338
	₱15,213	₱12,788	₱11,610

The Group's customers are located in the Philippines and Guam, with bulk of the revenues being contributed by local customers. Following shows the revenue contribution by geographical areas (amounts in millions).

	2014	2013	2012
Philippines	₱15,067	₱12,643	₱11,463
Guam	146	145	147
	₱15,213	₱12,788	₱11,610

29. Equity

a. Common Shares

The Company's authorized and issued capital stock as of December 31, 2014 and 2013 follows:

	Number of Shares	
	2014	2013
Authorized capital stock, ₱1 par value in 2014 and ₱100 in 2013	5,000,000,000	2,000,000



	Number of Shares	
	2014	2013
Issued capital stock:		
Balance at beginning of year	2,000,000	250,000
Issued during the period	19,171,629	1,750,000
Balance before stock split	21,171,629	2,000,000
Effect of stock split	2,095,991,271	-
Balance after stock split	2,117,162,900	2,000,000
Issued during the period	1,195,701,530	-
Balance at end of year	3,312,864,430	2,000,000

	Capital Stock	
	2014	2013
Issued capital stock:		
Balance at beginning of year	₱200,000,000	₱25,000,000
Issued during the year	3,112,864,430	175,000,000
Balance at end of year	₱3,312,864,430	₱200,000,000

At the special meeting held on March 5, 2014, the BOD and stockholders approved the increase of authorized capital stock of the Company to ₱3,000,000,000 divided into 30,000,000 common shares at its par value of ₱100 per share. Of the increase in the authorized capital stock of ₱2,800,000,000, the amount of ₱700,000,000 representing 7,000,000 shares of stock, has been fully subscribed and the amount of ₱175,000,000 representing 1,750,000 shares of stock has been fully paid by way of cash to and in favor of the Company.

The SEC approved the Company's application for the increase in authorized capital stock on April 3, 2014.

On April 9, 2014, all the outstanding shares of stock of the Company were acquired by the principal stockholders of SSI in order to implement the restructuring of the Group (see Note 1).

Also, on April 10, 2014, the aforementioned principal stockholders of SSI furthermore subscribed to new shares out of the authorized but unissued capital of the Company amounting to ₱1,217,162,900 representing 12,171,629 shares of stock. All subscriptions were subsequently fully paid on April 15, 2014.

On June 18, 2014, the BOD and stockholders approved the increase of authorized capital stock of the Company to ₱5,000,000,000 divided into 5,000,000,000 common shares at its par value of ₱1 per share. Of the increase in the authorized capital stock of ₱2,000,000,000, the amount of ₱500,000,000 representing 500,000,000 common shares has been fully subscribed and paid by way of cash to and in favor of the Company.

On August 29, 2014, the Philippine SEC approved the application of the Company for a stock split. As a result, par value of the Company's common shares changed from ₱100 per share to ₱1 per share.



On November 7, 2014, the Company listed with the PSE its 695,701,530 common shares at an issue price of ₱7.50 per share. Total proceeds from the issuance of common shares amounted to ₱5,217.8 million. The Company incurred transaction costs incidental to the IPO amounting to ₱465.6 million which is charged against “Additional paid-in capital” in the consolidated balance sheet.

b. Appropriation of Retained Earnings

In November 2011, the retained earnings of SSI and RMSI amounting to an aggregate of ₱270.0 million were appropriated for future expansion purposes.

On various dates in 2011, the BOD of SSI, ISCI, LCI and the Company approved the additional appropriation of an aggregate amount of ₱200.0 million for future expansion purposes.

On December 20, 2012, the BOD of SSI, RMSI, ISCI and LCI approved additional appropriation in the aggregate amount of ₱430.0 million from the unappropriated retained earnings as of December 31, 2012 to fund for future expansion in store outlets and operations.

On November 11, 2013 the BOD of ISCI approved additional appropriation amounting to ₱200.0 million from the unappropriated retained earnings as of December 31, 2013 for additional working capital and future expansion in store outlets. On the same date, the BOD of RMSI and the Company approved the reversal of the appropriated retained earnings of an aggregate amount of ₱110.0 million into unappropriated retained earnings.

Subsequently, on December 13, 2013, the BOD of SSI approved additional appropriation amounting to ₱300.0 million from the unappropriated retained earnings as of December 31, 2013 to fund future expansion in store outlets and operations.

On November 26, 2014, the BOD approved the following balance of retained earnings appropriation as of December 31, 2014:

	2014
RMSI	₱300,000,000
ISCI	100,000,000
LCI	100,000,000
RSCI	10,000,000
	<u>₱510,000,000</u>

The amount of appropriations above will be used by the group to fund future expansion in store outlets and operations. The said expansions are expected to be completed within two years from December 31, 2014.

c. Dividend declaration

In 2014 and 2013, the Company has no declaration of dividend. In 2012, the BOD approved the declaration of cash dividends amounting to ₱46.4 million out of the unappropriated retained earnings of the Company to all shareholders of record as of December 31, 2011.





Building a better
working world

SyCip Gorres Velayo & Co.
6760 Ayala Avenue
1226 Makati City
Philippines

Tel: (632) 891 0307
Fax: (632) 819 0872
ey.com/ph

BOA/PRC Reg. No. 0001,
December 28, 2012, valid until December 31, 2015
SEC Accreditation No. 0012-FR-3 (Group A),
November 15, 2012, valid until November 16, 2015

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors
SSI Group, Inc.
6/F Midland Buendia Building
403 Senator Gil Puyat Avenue
Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of SSI Group, Inc. (formerly Casual Clothing Specialists, Inc.) and its Subsidiaries as at December 31, 2014 and 2013, and for each of the three years in the period ended December 31, 2014, included in this Form 17-A and have issued our report thereon dated March 27, 2015. Our audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The schedules listed in the Index to Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Company's management. These schedules are presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended (2011), and are not part of the consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the consolidated financial statements and, in our opinion, fairly state, in all material respects, the financial information required to be set forth therein in relation to the consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Ladislao Z. Avila, Jr.

Partner

CPA Certificate No. 69099

SEC Accreditation No. 0111-AR-3 (Group A),

January 18, 2013, valid until January 17, 2016

Tax Identification No. 109-247-891

BIR Accreditation No. 08-001998-43-2015,

February 27, 2015, valid until February 26, 2018

PTR No. 4751254, January 5, 2015, Makati City

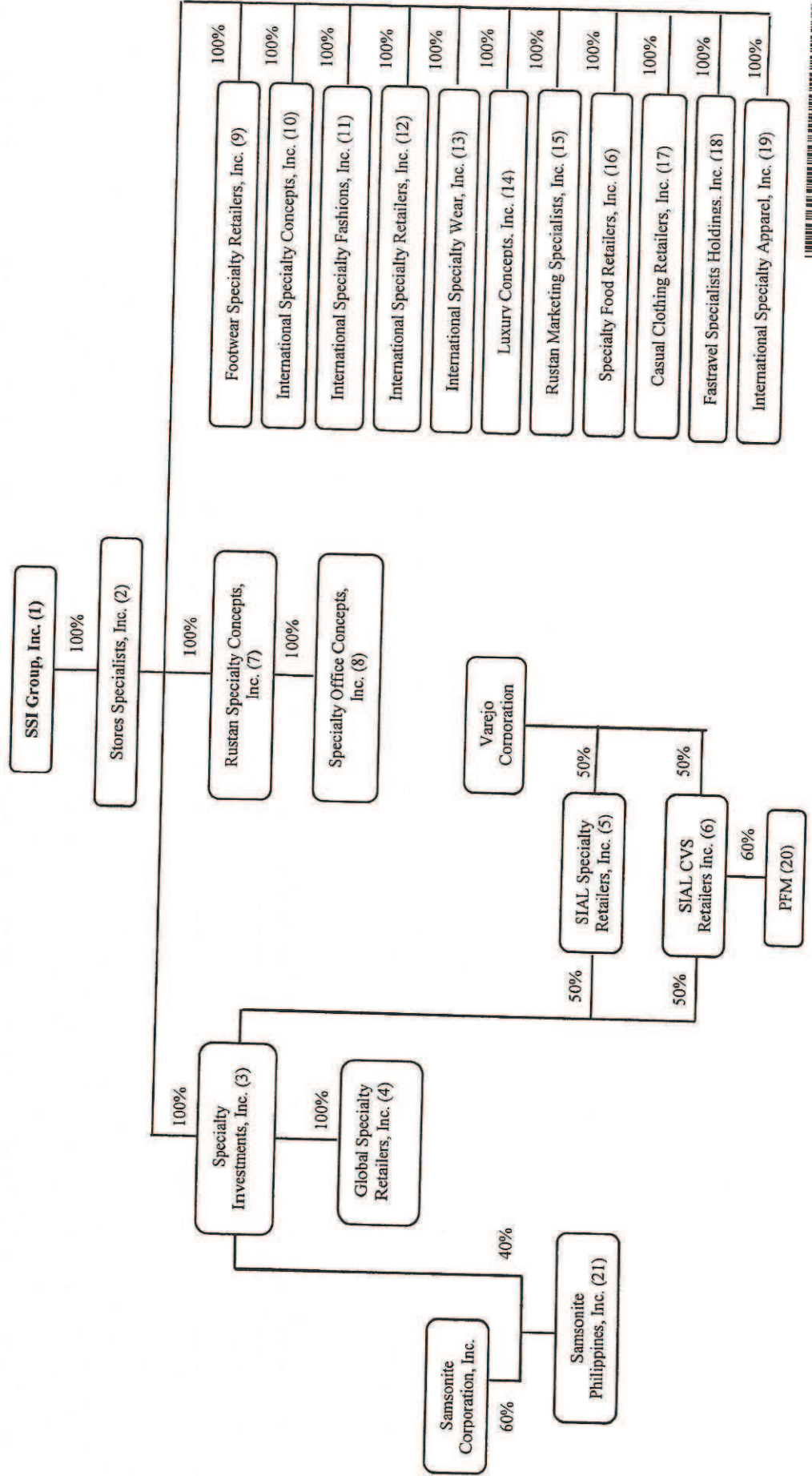
March 27, 2015



EXHIBIT I

SSI GROUP, INC.
 (Formerly Casual Clothing Specialists, Inc.)

**MAP SHOWING RELATIONSHIPS BETWEEN AND AMONG THE COMPANIES IN THE GROUP, ITS ULTIMATE PARENT COMPANY AND ITS SUBSIDIARIES
 DECEMBER 31, 2014**



SSI GROUP, INC.
(Formerly Casual Clothing Specialists, Inc.)

**SUPPLEMENTARY SCHEDULE OF ALL EFFECTIVE STANDARDS
AND INTERPRETATIONS
DECEMBER 31, 2014**

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2014		Adopted	Not Adopted	Not Applicable
Framework for the Preparation and Presentation of Financial Statements Conceptual Framework Phase A: Objectives and qualitative characteristics				✓
PFRSs Practice Statement Management Commentary				✓
Philippine Financial Reporting Standards				
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards	✓		
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			✓
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			✓
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓
	Amendments to PFRS 1: Government Loans			✓
PFRS 2	Share-based Payment	✓		
	Amendments to PFRS 2: Vesting Conditions and Cancellations	✓		
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			✓
PFRS 3 (Revised)	Business Combinations			✓
PFRS 4	Insurance Contracts			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			✓
PFRS 6	Exploration for and Evaluation of Mineral Resources			✓



PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2014		Adopted	Not Adopted	Not Applicable
PFRS 7	Financial Instruments: Disclosures	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			✓
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments			✓
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets			✓
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities			✓
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures			✓
PFRS 8	Operating Segments	✓		
PFRS 9	Financial Instruments *	See footnote.*		
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures*	See footnote.*		
PFRS 10	Consolidated Financial Statements	✓		
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✓
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities - Applying the Consolidation Exception*	See footnote.*		
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*	See footnote.*		
PFRS 11	Joint Arrangements	✓		
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations*	See footnote.*		
PFRS 12	Disclosure of Interests in Other Entities	✓		
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✓
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities - Applying the Consolidation Exception*	See footnote.*		
PFRS 13	Fair Value Measurement	✓		
PFRS 14	Regulatory Deferral Accounts*	See footnote.*		



PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2014		Adopted	Not Adopted	Not Applicable
Philippine Accounting Standards				
PAS 1 (Revised)	Presentation of Financial Statements	✓		
	Amendment to PAS 1: Capital Disclosures	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
PAS 1 (Revised)	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	✓		
	Amendments to PAS 1: Disclosure Initiatives*	See footnote.*		
PAS 2	Inventories	✓		
PAS 7	Statement of Cash Flows	✓		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	✓		
PAS 10	Events after the Reporting Period	✓		
PAS 11	Construction Contracts			✓
PAS 12	Income Taxes	✓		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets			✓
PAS 16	Property, Plant and Equipment	✓		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization*	See footnote.*		
	Amendments to PAS 16 and PAS 41: Bearer Plants*	See footnote.*		
PAS 17	Leases	✓		
PAS 18	Revenue	✓		
PAS 19 (Amended)	Employee Benefits	✓		
	Amendments to PAS 19: Defined Benefit Plans - Employee Contributions*	See footnote.*		
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			✓
PAS 21	The Effects of Changes in Foreign Exchange Rates	✓		
	Amendment to PAS 21: Net Investment in a Foreign Operation			✓
PAS 23 (Revised)	Borrowing Costs	✓		
PAS 24 (Revised)	Related Party Disclosures	✓		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			✓



PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2014		Adopted	Not Adopted	Not Applicable
PAS 27 (Amended)	Separate Financial Statements	✓		
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✓
	Amendments to PAS 27: Equity Method in Separate Financial Statements*	See footnote.*		
PAS 28 (Amended)	Investments in Associates and Joint Ventures	✓		
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities - Applying the Consolidation Exception*	See footnote.*		
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*	See footnote.*		
PAS 29	Financial Reporting in Hyperinflationary Economies			✓
PAS 32	Financial Instruments: Disclosure and Presentation	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendment to PAS 32: Classification of Rights Issues			✓
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities			✓
PAS 33	Earnings per Share	✓		
PAS 34	Interim Financial Reporting	✓		
PAS 36	Impairment of Assets	✓		
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets			✓
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓		
PAS 38	Intangible Assets			✓
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization*			✓
PAS 39	Financial Instruments: Recognition and Measurement			✓
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities			✓
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			✓
	Amendments to PAS 39: The Fair Value Option			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			✓



PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2014		Adopted	Not Adopted	Not Applicable
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			✓
PAS 39	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			✓
	Amendment to PAS 39: Eligible Hedged Items			✓
	Amendments to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting			✓
	Amendments to PAS 39: Mandatory Effective Date of PFRS 9 and Transition Disclosures*	See footnote. *		
PAS 40	Investment Property			✓
PAS 41	Agriculture			✓
	Amendments to PAS 16 and PAS 41: Bearer Plants*			✓
Philippine Interpretations				
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			✓
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			✓
IFRIC 4	<i>Determining Whether an Arrangement Contains a Lease</i>	✓		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			✓
IFRIC 6	<i>Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment</i>			✓
IFRIC 7	<i>Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies</i>			✓
IFRIC 8	<i>Scope of PFRS 2</i>			✓
IFRIC 9	Reassessment of Embedded Derivatives			✓
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			✓
IFRIC 10	<i>Interim Financial Reporting and Impairment</i>			✓
IFRIC 11	PFRS 2-Group and Treasury Share Transactions			✓
IFRIC 12	Service Concession Arrangements			✓
IFRIC 13	Customer Loyalty Programmes	✓		
IFRIC 14	PAS 19-The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✓
	Amendments to Philippine Interpretations IFRIC-14, Prepayments of a Minimum Funding Requirement			✓
IFRIC 15	Agreements for the Construction of Real Estate*	See footnote. *		
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			✓



PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2014		Adopted	Not Adopted	Not Applicable
IFRIC 17	Distributions of Non-cash Assets to Owners			✓
IFRIC 18	Transfers of Assets from Customers			✓
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			✓
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			✓
IFRIC 21	Levies			✓
SIC-7	Introduction of the Euro			✓
SIC-10	Government Assistance - No Specific Relation to Operating Activities			✓
SIC-15	Operating Leases – Incentives			✓
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			✓
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			✓
SIC-29	Service Concession Arrangements: Disclosures			✓
SIC-31	Revenue - Barter Transactions Involving Advertising Services			✓
SIC-32	Intangible Assets - Web Site Costs			✓

**Standards and interpretations which will become effective subsequent to December 31, 2014.*



SSI GROUP, INC.

**RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR
DIVIDEND DECLARATION
DECEMBER 31, 2014**

Unappropriated Retained Earnings, beginning		₱748,658
Less: Non-actual/unrealized income net of tax		
Benefit from deferred tax		(2,415,077)
Unappropriated Retained Earnings, as adjusted, beginning		(1,666,419)
Net income during the period closed to Retained Earnings	875,052,113	
Less: Other realized gains related to accretion of income from security deposits	820,317	
Benefit from deferred tax recognized during the year	29,330,755	
Net income actually earned during the period		844,901,041
Retained earnings available for dividend declaration		<u>₱843,234,622</u>



SSI GROUP, INC.

(Formerly Casual Clothing Specialists, Inc.)

SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

Ratios	Formula	December 31, 2014	December 31, 2013
(i) Current Ratio	Current Assets/Current Liabilities	1.58	1.03
(ii) Debt/Equity Ratio	Bank Debts/ Total Equity	0.61	1.84
(iii) Net Debt/Equity Ratio	Bank Debts-Cash & Equivalents/Total Equity	0.33	1.43
(iii) Asset to Equity Ratio	Total Assets/Total Equity	2.04	4.29
(iv) Interest Cover Ratio	EBITDA/Interest Expense	10.54	17.62
(v) Profitability Ratios			
GP Margin	Gross Profit/Revenues	56.09%	49.20%
Net Profit Margin	Net Income/Revenues	6.56%	4.80%
EBITDA Margin	EBITDA/Revenues	19.52%	12.71%
Return on Assets	Net Income/Total Assets	5.53%	5.17%
Return on Equity	Net Income/Total Equity	11.25%	22.18%

*EBITDA = Operating income before working capital changes



**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

**SUPPLEMENTARY SCHEDULE OF FINANCIAL ASSETS
AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2014**

	Name of Issuing entity and association of each issue	Amount shown in the balance sheet	Valued based on market quotations at end of reporting period	Income received or accrued
Cash and cash equivalents	N/A	₱2,527,828,209	₱2,527,828,209	₱4,473,664
Trade and other receivables				
Trade receivables	N/A	244,248,603	244,248,603	—
Nontrade receivables	N/A	182,755,203	182,755,203	—
Receivables from related parties	N/A	54,798,851	54,798,851	—
Advances to officers and employees	N/A	97,062,879	97,062,879	—
Other receivables	N/A	6,007,112	6,007,112	—
Amounts owed by related parties	N/A	6,941,758	6,941,758	—
Current portion of security Deposits (presented under "Prepayments and other current assets")	N/A	10,185,026	10,185,026	—
Security deposits and construction bonds	N/A	806,968,668	806,968,668	—
		₱3,936,796,309	₱3,936,796,309	₱4,473,664



SCHEDULE B

**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

**SUPPLEMENTARY SCHEDULE OF AMOUNTS RECEIVABLE FROM
DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES, AND
PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES)
AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2014**

**Amounts Receivable from Officers, Employees and Related Parties under Trade and other
receivables (in thousands)**

Name and Designation of debtor	Balance at beginning of period	Additions	Amounts collected	Current	Non- current	Balance at the end of the period
RCC	₱42,667	₱46,219	(₱47,260)	₱41,626	₱-	₱41,626
PFM	5,172	1,251	-	6,423	-	6,423
RMK	2,531	1,733	(1,470)	2,794	-	2,794
SCRI	1,805	3,227	(1,581)	3,451	-	3,451
SPI	180	331	(6)	505	-	505
Advances to officers and employees	63,076	91,826	(57,839)	97,063	-	97,063
Others	6,015	-	(6,015)	-	-	-
	₱121,446	₱144,587	(₱114,171)	₱151,862	₱-	₱151,862

Amounts owed by Related Parties (in thousands)

Name and Designation of debtor	Balance at beginning of period	Additions	Amounts collected	Current	Non- current	Balance at the end of the period
RMK	₱20	₱-	₱-	₱20	₱-	₱20
RCC	9	1,047	(6)	1,050	-	1,050
PFM	3	-	(3)	-	-	-
SCRI	6,951	-	(2,564)	4,387	-	4,387
SPI	1,485	-	-	1,485	-	1,485
Others	200	-	(200)	-	-	-
	₱8,668	₱1,047	(₱2,773)	₱6,942	₱-	₱6,942



**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

**SUPPLEMENTARY SCHEDULE OF AMOUNTS RECEIVABLE FROM
RELATED PARTIES WHICH ARE ELIMINATED DURING THE
CONSOLIDATION OF FINANCIAL STATEMENTS
AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2014**

**Receivables from related parties which are eliminated during the consolidation
(under Trade and other receivables)**

Name and designation of debtor	Balance at beginning of period	Additions	Amount collected	Amount written off	Current	Noncurrent	Balance at end of period
SGI	₱4,301,136	₱395,397,239	(₱399,652,545)	₱-	₱45,830	₱-	₱45,830
SSI	31,778,545	11,530,154	(25,770,630)	-	17,538,069	-	17,538,069
RMSI	409,972	6,583,267	(4,189,547)	-	2,803,692	-	2,803,692
ISCI	4,205,024	282,626,279	(589,391)	-	286,241,912	-	286,241,912
RSCI	60,720,513	19,060,460	(53,037,594)	-	26,743,379	-	26,743,379
SOCI	149,854,623	2,353,964	(8,743,718)	-	143,464,869	-	143,464,869
SII	286,405	6,630,046	(286,405)	-	6,630,046	-	6,630,046
LCI	15,810,881	34,852,414	(44,076,605)	-	6,586,690	-	6,586,690
ISFI	1,663,936	1,070,855	(2,734,791)	-	-	-	-
FSRI	60,734,224	4,832,791	(46,880,115)	-	18,686,900	-	18,686,900
GSRI	14,598,462	323,236	(240,128)	-	14,681,570	-	14,681,570
SFRI	297,351,956	206,804,697	(15,800)	-	504,140,853	-	504,140,853
ISRI	108,435	151,703	(59,931)	-	200,207	-	200,207
ISWI	73,210	141,508	(9,919)	-	204,799	-	204,799
ISAI	-	206,911	-	-	206,911	-	206,911
FSHI	47,039,795	1,642,050	(48,680,858)	-	987	-	987
CCRI	-	93,034,818	(35,675,203)	-	57,359,615	-	57,359,615
	₱688,937,117	₱1,067,242,392	(₱670,643,180)	₱-	₱1,085,536,329	₱-	₱1,085,536,329

Amounts owed by related parties which are eliminated during the consolidation

Name and designation of debtor	Balance at beginning of period	Additions	Amount collected	Amount written off	Current	Noncurrent	Balance at end of period
SGI	₱4,244	₱946,062,226	(₱397,755,224)	₱-	₱548,311,246	₱-	₱548,311,246
SSI	103,491,469	2,180,662	(104,186,196)	-	1,485,935	-	1,485,935
RMSI	181,654	6,381	(177,074)	-	10,961	-	10,961
ISCI	8,955,974	121,469,333	-	-	130,425,307	-	130,425,307
RSCI	28,254	992,317	(6,028)	-	1,014,543	-	1,014,543
SOCI	13,361	-	(8,576)	-	4,785	-	4,785
ISFI	348,357,702	82,622,204	(49,500,000)	-	381,479,906	-	381,479,906
FSRI	137,057,318	109,056,635	(220,913,633)	-	25,200,320	-	25,200,320
GSRI	142,200,986	238,149	(72,574)	-	142,366,561	-	142,366,561
SFRI	573,989	2,500	-	-	576,489	-	576,489
ISRI	111,795,988	40,350,819	(45,625,000)	-	106,521,807	-	106,521,807
ISWI	167,361,728	36,935,725	(57,000,000)	-	147,297,453	-	147,297,453
ISAI	356,891	25,935,436	-	-	26,292,327	-	26,292,327
LCI	1,033,263	-	(1,033,263)	-	-	-	-
CCRI	-	601,170,233	-	-	601,170,233	-	601,170,233
	₱1,021,412,821	₱1,967,022,620	(₱876,277,568)	₱-	₱2,112,157,873	₱-	₱2,112,157,873



**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

**SUPPLEMENTARY SCHEDULE OF INTANGIBLE ASSETS - OTHER
ASSETS**

AS AT DECEMBER 31, 2014

Intangible Assets - Other Assets						
Description	Beginning Balance	Additions at cost	Charged to cost and expenses	Charged to other accounts	Other changes additions (deductions)	Ending Balance
Not Applicable						
<i>The Group does not have intangible assets in its consolidated statements of financial position.</i>						



**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

**SUPPLEMENTARY SCHEDULE OF LONG-TERM DEBT
AS AT DECEMBER 31, 2014**

Long-term Debt			
Title of Issue and type of obligation	Amount authorized by indenture	Amount shown under caption "current portion of long-term" in related balance sheet	Amount shown under caption "long-term debt" in related balance sheet
Syndicated term loan	P1,833,333,333	P333,333,333	P1,500,000,000
Less: Transaction costs	(12,979,337)	(4,818,409)	(8,160,928)
	P1,820,353,996	P328,514,924	P1,491,839,072
			Twenty-four (24) consecutive equal quarterly principal installments commencing on August 20, 2014 and will mature on February 20, 2020. The loan carries an interest of a fixed base rate plus an interest spread of 150 basis points per annum or a 5.50% per annum floor rate.



**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

**SUPPLEMENTARY SCHEDULE OF INDEBTEDNESS TO RELATED
PARTIES (LONG-TERM LOANS FROM RELATED COMPANIES)
AS AT DECEMBER 31, 2014**

Indebtedness to related parties (Long-term loans from related companies)

Name of related party	Balance at beginning of period	Balance at end of period
-----------------------	--------------------------------	--------------------------

Not Applicable

The Group does not have long-term loans from related companies in its consolidated statements of financial position and the indebtedness to related parties does not exceed 5% of the total current liabilities.



**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

**SUPPLEMENTARY SCHEDULE OF GUARANTEES OF SECURITIES OF
OTHER ISSUERS**

AS AT DECEMBER 31, 2014

Guarantees of Securities of Other Issuers

Name of issuing entity of securities guaranteed by the company for which this statement is filed	Title of issue of each class of securities guaranteed	Total amount guaranteed and outstanding	Amount owned by person for which statement is file	Nature of guarantee
--	---	---	--	---------------------

Not Applicable

The Group does not have any guarantees of securities of other issuing entities by the issuer for which the consolidated financial statement is filed.



SCHEDULE H

**SSI GROUP, INC. (Formerly Casual Clothing Specialists, Inc.)
AND SUBSIDIARIES**

SUPPLEMENTARY SCHEDULE OF CAPITAL STOCK

AS AT DECEMBER 31, 2014

Capital Stock						
Title of Issue	Number of shares authorized	Number of shares issued and outstanding as shown under related balance sheet caption	Number of shares reserved for options warrants, conversion and other rights	Number of shares held by related parties	Number of shares held by directors, officers and employees	Others
Common shares	5,000,000,000	3,312,864,430	-	-	1,409,184,991	-

