



SEC Number CS200705607

File Number \_\_\_\_\_

**SSI Group, Inc.**

(Company's Full Name)

**6/F Midland Buendia Building**  
**403 Sen. Gil Puyat Avenue, Makati City**

(Company's Address)

**(632) 8890-8034**

(Telephone Number)

**June 30, 2023**

(Quarter Ending)

**SEC FORM 17-Q**

(Form Type)

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE  
SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended: **June 30, 2023**
2. SEC Identification Number: **CS200705607**
3. BIR Tax Identification No.: **006-710-876**
4. Exact name of issuer as specified in its charter: **SSI Group, Inc.**
5. Province, country or other jurisdiction of incorporation or organization: **Makati City, Philippines**
6. Industry Classification Code: \_\_\_\_\_ (SEC Use Only)
7. Address of principal office:  
**6/F Midland Buendia Building, 403 Sen. Gil Puyat Avenue, Makati City**  
Postal Code: **1200**
8. Issuer's telephone number, including area code: **(632) 8890 8034**
9. Former name, former address, and former fiscal year, if changed since last report: **N/A**
10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sections 4 and 8 of the RSA

Title of each Class	Number of shares of common stock outstanding as of June 30, 2023
<b>Common Shares</b>	<b>3,298,408,430</b>

11. Are any or all of the securities listed on a Stock Exchange?

Yes [  ]      No [  ]

If yes, state the name of such stock exchange and the classes of securities listed therein:

**Philippine Stock Exchange - Common Shares**

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports)

Yes [  ]      No [  ]

(b) has been subject to such filing requirements for the past ninety (90) days

Yes [  ]      No [  ]

## PART I – FINANCIAL INFORMATION

### Item 1. Financial Statements

The Company's unaudited interim condensed consolidated financial statements as of June 30, 2023 (with comparative audited figures as of December 31, 2022) and for the six-month periods ended June 30, 2023 and 2022 are attached to this Report.

### Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations

#### RESULTS OF OPERATIONS

For the six months ended June 30, 2023 and 2022

Key Performance Indicators <i>PhP MM except where indicated</i>	For the six months ended June 30	
	2023	2022
Net Sales	12,392	10,029
Gross Profit – merchandise	5,762	4,223
Operating Income	1,379	1,043
Net Income (Loss)	1,006	491
Gross Selling Space (sq.m.)	103,639	102,649
Decrease in Gross Selling Space (%)	1.0%	(3.7%)

The manner by which the Company calculates the key performance indicators above is as follows:

Net sales	Sales, net of VAT, minus sales returns and allowances and sales discounts
Gross profit – merchandise	Net sales minus cost of merchandise sold
Operating income (loss)	Gross profit minus operating expenses
Net income (loss)	Operating income (loss) minus other charges and provision for income tax
Gross selling space	Sum of floor area of all stores of the Group

<b>Key Financial and Operating Data</b> <i>PhP MM except where indicated</i>	<b>For the six months ended June 30</b>	
	<b>2023</b>	<b>2022</b>
<b>Key Financial Data</b>		
Net Sales	12,392	10,029
Luxury & Bridge	3,739	3,644
Casual	1,741	1,462
Fast Fashion	4,555	3,218
Footwear, Accessories & Luggage	956	645
Others	1,402	1,061
Gross Profit – merchandise <sup>1</sup>	5,762	4,223
Gross Profit Margin – merchandise (%)	46.5%	42.1%
Operating Income	1,379	1,043
Operating Income Margin (%)	11.1%	10.4%
Other Charges	37	313
Net Income	1,006	491
Net Income Margin (%)	8.1%	4.9%
Total Debt <sup>2</sup>	1,390	4,655
Net Debt <sup>3</sup>	(2,919)	(2,406)
<b>Key Operating Data</b>		
Number of Brands	89	94
Number of Stores	524	518
Gross Selling Space (sq.m.)	103,639	102,649
Increase / (Decrease) in Gross Selling Space (%)	1.0%	(3.7%)

## Revenues

### *Net sales*

SSI Group, Inc. (the “Company” or the “Group”) generated sales of ₱12.4 billion during the first half of 2023, an increase of 23.6% as compared to the same period in 2022. For the second quarter alone, sales increased by 11.4% to ₱6.2 billion.

The Group’s sales across all categories continued to perform strongly. While luxury and bridge sales were affected by store renovations and consumers travelling, it still increased by 2.6% during the first half of the year. During the 1<sup>st</sup> half of 2023, casual wear sales grew by 19.0% y-o-y, fast fashion sales grew by 41.5% y-o-y, while footwear, accessories, and luggage sales grew by 48.3% y-o-y. Sales of Others, comprised of personal care, food, and outlet sales also increased by 32.1% y-o-y.

<sup>1</sup> Calculated as Net Sales minus Cost of Merchandise Sold

<sup>2</sup> Calculated as the sum of Short-term loans payable, Current portion of long-term debt and Long-term debt

<sup>3</sup> Calculated as Total Debt minus Cash

The Group's sales performance during the first half of the year reflects strong demand for the Group's products as our customers continued to shop at our optimized store locations and the brands in our portfolio remained top of mind for consumers. The Group continues to focus on delivering compelling customer experiences, that are distinct for each of our brands. Also, the Group's e-commerce business generated sales of ₱888.7 million, which accounted for 7.2% of sales during the first half of the year.

At the end of June 2023, the Group's store network included 524 stores nationwide which cover a total of approximately 103,369 square meters. During the second quarter, the Group opened eleven (11) stores and closed three (3) stores.

During the second quarter, the Group launched Heybo, an affiliate of SaladStop!, which offers protein bowls. As of June 30, 2023, the Group had 89 brands in its portfolio.

The following table sets out the Group's number of stores and gross selling space for the periods ended June 30, 2023 and 2022 and for the year ended December 31, 2022.

Store Network	June 30		December 31
	2023	2022	2021
Number of Stores*	524	518	524
Luxury & Bridge	149	140	148
Casual	76	76	74
Fast Fashion	48	48	47
Footwear, Accessories & Luggage	117	113	116
Others	134	141	139
Gross Selling Space (sq.m.)	103,369	102,649	101,184
Luxury & Bridge	13,566	12,909	13,450
Casual	11,474	11,646	11,329
Fast Fashion	42,071	42,923	42,429
Footwear, Accessories & Luggage	16,182	15,959	16,120
Others	20,345	19,212	18,035

#### *Rental income*

The Group booked rental income of ₱41.9 million, an increase of 87.9% over the same period last year. Rental income relates to the leasing out of certain store spaces at Central Square as well as income derived from parking spaces at Central Square.

#### **Gross Profit**

Gross profit for the six months ended June 30, 2023 amounted to ₱5.8 billion, a 36.2% increase as compared to the same period in 2022. Gross profit margin for merchandise sold during the first half of 2023 improved to 46.5% from 42.1% during the first half of 2022.

Relatively high gross profit margins reflect the strong demand that the Group experienced for the merchandise in its different categories during the six-month period.

### **Operating Expenses**

Operating expenses during the first half of 2023 amounted to ₱4.4 billion, an increase of 37.4% over the same period last year. As a percentage of revenues, total operating expenses were at 35.3% compared to 31.8% during the same period last year.

Selling and distribution expenses for the first half of 2023 were at ₱3.6 billion, an increase of 38.2% over the same period last year. As a percentage of revenues, S&D expenses were at 29.0% as compared to 25.9% in 1H 2022.

The increase primarily reflects the increases in travel and transportation by 329.9, entertainment, amusement and recreation (EAR) by 169.5%, professional fees by 92.5%, and global marketing contribution fee by 88.5%. These increases reflect the expenses in planning and preparing the Group's products and services. Rent and occupancy and personnel costs also increased to ₱267.6 million and ₱130.2 million, respectively. Depreciation, credit card charges, supplies and maintenance, advertising, delivery and freight, outside services, and telegraphic transfer also increased by a total of ₱368.8 million. These increases reflect higher costs associated with the Group's increased sales.

General and administrative expenses for the first half of 2023 were at ₱787.8 million, an increase of 34.0% over the same period last year. As a percentage of revenues, G&A expenses were at 6.3% as compared to 5.8% in 1H 2022.

The increase primarily reflects the increases in EAR by 817.5% and travel and transportation by 564.2%. There were also increases in repairs and maintenance, professional fees, insurance, personnel costs, taxes and licenses, security services, utilities, and supplies and maintenance by a total of ₱357.8 million.

As a result of the foregoing, the Group generated earnings before interests and taxes of ₱1.4 billion, an increase of 32.3% from ₱1.0 billion during the same period last year. EBITDA of ₱2.1 billion is also 16.9% higher than ₱1.7 billion EBITDA during the same period last year.

### **Other Income (Charges)**

Other charges for the first half of 2023 totaled ₱37.1 million, a decrease of 88.2% as compared to the same period last year. The decrease is largely attributable to the increase in net income of associates to ₱92.4 million, a significant increase of 863.0% over the same period last year. Likewise, net income of joint ventures increased to ₱2.9 billion.

### **Provision for Income Tax**

Provision for income tax for the first half of 2023 amounted to ₱336.0 million as compared to ₱238.5 million during the same period last year. This reflects the new regular and minimum corporate income tax rates under CREATE law.

### **Net Income (Loss)**

As a result of the foregoing, the Group's net income for the first half of 2023 amounted to ₱1.0 billion, an increase of 104.8% from ₱491.4 million during the same period last year.

## **FINANCIAL CONDITION**

As of June 30, 2023, the Group had consolidated assets of ₱22.0 billion as compared to ₱21.4 billion as of December 31, 2022.

### **Current Assets**

#### **Cash**

As of June 30, 2023, cash amounted to ₱4.3 billion as compared to ₱6.6 billion at the end of 2022. The decrease primarily reflects the Group's payment of loans and lease liabilities, including interests, amounting to ₱1,186.9 million and dividend payout amounting to ₱350.0 million. The Group used ₱249.3 million in operations during the period, and utilized ₱487.3 million for capital expenditures and ₱47.8 million for additional noncurrent assets.

#### **Trade and other receivables**

As of June 30, 2023, trade and other receivables amounted to ₱668.6 million as compared to ₱678.3 million at the end of 2022. The decrease is mainly attributable to the decrease in trade receivables to ₱233.7 million, which consists of receivables from credit card companies.

#### **Merchandise Inventories**

As of June 30, 2023, merchandise inventories amounted to ₱9.6 billion as compared to ₱6.7 billion at the end of 2022. The increase was a result of strong sales combined with calibrated inventory purchases. The inventory translates into inventory months of 7 months, which is the same as the month's inventory in the same period last year.

### **Non-Current Assets**

#### **Investment in Associates**

As of June 30, 2023, investment in associates amounted to ₱326.9 million as compared to ₱234.5 million at the end of 2022.

The increase pertains to the Group's recognized share in the net earnings of Samsonite Philippines, Inc. (SPI) and Luxury Goods Philippines, Inc. (LGPI) amounting to a total of ₱92.4 million.

#### **Investment in Joint Ventures**

As of June 30, 2023, investment in joint ventures amounted to ₱545.2 million as compared to ₱542.3 at the end of 2022.

The decrease pertains to the Group's recognized share in the net earnings of Landmark Management Services Ltd. (LMS) and MUJI Philippines Corp. (MPC) amounting to a total of ₱2.9 million.

#### **Property and Equipment**

As of June 30, 2023, property and equipment amounted to ₱4.2 billion as compared to ₱4.4 billion at the end of 2022. The net decrease is primarily attributable to additional depreciation expense recognized during the period amounting to ₱719.3 million, which was offset by the Group's capital expenditures amounting to ₱487.3 million during the 1<sup>st</sup> half of the year.



### **Deferred Tax Assets**

As of June 30, 2023, deferred tax assets amounted to ₱398.0 million as compared to ₱376.1 million at the end of 2022. These pertain to tax assets recognized for the Group's deductible temporary differences, carryforward benefits of unused minimum corporate income tax (MCIT) and NOLCO, to the extent that it is probable that sufficient future taxable profit will be available against which the deductible temporary differences and the carryforward benefits of unused MCIT and NOLCO can be utilized.

### **Security Deposits and Construction Bonds**

As of June 30, 2023, security deposits and construction bonds amounted to ₱977.7 million as compared to ₱950.7 million at the end of 2022. Interest income recognize from these deposits totaled ₱2.0 million during the 1<sup>st</sup> half of 2023.

As of June 30, 2023, the current portion of the Group's security deposits amounted to ₱46.6 million while the noncurrent portion was at ₱931.1 million.

### **Current Liabilities**

#### **Trade and Other Payables**

As of June 30, 2023, trade and other payables amounted to ₱4.8 billion as compared to ₱3.7 billion at the end of 2022. The increase is due to the increase in trade payables to ₱3.9 billion, reflecting the terms of merchandise deliveries during the period, and in retention payables to ₱38.7 million.

#### **Short-term Loans Payable**

As of June 30, 2023, short-term loans payable amounted to ₱1.4 billion as compared to ₱2.1 billion at the end of 2022. The decrease is attributable to the Group's payment of ₱710.0 million.

The Group reduced debt levels given strong cash flow generation, which resulted in net debt of negative ₱2.9 billion in 1H 2023, as compared to negative ₱4.5 billion at the end of 2022.

### **Non- Current Liabilities**

#### **Retirement Benefit Obligation**

As of June 30, 2023, retirement benefit obligation amounted to ₱803.2 million as compared to ₱778.9 million at the end of 2022. This represents the difference between the present value of the Group's retirement plan obligations and the fair value of the Group's plan assets at the end of the period.

#### **Lease Liabilities**

As of June 30, 2023, lease liabilities amounted to ₱1.5 billion, which was ₱357.2 million lower as compared the balance at the end of 2022. The decrease is mainly attributable to the payment made amounting to ₱435.0 million, which was offset by the interest expense of ₱77.8 million incurred during the six-month period.

As of June 30, 2023, the current portion of the Group's lease liabilities amounted to ₱644.7 million while the noncurrent portion was at ₱903.9 million.

### **Equity**

As of June 30, 2023, total equity was at ₱13.2 billion as compared to ₱12.5 billion at the end of 2022. The increase is attributable to the net income recognized by the Group during the first half of the year amounting to ₱656.6 million, which is reduced by dividends paid amounting to ₱350.0 million.

## **CASH FLOWS**

The Group generated significant operating cash flows before working capital changes of ₱2.1 billion in 1H 2023, which was 34.8% increase over the same period last year. Operating cash flows was at ₱214.1 million after working capital changes, which is primarily attributable to merchandise inventory purchases. The Group also received interest income of ₱32.6 million and paid income taxes of ₱496.1 million. As a result of the foregoing, the Group's operating activities generated ₱249.3 million.

Cash flows used in investing activities during the 1<sup>st</sup> half of 2023 totaled ₱535.1 million. This reflects capital expenditures of ₱487.3 million and additional noncurrent assets of ₱47.8 million.

The Group's cash flows used in financing activities during the 1<sup>st</sup> half of 2023 totaled ₱1.5 billion. This reflects the Group's repayment of its debts, including the related interests, of ₱751.9 million and the payment of lease liabilities, including the interests booked under PFRS 16, of ₱435.0 million. The Group also paid cash dividends totaling ₱350.0 million during the six-month period.

The Group ended the 1<sup>st</sup> half of 2023 with a net debt position of negative ₱2.9 billion.

## **Other Disclosures**

- (i) There are no known trends, events or uncertainties that will result in the Company's liquidity increasing or decreasing in a material way.
- (ii) There were no events that will trigger direct or contingent financial obligations that are material to the Company, including and default or acceleration of an obligation.
- (iii) Likewise, there were no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.
- (iv) There are no material commitments for capital expenditures aside from those performed in the ordinary course of business.
- (v) The continuing community quarantines imposed by the government in the country may continue to have a material impact on the Group's revenues.
- (vi) There were no significant elements of income or loss that did not arise from continuing operations.

## **PART II – OTHER INFORMATION**


There is no other information not previously reported in SEC Form 17-C that needs to be reported in this section.

## SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

**SSI GROUP, INC.**

By:



**ROSSELLINA J. ESCOTO**

Authorized Signatory

Vice President – Finance

August 14, 2023

# SSI Group, Inc. and Subsidiaries

**Unaudited Interim Condensed Consolidated Financial Statements**  
**As of June 30, 2023** *(With Comparative Audited Figures as of December*  
*31, 2022)*  
**and For the Six-Month Periods Ended June 30, 2023 and 2022**

## SSI GROUP, INC. AND SUBSIDIARIES

### UNAUDITED INTERIM CONSOLIDATED BALANCE SHEETS

As of June 30, 2023

(With Comparative Audited Figures as of December 31, 2022)

	June 30 2023 (Unaudited)	December 31 2022 (Audited)
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash (Note 3)	P4,309,281,428	P6,630,196,666
Trade and other receivables (Note 4)	668,550,258	678,261,375
Merchandise inventories (Note 5)	9,554,918,244	6,663,795,540
Prepayments and other current assets (Note 6)	934,849,670	861,876,054
<b>Total Current Assets</b>	<b>15,467,599,600</b>	<b>14,834,129,635</b>
<b>Noncurrent Assets</b>		
Investment in an associate (Note 7)	326,867,730	234,496,348
Interests in joint ventures (Note 8)	545,213,457	542,268,045
Property and equipment (Note 9)	4,158,716,841	4,397,438,606
Deferred tax assets - net	397,988,769	376,125,782
Security deposits and construction bonds (Note 22)	931,139,445	878,208,628
Other noncurrent assets (Note 10)	128,532,189	136,683,003
<b>Total Noncurrent Assets</b>	<b>6,488,458,431</b>	<b>6,565,220,412</b>
<b>TOTAL ASSETS</b>	<b>P21,956,058,031</b>	<b>P21,399,350,047</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Trade and other payables (Note 11)	P4,750,768,830	P3,695,394,596
Short-term loans payable (Note 12)	1,390,000,000	2,100,000,000
Current portion of lease liabilities (Note 22)	644,688,965	692,268,057
Deferred revenue	79,316,966	52,025,105
Income tax payable	197,609,824	335,753,445
<b>Total Current Liabilities</b>	<b>7,062,384,585</b>	<b>6,875,441,203</b>
<b>Noncurrent Liabilities</b>		
Retirement benefit obligation	803,220,777	778,858,025
Lease liabilities - net of current portion (Note 22)	903,880,038	1,213,479,360
Tenant deposits (Note 22)	23,001,570	24,624,632
<b>Total Noncurrent Liabilities</b>	<b>1,730,102,385</b>	<b>2,016,962,017</b>
<b>Total Liabilities</b>	<b>8,792,486,970</b>	<b>8,892,403,220</b>
<b>Equity</b>		
Capital stock	3,312,864,430	3,312,864,430
Additional paid-in capital	2,519,309,713	2,519,309,713
Treasury shares	(30,893,010)	(30,893,010)
Retained earnings	7,529,032,409	6,872,408,175
Cumulative translation adjustment	(1,920,808)	(1,920,808)
Other comprehensive loss	(164,821,673)	(164,821,673)
<b>Total Equity</b>	<b>13,163,571,061</b>	<b>12,506,946,827</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>P21,956,058,030</b>	<b>P21,399,350,047</b>

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

## SSI GROUP, INC. AND SUBSIDIARIES

### UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three-Month Periods Ended June 30		Six-Month Periods Ended June 30	
	2023	2022	2023	2022
<b>REVENUE</b>				
Revenue from contract with customers - net sales	<b>₱6,174,070,344</b>	₱5,543,527,708	<b>₱12,392,168,804</b>	₱10,028,951,296
Rental income (Note 22)	<b>20,815,097</b>	14,331,198	<b>41,871,178</b>	22,282,977
	<b>6,194,885,441</b>	5,557,858,906	<b>12,434,039,982</b>	10,051,234,273
<b>COST OF GOODS SOLD AND SERVICES (Note 14)</b>				
	<b>3,242,718,606</b>	2,984,306,740	<b>6,666,206,827</b>	5,814,949,493
<b>GROSS PROFIT</b>	<b>2,952,166,835</b>	2,573,552,166	<b>5,767,833,155</b>	4,236,284,780
<b>OPERATING EXPENSES</b>				
Selling and distribution (Note 15)	<b>1,784,154,438</b>	1,450,967,651	<b>3,600,700,518</b>	2,605,707,364
General and administrative (Note 16)	<b>429,563,116</b>	261,275,667	<b>787,811,027</b>	587,880,527
	<b>2,213,717,554</b>	1,712,243,318	<b>4,388,511,545</b>	3,193,587,891
<b>OTHER INCOME (CHARGES)</b>				
Share in net earnings of an associate (Note 7)	<b>60,012,553</b>	9,481,137	<b>92,371,382</b>	9,592,317
Interest accretion on security deposits (Note 22)	<b>1,011,869</b>	928,471	<b>1,955,447</b>	1,928,470
Interest income (Note 3)	<b>14,423,516</b>	7,843,989	<b>32,577,810</b>	9,499,733
Interest expense (Notes 12 and 13)	<b>(57,157,041)</b>	(111,326,981)	<b>(119,681,327)</b>	(186,455,872)
Share in net income (losses) of joint ventures (Note 8)	<b>2,740,796</b>	(3,245,824)	<b>2,945,412</b>	(7,711,094)
Loss on disposal of property and equipment (Note 9)	<b>(2,461,770)</b>	(1,739,350)	<b>(6,691,677)</b>	(4,719,689)
Foreign exchange losses - net	<b>(39,207,053)</b>	(258,343)	<b>(44,790,355)</b>	(9,697,165)
Others - net	<b>8,915,054</b>	(149,539,800)	<b>4,257,536</b>	(125,156,885)
	<b>(11,722,076)</b>	(247,856,701)	<b>(37,055,772)</b>	(312,720,185)
<b>INCOME BEFORE INCOME TAX</b>	<b>726,727,205</b>	613,452,147	<b>1,342,265,838</b>	729,976,704
<b>PROVISION FOR (BENEFIT FROM) INCOME TAX</b>				
Current	<b>183,197,341</b>	176,447,641	<b>354,970,065</b>	248,109,366
Deferred	<b>(6,755,569)</b>	13,266,862	<b>(18,959,755)</b>	(9,577,533)
	<b>176,441,772</b>	189,714,503	<b>336,010,310</b>	238,531,833
<b>NET INCOME</b>	<b>550,285,433</b>	423,737,644	<b>1,006,255,528</b>	491,444,871
<b>OTHER COMPREHENSIVE INCOME</b>				
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods:</i>				
Cumulative translation adjustment on foreign operations, net of deferred tax	-	(69,197)	-	-
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods:</i>				
Re-measurement gain (loss) on retirement benefit, net of deferred tax	-	(2,653,245)	-	(2,653,245)
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱550,285,433</b>	₱421,015,202	<b>₱1,006,255,528</b>	₱488,791,626
<b>BASIC/DILUTED EARNINGS PER SHARE</b>				
(Note 20)	<b>₱0.17</b>	₱0.13	<b>₱0.31</b>	₱0.15

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

## SSI GROUP, INC. AND SUBSIDIARIES

### UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE SIX-MONTH PERIODS ENDED JUNE 30, 2023 AND 2022

	Capital Stock	Additional Paid-in Capital	Treasury Shares	Retained Earnings	Cumulative Translation Adjustment	Other Comprehensive Income	Total
Balances at January 1, 2022	₱3,312,864,430	₱2,519,309,713	(₱30,893,010)	₱5,011,670,697	(₱1,968,928)	(₱132,150,729)	₱10,678,832,173
Net income	–	–	–	491,444,871	–	–	491,444,871
Other comprehensive income	–	–	–	–	–	(2,653,245)	(2,653,245)
Total comprehensive income for the period	–	–	–	491,444,871	–	–	488,791,626
<b>Balances at June 30, 2022</b>	<b>₱3,312,864,430</b>	<b>₱2,519,309,713</b>	<b>(₱30,893,010)</b>	<b>₱5,503,115,568</b>	<b>(₱1,968,928)</b>	<b>(₱134,803,974)</b>	<b>₱11,167,623,799</b>
Balances at January 1, 2023	₱3,312,864,430	₱2,519,309,713	(₱30,893,010)	₱6,872,408,175	(₱1,920,808)	(₱164,821,673)	₱12,506,946,827
Net income	–	–	–	1,006,255,528	–	–	1,006,255,528
Other comprehensive income	–	–	–	–	–	–	–
Total comprehensive income for the period	–	–	–	1,006,255,528	–	–	1,006,255,528
Dividends declared during the period	–	–	–	(349,631,294)	–	–	(349,631,294)
<b>Balances at June 30, 2023</b>	<b>₱3,312,864,430</b>	<b>₱2,519,309,713</b>	<b>(₱30,893,010)</b>	<b>₱7,529,032,409</b>	<b>(₱1,920,808)</b>	<b>(₱164,821,673)</b>	<b>₱13,163,571,061</b>

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.



**SSI GROUP, INC. AND SUBSIDIARIES****UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS**

	For the Six-Month Periods Ended June 30	
	2023 (Unaudited)	2022 (Unaudited)
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income before income tax	₱1,342,265,838	₱729,976,704
Adjustments for:		
Depreciation and amortization (Notes 9, 10 and 17)	724,301,417	606,987,552
Interest expense (Note 12)	119,681,327	186,455,872
Loss on disposal of property and equipment (Note 9)	6,691,677	4,719,689
Share in net earnings of an associate (Note 7)	(92,371,382)	(9,592,317)
Share in net losses (income) of joint ventures (Note 8)	(2,945,412)	7,711,094
Unrealized foreign exchange losses	–	3,537,683
Interest income (Note 3)	(32,577,810)	(9,499,733)
Interest accretion on security deposits (Note 22)	(1,955,447)	(1,928,470)
Movement in retirement benefit obligation	24,362,751	29,356,103
Operating income before working capital changes	2,087,452,959	1,547,724,177
Decrease (increase) in:		
Trade and other receivables	9,711,117	10,489,215
Merchandise inventory	(2,891,122,704)	219,584,822
Prepayments and other current assets	(72,973,616)	(33,165,582)
Increase (decrease) in:		
Trade and other payables	1,055,374,234	487,299,442
Tenant deposits	(1,623,062)	2,938,249
Deferred revenue	27,291,861	3,754,722
Net cash used in operations	214,110,789	2,238,625,045
Interest received	32,577,810	9,499,733
Income taxes paid	(496,016,918)	(240,107,965)
Net cash flows used in operating activities	(249,328,319)	2,008,016,813
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisitions of property and equipment (Note 9)	(487,255,147)	(334,238,035)
Additional interests in joint ventures (Note 8)	–	(87,500,000)
Decrease (increase) in:		
Security deposits and construction bonds	(50,975,370)	4,652,797
Other noncurrent assets	3,134,633	(30,127,031)
Net cash flows used in investing activities	(535,095,884)	(447,212,269)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Payments of:		
Short-term loans payable	(710,000,000)	(1,280,000,000)
Long-term debt	–	–
Lease liability	(357,178,414)	(285,978,396)
Interest	(119,681,327)	(186,455,872)
Dividends declared during the period	(349,631,294)	–
Net cash flows from (used in) financing activities	(1,536,491,035)	(1,752,434,268)
<b>NET INCREASE (DECREASE) IN CASH</b>	<b>(2,320,915,238)</b>	<b>(191,629,724)</b>
<b>CASH AT BEGINNING OF PERIOD</b>	<b>6,630,196,666</b>	<b>7,252,867,634</b>
<b>CASH AT END OF PERIOD (Note 3)</b>	<b>₱4,309,281,428</b>	<b>₱7,061,237,910</b>

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

## **SSI GROUP, INC. AND SUBSIDIARIES**

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### **NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

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#### **1. Corporate Information**

SSI Group, Inc. was registered with the Philippine Securities and Exchange Commission (SEC) on April 16, 2007 as Casual Clothing Specialists, Inc. (the Company). Under the Revised Corporation Code of the Philippines, the Company shall have a perpetual corporate life. Its primary purpose was to carry on a general mercantile and commercial business of importing, buying, acquiring, holding, selling or otherwise disposing of and dealing in any goods, wares, merchandise and commodities of all kinds, and products, natural or artificial, of the Philippines or other countries, which are or may become articles of commerce, without, however, engaging in the manufacture of foods, drugs, and cosmetics. The Company was formerly one of the subsidiaries of Stores Specialists, Inc. (SSI).

On November 7, 2014, SSI Group, Inc. listed its 695,701,530 common shares with the Philippine Stock Exchange (PSE).

The registered office and principal place of business of the Company is 6th Floor, Midland Buendia Building, 403 Sen. Gil Puyat Avenue, Makati City.

The interim condensed consolidated financial statements were reviewed and recommended for approval by the Audit Committee to the Board of Directors (BOD) on August 10, 2023. The same interim condensed consolidated financial statements were approved and authorized by the BOD on the same date.

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#### **2. Basis of Presentation, Preparation and Consolidation and Summary of Significant Accounting Policies**

##### Basis of Preparation

The unaudited interim condensed consolidated financial statements as of June 30, 2023 and for the six-month periods ended June 30, 2023 and 2022 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. The unaudited interim condensed consolidated financial statements do not include all of the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Company's annual consolidated financial statements as at December 31, 2022.

Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Company and the following wholly owned subsidiaries:

	<b>Percentage ownership</b>			
	<b>June 30, 2023</b>		December 31, 2022	
	<b>Direct</b>	<b>Indirect</b>	Direct	Indirect
Stores Specialists, Inc. (SSI)	<b>100</b>	–	100	–
Rustan Marketing Specialists, Inc. (RMSI)	–	<b>100</b>	–	100
International Specialty Concepts, Inc. (ISCI)	–	<b>100</b>	–	100
Rustan Specialty Concepts, Inc. (RSCI)	–	<b>100</b>	–	100
Specialty Office Concepts, Inc. (SOCI)	–	<b>100</b>	–	100
Specialty Investments, Inc. (SII)	–	<b>100</b>	–	100
International Specialty Fashions, Inc. (ISFI)	–	<b>100</b>	–	100
Footwear Specialty Retailers, Inc. (FSRI)	–	<b>100</b>	–	100
Global Specialty Retailers, Inc. (GSRI)	–	<b>100</b>	–	100
Specialty Food Retailers, Inc. (SFRI)	–	<b>100</b>	–	100
International Specialty Retailers, Inc. (ISRI)	–	<b>100</b>	–	100
International Specialty Wears, Inc. (ISWI)	–	<b>100</b>	–	100
Fastravel Specialists Holdings, Inc. (FSHI)	–	<b>100</b>	–	100
International Specialty Apparels, Inc. (ISAI)	–	<b>100</b>	–	100
Specialty Lifestyle Concepts, Inc. ( <i>former Casual Clothing Retailers, Inc.</i> ) (SLCI)	–	<b>100</b>	–	100
SKL International, Ltd. (SKL)	–	<b>100</b>	–	100

All subsidiaries, except for FSHI, SII and SKL, are in the retail business and hold exclusive distributorship of certain brands.

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as of June 30, 2023 and for the six months ended June 30, 2023 and 2022.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Company and to the non-controlling interests (NCI), even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Company's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

#### Common control business combinations and group reorganizations

Where there are group reorganizations and business combinations in which all the combining entities within the Group are ultimately controlled by the same ultimate parent (i.e., controlling shareholders) before and after the business combination and the control is not transitory (business combinations under common control), the Group accounts for such group reorganizations and business combinations similar to a pooling-of-interests method. The assets and liabilities of the acquired entities and that of the Company are reflected at their carrying values at the stand-alone financial statements of the investee companies. The difference in the amount recognized and the fair value of the consideration given is accounted for as an equity transaction, i.e., as either a contribution or distribution of equity. Further, when a subsidiary is disposed in a common control transaction without loss of control, the difference in the amount recognized and the fair value of consideration received, is also accounted for as an equity transaction.

The Group records the difference as "Equity reserve" and is presented as a separate component of equity in the consolidated balance sheet. Comparatives shall be restated to include balances and transactions as if the entities have been acquired at the beginning of the earliest period presented in the consolidated financial statements, regardless of the actual date of the combination.

#### New Standards, Interpretations and Amendments

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective in 2022. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these pronouncements did not have any significant impact on the Group's financial position or performance.

- Amendments to PFRS 3, *Reference to the Conceptual Framework*
- Amendments to PAS 16, *Property, Plant and Equipment: Proceeds before Intended Use*
- Amendments to PAS 37, *Onerous Contracts – Costs of Fulfilling a Contract*
- *Annual Improvements to PFRSs 2018-2020 Cycle*
  - Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*
  - Amendments to PFRS 9, *Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities*

- Amendments to PAS 41, *Agriculture, Taxation in fair value measurements*

#### Future Changes in Accounting Policies

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its financial statements. The Group intends to adopt the following pronouncements when they become effective.

#### *Effective beginning on or after January 1, 2023*

- Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies*
- Amendments to PAS 8, *Definition of Accounting Estimates*
- Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*

#### *Effective beginning on or after January 1, 2024*

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*
- Amendments to PFRS 16, *Lease Liability in a Sale and Leaseback*

#### *Effective beginning on or after January 1, 2025*

- PFRS 17, *Insurance Contracts*

#### *Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

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### 3. Cash

	<b>June 30, 2023 (Unaudited)</b>	December 31, 2022 (Audited)
Cash on hand	<b>₱15,095,669</b>	₱36,531,998
Cash in banks	<b>3,720,190,482</b>	5,147,738,370
Short-term investments	<b>573,995,277</b>	1,445,926,298
	<b>₱4,309,281,428</b>	₱6,630,196,666

Cash in banks earn interest at the respective bank deposit rates. Interest earned from cash in banks for the six months ended June 30, 2023 and 2022 amounted to ₱32,577,810 and ₱9,499,733, respectively.

#### 4. Trade and Other Receivables

	<b>June 30, 2023 (Unaudited)</b>	December 31, 2022 (Audited)
Trade receivables	<b>₱233,679,675</b>	₱329,002,636
Nontrade receivables	<b>316,981,417</b>	209,909,875
Receivables from related parties (see Note 18)	<b>92,353,643</b>	120,543,909
Advances to officers and employees	<b>64,346,717</b>	61,243,186
Others	<b>5,218,371</b>	1,588,614
	<b>712,579,823</b>	722,288,220
Less: Allowance for ECL on nontrade receivables	<b>(858,566)</b>	(855,846)
Allowance for ECL on related parties	<b>(43,170,999)</b>	(43,170,999)
	<b>₱668,550,258</b>	₱678,261,375

Trade receivables primarily pertains to receivables from credit card companies which are normally settled on three days' terms.

Nontrade receivables mainly include receivables from banks for tie-up sale and promotional activities, and principals for their share in marketing expense.

Nontrade receivables, advances to officers and employees and receivables from related parties are usually settled within one year. SSI's advances to officers and employees are subject to 12% annual interest and are payable within 3-6 months through salary deduction.

#### 5. Merchandise Inventory

	<b>June 30, 2023 (Unaudited)</b>	December 31, 2022 (Audited)
At cost		
On hand	<b>₱9,019,308,838</b>	₱6,140,977,113
In transit	<b>543,959,789</b>	531,168,811
Inventory - at cost	<b>9,563,268,627</b>	6,672,145,924
Less allowance for inventory obsolescence	<b>(8,350,384)</b>	(8,350,384)
	<b>₱9,554,918,243</b>	₱6,663,795,540

Inventories in transit include items not yet received but ownership or title to the goods has already passed to the Group.

There are no merchandise inventories pledged as security for liabilities. All inventories are presented at cost.

The cost of inventories recognized as expense and presented in "Cost of goods sold" amounted to ₱6,629,922,151 and ₱5,805,808,324, for the six months ended June 30, 2023 and 2022, respectively (see Note 13).

## 6. Prepayments and Other Current Assets

	<b>June 30, 2023</b>	December 31, 2022
	<b>(Unaudited)</b>	(Audited)
Advances to suppliers	<b>₱295,983,547</b>	₱343,107,551
Supplies	<b>238,128,743</b>	291,612,437
Input VAT	<b>191,886,052</b>	71,551,899
Security deposits (see Note 22)	<b>46,579,399</b>	72,519,559
Creditable withholding tax	<b>37,375,590</b>	3,442,035
Deferred input VAT	<b>22,978,901</b>	15,329,882
Prepaid insurance	<b>17,816,446</b>	19,638,058
Current portion of prepaid rent (see Notes 10 and 22)	<b>16,586,109</b>	14,134,362
Prepaid advertising	<b>10,321,893</b>	3,751,013
Prepaid guarantee	<b>7,482,238</b>	3,919,334
Others	<b>49,710,752</b>	22,869,924
	<b>₱934,849,670</b>	₱861,876,054

Supplies inventory are composed of packaging materials, office and store supplies, and employees uniform inventory.

Advances to suppliers pertain to advance payments to principals and suppliers for inventory purchases.

Input VAT will be applied against output VAT.

“Others” include advances payments for non-merchandise purchases arising from transactions made by the Group with its foreign suppliers.

## 7. Investment in an Associate

	<b>June 30, 2023</b>	December 31, 2022
	<b>(Unaudited)</b>	(Audited)
Acquisition cost	<b>₱112,140,000</b>	₱112,140,000
Accumulated equity in net earnings:		
Balance at beginning of year	<b>122,356,348</b>	39,444,628
Share in net earnings	<b>92,371,382</b>	82,911,720
Balance at end of year	<b>214,727,730</b>	122,356,348
	<b>₱326,867,730</b>	₱234,496,348

### *Investment in SPI*

SPI, a company incorporated in the Philippines on September 9, 2008, was established primarily to engage in the importation, distribution, marketing and sale, both wholesale and retail, of all types of luggage and bags, including but not limited to suitcases, garment bags, brief cases, computer bags, backpacks, casual bags, hand bags, travel accessories and such other products of similar nature. As of June 30, 2023 and December 31, 2022, SPI is 40% owned by the Group and 60% owned by Samsonite Corporation, its ultimate parent and an entity incorporated under the laws of the United States of America.

*Investment in LGPI*

On May 17, 2022, the Group entered into an agreement with G Distribution B.V. (Gucci) for the formation of a joint venture company, LGPI. The Group invested ₱87.5 million for a 25% stake of LGPI. LGPI began operations on June 1, 2022 and owns and operates Gucci stores in the Philippines. The Group nominates one out of three members of the Board of Directors resulting in a significant influence in LGPI.

## 8. Interests in Joint Ventures

The Group's interests in joint ventures pertain to the following:

Joint venture	Project description	Income sharing arrangement
MPC	Operation of retail stores in the Philippines	50:50
SCRI	Open and operate convenience stores directly owned and/or franchised in the Philippines	50:50
SSRI	Investment in and operation of mid-market department stores	50:50
LMS	Investment in and operation of travel retail stores in the Philippines	50:50

The movements in the carrying values of interest in joint ventures are as follows:

### June 30, 2023 (Unaudited)

	LMS	MPC	SSRI	SCRI	Total
Cost:					
Balances at beginning and end of period	₱375,296,454	₱87,500,000	₱407,344,383	₱420,350,000	₱1,290,490,837
Accumulated equity in net earnings (losses):					
Balances at beginning of year	(71,052,009)	150,523,600	(407,344,383)	(420,350,000)	(748,222,792)
Share in net income	(14,808,585)	17,753,997	-	-	2,945,412
Balances at end of year	(85,860,594)	168,277,597	(407,344,383)	(420,350,000)	(745,277,380)
	₱289,435,860	₱255,777,597	₱-	₱-	₱545,213,457

### December 31, 2022 (Audited)

	LMS	MPC	SSRI	SCRI	Total
Cost:					
Balances at beginning	₱375,296,454	₱87,500,000	₱407,344,383	₱420,350,000	₱1,290,490,837
Accumulated equity in net earnings (losses) and impairment loss:					
Balances at beginning of year	(15,180,699)	97,328,462	(407,344,383)	(420,350,000)	(745,546,620)
Share in net earnings (loss)	(55,871,310)	53,195,138	-	-	(2,676,172)
Balances at end of year	(71,052,009)	150,523,600	(407,344,383)	(420,350,000)	(748,222,792)
	₱304,244,445	₱238,023,600	₱-	₱-	₱542,268,045

### Investment in LMS

On August 12, 2015, SKL, a wholly owned subsidiary of SSI, executed agreements to effect the acquisition of a 50% equity stake in LMS from its two existing shareholders Regent and Prime. Regent and Prime will continue to own 50% ownership in LMS following the entry of SKL. LMS is a company specializing in travel retail concepts and has existing supply and management agreements with travel retail stores in the Philippines.



The acquisition cost includes the consideration for goodwill amounting to ₱121.75 million and intangible asset amounting to ₱29.90 million. The intangible asset pertains to the concession agreement with Duty Free and is being amortized over 10.7 years. Amortization expense, which is included in the share in net income of LMS, amounted to ₱1.38 million and ₱1.31 million for the six months ended June 30, 2023 and 2022, respectively.

Investment in MPC

On January 20, 2017, SSI and Ryohin Keikaku Co., Ltd. entered into a Joint Venture Agreement wherein the parties agreed to form MPC. SSI contributed ₱89.25 million for the 51% ownership interest in MPC. On November 20, 2020, the Company entered into a Deed of absolute sale of shares with RKJ for the sale of 1% or 1,750,000 common shares of the Company's ownership interest in MPC. The Joint Venture Agreement provides for unanimous votes of both parties in so far as most key and relevant operating activities are concerned. On December 3, 2020, the Company received cash amounting to ₱5.48 million for the sale of the said shares costing ₱1.75 million and recognized a gain amounting to ₱3.73 million.

The joint ventures have no contingent liabilities or capital commitments as of June 30, 2023 and December 31, 2022.

## 9. Property and Equipment

The composition and movements of this account are as follows:

### **June 30, 2023 (Unaudited)**

	Leasehold Improvements	Store, Office, Warehouse Furniture and Fixtures	Building	Transportation Equipment	Right of use Asset	Construction in Progress	Total
<b>Cost:</b>							
Balances at beginning of year	7,535,693,869	2,696,491,742	957,208,637	307,247,213	4,705,925,224	50,316,215	<b>16,252,882,900</b>
Additions	220,576,036	177,789,644	185,000	212,064	9,420,695	79,071,710	<b>487,255,149</b>
Disposals	(173,088,402)	(4,389,355)	–	–	–	–	<b>(177,477,757)</b>
Reclassifications	47,328,145	–	–	–	–	(47,328,145)	–
Balances at end of year	<b>7,630,509,648</b>	<b>2,869,892,031</b>	<b>957,393,637</b>	<b>307,459,277</b>	<b>4,715,345,919</b>	<b>82,059,780</b>	<b>16,562,660,292</b>
<b>Accumulated depreciation and amortization:</b>							
Balances at beginning of year	6,106,239,988	2,360,855,250	436,289,302	222,618,032	2,729,441,722	–	<b>11,855,444,294</b>
Depreciation (see Note 17)	243,595,648	78,013,174	14,334,298	10,720,640	372,621,478	–	<b>719,285,238</b>
Disposals	(166,937,777)	(3,848,304)	–	–	–	–	<b>(170,786,081)</b>
Balances at end of year	<b>6,182,897,859</b>	<b>2,435,020,120</b>	<b>450,623,600</b>	<b>233,338,672</b>	<b>3,102,063,200</b>	<b>–</b>	<b>12,403,943,451</b>
<b>Net book values</b>	<b>₱1,447,611,789</b>	<b>₱434,871,911</b>	<b>₱506,770,037</b>	<b>₱74,120,605</b>	<b>₱1,613,282,719</b>	<b>₱82,059,780</b>	<b>₱4,158,716,841</b>

December 31, 2022 (Audited)

	Leasehold Improvements	Store, Office, Warehouse Furniture and Fixtures	Building	Transportation Equipment	Right-of-Use Asset	Construction in Progress	Total
<b>Cost:</b>							
Balances at beginning of year	7,269,543,053	2,602,896,814	951,854,265	304,290,167	3,910,779,226	184,199,507	15,223,563,032
Additions	594,830,212	209,510,473	5,354,372	2,957,046	1,329,551,568	15,338,252	2,157,541,923
Disposals and retirement	(474,813,994)	(115,915,545)	(364,041,491)	–	(392,274,626)	–	(1,347,045,656)
Remeasurement	–	–	–	–	(142,130,944)	–	(142,130,944)
Reclassifications	146,134,598	–	–	–	–	(146,134,598)	–
Balances at end of year	7,535,693,869	2,696,491,742	593,167,146	307,247,213	4,705,925,224	53,403,161	15,891,928,355
<b>Accumulated Depreciation and Amortization:</b>							
Balances at beginning of year	6,194,785,352	2,264,975,178	383,476,497	200,573,481	2,362,327,145	–	11,406,137,653
Depreciation and amortization (Note 17)	375,835,781	209,605,302	52,812,805	22,044,551	792,765,335	–	1,453,063,774
Disposals and retirement	(464,381,145)	(113,725,230)	–	–	(392,274,626)	–	(970,381,001)
Remeasurement	–	–	–	–	(33,376,132)	–	(33,376,132)
Balances at end of year	6,106,239,988	2,360,855,250	436,289,302	222,618,032	2,729,441,722	–	11,855,444,294
Net book values	₱1,429,453,881	₱335,636,492	₱520,919,335	₱84,629,181	₱1,976,483,502	₱50,316,215	₱4,397,438,606

Additions to leasehold improvements and construction in progress in 2022 and 2021 pertain to improvements and construction of newly opened and renovated stores during the year.

Disposals and retirement for the period ended June 30, 2022 and December 31, 2021 mainly pertain to leasehold improvements, store furniture and fixtures and right-of-use assets derecognized on closed or renovated stores.

No property and equipment were pledged or treated as security to the outstanding liabilities as of June 30, 2023 and December 31, 2022.

The Group has purchase commitments relating to property and equipment amounting to nil and ₱23.54 million as of June 30, 2023 and December 31, 2022, respectively.

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## 10. Other Noncurrent Assets

	<b>June 30, 2023 (Unaudited)</b>	December 31, 2022 (Audited)
Franchise fee	<b>₱50,418,903</b>	₱49,604,295
Miscellaneous deposits	<b>63,068,176</b>	58,804,780
Software costs	<b>2,847,579</b>	4,088,424
Others	<b>12,197,531</b>	24,185,504
	<b>₱128,532,189</b>	₱136,683,003

Miscellaneous deposits pertain to advance payments to contractors for the construction and renovation of stores.

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## 11. Trade and Other Payables

	<b>June 30, 2023 (Unaudited)</b>	December 31, 2022 (Audited)
Trade payables	<b>₱3,944,718,782</b>	₱2,393,662,842
Nontrade payables	<b>531,932,874</b>	704,467,549
Accrued expenses	<b>186,498,504</b>	300,046,018
Output VAT	<b>35,522,812</b>	120,681,022
Retention payable	<b>38,714,327</b>	32,365,869
Tenant deposit	<b>7,551,985</b>	7,551,985
Payable to related parties (see Note 18)	–	73,136,556
Others	<b>5,824,781</b>	63,482,755
	<b>₱4,750,764,065</b>	₱3,695,394,596

Trade payables are noninterest-bearing and are normally settled on 30 to 90 days' terms.

Nontrade payables represent statutory payables such as withholding taxes, SSS premiums and other liabilities to government agencies, rent payable, payable to contractors and suppliers of services, among others.

Accrued expenses pertain to accrued salaries, leaves and bonuses, security and safety, interest, utilities and repairs and maintenance and accruals of royalties to be paid to foreign principals, among others.

Other payables mainly pertain to payables to non-trade suppliers and payable to advertising agencies.

Trade and other payables are generally paid within 12 months from balance sheet date.

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## 12. Short-term Loans Payable

	June 30, 2023 (Unaudited)	December 31, 2021 (Audited)
Banks:		
Bank of Philippine Islands (BPI)	P890,000,000	P1,000,000,000
Security Bank Corporation (SBC)	300,000,000	500,000,000
Banco de Oro (BDO)	200,000,000	400,000,000
Rizal Commercial Banking Corporation (RCBC)	–	100,000,000
China Banking Corporation (CBC)	–	100,000,000
	<b>P1,390,000,000</b>	<b>P2,100,000,000</b>

The Group's outstanding short-term peso-denominated loans from local commercial banks bear interest at rates ranging from 6.75% to 7.38% and 4.35% to 5.00% for the six months ended June 30, 2023 and 2022, respectively.

Interest expense recognized in the consolidated statements of comprehensive income for the six months ended June 30, 2023 and 2022 amounted to P41,907,283 and P125,073,038, respectively.

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## 13. Cost of Goods Sold

	June 30, 2023 (Unaudited)	June 30, 2022 (Unaudited)
Cost of merchandise sold (Note 5)	P6,629,922,151	P5,805,808,324
Depreciation and amortization (Notes 9 and 17)	5,901,771	2,410,038
Rent (Note 22)	8,295,505	1,683,190
Utilities	7,723,594	1,216,208
Outside services	1,061,545	29,096
Others	13,302,261	3,802,638
	<b>P6,666,206,827</b>	<b>P5,814,949,494</b>

Depreciation and amortization pertains to depreciation of leasehold improvements and furniture and fixtures of the leased spaces. Utilities, rent, security and safety expenses pertain to cost incurred in the operation of leased spaces.

Cost of merchandise sold:

	June 30, 2023 (Unaudited)	June 30, 2022 (Unaudited)
Merchandise inventory, beginning	P6,663,795,540	P6,619,736,173
Net purchases	9,521,044,854	5,586,223,503
Cost of merchandise available for sale	16,184,840,394	12,205,959,676
Less: Merchandise inventory, ending	9,554,918,243	6,400,151,351
	<b>P6,629,922,151</b>	<b>P5,805,808,324</b>

Net purchases include cost of inventory, freight charges, insurance and customs duties.

Cost of merchandise sold represents cost of merchandise inventory sold and the cost that are directly attributable to bringing the goods to its intended location.

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**14. Selling and Distribution Expenses**

	<b>June 30, 2023 (Unaudited)</b>	June 30, 2022 (Unaudited)
Depreciation and amortization (see Notes 9, 10 and 17)	<b>₱618,132,877</b>	₱452,023,060
Rent (see Notes 18 and 22)	<b>604,015,364</b>	432,844,816
Personnel costs (see Note 16)	<b>564,261,946</b>	434,041,627
Global marketing contribution fee	<b>377,536,287</b>	200,315,845
Utilities	<b>254,378,958</b>	224,559,191
Credit card charges	<b>228,720,003</b>	187,808,320
Supplies and maintenance	<b>194,004,496</b>	102,729,037
Advertising	<b>175,626,132</b>	116,033,906
Taxes and licenses	<b>150,237,352</b>	111,381,333
Delivery and freight charges	<b>113,313,308</b>	103,558,833
Security services	<b>69,919,080</b>	49,067,173
Professional fees	<b>59,451,830</b>	30,885,562
Travel and transportation	<b>35,936,537</b>	8,358,792
Insurance	<b>30,754,509</b>	37,095,305
Repairs and maintenance	<b>29,275,596</b>	22,379,792
Communication	<b>14,860,032</b>	15,690,052
Outside services	<b>6,888,459</b>	6,021,869
Entertainment, amusement and recreation (EAR)	<b>1,742,332</b>	646,439
Telegraphic transfer	<b>985,575</b>	702,755
Others	<b>70,659,845</b>	69,563,657
	<b>₱3,600,700,518</b>	₱2,605,707,364

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**15. General and Administrative Expenses**

	<b>June 30, 2023</b>	June 30, 2022
	<b>(Unaudited)</b>	(Unaudited)
Personnel costs (see Note 16)	<b>₱409,003,139</b>	₱297,277,482
Depreciation and amortization (see Notes 9, 10 and 17)	<b>100,266,771</b>	152,554,454
Taxes and licenses	<b>44,416,528</b>	33,214,137
Repairs and maintenance	<b>31,450,184</b>	17,882,391
Rent (see Notes 18 and 22)	<b>27,452,184</b>	(31,494,577)
Utilities	<b>24,612,671</b>	20,662,144
Travel and transportation	<b>22,286,411</b>	3,355,424
Security services	<b>16,449,379</b>	12,444,539
Supplies and maintenance	<b>16,031,841</b>	13,651,835
Professional fees	<b>15,754,623</b>	9,111,396
Insurance	<b>12,342,134</b>	7,966,470
EAR	<b>10,103,981</b>	1,101,235
Communication	<b>8,161,929</b>	8,368,434
Advertising	<b>5,093,551</b>	6,195,031
Outside service	<b>377,514</b>	861,071
Others	<b>44,008,187</b>	34,729,061
	<b>₱787,811,027</b>	₱587,880,527

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**16. Personnel Costs**

Personnel costs were charged to operations as follows:

	<b>June 30, 2023</b>	June 30, 2022
	<b>(Unaudited)</b>	(Unaudited)
Salaries, wages and bonuses	<b>₱835,008,859</b>	₱619,234,613
Retirement benefit expense	<b>57,537,051</b>	40,678,071
Other employee benefits	<b>82,227,100</b>	71,700,028
	<b>₱974,773,010</b>	₱731,612,712

Personnel costs were distributed as follows:

	<b>June 30, 2023</b>	June 30, 2022
	<b>(Unaudited)</b>	(Unaudited)
Cost of services (Note 13)	<b>₱1,507,925</b>	₱293,604
Selling and distribution (see Note 14)	<b>564,261,946</b>	434,041,627
General and administrative (see Note 15)	<b>409,003,139</b>	297,277,482
	<b>₱974,773,010</b>	₱731,612,713

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## 17. Depreciation and Amortization Expense

	<b>June 30, 2023</b>	June 30, 2022
	<b>(Unaudited)</b>	(Unaudited)
Property and equipment (see Note 9)	<b>₱719,285,237</b>	₱596,795,272
Franchise fee (see Note 10)	<b>3,775,336</b>	9,370,819
Software costs (see Note 10)	<b>1,240,846</b>	821,461
	<b>₱724,301,419</b>	₱606,987,552

Depreciation and amortization were distributed as follows:

	<b>June 30, 2023</b>	June 30, 2022
	<b>(Unaudited)</b>	(Unaudited)
Cost of services (Note 13)	<b>₱5,901,771</b>	₱2,410,038
Selling and distribution (see Note 14)	<b>618,132,877</b>	452,023,060
General and administrative (see Note 15)	<b>100,266,771</b>	152,554,454
	<b>₱724,301,419</b>	₱606,987,552

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## 18. Related Party Disclosures

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individuals or corporate entities. Key management personnel are considered related parties.

The Group, in the normal course of business, entered into the following transactions with related parties:

- a. Lease of the Group's store outlet spaces from a related party (see Note 22). Related rent expense amounted to ₱51.03 million and ₱43.5 million, for the six months in the period ended June 30, 2023 and 2022, respectively;
- b. The Group reimburses related parties for its expenses paid by the related parties in behalf of the Group;
- c. Sales through the use of related parties' gift certificates. Total value of the related parties' gift certificates used amounted to ₱11.02 million and ₱12.9 million for the six months ended June 30, 2023 and 2022, respectively;
- d. Short-term noninterest-bearing cash advances to/from related parties; and
- e. Compensation of the Company's key management personnel comprised of short-term employee benefits amounting to ₱18.8 million, ₱18.7 million for the six months in the period ended June 30, 2023 and 2022, respectively, and post-employment benefits amounting to ₱2.8 million and ₱2.9 million for the six months in the period ended June 30, 2023 and 2022, respectively.



As of June 30, 2023 and December 31, 2022, transactions with related parties are as follows:

Related Parties	Periods ended	Transactions for the year	Outstanding balances	
			Receivables from related parties (Note 5)	Payable to related parties (Note 12)
<i>Under common control</i>				
RCC	<b>June 30, 2023</b>	<b>(P34,184,380)</b>	<b>P5,803,434</b>	<b>P-</b>
	December 31, 2022	P89,647,370	P39,764,956	P72,982,294
RMK	<b>June 30, 2023</b>	<b>2,463,286</b>	<b>30,731,112</b>	<b>-</b>
	December 31, 2022	4,892,768	28,280,126	126,662
<i>Joint venture</i>				
MPC	<b>June 30, 2023</b>	<b>7,608,461</b>	<b>10,163,714</b>	<b>-</b>
	December 31, 2022	4,647,691	6,855,307	27,600
<i>Associate</i>				
SPI	<b>June 30, 2023</b>	<b>11,860</b>	<b>2,484,383</b>	<b>-</b>
	December 31, 2022	49,103	2,472,521	-
	<b>June 30, 2023</b>		<b>P49,182,644</b>	<b>P-</b>
	December 31, 2022		P77,372,910	P73,136,556

The related party balances as of June 30, 2023 and December 31, 2022 are due and demandable, non-interest bearing and unsecured. The allowance for expected credit losses on amounts owed by related parties amounted to P43.17 million as of June 30, 2023 and December 31, 2022, all receivables from related parties are not impaired. All related party balances are settled in cash.

## 19. Earnings Per Share (EPS)

The following tables reflect the net income and share data used in the basic/dilutive EPS computations:

	<b>June 30, 2023 (Unaudited)</b>	June 30, 2022 (Unaudited)
Net income	<b>P1,006,255,528</b>	P491,444,871
Divided by weighted average number of common shares	<b>3,298,408,430</b>	3,298,408,430
	<b>P0.31</b>	P0.15

There were no potential dilutive common shares for the six months ended June 30, 2023 and 2022.

## 20. Risk Management Objectives and Policies

The principal financial instruments of the Group are cash and short-term and long-term loans. The main purpose of these financial instruments is to anticipate future fund requirements of the Group. The Group has various other financial assets and liabilities such as trade and other receivables, trade and other payables, short-term loan payable and long-term debt, amounts owed to/by related parties, tenants' deposits and security deposits and construction bonds which arise directly from its operations.

The main risks arising from the financial instruments of the Group are credit risk, foreign currency risk and liquidity risk. The Group's management reviews and approves policies for managing

each of these risks and they are summarized below. The Group also monitors the market price risk arising from all financial instruments.

The magnitudes of these risks that have arisen over the year are discussed below.

#### *Credit risk*

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group trades only with recognized, creditworthy third parties, mostly with credit card companies. Trade receivables from third parties are monitored on an on-going basis with the result that the exposure of the Group to bad debts is not significant. There is no allowance for impairment of trade receivables since the Group expects to fully realize its receivables from debtors.

The table below shows the maximum exposure of the Company to credit risk:

	<b>June 30, 2023 (Unaudited)</b>	December 31, 2022 (Audited)
Cash and cash equivalents	<b>₱4,294,185,759</b>	₱6,593,664,668
Trade and other receivables		
Trade receivables	<b>233,679,675</b>	329,002,636
Nontrade receivables	<b>316,981,417</b>	209,909,875
Receivables from related parties	<b>92,353,643</b>	120,543,909
Others	<b>5,218,371</b>	1,588,614
Security deposits and construction bonds	<b>977,718,844</b>	950,728,187
	<b>₱5,920,137,709</b>	₱8,205,437,889

There is no significant concentration of credit risk in the Group.

The aging analyses of financial assets that are past due but not impaired are as follows:

#### **June 30, 2023 (Unaudited)**

	Total	Neither past due nor impaired	Past due but not impaired				Impaired
			<30 days	30 - 60 days	60 - 90 days	> 90 days	
Cash	<b>₱4,294,185,759</b>	₱4,294,185,759	₱-	₱-	₱-	₱-	₱-
Trade and other receivables							
Trade receivables	<b>233,679,675</b>	96,323,514	88,168,186	5,504,233	3,132,852	39,692,324	858,566
Nontrade receivables	<b>316,981,417</b>	21,732,078	100,103,893	108,944,383	27,458,433	58,742,630	-
Receivables from related parties	<b>92,353,643</b>	1,145,896	11,838,351	7,500	5,400,000	30,790,897	43,170,999
Others	<b>5,218,371</b>	-	5,218,371	-	-	-	-
Security deposits and construction bonds	<b>977,718,844</b>	977,718,844	-	-	-	-	-
<b>Total</b>	<b>₱5,920,137,709</b>	<b>₱5,391,106,091</b>	<b>₱205,328,801</b>	<b>₱114,456,116</b>	<b>₱35,991,285</b>	<b>₱129,225,851</b>	<b>₱44,029,565</b>

#### **December 31, 2022**

	Total	Neither past due nor impaired	Past due but not impaired				Impaired
			<30 days	30 - 60 days	60 - 90 days	> 90 days	
Cash and cash equivalents	₱6,593,664,668	₱6,593,664,668	₱-	₱-	₱-	₱-	₱-
Trade and other receivables							
Trade receivables	329,002,636	157,678,793	144,951,491	5,975,227	3,634,596	15,903,963	858,566
Nontrade receivables	209,909,875	16,309,060	125,805,492	23,894,134	15,324,278	28,576,911	-
Receivables from related parties	120,543,909	488,392	23,930,692	19,443,688	4,347,383	29,162,755	43,170,999
Others	1,588,614	-	1,588,614	-	-	-	-
Security deposits and construction bonds <sup>1</sup>	950,728,187	950,728,187	-	-	-	-	-
<b>Total</b>	<b>₱8,205,437,889</b>	<b>₱7,718,869,100</b>	<b>₱296,276,289</b>	<b>₱49,313,049</b>	<b>₱23,306,257</b>	<b>₱73,643,629</b>	<b>₱44,029,565</b>

### *Impairment of financial assets*

The following financial assets are subject to expected credit loss model effective January 1, 2018:

- a. Cash, nontrade receivables (except those related to principals), amounts owed by related parties and security deposits and construction bonds. The Group uses general approach in assessing impairment of these financial assets. The credit risk of these financial asset is presumed to increase when the contractual payments are more than 30 days past due. As of June 30, 2023 and December 31, 2022, there has been no increase in credit risk of these financial assets since initial recognition except for amounts owed by related parties amounting to ₱23.63 million which are classified as credit impaired as of June 30, 2023 and December 31, 2022.
- b. Trade receivables. For these financial assets, the Group uses simplified approach. An impairment analysis is performed at each reporting date to measure expected credit losses. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. The identified impairment losses on these financial assets were immaterial.
- c. Nontrade receivables pertain to receivables from principals. The credit risk of these financial assets is presumed to increase when the contractual payments are more than 90 days past due. As of June 30, 2023 and December 31, 2022, nontrade receivables from principals amounting to ₱0.86 million, are classified as credit impaired.

### Capital Management

The primary objective of the Group is to maintain a strong credit rating and healthy capital ratios to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it based on changes in economic and business conditions. To maintain or adjust the capital structure, the Group may consider paying dividends to stockholders, returning capital to stockholders, or issuing new shares of stocks. No major changes were made on the objectives, policies, or processes during the six months ended June 30, 2023 and year ended December 31, 2022. Capital includes equity as shown in the consolidated balance sheet.

As disclosed in Note 14, the Group is required by their creditors to maintain a debt-to-equity ratio and debt-service coverage ratio. The Group, thus, monitors capital on the basis of debt-to-equity ratio which is calculated as total liabilities divided by total equity. The Company includes within debt all interest-bearing short-term and long-term liabilities. These externally imposed capital requirements have been complied with as of June 30, 2023.

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## 21. Fair Value of Financial Instruments

Set out below is a comparison by category of carrying amounts and fair values of the Group's financial instruments:

	June 30, 2023 (Unaudited)		December 31, 2022 (Audited)	
	Carrying Amounts	Fair Values	Carrying Amounts	Fair Values
<b>Financial Assets</b>				
<i>Loans and receivables</i>				
Security deposits and construction bonds	<b>₱977,718,844</b>	<b>₱983,434,516</b>	₱950,728,187	₱956,443,859

The following method and assumptions are used to estimate the fair value of each class of financial instruments:

*Cash and cash equivalents, trade and other receivables, amounts owed by/to related parties, current portion of security deposits (presented under prepayments and other current assets), tenants' deposits, trade and other payables and short-term loans*

The carrying values of these financial instruments approximate their fair values due to the short-term maturity, ranging from one to twelve months.

*Security deposits and construction bonds*

The fair values of security deposits are based on the discounted value of future cash flows using the applicable market interest rates. Discount rates ranging from 1.66% to 6.89% were used in calculating the fair value of the Group's refundable deposits as of June 30, 2023 and December 31, 2021.

#### Fair Value Hierarchy

The Group uses the following hierarchy in determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable;
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The Group's security deposits and construction bonds and long-term debt are classified as Level 3.

As at June 30, 2023 and December 31, 2022 the Group does not have financial instruments with fair values determined using inputs that are classified under Level 1 and 3.

For the six months ended June 30, 2023 and years ended December 31, 2022, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

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## 22. **Contracts and Commitments**

### *Group as a Lessee*

The Group has various leases of its warehouse and office space and certain store outlets used in its operations for lease terms ranging from three to ten years. Rental payments on certain outlets are based on a fixed basic monthly rate plus a certain percentage of gross sales, while other store outlets and office spaces are based on fixed monthly rates. The Group also has certain leases of stores, office and warehouse space with lease terms of 12 months or less and leases of office equipment with low value. The Company applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

The rollforward analysis of right-of-use assets follows:

	<b>June 30, 2023 (Unaudited)</b>	December 31, 2022 (Audited)
Balances at beginning of the year	<b>₱1,976,483,502</b>	₱1,548,452,081
Additions	<b>9,420,695</b>	1,329,551,568
Depreciation expense	<b>(372,621,478)</b>	(792,765,335)
Remeasurement/termination	–	(108,754,812)
<b>Balances at end of the year</b>	<b>₱1,613,282,719</b>	₱1,976,483,502

The rollforward analysis of lease liabilities follows:

	<b>June 30, 2023 (Unaudited)</b>	December 31, 2022 (Audited)
Balances at beginning of the year	<b>₱1,905,747,417</b>	₱1,608,373,177
Additions	–	1,328,513,470
Interest expense	<b>77,774,044</b>	158,627,379
Remeasurement/termination	–	(144,397,926)
Lease concession	–	(146,979,526)
Payments	<b>(434,952,458)</b>	(898,389,157)
<b>Balances at end of the year</b>	<b>1,548,569,003</b>	1,905,747,417
Less: current portion	<b>644,688,965</b>	692,268,057
<b>Balances at end of the year</b>	<b>₱903,880,038</b>	₱1,213,479,360

The Group has paid security deposits for the store outlets and office spaces with carrying amounts of ₱977.72 million and ₱950.73 million as of June 30, 2023 and December 31, 2022, respectively, which are refundable upon complete turnover of the leased area. The present value of these deposits was computed using the discount rates prevailing at the inception date of the lease, ranging from 3.56% to 6.89%. Interest income recognized from these security deposits amounted to ₱1.96 million and ₱1.93 million, for the six months ended June 30, 2023 and 2022, respectively.

#### *Group as lessor*

In 2014, the Group leased out portions of the store spaces and parking space in Central Square for a lease term ranging from one to three years. Rental income on these spaces is based on a fixed basic monthly rate plus a certain percentage of gross sales. Rental income recognized on these spaces amounted to ₱41.87 million and ₱22.28 million, for the six months ended June 30, 2023 and 2022, respectively. Deposits received from tenants amounted to ₱23.00 million and ₱24.62 million as of June 30, 2023 and December 31, 2022, respectively, pertaining to deposits on the leased space.

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## 23. Segment Reporting

The Group has determined that it is operating as one operating segment. Based on management's assessment, no part or component of the business of the Group meets the qualifications of an operating segment as defined by PFRS 8.

The Company's store operations is its only income generating activity and such is the measure used by the chief operating decision maker in allocating resources.

The Company derives its primary income from the sales of merchandise to external customers and is the only basis for segment reporting purposes. Sales are reported on an entity-wide basis. This information is measured using the same accounting policies and estimates as the Group's consolidated financial statements.

The table below sets out revenue from external customers by category for the six months ended June 30, 2023 and 2022 (amounts in millions):

	<b>June 30, 2023 (Unaudited)</b>	June 30, 2022 (Unaudited)
Net Sales		
Luxury and Bridge	<b>₹3,739</b>	₹3,644
Fast Fashion	<b>4,555</b>	3,218
Casual	<b>1,741</b>	1,462
Footwear, Accessories and Luggage	<b>956</b>	645
Other	<b>1,401</b>	1,060
	<b>₹12,392</b>	₹10,029

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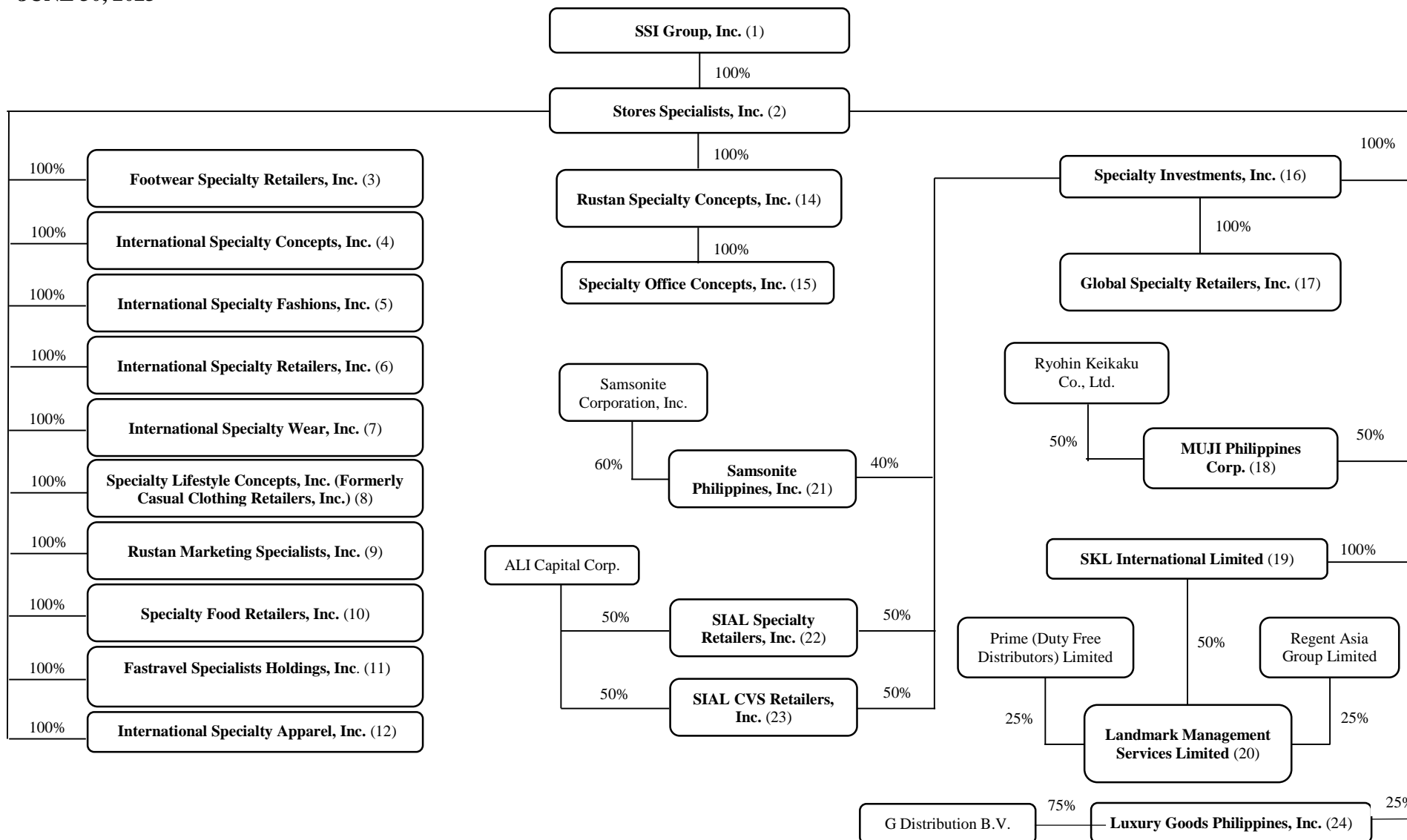
#### 24. Seasonality of operations

The Group experiences seasonal fluctuations in its operations. The Group's sales typically peak during the fourth quarter of the year due to the increased sales attributable to the Christmas and New Year Holidays.

**SSI GROUP, INC.**

**MAP SHOWING RELATIONSHIPS BETWEEN AND AMONG THE COMPANIES IN THE GROUP, ITS ULTIMATE PARENT COMPANY AND ITS SUBSIDIARIES**

**JUNE 30, 2023**



**Exhibit II****SSI GROUP, INC.**


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**RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR  
DIVIDEND DECLARATION  
JUNE 30, 2023**

Unappropriated retained earnings, as adjusted, beginning		₱1,090,659,016
Cumulative prior year adjustments:		
Interest income from accretion of the discount on security deposits		(5,574,182)
Benefit from deferred tax		(1,102,322)
		<hr/> 1,083,982,512
Net income during the period closed to retained earnings	398,772,988	
Less: Other realized gains related to accretion of income from security deposits		—
Deferred tax asset recognized during the year		—
		<hr/> —
Net income during the period		398,772,988
Less: Dividend declaration during the period		(349,631,294)
Retained earnings available for dividend declaration		<hr/> <u>₱1,133,124,206</u>



## Exhibit III

## SSI GROUP, INC.

## SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

Ratios	Formula	June 30, 2023	December 31, 2022	June 30, 2022
(i) Current Ratio	Current Assets/Current Liabilities	2.19	2.16	1.89
(ii) Debt/Equity Ratio	Bank Debts/ Total Equity	0.11	0.17	0.42
(iii) Net Debt/Equity Ratio	Bank Debts-Cash & Equivalents/Total Equity	(0.22)	(0.36)	(0.22)
(iii) Asset to Equity Ratio	Total Assets/Total Equity	1.67	1.71	1.87
(iv) Interest Cover Ratio	EBITDA/Interest Expense	18.27	11.69	8.17
(v) Profitability Ratios				
GP Margin	Gross Profit/Revenues	46.39%	43.76%	42.15%
Net Profit (Loss) Margin	Net Income (Loss) /Revenues	8.09%	8.11%	4.89%
EBITDA Margin	EBITDA/Revenues	17.58%	19.17%	15.16%
Return on Assets	Net Income (Loss) /Total Assets	4.58%	9.02%	2.35%
Return on Equity	Net Income (Loss) /Total Equity	7.64%	15.43%	4.40%

\*EBITDA = Earnings before interest, taxes and depreciation and amortization