
2. SEC Identification Number: CS200705607
3. BIR Tax Identification No.: 006-710-876
4. Exact name of issuer as specified in its charter: SSI Group, Inc.
5. Province, country or other jurisdiction of incorporation or organization: Makati City, Philippines
6. Industry Classification Code: $\square$ (SEC Use Only)
7. Address of principal office:

6/F Midland Buendia Building, 403 Sen. Gil Puyat Avenue, Makati City
Postal Code: 1200
8. Issuer's telephone number, including area code: (632) 8908034
9. Former name, former address, and former fiscal year, if changed since last report: N/A
10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sections 4 and 8 of the RSA

Title of each Class Number of shares of common stock outstanding as of March 31, 2019
Common Shares $\mathbf{3 , 3 0 8 , 4 2 9 , 4 3 0}$
11. Are any or all of the securities listed on a Stock Exchange?

Yes [ $\sqrt{ }$ ] No [ ]
If yes, state the name of such stock exchange and the classes of securities listed therein:
Philippine Stock Exchange - Common Shares
12. Indicate by check mark whether the registrant:
(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports)

Yes [ $\sqrt{ }$ ] No [ ]
(b) has been subject to such filing requirements for the past ninety (90) days

Yes [ $\sqrt{ }$ ] No [ ]

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

The Company's unaudited interim condensed consolidated financial statements as of March 31, 2019 (with comparative audited figures as of December 31, 2018) and for the three-month period ended March 31, 2019 and 2018 are attached to this Report.

Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations

## RESULTS OF OPERATIONS

For the three months ended March 31, 2019 and 2018

| Key Performance Indicators | For the three months ended March 31 |  |
| :--- | :---: | ---: |
| $\boldsymbol{P h P} \boldsymbol{M M}$ except where indicated | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| Net Sales | 4,921 | 4,589 |
| Gross Profit | 2,086 | 1,930 |
| Operating Income | 286 | 224 |
| Net Income | 171 | 133 |
| Gross Selling Space (sq.m.) | 119,754 | 126,575 |
| Decrease in Gross Selling Space (\%) | $5.4 \%$ | $7.4 \%$ |

The manner by which the Company calculates the key performance indicators above is as follows:

| Net sales | Sales, net of VAT, less sales returns and allowances and sales discounts |
| :--- | :--- |
| Gross profit | Net sales less cost of sales |
| Operating income | Gross profit less operating expenses |
| Net income | Operating income less other charges |
| Gross selling space | Sum of floor area of all stores of the Group |


| Key Financial and Operating Data | For the three months ended March 31 |  |
| :--- | ---: | ---: |
| PhP MM except where indicated | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| Key Financial Data |  |  |
| Net Sales | 4,921 | 4,859 |
| Luxury \& Bridge | 1,376 | 1,099 |
| Casual | 637 | 537 |
| Fast Fashion | 1,622 | 1,688 |
| Footwear, Accessories \& Luggage | 558 | 580 |
| Others | 729 | 685 |
| Gross Profit | 2,086 | 1,930 |
| Gross Profit Margin (\%) | $42.4 \%$ | $42.1 \%$ |
| Operating Income | 286 | 224 |
| Operating Income Margin (\%) | $5.8 \%$ | $4.9 \%$ |
| Other Income (Charges) | $(39)$ | $18)$ |
| Net Income | 171 | 133 |
| Net Income Margin (\%) | $3.5 \%$ | $2.9 \%$ |
| Recurring Net Income ${ }^{1}$ | 184 | 136 |
| Recurring Income Margin (\%) | $3.7 \%$ | $3.0 \%$ |
| Total Debt ${ }^{2}$ | 4,831 | 6,151 |
| Net Debt ${ }^{3}$ | 2,954 | 4,685 |
| Key Operating Data |  |  |
| Number of Stores | 594 | 626 |
| Gross Selling Space (sq.m.) | 119,754 | 126,575 |
| Decrease in Gross Selling Space (\%) | $5.4 \%$ | $7.4 \%$ |

## Net Sales

SSI Group, Inc. ("SSI," the "Company" or the "Group") generated net sales of $\mathrm{P}^{4.9}$ billion during the first three months of the year. This is a $7.2 \%$ increase compared to $P 4.6$ billion during the same period last year. SSI continued to experience healthy sales growth during the period driven by the performances of its luxury and bridge, and casual categories. The Group also posted strong same-store sales growth during the period of $8.6 \%$.

The $7.2 \%$ increase was achieved by the Group despite a $5.4 \%$ year-on-year decline in its total selling space and the closure for renovation of several stores at the SM Mall of Asia during the second half of 2018.

As of March 31, 2019, SSI's total floor area covered approximately 119,754 square meters over 594 stores nationwide. During the first quarter, the Group opened seven (7) stores covering 833 square meters and closed nine (9) stores covering 1,384 square meters.

The Group had a total of 90 brands in its portfolio as of March 31, 2019, with no brands added or discontinued during the period.

[^0]The following table sets out the Group's number of stores and gross selling space for the periods ended March 31, 2019 and 2018 and for the year ended December 31, 2018.

| Store Network | March 31 |  | December 31 |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 8}$ |
| Number of Stores* | 594 | 626 | 596 |
| Luxury \& Bridge | 134 | 135 | 134 |
| Casual | 75 | 83 | 74 |
| Fast Fashion | 65 | 72 | 69 |
| Footwear, Accessories \& Luggage | 166 | 189 | 168 |
| Others | 154 | 147 | 151 |
|  |  |  |  |
| Gross Selling Space (sq.m.) | 119,754 | 126,575 | 120,305 |
| Luxury \& Bridge | 12,959 | 13,329 | 13,076 |
| Casual | 13,110 | 14,563 | 12,954 |
| Fast Fashion | 50,656 | 54,714 | 51,756 |
| Footwear, Accessories \& Luggage | 22,429 | 24,221 | 22,319 |
| Others | 20,601 | 19,748 | 20,201 |

*Number of stores for the period excludes the store located in Guam.
As of March 31, 2019, the Group operated one (1) store in Guam which contributed de minimis sales to the Group's net sales for the period.

## Gross Profit

For the first quarter of 2019, gross profit amounted to $\boldsymbol{P} 2.1$ billion, an $8.1 \%$ increase over the same period last year. This translates to a gross profit margin of $42.4 \%$, an improvement over $42.1 \%$ during the same period last year.

## Operating Expenses

Total operating expenses for the three months ended March 31, 2019 amounted to $\mathcal{P} 1.8$ billion, a $5.5 \%$ increase as compared to $\mathcal{P} 1.7$ billion. However, as a percentage of net sales, operating expenses improved by 60 basis points to $36.6 \%$. Continued improvements in operating efficiencies reflects the impact of the Group's store rationalization program and its focus on maximizing scale and improving day-to-day cost efficiencies.

Selling and distribution expenses for the first quarter of the year amounted to $\mathcal{P} 1.5$ billion, an increase of $5.4 \%$ over the same period last year. The increase is primarily attributable to increases in taxes and licenses to P 88.3 million and in rent expense to $\mathcal{P} 516.4$ million.

General and administrative expenses amounted to P309.5 million, a $5.8 \%$ increase year-on-year. The increase was due to increases in travel and transportation to $P 15.6$ million and in personnel costs to P147.1 million.

As a result, selling and distribution expenses, and general and administrative expenses during the period were stable at $30.3 \%$ and $6.3 \%$ of net sales, respectively.

Operating income for the first quarter of the year amounted to $\boldsymbol{P} 286.4$ million, a $27.7 \%$ increase over尹224.4 million during the same period last year. This translates to an operating income margin of $5.8 \%$, a 90 basis point improvement over $4.9 \%$ during the same period last year.

## Other Income (Charges)

For the period ended March 31, 2019, the Group incurred other charges of P38.6 million, a $117.8 \%$ increase over the same period last year. The increase is attributable mainly to higher interest expense incurred during the period and higher write-offs of undepreciated leasehold improvements related to store closures amounting to $\mathcal{P} 77.4$ million and $\mathcal{P} 16.5$ million, respectively.

The Group also booked rent income of $P 19.6$ million during the period, a $6.5 \%$ increase over the same period last year. This pertains to the leasing of retail spaces at Central Square, subleasing of store spaces at Kiss and Fly in NAIA Terminal 3, and parking fees at Central Square.

## Provision for Income Tax

For the first three months of the year, provision for income tax amounted to P77.2 million, which translates to a $31.1 \%$ effective tax rate. This is an improvement over $35.7 \%$ during the same period last year primarily reflecting tax efficiencies realized following the merger of Luxury Concepts, Inc. and Specialty Lifestyle Concepts, Inc. in August 2018.

The effective tax rate is impacted by the Group's nontaxable income such as the share in net earnings of its remaining joint ventures and associate as well as interest income on the accretion of security deposits. The Group also wrote off expiring net operating loss carry-overs (NOLCO) during the period amounting to $\boldsymbol{P} 2.0$ million.

## Net Income

As a result of the foregoing, net income for the first three months of the year amounted to P170.6 million, a $28.4 \%$ increase over the same period last year.

Recurring net income, or net income, excluding write-offs related to store closures and write-offs of expiring NOLCO, amounted to $\operatorname{P} 184.1$ million, a $35.5 \%$ increase over 1Q 2018.

## FINANCIAL CONDITION

The Group had consolidated assets of $\mathcal{P} 18.22$ billion as of March 31, 2019, a decrease of $0.2 \%$ from P18.25 billion as of December 31, 2018.

## Current Assets

As of March 31, 2019, the Group had consolidated current assets of $\mathcal{P} 13.29$ billion, as compared to P13.35 billion as of December 31, 2018.

## Cash

Cash amounted to $P 1.9$ billion at the end of March 2019. This is a $20.5 \%$ decrease as compared to end 2018 primarily reflecting repayments made by the Group on its loans and the related interest expense amounting to a total of $\mathcal{P} 665.1$ million as well as capital expenditures amounting to $\mathcal{P} 84.9$ million. The Group also generated positive operating cash flows of $尹 395.3$ million during the period.

## Trade and Other Receivables

As of March 31, 2019, trade and other receivables were at $\mathcal{P} 636.2$ million as compared to $\mathcal{P} 678.0$ million at the end of 2018. The decrease is attributable to a decrease in trade receivable, which consist primarily of receivables from credit card companies

## Prepayments and other Current Assets

Prepayments and other current assets amounted to $\mathcal{P} 1.15$ billion as of end March 2019, as compared to P1.07 billion at the end of 2018 . The increase was primarily due to increases in prepaid advertising to P87.2 million, and supplies inventory to P415.6 million.

## Non-Current Assets

## Investment in an Associate

As of March 31, 2019, investment in an associate increased to P67.2 million, a $23.1 \%$ increase. This reflects the Group's share in the net income of Samsonite Philippines, Inc. amounting to $\mathcal{P} 12.6$ million.

## Property and Equipment

Property and equipment was at $\boldsymbol{P} 2.7$ billion as of March 31, 2019. This is a $4.8 \%$ decrease as compared to end 2018 reflecting the depreciation expense recognized, the write-offs of the net book values of leasehold improvements related to store closures, and opening of new stores during the first three months of 2019.

## Deferred Tax Assets

As of March 31, 2019, deferred tax assets amounted to P318.7 million as compared to P302.8 million at the end of 2018. These pertain to tax assets recognized for the Group's deductible temporary differences, carryforward benefits of unused minimum corporate income tax (MCIT), and NOLO to the extent that it is probable that sufficient future taxable profit will be available against which the deductible temporary differences and the carryforward benefits of unused MCIT and NOLCO can be utilized.

## Other Noncurrent Assets

As of March 31, 2019, other noncurrent assets amounted to $\begin{aligned} & \text { P296.0 million as compared to } \mathcal{P} 203.1\end{aligned}$ million at the end of 2018. The increase is significantly due to an increase in miscellaneous deposits to P166.2 million which include deposits with contractors for the construction and renovation of stores.

## Current Liabilities

The Group had consolidated current liabilities of P 6.57 billion as of March 31, 2019, as compared to P6.67 billion at the end of 2017.

## Trade and Other Payables

Trade and other payables were at $\mathcal{P} 1.8$ billion as compared to $\mathcal{P} 1.5$ billion at the end of 2018. The increase is primarily due to increases in trade payables to $\begin{aligned} & \\ & 9\end{aligned} 15.5$ million, reflecting terms of merchandise deliveries during the year, and nontrade payables to $\mathcal{P} 697.2$ million which includes payables to contractors and suppliers of services.

## Short-term Loans Payable

As of March 31, 2019, short-term loans payable amounted to $\mathrm{P}^{2} 4$ billion as compared to $\mathcal{P} 4.6$ billion at the end of 2018. The decrease reflects payments of the Group's short-term loans during the first three months of the year.

## Non- Current Liabilities

## Long-term Debt

Long-term debt was at $\boldsymbol{P} 288.7$ million as of March 31, 2019. This is a decrease of 112.7 million from end 2018, reflecting quarterly repayments on the Group's $\mathcal{F} 2.0$ billion and $₹ 500.0$ million term loan facilities.

## Retirement Benefit Obligation

Retirement benefit obligation amounted to $\nexists 353.2$ million from $\mp 335.5$ million at the end of 2018 . This represents the difference between the present value of the Group's retirement plan obligations and the fair value of the Group's plan assets.

## Equity

As of March 31, 2019, total equity grew to $\mathcal{P} 11.0$ billion from $\mathcal{P} 10.8$ billion as of end 2018. The increase is attributable to the net increase in retained earnings reflecting the net income earned by the Company additional SSI shares bought back during the first three months of the year amounting to $\mp 170.6$ million and $₹ 2.6$ million, respectively.

## CASH FLOWS

Net cash flows generated from the Group's operating activities increased to $\nexists 395.3$ million during the period. This is as compared to net cash used in operating activities amounting to $\nexists 32.2$ million same period last year.

Cash flows used in investing activities totaled $₹ 211.3$ million, inclusive of a $¥ 126.5$ million increase in noncurrent assets. Capital expenditures during the first quarter of 2019 amounted to $\mathcal{P} 84.9$ million.

Free cash flow for the period (calculated as operating cash flows less capital expenditures) was at $\boldsymbol{P} 310.4$ million.

Cash flows used in financing activities during the period amounted to at $\operatorname{P} 667.8$ million representing repayments of the Group's loans and related interest expense.

## Other Disclosures

(i) There are no known trends, events or uncertainties that will result in the Company's liquidity increasing or decreasing in a material way.
(ii) There were no events that will trigger direct or contingent financial obligations that are material to the Company, including and default or acceleration of an obligation.
(iii) Likewise there were no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.
(iv) There are no material commitments for capital expenditures aside from those performed in the ordinary course of business.
(v) There are no known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on the Group's revenues from continuing operations.
(vi) There were no significant elements of income or loss that did not arise from continuing operations.
(vii) The Group experiences the fourth quarter of the year as the peak season relating to increased sales resulting from the Christmas and New Year holidays.

## PART II - OTHER INFORMATION

There is no other information not previously reported in SEC Form 17-C that needs to be reported in this section.

## SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

## SKI GROUP, INC.

$B y:$


ROSSELLINA J. ESCOTO
Authorized Signatory
Vice President - Finance

May 15, 2019

## SSI Group, Inc. and Subsidiaries

Unaudited Interim Condensed Consolidated Financial Statements As of March 31, 2019 (With Comparative Audited Figures as of December 31, 2018)
and For the Three-Month Periods Ended March 31, 2019 and 2018

## SSI GROUP, INC. AND SUBSIDIARIES <br> UNAUDITED INTERIM CONSOLIDATED BALANCE SHEETS

As of March 31, 2019
(With Comparative Audited Figures as of December 31, 2018)

|  | March 31, | December 31, |
| :---: | :---: | :---: |
|  | 2019 | 2018 |
|  | (Unaudited) | (Audited) |
| ASSETS |  |  |
| Current Assets |  |  |
| Cash (Note 3) | P1,876,699,268 | ②,360,460,924 |
| Trade and other receivables (Note 4) | 636,209,453 | 678,035,439 |
| Merchandise inventory (Note 5) | 9,625,006,216 | 9,245,189,954 |
| Amounts owed by related parties (Note 19) | 6,905,464 | - |
| Prepayments and other current assets (Note 6) | 1,148,299,153 | 1,065,252,880 |
| Total Current Assets | 13,293,119,554 | 13,348,939,197 |
| Noncurrent Assets |  |  |
| Investment in an associate (Note 7) | 67,210,972 | 54,594,522 |
| Interests in joint ventures (Note 8) | 529,273,978 | 519,849,166 |
| Property and equipment (Note 9) | 2,672,702,706 | 2,806,005,348 |
| Deferred tax assets | 318,675,924 | 302,802,810 |
| Security deposits and construction bonds (Note 23) | 1,044,625,854 | 1,018,278,699 |
| Other noncurrent assets (Note 10) | 296,018,521 | 203,088,344 |
| Total Noncurrent Assets | 4,928,507,955 | 4,904,618,889 |
| TOTAL ASSETS | P18,221,627,509 | £18,253,558,086 |
|  |  |  |
| LIABILITIES AND EQUITY |  |  |
| Current Liabilities |  |  |
| Trade and other payables (Note 11) | P1,839,252,497 | £1,523,808,064 |
| Short-term loans payable (Note 12) | 4,092,500,000 | 4,567,500,000 |
| Current portion of long-term debt (Note 13) | 449,848,015 | 449,848,015 |
| Amounts owed to related parties (Note 19) | 173,893 | - |
| Deferred revenue | 22,224,994 | 21,289,644 |
| Income tax payable | 167,830,221 | 102,659,616 |
| Total Current Liabilities | 6,571,829,620 | 6,665,105,339 |
| Noncurrent Liabilities |  |  |
| Long-term debt (Note 13) | 288,674,775 | 401,418,108 |
| Retirement benefit obligation | 353,167,530 | 335,528,882 |
| Tenant deposits (Note 23) | 33,633,129 | 33,770,004 |
| Deferred tax liability | 6,032 | - |
| Total Noncurrent Liabilities | 675,481,466 | 770,716,994 |
| Equity |  |  |
| Capital stock - P1 par value | 3,312,864,430 | 3,312,864,430 |
| Additional paid-in capital | 2,519,309,713 | 2,519,309,713 |
| Treasury shares | $(10,202,720)$ | $(7,558,440)$ |
| Retained earnings |  |  |
| Appropriated | 1,100,000,000 | 1,100,000,000 |
| Unappropriated | 4,072,415,705 | 3,901,797,763 |
| Cumulative translation adjustment | $(2,107,062)$ | $(2,123,272)$ |
| Other comprehensive income | $(17,963,643)$ | $(6,554,441)$ |
| Total Equity | 10,974,316,423 | 10,817,735,753 |
| TOTAL LIABILITIES AND EQUITY | P18,221,627,509 | £18,253,558,086 |

[^1]For the Three-Month Periods Ended March 31

|  | March 31 |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 2019 \\ \text { (Unaudited) } \\ \hline \end{array}$ | $\begin{array}{r} 2018 \\ \text { (Unaudited) } \end{array}$ |
| NET SALES | P4,921,393,289 | P4,589, 420,812 |
| COST OF GOODS SOLD (Note 14) | 2,834,961,599 | 2,659,137,719 |
| GROSS PROFIT | 2,086,431,690 | 1,930,283,093 |
| OPERATING EXPENSES |  |  |
| Selling and distribution (Note 15) | 1,490,476,164 | 1,413,447,290 |
| General and administrative (Note 16) | 309,514,765 | 292,442,669 |
|  | 1,799,990,929 | 1,705,889,959 |
| OTHER INCOME (CHARGES) |  |  |
| Interest expense (Notes 12 and 13) | $(77,365,110)$ | $(49,576,417)$ |
| Rental income (Note 23) | 19,592,247 | 18,397,935 |
| Loss on disposal of property and equipment (Note 9) | $(16,491,551)$ | $(2,120,961)$ |
| Share in net earnings of an associate (Note 7) | 12,616,450 | 10,889,389 |
| Share in net losses of joint ventures (Note 8) | 9,424,812 | 7,673,312 |
| Interest income (Note 3) | 1,853,114 | 646,608 |
| Foreign exchange gains - net | $(962,612)$ | $(5,383,126)$ |
| Interest accretion on security deposits (Note 23) | 638,987 | 930,007 |
| Others - net | 12,045,856 | 799,672 |
|  | $(38,647,807)$ | $(17,743,581)$ |
| INCOME BEFORE INCOME TAX | 247,792,954 | 206,649,553 |
| PROVISION FOR (BENEFIT FROM) INCOME TAX |  |  |
| Current | 90,838,710 | 88,072,037 |
| Deferred | $(13,663,698)$ | $(14,274,876)$ |
|  | 77,175,012 | 73,797,161 |
| NET INCOME | 170,617,942 | 132,852,392 |
| OTHER COMPREHENSIVE INCOME |  |  |
| Other comprehensive income to be reclassified to profit or loss in subsequent periods: |  |  |
| Cumulative translation adjustment on foreign operations, net of deferred tax | 16,210 | 3,748 |
| Other comprehensive income not to be reclassified to profit or loss in subsequent periods: |  |  |
| Re-measurement gain (loss) on retirement benefit, net of deferred tax | $(11,409,202)$ | - |
| TOTAL COMPREHENSIVE INCOME | P159,224,950 | £132,856,140 |

## BASIC/DILUTED EARNINGS PER SHARE (Note 20)

P0.05
P0.04

[^2]
## SSI GROUP, INC. AND SUBSIDIARIES

UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2019 AND 2018

|  | For the Three-Month Periods Ended March 31, 2019 and 2018 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital Stock | Additional <br> Paid-in Capital | Stock Grants | Treasury Shares | Retained Earnings | Cumulative <br> Translation <br> Adjustment | OtherComprehensiveIncome | Total |
|  |  |  |  |  | Unappropriated |  |  |  |
| Balances at January 1, 2018 | £3,312,864,430 | £2,519,309,713 | Р33,640,983 | ( $£ 457,280)$ ¢ $1,402,500,000$ | £3,042,212,724 | ( $\mathrm{P} 2,703,640$ ) | (869,933,016) | £10,237,433,914 |
| Net income | - | - | - | - - | 132,852,392 | - |  | 132,852,392 |
| Exchange differences on translation | - | - | - | - - | - | 3,748 | - | 3,748 |
| Total comprehensive income for the period | - | - | - | - - | 132,852,392 | 3,748 | - | 132,856,140 |
| Reversal of appropriation of retained earnings | - | - | - | - (262,500,000) | 262,500,000 | - | - | - |
| Treasury shares | - | - - | - | $(566,600)$ | - | - | - | $(566,600)$ |
| Balances at March 31, 2018 | P3,312,864,430 | (2,519,309,713 | $\mathbf{~ P 3 3 , 6 4 0 , 9 8 3}$ | $(\mathbf{( 1 1 , 0 2 3 , 8 8 0 )} \mathbf{P 1 , 1 4 0 , 0 0 0 , 0 0 0}$ | P3,437,565,116 | ( $\mathbf{2} \mathbf{2 , 6 9 9 , 8 9 2 )}$ | ( $\mathbf{( 6 9 , 9 3 3 , 0 1 6 )}$ | P10,369,723,454 |
| Balances at January 1, 2019 | ③,312,864,430 | Р2,519,309,713 | Р- | ( $\ddagger 7,558,440)$ ¢ $1,100,000,000$ | ③,901,797,763 | ( $\mathrm{P} 2,123,272)$ | ( $\mathrm{P} 6,554,441)$ | P10,817,735,753 |
| Net income | - | - | - |  | 170,617,942 | - | - | 170,617,942 |
| Other comprehensive income |  |  |  |  |  |  | (11,409,202) | $(11,409,202)$ |
| Exchange differences on translation | - | - | - | - - | - | 16,210 | - | 16,210 |
| Total comprehensive income for the period | - | - | - | - - | 170,617,942 | 16,210 | (11,409,202) | 159,224,950 |
| Treasury shares | - | - | - | (2,644,280) - | - - | - | - | (2,644,280) |
| Balances at March 31, 2019 | P3,312,864,430 | P2,519,309,713 | P- | ( $\mathbf{( 1 0 , 2 0 2 , 7 2 0 ) ~} \mathbf{P 1 , 1 0 0 , 0 0 0 , 0 0 0}$ | 14,072,415,705 | ( $\mathbf{P}$ 2,107,062) | ( $\mathbf{P 1 7 , 9 6 3 , 6 4 3 )}$ | P10,974,316,423 |

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

## SSI GROUP, INC. AND SUBSIDIARIES

UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | For the Three-Month Periods Ended March 31 |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 2019 \\ \text { (Unaudited) } \end{array}$ | $\begin{array}{r} 2018 \\ \text { (Unaudited) } \\ \hline \end{array}$ |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Income before income tax | P247,792,954 | £206,649,553 |
| Adjustments for: |  |  |
| Depreciation and amortization (Notes 9, 10 and 18) | 202,356,072 | 227,519,928 |
| Interest expense (Note 12 and 13) | 77,365,110 | 49,576,417 |
| Loss on disposal of property and equipment (Note 9) | 16,491,551 | 2,120,961 |
| Share in net earnings of an associate (Note 7) | $(12,616,450)$ | $(10,889,389)$ |
| Share in net losses (income) of joint ventures (Note 8) | $(9,424,812)$ | $(7,673,312)$ |
| Unrealized foreign exchange gains | 2,702,486 | 4,492,616 |
| Interest income (Note 3) | $(1,853,114)$ | $(646,608)$ |
| Interest accretion on security deposits (Note 23) | $(638,987)$ | $(930,007)$ |
| Operating income before working capital changes | 522,174,810 | 470,220,159 |
| Decrease (increase) in: |  |  |
| Trade and other receivables | 41,825,986 | 133,687,111 |
| Merchandise inventory | (379,816,262) | $(76,603,899)$ |
| Amounts owed by related parties | $(6,905,464)$ | 120,522,073 |
| Prepayments and other current assets | $(75,922,440)$ | $(223,269,493)$ |
| Increase (decrease) in: |  |  |
| Trade and other payables | 315,444,433 | $(449,295,734)$ |
| Deferred revenue | 935,350 | $(615,617)$ |
| Amounts owed to related parties | 173,893 | 318,226 |
| Retirement benefit obligation | 1,339,787 | 5,586,582 |
| Tenant deposits | $(136,875)$ | $(997,500)$ |
| Net cash used in operations | 419,113,218 | (20,448,092) |
| Interest received | 1,853,114 | 646,608 |
| Income taxes paid | $(25,668,105)$ | $(12,368,292)$ |
| Net cash flows used in operating activities | 395,298,227 | (32,169,776) |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Acquisitions of property and equipment (Note 9) | $(84,855,524)$ | (110,739,275) |
| Decrease (increase) in: |  |  |
| Security deposits and construction bonds | $(32,832,001)$ | $(9,964,495)$ |
| Other noncurrent assets | $(93,619,635)$ | 21,844,269 |
| Net cash flows used in investing activities | $(211,307,160)$ | $(98,859,501)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Proceeds from availment of short-term loans payable | - | 860,000,000 |
| Payments of: |  |  |
| Short-term loans payable | $(475,000,000)$ | (650,000,000) |
| Long-term debt | $(112,743,333)$ | $(253,285,797)$ |
| Interest | $(77,365,110)$ | $(49,576,417)$ |
| Purchase of treasury shares | $(\mathbf{2 , 6 4 4 , 2 8 0})$ | $(566,600)$ |
| Net cash flows from (used in) financing activities | $(667,752,723)$ | $(93,428,814)$ |
| NET INCREASE (DECREASE) IN CASH | $(483,761,656)$ | $(224,458,091)$ |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH | - | 1,192,790 |
| CASH AT BEGINNING OF PERIOD | 2,360,460,924 | 1,689,481,704 |
| CASH AT END OF PERIOD (Note 3) | $\mathbf{P 1 , 8 7 6 , 6 9 9 , 2 6 8 ~}$ | £1,466,216,403 |

[^3]
# SSI GROUP, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 

## 1. Corporate Information

SSI Group, Inc. was registered with the Philippine Securities and Exchange Commission (SEC) on April 16, 2007 as Casual Clothing Specialists, Inc. (the Company). Its primary purpose was to carry on a general mercantile and commercial business of importing, buying, acquiring, holding, selling or otherwise disposing of and dealing in any goods, wares, merchandise and commodities of all kinds, and products, natural or artificial, of the Philippines or other countries, which are or may become articles of commerce, without, however, engaging in the manufacture of foods, drugs, and cosmetics. The Company was formerly one of the subsidiaries of Stores Specialists, Inc. (SSI).

On June 18, 2014, certain resolutions were approved by the Board and shareholders of the Company, including, among others: (1) change in its corporate name from "Casual Clothing Specialists, Inc." to "SSI Group, Inc."; (2) change in its primary purpose as a retail company to that of a holding company; (3) increase in its authorized capital stock from $£ 3.0$ billion to $¥ 5.0$ billion; (4) reduction of par value of its shares from P 100.00 per share to P 1.00 per share; and (5) increase in the number of members of its board of directors from five to nine. These changes, including the appropriate amendments to its articles of incorporation, were submitted to the Philippine SEC on July 30, 2014 and were subsequently approved on August 29, 2014. Upon approval, the Company has an authorized capital stock of $£ 5.00$ billion divided into $5,000,000,000$ shares with a par value of £1.00 per share.

On November 7, 2014, SSI Group, Inc. completed its initial public offering of 695,701,530 common shares with the Philippine Stock Exchange (PSE) (see Note 29).

The registered office and principal place of business of the Company is $6 / \mathrm{F}$ Midland Buendia Building, 403 Senator Gil Puyat Avenue, Makati City.

The interim condensed consolidated financial statements were reviewed and recommended for approval by the Audit Committee to the Board of Directors (BOD) on May 10, 2019. The same interim condensed consolidated financial statements were approved and authorized by the BOD on the same date.

## 2. Basis of Presentation, Preparation and Consolidation and Summary of Significant Accounting Policies

## Basis of Presentation

As discussed in Note 1, the Company entered into a sale and purchase of shares transactions with SSI and the members of the Tantoco Family resulting in the Company becoming the holding company of the Group. The Company and its subsidiaries, now comprising "the Group", are under common control of the Tantoco Family before and after the sale and purchase transactions in April 2014. The said transactions were treated as a reorganization of entities under common control and were accounted for similar to pooling-of-interests method. Accordingly, the interim condensed consolidated financial statements of the Company have been prepared as a continuation of the consolidated financial statements of SSI, the former holding company of the Group.

## Basis of Preparation

The unaudited interim condensed consolidated financial statements as of March 31, 2019 and for the three-month periods ended March 31, 2019 and 2018 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, Interim Financial Reporting. The unaudited interim condensed consolidated financial statements do not include all of the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Company's annual consolidated financial statements as at December 31, 2018.

## Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Company and the following wholly owned subsidiaries:

|  | Percentage ownership |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | March 31, 2019 |  | December 31, 2018 |  |
|  | Direct | Indirect | Direct | Indirect |
| Stores Specialists, Inc. (SSI) | $\mathbf{1 0 0}$ | - | 100 | - |
| Rustan Marketing Specialists, Inc. (RMSI) | - | $\mathbf{1 0 0}$ | - | 100 |
| International Specialty Concepts, Inc. (ISCI) | - | $\mathbf{1 0 0}$ | - | 100 |
| Rustan Specialty Concepts, Inc. (RSCI) | - | $\mathbf{1 0 0}$ | - | 100 |
| Specialty Office Concepts, Inc. (SOCI) | - | $\mathbf{1 0 0}$ | - | 100 |
| Specialty Investments, Inc. (SII) | - | $\mathbf{1 0 0}$ | - | 100 |
| International Specialty Fashions, Inc. (ISFI) | - | $\mathbf{1 0 0}$ | - | 100 |
| Footwear Specialty Retailers, Inc. (FSRI) | - | $\mathbf{1 0 0}$ | - | 100 |
| Global Specialty Retailers, Inc. (GSRI) | - | $\mathbf{1 0 0}$ | - | 100 |
| Specialty Food Retailers, Inc. (SFRI) | - | $\mathbf{1 0 0}$ | - | 100 |
| International Specialty Retailers, Inc. (ISRI) | - | $\mathbf{1 0 0}$ | - | 100 |
| International Specialty Wears, Inc. (ISWI) | - | $\mathbf{1 0 0}$ | - | 100 |
| Fastravel Specialists Holdings, Inc. (FSHI) | - | $\mathbf{1 0 0}$ | - | 100 |
| International Specialty Apparels, Inc. (ISAI) | - | $\mathbf{1 0 0}$ | - | 100 |
| Specialty Lifestyle Concepts, Inc. (former Casual Clothing |  |  |  |  |
| $\quad$ Retailers, Inc.) (SLCI) | - | $\mathbf{1 0 0}$ | - | 100 |
| SKL International, Ltd. (SKL) | - | $\mathbf{1 0 0}$ | - | 100 |

All subsidiaries, except for FSHI, SII and SKL, are in the retail business and hold exclusive distributorship of certain brands.

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as of March 31, 2019 and for the three months ended March 31, 2019 and 2018. Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Company and to the non-controlling interests (NCI), even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Company's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

## Common control business combinations and group reorganizations

Where there are group reorganizations and business combinations in which all the combining entities within the Group are ultimately controlled by the same ultimate parent (i.e., controlling shareholders) before and after the business combination and the control is not transitory (business combinations under common control), the Group accounts for such group reorganizations and business combinations similar to a pooling-of-interests method. The assets and liabilities of the acquired entities and that of the Company are reflected at their carrying values at the stand-alone financial statements of the investee companies. The difference in the amount recognized and the fair value of the consideration given is accounted for as an equity transaction, i.e., as either a contribution or distribution of equity. Further, when a subsidiary is disposed in a common control transaction without loss of control, the difference in the amount recognized and the fair value of consideration received, is also accounted for as an equity transaction.

The Group records the difference as "Equity reserve" and is presented as a separate component of equity in the consolidated balance sheet. Comparatives shall be restated to include balances and transactions as if the entities have been acquired at the beginning of the earliest period presented in the consolidated financial statements, regardless of the actual date of the combination.

## Changes in Accounting Policies and Disclosures

The Group applied for the first time certain standards and amendments, which are effective for annual periods beginning on or after January 1, 2019. Except as otherwise indicated, the Group does not expect the adoption of these new and amended standards to have a significant impact on the Group's financial statements.

The nature and impact of each new standard and amendment is described below:
Effective beginning on or after January 1, 2019

- PFRS 16, Leases

PFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under PAS 17, Leases. The standard includes two recognition exemptions for lessees - leases of "low-value" assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the
commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases.

PFRS 16 also requires lessees and lessors to make more extensive disclosures than under PAS 17.

A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

- Amendments to PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement

The amendments to PAS 19 address the accounting when a plan amendment, curtailment or settlement occurs during a reporting period. The amendments specify that when a plan amendment, curtailment or settlement occurs during the annual reporting period, an entity is required to:

- Determine current service cost for the remainder of the period after the plan amendment, curtailment or settlement, using the actuarial assumptions used to remeasure the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event.
- Determine net interest for the remainder of the period after the plan amendment, curtailment or settlement using: the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event; and the discount rate used to remeasure that net defined benefit liability (asset).

The amendments also clarify that an entity first determines any past service cost, or a gain or loss on settlement, without considering the effect of the asset ceiling. This amount is recognized in profit or loss. An entity then determines the effect of the asset ceiling after the plan amendment, curtailment or settlement. Any change in that effect, excluding amounts included in the net interest, is recognized in other comprehensive income.

The amendments apply to plan amendments, curtailments, or settlements occurring on or after the beginning of the first annual reporting period that begins on or after January 1, 2019, with early application permitted. These amendments will apply only to any future plan amendments, curtailments, or settlements of the Group.

- Amendments to PFRS 9, Prepayment Features with Negative Compensation
- Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures
- Philippine Interpretation IFRIC-23, Uncertainty over Income Tax Treatments
- Annual Improvements to PFRSs 2015-2017 Cycle
- Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation
- Amendments to PAS 12, Income Tax Consequences of Payments on Financial Instruments Classified as Equity
- Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization

3. Cash

|  | March 31, <br> 2019 <br> (Unaudited) | December 31, <br> (Audited) |
| :--- | ---: | ---: |
| Cash on hand | $\mathbf{P 3 2 , 0 8 5 , 7 9 6}$ | ³6,310,930 |
| Cash in banks | $\mathbf{1 , 8 4 4 , 6 1 3 , 4 7 2}$ | $2,224,149,994$ |
| Short-term investments | $\mathbf{-}$ | $100,000,000$ |

Cash in banks earn interest at the respective bank deposit rates. Interest earned from cash in banks for the three months ended March 31, 2019 and 2018 amounted to $\mp 1,853,114$ and $\mp 646,608$, respectively.
4. Trade and Other Receivables

|  | March 31, <br> $\mathbf{2 0 1 9}$ | December 31, <br> 2018 <br> (Audited) |
| :--- | ---: | ---: |
| Trade receivables | $\mathbf{E 2 2 6 , 7 7 8 , 2 7 6}$ | $\mathbf{\geq 2 6 8 , 0 3 8 , 6 3 6}$ |
| Nontrade receivables | $\mathbf{2 6 1 , 2 2 7 , 5 6 9}$ | $272,280,314$ |
| Receivables from related parties (see Note 19) | $\mathbf{7 7 , 9 5 2 , 4 5 9}$ | $71,228,195$ |
| Advances to officers and employees | $\mathbf{8 7 , 9 8 0 , 3 4 4}$ | $84,217,489$ |
|  | $\mathbf{6 5 3 , 9 3 8 , 6 4 8}$ | $695,764,634$ |
| Less allowance for doubtful accounts | $\mathbf{1 7 , 7 2 9 , 1 9 5}$ | $17,729,195$ |

Trade receivables primarily pertains to receivables from credit card companies which are normally settled on three days' terms.

Nontrade receivables mainly include statutory claims, receivables charged to customers for the repair of damaged merchandise and advances to suppliers and banks for tie-up sale and promotional activities.

Nontrade receivables, advances to officers and employees and receivables from related parties are usually settled within one year.
"Others" generally include receivables from third parties that are not trade related and are generally due within one year.

## 5. Merchandise Inventory

|  | March 31, <br> 2019 <br> (Unaudited) | December 31, <br> (Audited) |
| :---: | ---: | ---: |
| At cost | $\mathbf{P 9 , 3 7 7 , 1 8 1 , 0 9 4}$ |  |
| On hand | $\mathbf{2 4 7 , 5 2 5 , 5 1 9 , 7 7 6 , 1 2 9}$ |  |
| In transit | $\mathbf{P 9 , 6 2 5 , 0 0 6 , 2 1 6}$ | $\mathbf{7 9} 9,245,4189,825$ |

Inventories in transit include items not yet received but ownership or title to the goods has already passed to the Group.

There are no merchandise inventories pledged as security for liabilities. All inventories are presented at cost.

The cost of inventories recognized as expense and presented in "Cost of goods sold" amounted to $\mathbf{P} 2,692,918,116$ and $\mathbf{P} 2,518,150,594$, for the three months ended March 31, 2019 and 2018, respectively (see Note 14).

## 6. Prepayments and Other Current Assets

|  | March 31, <br> $\mathbf{2 0 1 9}$ | December 31, <br> 2018 |
| :--- | ---: | ---: |
|  | (Unaudited) | (Audited) |

Supplies inventory are composed of packaging materials, office and store supplies, and employees uniform inventory

Advances to suppliers pertain to advance payments to principals and suppliers for inventory purchases.

Input VAT will be applied against output VAT.
"Others" include advances payments for non-merchandise purchases arising from transactions made by the Group with its foreign suppliers.

## 7. Investment in an Associate

|  | March 31, <br> 2019 <br> (Unaudited) | December 31, <br> (Audited) |
| :--- | ---: | ---: |
| Acquisition cost | $\mathbf{P 2 4 , 6 4 0 , 0 0 0}$ | P24,640,000 |
| Accumulated equity in net earnings: | $\mathbf{2 9 , 9 5 4 , 5 2 2}$ | $22,661,362$ |
| Balance at beginning of year | $\mathbf{1 2 , 6 1 6 , 4 5 0}$ | $43,293,160$ |
| Share in net earnings | - | $(36,000,000)$ |
| Dividends received | $\mathbf{4 2 , 5 7 0 , 9 7 2}$ | $29,954,522$ |
| Balance at end of year | $\mathbf{P 6 7 , 2 1 0 , 9 7 2}$ | P54,594,522 |

Samsonite Philippines, Inc. (SPI), a company incorporated in the Philippines on September 9, 2008, was established primarily to engage in the importation, distribution, marketing and sale, both wholesale and retail, of all types of luggage and bags, including but not limited to suitcases, garment bags, brief cases, computer bags, backpacks, casual bags, hand bags, travel accessories and such other products of similar nature.

As of March 31, 2019 and December 31, 2018, SPI is $40 \%$ owned by the Group and $60 \%$ owned by Samsonite Corporation, its ultimate parent and an entity incorporated under the laws of the United States of America.

## 8. Interests in Joint Ventures

The Group's interests in joint ventures pertain to the following:

| Joint venture | Project description | Income sharing <br> arrangement |
| :--- | :--- | :---: |
| MPC | Operation of retail stores in the Philippines | $51: 49$ |
| SCRI | Open and operate convenience stores directly owned and/or <br> franchised in the Philippines | $50: 50$ |
| SSRI | Investment in and operation of mid-market department stores | $50: 50$ |
| LMS | Investment in and operation of travel retail stores in the <br> Philippines | $50: 50$ |

The movements in the carrying values of interest in joint ventures are as follows:
March 31, 2019

|  | LMS | MPC | SSRI | SCRI | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cost: |  |  |  |  |  |
| Balances at beginning and end of period | $\mathbf{P 3 7 5 , 2 9 6 , 4 5 4}$ | $\mathbf{P 8 9 , 2 5 0 , 0 0 0}$ | $\mathbf{P 4 0 7 , 3 4 4 , 3 8 3}$ | $\mathbf{P 4 2 0 , 3 5 0 , 0 0 0}$ | $\mathbf{( 1 , 2 9 2 , 2 4 0 , 8 3 7}$ |
| Accumulated equity in net earnings (losses): |  |  |  |  |  |
| Balances at beginning of year | $\mathbf{3 2 , 5 2 7 , 7 1 0}$ | $\mathbf{2 2 , 7 7 5 , 0 0 2}$ | $(\mathbf{4 0 7 , 3 4 4 , 3 8 3 )}$ | $\mathbf{( 4 2 0 , 3 5 0 , 0 0 0 )}$ | $\mathbf{( 7 7 2 , 3 9 1 , 6 7 1 )}$ |
| Share in net income | $\mathbf{2 , 2 6 9 , 1 3 7}$ | $\mathbf{7 , 1 5 5 , 6 7 5}$ | - | - | $\mathbf{9 , 4 2 4 , 8 1 2}$ |
| Balances at end of year | $\mathbf{3 4 , 7 9 6 , 8 4 7}$ | $\mathbf{2 9 , 9 3 0 , 6 7 7}$ | $\mathbf{( 4 0 7 , 3 4 4 , 3 8 3 )}$ | $\mathbf{( 4 2 0 , 3 5 0 , 0 0 0 )}$ | $\mathbf{( 7 6 2 , 9 6 6 , 8 5 9 )}$ |
|  | $\mathbf{P 4 1 0 , 0 9 3 , 3 0 1}$ | $\mathbf{P 1 1 9 , 1 8 0 , 6 7 7}$ | $\mathbf{P}-$ | $\mathbf{P -}$ | $\mathbf{( 5 5 2 9 , 2 7 3 , 9 7 8}$ |

December 31, 2018

|  | LMS | MPC | SSRI | SCRI | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Cost: |  |  |  |  |  |
| $\quad$ Balances at beginning of year | $\mathbf{P} 375,296,454$ | - | $\mathbf{P} 407,344,383$ | $\mathbf{P} 420,350,000$ | $\mathbf{P} 1,292,240,837$ |
| Investment during the year | - | $89,250,000$ | - | - | - |
| Return of investment | - | - | - |  |  |
| Balances at end of year | $375,296,454$ | $89,250,000$ | $407,344,383$ | $420,350,000$ | $1,292,240,837$ |
| Accumulated equity in net earnings (losses): |  |  |  |  |  |
| $\quad$ Balances at beginning of year | $15,519,812$ | $5,308,259$ | $(407,344,383)$ | $(420,350,000)$ | $(806,866,312)$ |
| Share in net income (loss) | $17,007,898$ | $17,466,743$ | - | - | $34,474,641$ |
| Balances at end of year | $32,527,710$ | $22,775,002$ | $(407,344,383)$ | $(420,350,000)$ | $(772,391,671)$ |
| Impairment loss | - | - | - | - | $(27,161,244)$ |
|  | $\mathbf{P} 407,824,164$ | $\mathbf{P} 112,025,002$ | $\mathbf{P}-$ | $\mathbf{P}-$ | $\mathbf{P 5 1 9 , 8 4 9 , 1 6 6}$ |

## Investment in LMS

On August 12, 2015, SKL, a wholly owned subsidiary of SSI, executed agreements to effect the acquisition of a $50 \%$ equity stake in LMS from its two existing shareholders Regent and Prime. Regent and Prime will continue to own $50 \%$ ownership in LMS following the entry of SKL. LMS is a company specializing in travel retail concepts and has existing supply and management agreements with travel retail stores in the Philippines.

The acquisition cost includes the consideration for goodwill amounting to $P 121.75$ million and intangible asset amounting to $\mathbf{P} 29.90$ million. The intangible asset pertains to the concession agreement with Duty Free and is being amortized over 10.7 years. Amortization expense, which is included in the share in net income of LMS, amounted to P 0.62 million and P 0.62 million for the three months ended March 31, 2019 and 2018, respectively.

## Investment in MPC

On January 20, 2017, SSI and Ryohin Keikaku Co., Ltd. entered into a Joint Venture Agreement wherein the parties agreed to form MPC. SSI contributed P 89.25 million for the $51 \%$ ownership interest in MPC. The Joint Venture Agreement provides for unanimous votes of both parties in so far as most key and relevant operating activities are concerned.

## Investment in SSRI

The Group (through SII) has 50\% ownership interest in SSRI which is engaged in the operation of mid-market department stores. In March 2016, SSRI sold the fixed assets in the department stores. The proceeds from the sale are distributed to the joint venturers. The remaining carrying value of the investment, after the share in net losses, amounting to Z 27.16 million is fully provided with impairment loss. SSRI has no commercial operations as at March 31, 2019.

## Investment in SCRI

The Group (through SII) has 50\% ownership interest in SCRI which has an investment in Philippine FamilyMart CVS, Inc. (PFM) that is engaged in the operation of convenience stores.
On October 30, 2017, SCRI entered into a Memorandum of Agreement for the sale of its shares in PFM. The sale was concluded on January 11, 2018.

The joint ventures have no contingent liabilities or capital commitments as of March 31, 2019 and December 31, 2018.

## 9. Property and Equipment

The composition and movements of this account are as follows:

## March 31, 2019 (Unaudited)

|  | Leasehold <br> Improvements | Store, Office, Warehouse Furniture and Fixtures | Building | Transportation Equipment | Construction in Progress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost: |  |  |  |  |  |  |
| Balances at beginning of year | P7,256,246,129 | ②,211,690,435 | £898,080,680 | ②79,203,655 | £68,097,610 | 10,713,318,509 |
| Additions | 44,672,219 | 14,749,377 | - | 691,964 | 24,741,964 | 84,855,524 |
| Disposals | (106,037,478) | - | - | - | - | $(106,037,478)$ |
| Reclassifications | 32,594,251 | - | - | - | $(32,594,251)$ | - |
| Balances at end of year | 7,227,475,121 | 2,226,439,812 | 898,080,680 | 279,895,619 | 60,245,323 | 10,692,136,555 |
| Accumulated depreciation and amortization: |  |  |  |  |  |  |
| Balances at beginning of year | 5,704,592,695 | 1,822,463,913 | 249,056,739 | 131,199,814 | - | 7,907,313,161 |
| Depreciation (see Note 18) | 139,743,001 | 44,966,293 | 11,464,448 | 5,492,873 | - | 201,666,615 |
| Disposals | $(89,545,927)$ | - | - | - | - | $(89,545,927)$ |
| Balances at end of year | 5,754,789,769 | 1,867,430,206 | 260,521,187 | 136,692,687 | - | 8,019,433,849 |
| Net book values | P1,472,685,352 | P359,009,606 | P637,559,493 | P143,202,932 | P60,245,323 | P2,672,702,706 |

December 31, 2018

|  | Leasehold Improvements | Store, Office, Warehouse Furniture and Fixtures | Building | Transportation Equipment | Construction in Progress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost: |  |  |  |  |  |  |
| Balances at beginning of year | £7,368,130,759 | Р2,163,605,355 | £874,797,537 | P274,746,423 | £53,173,551 | P10,734,453,625 |
| Additions | 250,345,949 | 78,219,347 | 5,035,248 | 4,457,232 | 96,351,641 | 434,409,417 |
| Disposals and retirement | (427,866,210) | $(27,179,820)$ | - | - | $(498,503)$ | $(455,544,533)$ |
| Reclassifications | 65,635,631 | $(2,954,447)$ | 18,247,895 | - | $(80,929,079)$ | - |
| Balances at end of year | 7,256,246,129 | 2,211,690,435 | 898,080,680 | 279,203,655 | 68,097,610 | 10,713,318,509 |
| Accumulated Depreciation and |  |  |  |  |  |  |
| Amortization: |  |  |  |  |  |  |
| Balances at beginning of year | 5,440,614,983 | 1,647,035,565 | 191,902,831 | 107,286,610 | - | 7,386,839,989 |
| Depreciation and amortization <br> (Note 18) | 589,230,915 | 198,216,264 | 47,855,599 | 23,913,204 | - | 859,215,982 |
| Disposals and retirement | $(318,233,856)$ | $(20,508,954)$ | - - | - | - | (338,742,810) |
| Reclassifications | $(7,019,347)$ | (2,278,962) | 9,298,309 | - | - | - |
| Balances at end of year | 5,704,592,695 | 1,822,463,913 | 249,056,739 | 131,199,814 | - | 7,907,313,161 |
| Net book values | ①,551,653,434 | P389,226,522 | P649,023,941 | P148,003,841 | ⑥8,097,610 | ②,806,005,348 |

10. Other Noncurrent Assets

|  | March 31, <br> 2019 <br> (Unaudited) | December 31, <br> 2018 <br> (Audited) |
| :--- | ---: | ---: |
| Franchise fee | $\mathbf{P 1 0 5 , 9 2 8 , 2 5 4}$ | P98,804,487 |
| Miscellaneous deposits | $\mathbf{1 6 6 , 2 3 0 , 2 0 1}$ | $83,915,471$ |
| Prepaid rent - net of current portion (see Note 23) | $\mathbf{5 , 9 0 3 , 1 6 1}$ | $5,981,459$ |
| Software costs | $\mathbf{6 7 3 , 9 4 1}$ | 868,888 |
| Deferred Input VAT | - | $4,985,095$ |
| Others | $\mathbf{1 7 , 2 8 2 , 9 6 4}$ | $8,532,944$ |
|  | $\mathbf{P 2 9 6 , 0 1 8 , 5 2 1}$ | P203,088,344 |

Miscellaneous deposits pertain to advance payments to contractors for the construction and renovation of stores.

## 11. Trade and Other Payables

|  | March 31, <br> $\mathbf{2 0 1 9}$ | December 31, <br> 2018 <br> (Unaudited) |
| :--- | ---: | ---: |
| Trade payables | $\mathbf{P 9 1 5 , 5 0 2 , 1 4 4}$ | $\pm 640,440,497$ |
| Nontrade payables | $\mathbf{6 9 7 , 2 0 6 , 7 1 5}$ | $525,228,822$ |
| Accrued expenses | $\mathbf{1 6 7 , 5 6 5 , 9 0 0}$ | $170,089,235$ |
| Retention payable | $\mathbf{3 4 , 2 9 4 , 0 7 3}$ | $35,020,805$ |
| Output VAT | $\mathbf{6 , 4 2 0 , 6 9 6}$ | $131,887,802$ |
| Payable to related parties (see Note 19) | $\mathbf{4 2 7 , 8 8 8}$ | 822,238 |
| Others | $\mathbf{1 7 , 3 5 5 , 2 8 1}$ | $20,318,665$ |

Trade payables are noninterest-bearing and are normally settled on 30 to 90 days' terms.
Nontrade payables represent statutory payables such as withholding taxes, SSS premiums and other liabilities to government agencies, rent payable, payable to contractors and suppliers of services, among others.

Accrued expenses pertain to accrued salaries, leaves and bonuses, security and safety, interest, utilities and repairs and maintenance and accruals of royalties to be paid to foreign principals, among others.

Other payables mainly pertain to payables to non-trade suppliers and payable to advertising agencies.

Trade and other payables are generally paid within 12 months from balance sheet date.

## 12. Short-term Loans Payable

|  | March 31, <br> $\mathbf{2 0 1 9}$ <br> (Unaudited) | December 31, <br> 2018 <br> (Audited) |
| :--- | ---: | ---: |
| Banks: |  |  |
| Bank of Philippine Islands (BPI) | $\mathbf{P 2 , 5 3 5 , 0 0 0 , 0 0 0}$ | $2,605,000,000$ <br> Banco de Oro (BDO) |
| Metropolitan Bank \& Trust Co. (MBTC) | $\mathbf{6 5 7 , 5 0 0 , 0 0 0}$ | $1,062,500,000$ |
| Philippine National Bank (PNB) | $\mathbf{5 0 0 , 0 0 0 , 0 0 0}$ | $500,000,000$ |

The Group's outstanding short-term peso-denominated loans from local commercial banks bear interest at rates ranging from $5.85 \%$ to $6.25 \%$ and $3.50 \%$ to $4.00 \%$ for the three months ended 2019 and 2018, respectively.

Interest expense recognized in the consolidated statements of comprehensive income for the three months ended March 31, 2019 and 2018 amounted to $£ 66,489,682$ and $£ 31,231,400$, respectively.

## 13. Long-term Debt

On May 8, 2013, SSI entered into a credit facility for the £ 2.00 billion syndicated term loan facility with BPI, SBC, CBC, MBTC and RCBC. The purpose of the loan is to finance the Group's capital expenditures related to the construction of the Central Square and other corporate purposes. Principal repayments are due quarterly starting August 20, 2014. The loan carries an interest of a fixed base rate plus an interest spread of 150 basis points per annum or a $5.50 \%$ per annum floor rate. Principal repayments are due quarterly starting August 20, 2014. The syndicated term loan will mature on February 20, 2020.

On September 14, 2015, SSI entered into a long-term loan agreement with BPI amounting to £1.00 billion. Principal repayments are due quarterly starting September 14, 2016. The loan carries a fixed interest rate of $3.85 \%$. The loan will mature on September 15, 2018. Also on October 15, 2015, SSI entered into another long-term loan agreement with BPI amounting to $\mp 400.00$ million that carries a fixed interest rate of $3.85 \%$. Principal repayments are due quarterly starting October 15, 2016 until October 15, 2018.

On October 14, 2016, SSI entered into another long-term loan with BPI amounting to P500.00 million that carries a fixed interest rate of $4.00 \%$. Principal repayments are due quarterly starting October 14, 2017 until October 14, 2021.

The purpose of these loans is to solely refinance its existing short term loans.

The details of the Group's long term debt (net of unamortized transaction costs) are as follows:

|  | March 31, <br> $\mathbf{2 0 1 9}$ | December 31, <br> 2018 <br> (Audited) |
| :--- | ---: | ---: |
| BPI | $\mathbf{P 4 3 3 , 3 6 1 , 9 9 6}$ | $\mathbf{P} 484,938,663$ |
| SBC | $\mathbf{1 1 0 , 5 8 6 , 8 2 9}$ | $132,753,496$ |
| CBC | $\mathbf{7 6 , 2 8 8 , 2 8 1}$ | $91,579,948$ |
| MBTC | $\mathbf{7 6 , 2 8 8 , 2 8 1}$ | $91,579,948$ |
| RCBC | $\mathbf{4 1 , 9 9 7 , 4 0 1}$ | $50,414,068$ |
| Total | $\mathbf{7 3 8 , 5 2 2 , 7 8 8}$ | $851,266,123$ |
| Less: current portion | $\mathbf{4 4 9 , 8 4 8 , 0 1 5}$ | $449,848,015$ |
| Noncurrent portion | $\mathbf{P 2 8 8 , 6 7 4 , 7 7 5}$ | $\mathbf{P} 401,418,108$ |

Interest expense recognized in the consolidated statements of comprehensive income for the three months ended March 31, 2019 and 2018 amounted to $\mathrm{P} 10,875,428$ and $\mathrm{P} 18,345,017$, respectively.

## Loan Covenants

The loan covenants covering the Group's outstanding debts include, among others, maintenance of certain level of current, debt-to-equity and debt-service coverage ratios. As of March 31, 2019 and December 31, 2018, the Group is in compliance with the loan covenants of all their respective outstanding debts.
14. Cost of Goods Sold

|  | March 31, <br> $\mathbf{2 0 1 9}$ | March 31, <br> 2018 |
| :--- | ---: | ---: |
|  | $\mathbf{( U n a u d i t e d )}$ | (Unaudited) |
| Cost of merchandise sold | $\mathbf{P 2 , 6 9 2 , 9 1 8 , 1 1 6}$ | P2,518,150,594 |
| Royalty fees | $\mathbf{3 6 , 8 5 5 , 3 6 8}$ | $30,257,769$ |
| Rent (see Notes 19 and 23) | $\mathbf{1 6 , 3 8 6 , 3 8 6}$ | $15,018,780$ |
| Personnel costs (see Note 17) | $\mathbf{1 5 , 8 3 6 , 0 6 6}$ | $26,868,736$ |
| Travel and transportation | $\mathbf{1 2 , 7 7 8 , 7 0 0}$ | $7,911,547$ |
| Depreciation and amortization (see Notes 9, 10 |  |  |
| $\quad$ and 18) | $\mathbf{9 , 6 6 2 , 5 3 4}$ | $9,807,243$ |
| Security and safety | $\mathbf{4 , 6 3 5 , 8 8 3}$ | $1,770,582$ |
| Utilities | $\mathbf{3 , 7 0 5 , 8 5 9}$ | $3,564,707$ |
| Supplies and maintenance | $\mathbf{2 , 7 5 9 , 7 3 6}$ | $1,241,187$ |
| Taxes and licenses | $\mathbf{1 , 6 1 5 , 9 4 4}$ | 265,624 |
| Repairs and maintenance | $\mathbf{1 , 0 0 6 , 9 8 4}$ | $3,277,710$ |
| Insurance | $\mathbf{4 6 7 , 0 2 2}$ | 767,407 |
| Others | $\mathbf{3 6 , 3 3 3 , 0 0 1}$ | $40,235,833$ |
|  | $\mathbf{P 2 , 8 3 4 , 9 6 1 , 5 9 9}$ | $\mathrm{P} 2,659,137,719$ |

Cost of merchandise sold:

|  | March 31, <br> (Unaudited) | March 31, <br> (Unaudited) |
| :--- | ---: | ---: |
| Merchandise inventory, beginning | $\mathbf{P 9 , 2 4 5 , 1 8 9 , 9 5 4}$ | P9,423,866,643 |
| Net purchases | $\mathbf{3 , 0 7 2 , 7 3 4 , 3 7 8}$ | $2,594,754,493$ |
| Cost of merchandise available for sale | $\mathbf{1 2 , 3 1 7 , 9 2 4 , 3 3 2}$ | $12,018,621,136$ |
| Less merchandise inventory, ending | $\mathbf{9 , 6 2 5 , 0 0 6 , 2 1 6}$ | $9,500,470,542$ |
|  | $\mathbf{P 2 , 6 9 2 , 9 1 8 , 1 1 6}$ | $\mathbf{P} 2,518,150,594$ |

Net purchases include cost of inventory, freight charges, insurance and customs duties.
Cost of merchandise sold represents cost of merchandise inventory sold and the cost that are directly attributable to bringing the goods to its intended location.

## 15. Selling and Distribution Expenses

|  | March 31, <br> $\mathbf{2 0 1 9}$ | March 31, <br> (Unaudited) | (Unaudited) |
| :--- | ---: | ---: | ---: |
| Rent (see Notes 19 and 23) | $\mathbf{P 5 1 6 , 4 0 7 , 3 7 7}$ | P483,890,491 |  |
| Personnel costs (see Note 17) | $\mathbf{2 7 0 , 4 9 1 , 8 3 5}$ | $270,211,244$ |  |
| Depreciation and amortization (see Notes 9, 10 and 18) | $\mathbf{1 6 3 , 3 2 1 , 5 1 9}$ | $187,849,165$ |  |
| Utilities | $\mathbf{1 4 1 , 5 7 2 , 8 5 7}$ | $141,351,250$ |  |
| Credit card charges | $\mathbf{9 3 , 5 9 2 , 2 5 3}$ | $85,147,520$ |  |
| Taxes and licenses | $\mathbf{8 8 , 2 6 9 , 4 5 0}$ | $47,524,492$ |  |
| Supplies and maintenance | $\mathbf{4 0 , 6 4 2 , 9 3 1}$ | $40,019,860$ |  |
| Global marketing contribution fee | $\mathbf{3 5 , 8 6 4 , 9 8 8}$ | $30,432,032$ |  |
| Security services | $\mathbf{3 5 , 4 3 0 , 8 4 8}$ | $21,202,283$ |  |
| Delivery and freight charges | $\mathbf{2 3 , 1 6 8 , 8 5 6}$ | $20,552,557$ |  |
| Advertising | $\mathbf{1 8 , 4 4 3 , 8 4 6}$ | $16,290,430$ |  |
| Repairs and maintenance | $\mathbf{1 6 , 9 9 0 , 8 7 9}$ | $22,411,275$ |  |
| Travel and transportation | $\mathbf{1 0 , 4 6 5 , 1 5 4}$ | $7,116,078$ |  |
| Insurance | $\mathbf{8 , 6 0 2 , 2 4 4}$ | $8,698,915$ |  |
| Communication | $\mathbf{6 , 4 7 1 , 8 9 6}$ | $7,275,507$ |  |
| Outside services | $\mathbf{4 , 3 9 3 , 6 9 1}$ | $2,576,003$ |  |
| Entertainment, amusement and recreation (EAR) | $\mathbf{6 9 7 , 8 6 5}$ | 647,276 |  |
| Telegraphic transfer | $\mathbf{3 9 8 , 6 7 4}$ | 681,995 |  |
| Others | $\mathbf{1 5 , 2 4 9 , 0 0 1}$ | $19,568,917$ |  |
|  | $\mathbf{P 1 , 4 9 0 , 4 7 6 , 1 6 4}$ | P1,413,447,290 |  |

## 16. General and Administrative Expenses

|  | March 31, <br> 2019 | March 31, <br> (Unaudited) |
| :--- | ---: | ---: |
| Personnel costs (see Note 17) | $\mathbf{\text { P147,084,093 }}$ | (Unaudited) $141,782,470$ |
| Rent (see Notes 19 and 23) | $\mathbf{3 3 , 0 2 7 , 8 8 9}$ | $33,655,893$ |
| Depreciation and amortization (see Notes 9, 10 and 18) | $\mathbf{2 9 , 3 7 2 , 0 1 9}$ | $29,863,520$ |
| Taxes and licenses | $\mathbf{1 8 , 0 5 0 , 2 7 0}$ | $16,843,711$ |
| Utilities | $\mathbf{1 6 , 4 8 3 , 0 5 5}$ | $12,025,238$ |
| Travel and transportation | $\mathbf{1 5 , 5 7 1 , 2 7 1}$ | $7,171,085$ |
| Repairs and maintenance | $\mathbf{8 , 8 0 4 , 6 2 7}$ | $6,684,370$ |
| Supplies and maintenance | $\mathbf{6 , 2 1 4 , 0 8 2}$ | $6,601,832$ |
| Security services | $\mathbf{6 , 8 7 4 , 8 0 4}$ | $5,245,944$ |
| Communication | $\mathbf{4 , 6 9 9 , 5 2 7}$ | $4,909,777$ |
| Professional fees | $\mathbf{3 , 1 6 3 , 6 2 6}$ | $4,456,207$ |
| Advertising | $\mathbf{2 , 6 5 3 , 1 2 2}$ | $9,690,992$ |
| Insurance | $\mathbf{2 , 6 1 9 , 0 3 6}$ | $2,645,426$ |
| EAR | $\mathbf{1 , 6 0 6 , 1 5 8}$ | $1,071,673$ |
| Outside service | $\mathbf{1 4 3 , 9 4 3}$ | 156,628 |
| Others | $\mathbf{1 3 , 1 4 7 , 2 4 3}$ | $9,637,903$ |
|  | $\mathbf{P 3 0 9 , 5 1 4 , 7 6 5}$ | $\mathrm{P} 292,442,669$ |

## 17. Personnel Costs

Personnel costs were charged to operations as follows:

|  | March 31, | March 31, |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 9}$ | 2018 |
| (Unaudited) | (Unaudited) |  |
| Salaries, wages and bonuses | $\mathbf{E 3 7 1 , 3 3 7 , 8 8 6}$ | 巴389,623,930 |
| Retirement benefit expense | $\mathbf{1 3 , 0 8 7 , 1 7 4}$ | $15,583,032$ |
| Other employee benefits | $\mathbf{4 8 , 9 8 6 , 9 3 5}$ | $33,655,488$ |
|  | $\mathbf{E 4 3 3 , 4 1 1 , 9 9 5}$ | $\mathrm{e} 438,862,450$ |

Personnel costs were distributed as follows:

|  | March 31, <br> $\mathbf{2 0 1 9}$ <br> (Unaudited) | March 31, <br> (Unaudited) |
| :--- | ---: | ---: |
| Cost of goods sold (see Note 14) | $\mathbf{P 1 5 , 8 3 6 , 0 6 6}$ | $\mathrm{P} 26,868,736$ |
| Selling and distribution (see Note 15) | $\mathbf{2 7 0 , 4 9 1 , 8 3 5}$ | $270,211,244$ |
| General and administrative (see Note 16) | $\mathbf{1 4 7 , 0 8 4 , 0 9 3}$ | $141,782,470$ |
|  | $\mathbf{P 4 3 3 , 4 1 1 , 9 9 4}$ | $\mathbf{P} 438,862,450$ |

## 18. Depreciation and Amortization Expense

|  | March 31, <br> (Unaudited) | March 31, <br> 2018 <br> (Unaudited) |
| :--- | ---: | ---: |
| Property and equipment (see Note 9) | $\mathbf{E 2 0 1 , 6 6 6 , 6 1 5}$ | $\mathbf{P 2 2 7 , 2 8 2 , 3 2 5}$ |
| Franchise fee (see Note 10) | $\mathbf{4 9 4 , 5 1 0}$ | - |
| Software costs (see Note 10) | $\mathbf{1 9 4 , 9 4 7}$ | 237,603 |
|  | $\mathbf{E 2 0 2 , 3 5 6 , 0 7 2}$ | $\mathbf{\geq 2 2 7 , 5 1 9 , 9 2 8}$ |

Depreciation and amortization were distributed as follows:

|  | March 31, <br> $\mathbf{2 0 1 9}$ | March 31, <br> 2018 |
| :--- | ---: | ---: |
|  | (Unaudited) | (Unaudited) |
| Cost of goods sold (see Note 15) | $\mathbf{P 9 , 6 6 2 , 5 3 4}$ | $\mp 9,807,243$ |
| Selling and distribution (see Note 16) | $\mathbf{1 6 3 , 3 2 1 , 5 1 9}$ | $187,849,165$ |
| General and administrative (see Note 17) | $\mathbf{2 9 , 3 7 2 , 0 1 9}$ | $29,863,520$ |
|  | $\mathbf{P 2 0 2 , 3 5 6 , 0 7 2}$ | $\mathrm{P} 227,519,928$ |

## 19. Related Party Disclosures

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individuals or corporate entities. Key management personnel are considered related parties.

The Group, in the normal course of business, entered into the following transactions with related parties:
a. Lease of the Group's store outlet spaces from a related party (see Note 23). Related rent expense amounted to P 18.5 million and P 21.7 million, for the three months in the period ended March 31, 2019 and 2018, respectively;
b. The Group reimburses related parties for its expenses paid by the related parties in behalf of the Group;
c. Sales through the use of related parties' gift certificates. Total value of the related parties' gift certificates used amounted to P 8.0 million and P 8.2 million for the three months ended March 31, 2019 and 2018, respectively;
d. Short-term noninterest-bearing cash advances to/from related parties; and
e. Compensation of the Company's key management personnel comprised of short-term employee benefits amounting to $£ 9.5$ million, $£ 9.7$ million for the three months in the period ended March 31, 2019 and 2018, respectively, and post-employment benefits amounting to P 1.3 million and P 1.3 million for the three months in the period ended March 31, 2019 and 2018, respectively;

As of March 31, 2019 and December 31, 2018, receivables from and payables to related parties are as follows:

| March 31, 2019 (Unaudited) |  | Outstanding balances |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Related Parties | Transactions for the period | Receivables from related parties (see Note 4) | Payable to related parties (see Note 11) | Amounts owed by related parties | Amounts owed to related parties |
| Affiliates |  |  |  |  |  |
| RCC | £3,111,675 | P13,838,486 | ¢244,293 | P1,010,987 | P- |
| RMK | 2,410,898 | 32,565,007 | 183,394 | 8,870 | 173,893 |
| Joint ventures |  |  |  |  |  |
| PFM |  | 14,095,001 | - | 4,386,052 | - |
| MPC | 1,369,160 | 16,710,103 | - | 14,900 | - |
| Associate |  |  |  |  |  |
| SPI | 23,483 | 743,862 | - | 1,484,655 | - |
|  | P6,915,216 | P77,952,459 | P427,687 | P6,905,464 | P173,893 |
| December 31, 2018 (Audited) |  | Outstanding balances |  |  |  |
| Related Parties | Transactions for the period | Receivables from related parties (see Note 4 ) | Payable to related parties (see Note 11) | Amounts owed by related parties | Amounts owed to related parties |
| Affiliates |  |  |  |  |  |
| RCC | P28,817,767 | £20,055,700 | ¢244,293 | P- | P- |
| RMK | $(8,635,512)$ | 31,800,873 | 463,938 | - | - |
| Others | $(25,826)$ | 139,833 | 114,007 | - | - |
| Joint ventures |  |  |  |  |  |
| PFM | 17,690,793 | - | - | - | - |
| SCRI | 191,738,649 | - | - | - | - |
| MPC | 10,065,775 | 17,057,698 | - | - | - |
| Associate |  |  |  |  |  |
| SPI | $(74,531)$ | 2,174,091 | - | - | - |
|  | P160,670,864 | ¢71,228,195 | P822,238 | P- | P- |

The related party balances as of March 31, 2019 and December 31, 2018 are due and demandable, non-interest bearing and unsecured. Except for receivables from SCRI which was provided with allowance amounting $\mathbf{P} 41.13$ million, all receivables from related parties are not impaired. All related party balances are settled in cash.

## 20. Earnings Per Share (EPS)

The following tables reflect the net income and share data used in the basic/dilutive EPS computations:

|  | March 31, <br> 2019 <br> (Unaudited) | March 31, <br> 2018 <br> (Unaudited) |
| :--- | ---: | ---: |
| Net income <br> Divided by weighted average number of common <br> shares | $\mathbf{P 1 7 0 , 6 1 7 , 9 4 2}$ | $\mathbf{P} 132,852,392$ |
|  | $\mathbf{3 , 3 1 0 , 8 4 1 , 7 3 1}$ | $3,312,524,430$ |

There were no potential dilutive common shares for the three months ended March 31, 2019 and 2018.

## 21. Risk Management Objectives and Policies

The principal financial instruments of the Group are cash and short-term and long-term loans. The main purpose of these financial instruments is to anticipate future fund requirements of the Group. The Group has various other financial assets and liabilities such as trade and other receivables, trade and other payables, short-term loan payable and long-term debt, amounts owed to/by related parties, tenants' deposits and security deposits and construction bonds which arise directly from its operations.

The main risks arising from the financial instruments of the Group are credit risk, foreign currency risk and liquidity risk. The Group's management reviews and approves policies for managing each of these risks and they are summarized below. The Group also monitors the market price risk arising from all financial instruments.

The magnitudes of these risks that have arisen over the year are discussed below.

## Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group trades only with recognized, creditworthy third parties, mostly with credit card companies. Trade receivables from third parties are monitored on an on-going basis with the result that the exposure of the Group to bad debts is not significant. There is no allowance for impairment of trade receivables since the Group expects to fully realize its receivables from debtors.

The table below shows the maximum exposure of the Company to credit risk:

|  | March 31, <br> 2019 <br> (Unaudited) | December 31, 2018 <br> (Audited) |
| :--- | ---: | ---: |
| Cash | $\mathbf{P 1 , 8 4 4 , 6 1 3 , 4 7 2}$ | $\mathrm{P} 2,324,149,994$ |
| Trade and other receivables |  |  |
| Trade receivables | $\mathbf{2 2 6 , 7 7 8 , 2 7 6}$ | $268,038,636$ |
| Nontrade receivables | $\mathbf{2 6 1 , 2 2 7 , 5 6 9}$ | $272,280,314$ |
| Receivables from related parties | $\mathbf{7 7 , 9 5 2 , 4 5 9}$ | $71,228,195$ |
| Amounts owed by related parties | $\mathbf{6 , 9 0 5 , 4 6 4}$ | - |
| Security deposits and construction bonds | $\mathbf{1 , 0 5 1 , 7 4 9 , 6 8 7}$ | $1,023,525,062$ |
|  | $\mathbf{~ P 3 , 4 6 9 , 2 2 6 , 9 2 7}$ | $\mathbf{P 3 , 9 5 9 , 2 2 2 , 2 0 1}$ |

There is no significant concentration of credit risk in the Group.
The aging analyses of financial assets that are past due but not impaired are as follows:

March 31, 2019 (Unaudited)

|  | Total | Neither past due nor impaired | Past due but not impaired |  |  |  | Impaired |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | <30 days | $\begin{array}{r} \hline 30-60 \\ \text { days } \end{array}$ | $\begin{array}{r} \hline 60-90 \\ \text { days } \end{array}$ | > 90 days |  |
| Cash in banks and cash equivalents | P1,844,613,472 | P1,844,613,472 | P- | P- | P- | P- | P- |
| Trade and other receivables |  |  |  |  |  |  |  |
| Trade receivables | 226,778,276 | 226,778,276 | - | - | - | - | - |
| Nontrade receivables | 261,227,569 | 91,326,670 | 34,578,382 | 47,166,296 | 65,662,607 | 4,764,419 | 17,729,195 |
| Receivables from related parties | 77,952,459 | 20,808,017 | 15,498,894 | - | - | 520,548 | 41,125,000 |
| Amounts owed by related parties | 6,905,464 | 6,905,464 | - | - | - | - | - |
| Security deposits and construction bonds | 1,051,749,687 | 1,051,749,687 | - | - | - | - | - |
| Total | [3,469,226,927 | (3,242,181,586 | P50,077,276 | P47,166,296 | P65,662,607 | P5,284,967 | P58,854,195 |
| 1 Presented under "Prepayments and other cl | assets" |  |  |  |  |  |  |

December 31, 2018

|  | Total | Neither past due nor impaired | Past due but not impaired |  |  |  | Impaired |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | <30 days | $\begin{array}{r} \hline 30-60 \\ \text { days } \end{array}$ | $\begin{array}{r} 60-90 \\ \text { days } \end{array}$ | > 90 days |  |
| Cash in banks | P2,324,149,994 | ②,324,149,994 | -- | P- | P- | P- | P- |
| Trade and other receivables |  |  |  |  |  |  |  |
| Trade receivables | 268,038,636 | 250,917,590 | 12,165,346 | 830,728 | 344,834 | 3,780,138 | - |
| Nontrade receivables | 272,280,314 | 245,904,589 | - | 370,980 | 8,275,550 | - | 17,729,195 |
| Receivables from related parties | 71,228,195 | 25,557,868 | 401,187 | 256,246 | 128,658 | 3,759,237 | 41,125,000 |
| Security deposits and construction bonds | 1,023,525,062 | 1,023,525,062 | - | - | - | - | - |
| Total | ¥3,959,222,201 | ③,870,055,103 | ⑫,566,533 | 11,457,954 | £8,749,042 | 17,539,375 | \#58,854,195 |

## Impairment of financial assets

The following financial assets are subject to expected credit loss model effective January 1, 2018:
a. Cash, nontrade receivables (except those related to principals), amounts owed by related parties and security deposits and construction bonds
The Group uses general approach in assessing impairment of these financial assets. The credit risk of these financial asset is presumed to increase when the contractual payments are more than 30 days past due. As of March 31, 2019 and December 31, 2018, there has been no increase in credit risk of these financial assets since initial recognition except for amounts owed by related parties amounting to $£ 41.13$ million which are classified as credit impaired as of March 31, 2019 and December 31, 2018.
b. Trade receivables

For these financial assets, the Group uses simplified approach. An impairment analysis is performed at each reporting date to measure expected credit losses. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. The identified impairment losses on these financial assets were immaterial.
c. Nontrade receivables amounting to $\mathbf{£ 3 9 . 0 3 \text { million pertain to receivables from principals. The }}$ credit risk of these financial assets is presumed to increase when the contractual payments are more than 90 days past due. As of March 31, 2019 and December 31, 2018, nontrade receivables from principals amounting to P 17.73 million are classified as credit impaired.

## Capital Management

The primary objective of the Group is to maintain a strong credit rating and healthy capital ratios to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it based on changes in economic and business conditions. To maintain or adjust the capital structure, the Group may
consider paying dividends to stockholders, returning capital to stockholders, or issuing new shares of stocks. No major changes were made on the objectives, policies, or processes during the three months ended March 31, 2019 and year ended December 31, 2018. Capital includes equity as shown in the consolidated balance sheet.

As disclosed in Note 14, the Group is required by their creditors to maintain a debt-to-equity ratio and debt-service coverage ratio. The Group, thus, monitors capital on the basis of debt-to-equity ratio which is calculated as total liabilities divided by total equity. The Company includes within debt all interest-bearing short-term and long-term liabilities. These externally imposed capital requirements have been complied with as of March 31, 2019.

## 22. Fair Value of Financial Instruments

Set out below is a comparison by category of carrying amounts and fair values of the Group's financial instruments:

|  | March 31, 2019 (Unaudited) |  | December 31, 2018 (Audited) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amounts | $\begin{array}{r} \text { Fair } \\ \text { Values } \end{array}$ | Carrying Amounts | $\begin{array}{r} \text { Fair } \\ \text { Values } \end{array}$ |
| Financial Assets |  |  |  |  |
| Loans and receivables Security deposits and construction bonds | P1,051,749,687 | P1,044,588,180 | P1,018,278,699 | P1,050,086,063 |
| Financial Liabilities |  |  |  |  |
| Other financial liabilities Long-term debt | P738,522,790 | P766,618,620 | £851,266,123 | ¢975,414,968 |

The following method and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and cash equivalents, trade and other receivables, amounts owed by/to related parties, current portion of security deposits (presented under prepayments and other current assets), tenants' deposits, trade and other payables and short-term loans
The carrying values of these financial instruments approximate their fair values due to the shortterm maturity, ranging from one to twelve months.

## Security deposits and construction bonds

The fair values of security deposits are based on the discounted value of future cash flows using the applicable market interest rates. Discount rates ranging from $5.80 \%$ to $6.10 \%$ and $5.41 \%$ to $7.29 \%$ were used in calculating the fair value of the Group's refundable deposits as of March 31, 2019 and December 31, 2018, respectively.

## Long-term debt

The fair value of long-term debt is based on the discounted value of future cash flows using the applicable market interest rates. Discount rates ranging from $5.59 \%$ to $5.82 \%$ and $5.78 \%$ to $6.98 \%$ were used in calculating the fair value of the Group's long-term debt as of March 31, 2019 and December 31, 2018, respectively.

## Fair Value Hierarchy

The Group uses the following hierarchy in determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable;
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The Group's security deposits and construction bonds and long-term debt are classified as Level 3.
As at March 31, 2019 and December 31, 2018 the Group does not have financial instruments with fair values determined using inputs that are classified under Level 1 and 3.
For the three months ended March 31, 2019 and years ended December 31, 2018, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

## 23. Contracts and Commitments

## Leases

The Group leases its office space and certain store outlets used in its operations for lease terms ranging from two to three years. Rental payments on certain outlets are based on a fixed basic monthly rate plus a certain percentage of gross sales, while other store outlets and office spaces are based on fixed monthly rates. Rentals charged to operations amounted to $£ 565.8$ million and P532.6 million, for the three months ended March 31, 2019 and 2018, respectively (see Notes 14, 15 and 16).

Of the total rent expense, P 129.9 million and P 81.4 million for the three months ended March 31 , 2019 and 2018, respectively, pertain to contingent rent of some stores based on percentage ranging from $3 \%$ to $6 \%$ of total merchandise sales.

The Group has paid security deposits for the store outlets and office spaces with carrying amounts of $£ 1,051.75$ million and $£ 1,023.53$ million as of March 31,2019 and December 31, 2018, respectively, which are refundable upon complete turnover of the leased area. The present value of these deposits was computed using the discount rates prevailing at the inception date of the lease, ranging from $1.24 \%$ to $7.15 \%$. Interest income recognized from these security deposits amounted to P 0.6 million and $\mp 0.9$ million, for the three months ended March 31, 2019 and 2018, respectively.

## Group as lessor

In 2014, the Group leased out portions of the store spaces and parking space in Central Square for a lease term ranging from one to three years. Rental income on these spaces is based on a fixed basic monthly rate plus a certain percentage of gross sales. Deposits received from tenants amounted to $£ 33.63$ million and $£ 33.77$ million as of March 31, 2019 and December 31, 2018, respectively, pertaining to deposits on the leased space.

In 2015, the Group subleased its leased space in NAIA Terminal 3 for a lease term of one year or less. Rental income on these spaces is based on a fixed basic monthly rate plus a certain percentage of gross sales.

Rental income recognized on these spaces amounted to P 19.6 million and P 18.4 million, for the three months ended March 31, 2019 and 2018, respectively.

## 24. Segment Reporting

The Group has determined that it is operating as one operating segment. Based on management's assessment, no part or component of the business of the Group meets the qualifications of an operating segment as defined by PFRS 8 .

The Company's store operations is its only income generating activity and such is the measure used by the chief operating decision maker in allocating resources.

The Company derives its primary income from the sales of merchandise to external customers and is the only basis for segment reporting purposes. Sales are reported on an entity-wide basis.
These information are measured using the same accounting policies and estimates as the Group's consolidated financial statements.

The table below sets out revenue from external customers by category for the three months ended March 31, 2019 and 2018 (amounts in millions):

| March 31, | March 31, |
| ---: | ---: |
| 2019 | 2018 |

(Unaudited) (Unaudited)

| Net Sales |  |  |
| :--- | ---: | ---: |
| Luxury and Bridge | $\mathbf{P 1 , 3 7 6}$ | $\mathrm{P} 1,099$ |
| Casual | $\mathbf{6 3 7}$ | 537 |
| Fast Fashion | $\mathbf{1 , 6 2 2}$ | 1,688 |
| Footwear, Accessories and Luggage | $\mathbf{5 5 8}$ | 580 |
| Other | $\mathbf{7 2 9}$ | 685 |
|  | $\mathbf{P 4 , 9 2 2}$ | $\mathbf{P 4 , 5 8 9}$ |

The Group's customers are located in the Philippines and Guam, with bulk of the revenues being contributed by local customers. Following shows the revenue contribution by geographical areas (amounts in millions).

|  | March 31, <br> 2019 <br> (Unaudited) | March 31, <br> (Unaudited) |
| :--- | ---: | ---: |
| Philippines | $\mathbf{P 4 , 9 0 5}$ | $\mathbf{@ 4 , 5 7 2}$ |
| Guam | $\mathbf{1 7}$ | $\mathbf{1 7}$ |
|  | $\mathbf{P 4 , 9 2 2}$ | $\mathbf{@ 4 , 5 8 9}$ |

## 25. Seasonality of operations

The Group experiences seasonal fluctuations in its operations. The Group's sales typically peak during the fourth quarter of the year due to the increased sales attributable to the Christmas and New Year Holidays.

## EXHIBIT I



Exhibit II
SSI GROUP, INC.
SUPPLEMENTARY SCHEDULE OF ALL EFFECTIVE STANDARDS AND INTERPRETATIONS

| PHILIPPINE FINANCIAL REPORTING STANDARDS <br> AND INTERPRETATIONS <br> Effective as of March 31, 2019 | Adopted | Not <br> Adopted | Not <br> Applicable |
| :--- | :--- | :--- | :--- |
| Por |  |  |  |

Philippine Financial Reporting Standards

| PFRS 1 | First-time Adoption of Philippine Financial Reporting Standards | $\checkmark$ |  |
| :---: | :---: | :---: | :---: |
| PFRS 2 | Share-based Payment | $\checkmark$ |  |
|  | Amendments to PFRS 2, Classification and Measurement of Share-based Payment Transactions | $\checkmark$ |  |
| PFRS 3 | Business Combinations | $\checkmark$ |  |
| PFRS 4 | Insurance Contracts |  | $\checkmark$ |
|  | Amendments to PFRS 4, Applying PFRS 9 Financial Instruments with PFRS 4 Insurance Contracts |  | $\checkmark$ |
| PFRS 5 | Non-current Assets Held for Sale and Discontinued Operations |  | $\checkmark$ |
| PFRS 6 | Exploration for and Evaluation of Mineral Resources |  | $\checkmark$ |
| PFRS 7 | Financial Instruments: Disclosures | $\checkmark$ |  |
| PFRS 8 | Operating Segments | $\checkmark$ |  |
| PFRS 9 | Financial Instruments | $\checkmark$ |  |
| PFRS 10 | Consolidated Financial Statements | $\checkmark$ |  |
| PFRS 11 | Joint Arrangements | $\checkmark$ |  |
| PFRS 12 | Disclosure of Interests in Other Entities | $\checkmark$ |  |
| PFRS 13 | Fair Value Measurement | $\checkmark$ |  |
| PFRS 14 | Regulatory Deferral Accounts |  | $\checkmark$ |
| PFRS 15 | Revenue from Contracts with Customers | $\checkmark$ |  |

Philippine Accounting Standards

| PAS 1 | Presentation of Financial Statements | $\checkmark$ |  |  |
| :--- | :--- | :---: | :---: | :---: |
| PAS 2 | Inventories | $\checkmark$ |  |  |
| PAS 7 | Statement of Cash Flows | $\checkmark$ |  |  |
| PAS 8 | Accounting Policies, Changes in Accounting <br> Estimates and Errors | $\checkmark$ |  |  |
| PAS 10 | Events after the Reporting Period | $\checkmark$ |  |  |
| PAS 12 | Income Taxes | $\checkmark$ |  |  |


| PHILIPPINE FINANCIAL REPORTING STANDARDS <br> AND INTERPRETATIONS <br> Effective as of March 31, 2019 |  | Not <br> Adopted | Not <br> Applicable |  |
| :--- | :--- | :---: | :---: | :---: |
| PAS 16 | Property, Plant and Equipment | $\checkmark$ |  |  |
| PAS 17 | Leases | $\checkmark$ |  |  |
| PAS 19 | Employee Benefits | $\checkmark$ |  |  |
| PAS 20 | Accounting for Government Grants and <br> Disclosure of Government Assistance |  |  |  |
| PAS 21 | The Effects of Changes in Foreign Exchange <br> Rates | $\checkmark$ |  |  |
| PAS 23 | Borrowing Costs |  |  |  |
| PAS 24 | Related Party Disclosures |  |  |  |
| PAS 26 | Accounting and Reporting by Retirement <br> Benefit Plans |  |  |  |
| PAS 27 | Separate Financial Statements |  |  |  |
| PAS 28 | Members' Shares in Co-operative Entities <br> and Similar Instruments |  |  |  |
| Phvestments in Associates and Joint Ventures |  |  |  |  |


| PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS <br> Effective as of March 31, 2019 |  | Adopted | Not Adopted | Not <br> Applicable |
| :---: | :---: | :---: | :---: | :---: |
| Philippine Interpretation IFRIC-4 | Determining whether an Arrangement contains a Lease | $\checkmark$ |  |  |
| Philippine Interpretation IFRIC-5 | Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds |  |  | $\checkmark$ |
| Philippine Interpretation IFRIC-6 | Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment |  |  | $\checkmark$ |
| Philippine Interpretation IFRIC-7 | Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies |  |  | $\checkmark$ |
| Philippine Interpretation IFRIC-10 | Interim Financial Reporting and Impairment | $\checkmark$ |  |  |
| Philippine Interpretation IFRIC-12 | Service Concession Arrangements |  |  | $\checkmark$ |
| Philippine Interpretation IFRIC-14 | PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction | $\checkmark$ |  |  |
| Philippine Interpretation IFRIC-16 | Hedges of a Net Investment in a Foreign Operation |  |  | $\checkmark$ |
| Philippine Interpretation IFRIC-17 | Distributions of Non-cash Assets to Owners |  |  | $\checkmark$ |
| Philippine Interpretation IFRIC-19 | Extinguishing Financial Liabilities with Equity Instruments |  |  | $\checkmark$ |
| Philippine Interpretation IFRIC-20 | Stripping Costs in the Production Phase of a Surface Mine |  |  | $\checkmark$ |
| Philippine Interpretation IFRIC-21 | Levies |  |  | $\checkmark$ |
| Philippine Interpretation IFRIC-22 | Foreign Currency Transactions and Advance Consideration | $\checkmark$ |  |  |
| Philippine Interpretation SIC-7 | Introduction of the Euro |  |  | $\checkmark$ |
| Philippine Interpretation SIC-10 | Government Assistance - No Specific Relation to Operating Activities |  |  | $\checkmark$ |


| PHILIPPINE FINANCIAL REPORTING STANDARDS <br> AND INTERPRETATIONS <br> Effective as of March 31, 2019 |  | Not <br> Adopted | Not <br> Applicable |  |
| :--- | :--- | :--- | :---: | :---: |
| Philippine <br> Interpretation <br> SIC-15 | Operating Leases - Incentives |  | $\checkmark$ |  |
| Philippine <br> Interpretation <br> SIC-25 | Income Taxes - Changes in the Tax Status of <br> an Entity or its Shareholders |  |  |  |
| Philippine <br> Interpretation <br> SIC-27 | Evaluating the Substance of Transactions <br> Involving the Legal Form of a Lease | $\checkmark$ |  | $\checkmark$ |
| Philippine <br> Interpretation <br> SIC-29 | Service Concession Arrangements: <br> Disclosures |  |  |  |
| Philippine <br> Interpretation <br> SIC-32 | Intangible Assets - Web Site Costs |  | $\checkmark$ |  |
| *The Group did not early adopt these standards interpretations and amendments |  |  |  |  |

* The Group did not early adopt these standards, interpretations and amendments


## Exhibit III

## SSI GROUP, INC.

## RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION <br> March 31, 2019

| Unappropriated retained earnings, as adjusted, beginning |  | P1,023,608,355 |
| :---: | :---: | :---: |
| Net income during the period closed to retained earnings | 5,197,942 |  |
| Less: Other realized gains related to accretion of income from security deposits Deferred tax asset recognized during the year | $\begin{array}{r} 302,066 \\ \hline \end{array}$ |  |
| Net income actually earned during the period |  | 4,895,876 |
| Retained earnings available for dividend declaration |  | P1,028,504,231 |

## Exhibit IV

SSI GROUP, INC.
SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

| Ratios | Formula | March 31, <br> $\mathbf{2 0 1 9}$ | December <br> $\mathbf{3 1 , 2 0 1 8}$ | March 31, <br> $\mathbf{2 0 1 8}$ |
| :--- | :--- | ---: | ---: | ---: |
|  | Current Assets/Current |  |  |  |
| (i) Current Ratio | Liabilities | 2.02 | 2.00 | 1.87 |
| (ii) Debt/Equity Ratio | Bank Debts/ Total Equity | 0.44 | 0.50 | 0.59 |
|  | Bank Debts-Cash \& |  |  |  |
| (iii) Net Debt/Equity Ratio | Equivalents/Total Equity | 0.27 | 0.28 | 0.45 |
| (iii) Asset to Equity Ratio | Total Assets/Total Equity | 1.66 | 1.69 | 1.78 |
| (iv) Interest Cover Ratio | EBITDA/Interest Expense | 6.32 | 6.95 | 9.12 |
| (v) Profitability Ratios |  |  |  |  |
| GP Margin | Gross Profit/Revenues | $42.40 \%$ | $42.00 \%$ | $42.06 \%$ |
| Net Profit Margin | Net Income/Revenues | $3.47 \%$ | $3.01 \%$ | $2.89 \%$ |
| EBITDA Margin | EBITDA/Revenues | $9.93 \%$ | $10.76 \%$ | $9.85 \%$ |
| Return on Assets | Net Income /Total Assets | $0.94 \%$ | $3.33 \%$ | $0.72 \%$ |
| Return on Equity | Net Income/Total Equity | $1.55 \%$ | $5.62 \%$ | $1.28 \%$ |

*EBITDA $=$ Operating income plus depreciation and amortization


[^0]:    ${ }^{1}$ Recurring Net Income is derived by excluding the effect of non-recurring write-offs related to store closures and write-offs of expiring NOLCO from the Group's net income
    ${ }^{2}$ Calculated as the sum of Short-term loans payable, Current portion of long-term debt and Long-term debt
    ${ }^{3}$ Calculated as Total Debt minus Cash

[^1]:    See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements

[^2]:    See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

[^3]:    See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

