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<b>SEC Number</b>	CS200705607
File Number	

# SSI Group, Inc. (Company's Full Name)

# 6/F Midland Buendia Building 403 Senator Gil Puyat Avenue, Makati City

(Company's Address)

(632) 890-8034

(Telephone Number)

**September 30, 2015** 

(Quarter Ending)

**SEC FORM 17-Q Quarterly Report** 

(Form Type)

## **SECURITIES AND EXCHANGE COMMISSION**

## SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended: <b>September 30, 2015</b>	
2. Commission identification number: CS200705607	
3. BIR Tax Identification No: 006-710-876	
4. Exact name of issuer as specified in its charter: <b>SSI Group, Inc.</b>	
<ol><li>Province, country or other jurisdiction of incorporation or organization: Makati City,</li><li>Philippines</li></ol>	
6. Industry Classification Code: (SEC Use Only)	
7. Address of issuer's principal office: <b>6/F Midland Buendia Building, 403 Senator Gil Puyat Avenue, Makati City</b> Postal Code: <b>1200</b>	
8. Issuer's telephone number, including area code: (632) 896-95-91	
<ol> <li>Former name, former address and former fiscal year, if changed since last report: SSI Group Inc.</li> </ol>	٠,
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA	
Title of each Class Common Shares  Number of shares of common stock outstanding 3,312,864,430	
11. Are any or all of the securities listed on a Stock Exchange?	
Yes [√] No []	
If yes, state the name of such Stock Exchange and the class/es of securities listed therein:  Philippine Stock Exchange Common Shares 3,312,864,430	
12. Indicate by check mark whether the registrant:	
(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 1 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 2 and 141 of the Corporation Code of the Philippines, during the preceding twelve (1 months (or for such shorter period the registrant was required to file such reports)	26
Yes [√] No []	
Yes $[\sqrt{\ }]$ No $[\ ]$ (b) has been subject to such filing requirements for the past ninety (90) days.	

#### **Part I Financial Information**

### Item 1 Financial Statements (Please see Annex A)

Unaudited Interim Consolidated Balance Sheet as of September 30, 2015 (with Comparative Audited Figures as of December 31, 2014)

Unaudited Interim Consolidated Statements of Comprehensive Income for the Three-Month and Nine-Month Periods Ended September 30, 2015 and 2014

Unaudited Interim Consolidated Statements of Changes in Equity for the Nine-Month Period Ended September 30, 2015 and 2014

Unaudited Interim Consolidated Statements of Cash Flows for the Nine-Month Period Ended September 30, 2015 and 2014

Notes to Unaudited Interim Consolidated Financial Statements

Attachments—Supplementary Schedules and Exhibits

Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations

**Part II Other Information** 

Item 2 Management's Discussion and Analysis of Financial Condition and Results of **Operations** 

## **Results of Operations**

For the Nine Months Ended September 30, 2015 and 2014

Key Performance Indicators	For the Nine Months Ended Sept 30							
PhP MM except where indicated	2015	2014						
Net Sales	11,784	10,043						
Gross Profit	6,263	5,651						
Net Income	701	674						
Gross Selling Space (sq.m.)	143,497	117,793						
Growth in Gross Selling Space (%)	21.8%							

Key Financial Data	For the Nine Months En	ded Sept 30
PhP MM except where indicated	2015	2014
Key Financial Data		
Net Sales	11,784	10,043
Luxury & Bridge	2,363	2,208
Casual	1,713	1,563
Fast Fashion	4,309	3,602
Footwear, Accessories & Luggage	1,769	1,410
Others	1,630	1,260
Gross Profit	6,263	5,651
Gross Profit Margin (%)	53.1%	56.3%
EBITDA <sup>i</sup>	2,345	1,983
EBITDA Margin (%)	19.9%%	19.7%
Other Income (Charges)	(374)	(243)
Net Income	701	674
Net Income Margin (%)	5.9%	6.7%
Core Net Income <sup>ii</sup>	864.7	790
Core Net Income Margin (%)	7.3%	7.9%
Total Debt <sup>iii</sup>	8,935	7,396
Net Debt <sup>iv</sup>	7,792	6,815
Key Operating Data		
Specialty Retailing		
Number of Stores	781	672
Gross Selling Space (sq.m.)	143,497	117,793
Growth in Gross Selling Space (%)	21.8%	
Convenience Stores		
Number of Stores	113	63
Gross Selling Space (sq.m.)	13,572	7,678
Growth in Gross Selling Space (%)	77%	

<sup>&</sup>lt;sup>i</sup> EBITDA is calculated as operating income plus depreciation and amortization <sup>ii</sup> Core Net Income is calculated as net income plus share in net losses of joint ventures <sup>iii</sup> Calculated as the sum of short-term loans payable, current portion of long-term debt and long-term debt <sup>iv</sup> Calculated as Total Debt less cash and cash equivalents

#### **Net Sales**

For the nine months ended September 30, 2015, SSI Group, Inc. (the "Company" or the "Group") generated net sales of £11.8 billion, an increase of 17.3% as compared to the year ago period. Growth in net sales was driven by the expansion of the Group's store network and brand portfolio.

Year to date September 30, 2015 the Group expanded its store network by a net of 58 stores and 9,857 square meters. As of September 30, 2015 the Group's store network consisted of 781 specialty stores covering 143,497 square meters. This represents a gross selling area increase of 7.4% year-to-date and 21.8% compared to September 30, 2014.

As of September 30, 2015 the Group's brand portfolio consisted of consisted of 115 brands and was composed of 46 luxury and bridge brands, 13 casual wear brands, 11 fast fashion brands, 24 footwear, accessories and luggage brands and 21 brands under the others category.

The following table sets out the Group's number of stores and gross selling space as of September 30, 2015 and 2014 and as of Dec. 31, 2014.

Store Network	Septemb	er 30	Dec 31
	2015	2014	2014
Number of Stores <sup>v</sup>	781	672	723
Luxury & Bridge	165	146	150
Casual	137	107	119
Fast Fashion	96	80	92
Footwear, Accessories & Luggage	228	209	219
Others	155	130	143
Gross Selling Space (sq.m.)	143,497	117,793	133,640
Luxury & Bridge	17,370	14,618	15,229
Casual	18,971	15,310	18,217
Fast Fashion	59,368	45,838	56,151
Footwear, Accessories & Luggage	24,645	22,016	23,556
Others	23,143	20,011	20,487

#### **Gross Profit**

For the period ended September 30, 2015 the Group's gross profit was at \( \mathbb{2} \)6.3 billion an increase of 10.8% as compared to the year ago period. Gross profit margin for the period ended September 30, 2015 was at 53.1% as compared to 56.3% during the first nine months of 2014. The decrease in the Group's gross profit margin reflects a longer end of season sale period as compared to the previous year, as well as increased discounting and promotional activities during the third quarter of 2015, as the Group faced a more competitive environment.

<sup>&</sup>lt;sup>v</sup> As of September 30, 2015 the Group operated 2 stores in Guam which contributed de minimis sales to its net sales for the period

#### **Operating Expenses**

For the nine months ended September 30, 2015, the Group's operating expenses amounted to  $\rlapat{2}4.8$  billion an increase of 9.9% as compared to the year ago period. Operating expenses as a percentage of revenue declined to 40.8% as compared to 43.5% during the year ago period. Operating expenses net of depreciation and amortization declined to 33.4% of revenues as compared to 36.6% during the year ago period. The moderate rate of increase of operating expenses reflects efficiencies derived from the Group's expanded store network as well as efforts to rationalize expenses. During 3Q 2015 the Group successfully negotiated for temporary rental and common charge adjustments in several malls.

Year to date September 30, 2015 selling & distribution rental expenses increased 6.2% y-o-y to  $\pm 1.3$  billion, while selling & distribution personnel expense also increased at a moderate pace, growing 12.3% year-on-year to  $\pm 750$  million. General and administrative expenses for the period increased 3.4% to  $\pm 722$  million.

On the other hand, total depreciation and amortization for the period increased by 26.2% to #888million as a result of additional depreciation expense associated with new stores added to the Group's network.

As a result of the foregoing, operating income for the period was at \$\text{\text{\$\text{\$4}}}\$1.5 billion, a y-o-y increase of 14%. Operating margin for the period was at 12.4% as compared to 12.7% during the first nine months of 2014.

#### Other Income (Charges)

Year-to-date September 30, 2015 the Group incurred other charges of ₽374 million as compared to other charges of ₽243 million during the year ago period. The increase in other charges is attributable primarily to increases in interest expense and the Company's share in net losses of joint ventures. Interest expense increased to ₽224 million from ₽194 million during the year ago period, while the Company's share in the net losses of the FamilyMart, Wellworth and Landmark joint ventures increased to ₽164 million compared to ₽117 million during the same period last year.

#### **Provision for Income Tax**

For the nine months ended September 30, 2015 provision for income tax was at #382 million as compared to #362 million during the year ago period. Provision for income tax increased in line with the 4.6% increase in the Group's income before tax. The effective tax rate was 35.3% as a result of non-tax deductible expenses such as the Group's share in the net losses of joint ventures.

#### **Net Income**

As a result of the foregoing, net income for the period ended September 30, 2015 was at  $\pm$ 701 million, an increase of 4.1% as compared to the year ago period.

Core net income, or net income excluding the losses of the Group's joint ventures was at  $\pm$ 865 million, a 9.4% y-o-y increase.

## **EBITDA**

Year-to-date September 30, 2015, the Group generated EBITDA of  $\clubsuit$ 2.3billion, an 18.3% y-o-y increased. EBITDA margin YTD September 30, 2015 was at 19.9% as compared to 19.7% during the year ago period.

#### **FINANCIAL CONDITION**

As of September 30, 2015 the Group had consolidated assets of £21.0 billion, an increase of 16.2% as compared to Dec. 31, 2014.

#### **Current Assets**

#### **Cash and Cash Equivalents**

As of September 30, 2015 cash and cash equivalents were at £1.1 billion as compared to £2.5B on Dec. 31, 2014. The lower cash balance reflects the utilization of cash as the Group continued to fund its store expansion program.

#### **Trade and Other Receivables**

As of September 30, 2015 trade and other receivables were at \$\in\$500 million, a decrease of 14.5% as compared to the balance as of December 31, 2014. Trade receivables are primarily receivables from credit card companies.

#### **Merchandise Inventory**

Merchandise inventory as of September 30, 2015 was at #9.9 billion as compared to #8.0 billion as of December 31, 2014. Increases in inventory are driven by purchases for existing stores and new store openings.

#### **Prepayments and other Current Assets**

As of September 30, 2015 prepayments and other current assets were at £1.5 billion as compared to £590 million at the end of 2014. The increase was due to primarily to an increase in advances to suppliers to £572 million, representing advance payments for merchandise inventory, an increase in supplies inventory to £237 million and in prepaid rent to £91 million, related to the expansion of the Group's store network.

#### **Non-Current Assets**

#### **Interests in Joint Ventures**

Interest in Joint Ventures as of September 30, 2015 were at £1.1 billion, from £479 million at end-2014. During the nine-month period the Group increased its investment in SIAL CVS Retailers, Inc. (SCRI) by £197 million and booked its share of SCRI losses amounting to £63 million for the nine months ended September 2015. The Group also increased its investment in SIAL Specialty Retailers, Inc. (SSRI) by £232 million and booked its share of SSRI losses equivalent to £98 million. Also, on August 12, 2015 the Group acquired a 50% stake in Landmark Management Services, Ltd. (LMS), a company specializing in travel retail concepts with supply and management agreements for travel retail stores in the Philippines.

As of September 30, 2015 SCRI's FamilyMart store network consisted of 113 stores, of which 31 are franchised. Also as of September 30, SSRI continued to operate two Wellworth department stores which are located at Ayala Fairview Terraces in Quezon City and at UP Town Center, Diliman.

#### **Security Deposits and Construction Bonds**

As of September 30, 2015 Security Deposits and Construction Bonds were at £943 million a 16.8% increase as compared to £807 million as of Dec. 31, 2014. The increase was due primarily to security deposits for new stores.

#### **Other Non-Current Assets**

Other Non-Current Assets as of September 30, 2015 were at #245 million as compared to #100 million as of Dec. 31, 2014. This was due primarily to an increase in miscellaneous deposits and advances to suppliers and contractors. These pertain to deposits and advances to contractors related to the construction and renovation of stores.

#### **Current Liabilities**

As of September 30, 2015 the Group had consolidated current liabilities of  $\pm 8.8$  billion as compared to  $\pm 7.4$  billion as of Dec. 31, 2014.

#### **Trade and Other Payables**

As of September 30, 2015 Trade and Other Payables were at #2.0 billion as compared to #3.2 billion as of December 31, 2014. The decrease in Trade and Other Payables was due primarily to a decrease in trade payables, reflecting the terms of merchandise deliveries during the period, and decreases in non-trade payables and accrued expenses, reflecting payments of accrued expenses at the end of 2014.

## **Short Term Loans Payable**

Short-term loans payable as of September 30, 2015 were at £6.4 billion as compared to £3.6 billion as of Dec. 31, 2014. Additional short-term loans were used to fund working capital requirements associated with the Group's expansion program.

#### Non- Current Liabilities

#### **Long-Term Debt**

As of September 30, 2015 Long-Term Debt was at \$\frac{1}{2}.6\$ billion from \$\frac{1}{2}.8\$ billion as of Dec. 31, 2014. Long-term debt at the end of the period reflects repayments on the \$\frac{1}{2}.08\$ syndicated term loan facility entered into on May 8, 2013, as well as a P1.0 billion three-year term loan facility entered into on September 14, 2015.

#### **Equity**

As of September 30, 2015 Total Equity was at £9.6 billion as compared to £8.9 billion as of Dec. 31, 2014. The increase in Total Equity was due primarily to an increase in retained earnings, reflecting net income generated during the first nine months of 2015.

#### **Other Disclosures**

- (i) There are no known trends, events or uncertainties that will result in the Company's liquidity increasing or decreasing in a material way.
- (ii) There were no events that will trigger direct or contingent financial obligations that are material to the Company, including and default or acceleration of an obligation
- (iii) Likewise there were no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.
- (iv) There are no material commitments for capital expenditures aside from those performed in the ordinary course of business and in line with the Group's store expansion program
- (v) There are no known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on the Group's revenues from continuing operations.
- (vi) There were no significant elements of income or loss that did not arise from continuing operations.
- (vii) The Group experiences the fourth quarter of the year as the peak season relating to increased sales resulting from the Christmas and New Year holidays.

## Part II Other Information

There is no other information not previously reported in SEC Form 17-C that needs to be reported in this section.

## **Signatures**

Pursuant to the requirements of the Securities Regulation Code, the issuer has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant: SSI Group, Inc.

By:

Resullina Sola ROSSELLINA J. ESCOTO

Authorized Signatory Vice President- Finance

SSI Group, Inc.

Date: 13 November 2015

# SSI Group, Inc. and Subsidiaries

Unaudited Interim Condensed Consolidated Financial Statements September 30, 2015 and 2014 (With Comparative Audited Figures as of December 31, 2014)

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# UNAUDITED INTERIM CONSOLIDATED BALANCE SHEETS

As of September 30, 2015

(With Comparative Audited Figures as of December 31, 2014)

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
ASSETS		
Current Assets		
Cash and cash equivalents (Note 4)	₽1,142,277,731	₽2,527,828,209
Trade and other receivables (Note 5)	500,235,571	584,872,648
Merchandise inventory (Note 6)	9,906,550,205	7,980,070,099
Amounts owed by related parties (Note 20)	7,132,852	6,941,758
Prepayments and other current assets (Note 7)	1,547,980,219	590,339,738
Total Current Assets	13,104,176,578	11,690,052,452
Noncurrent Assets	, , ,	
Investment in an associate (Note 8)	49,624,558	49,117,530
Interests in joint ventures (Note 9)	1,119,050,187	479,455,513
Property and equipment (Note 10)	5,250,101,331	4,680,064,601
Deferred tax assets	275,612,528	254,727,150
Security deposits and construction bonds (Note 24)	942,905,517	806,968,668
Other noncurrent assets (Note 11)	245,058,963	99,591,385
Total Noncurrent Assets	7,882,353,084	6,369,924,847
TOTAL ASSETS	P20,986,529,662	
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LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other payables (Note 12)	P1,955,892,345	₽3,248,120,916
Short-term loans payable (Note 13)	6,360,000,000	3,596,635,490
Current portion of long-term debt (Note 14)	330,500,547	328,514,924
Amounts owed to related parties (Note 20)	7,099	24,220
Deferred revenue	24,209,245	24,100,045
Income tax payable	136,873,925	192,460,335
Total Current Liabilities	8,807,483,161	7,389,855,930
Noncurrent Liabilities	, , ,	
Long-term debt (Note 14)	2,244,189,789	1,491,839,072
Retirement benefit obligation	331,972,630	306,185,820
Security deposits (Note 24)	10,515,437	–
Deferred tax liability	_	236,484
Total Noncurrent Liabilities	2,586,677,856	1,798,261,376
Equity (Note 26)		
Capital stock - P1 par value	3,312,864,430	3,312,864,430
Additional paid-in capital	4,056,457,439	4,056,457,439
Stock grant	30,837,567	4,205,123
Equity reserve (Note 3)	(1,537,147,726)	
Retained earnings	` , , , , ,	
Appropriated	510,000,000	510,000,000
Unappropriated	3,318,145,280	2,617,168,339
Cumulative translation adjustment	(2,584,654)	
Other comprehensive income	(96,203,691)	
Total Equity	9,592,368,645	8,871,859,993
TOTAL LIABILITIES AND EQUITY	P20,986,529,662	

# UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

P3,877,384,235   P3,371,641,779   P11,784,131,385   P10,043,173,176   COST OF GOODS SOLD (Note 15)   1,990,289,728   1,507,114,452   5,521,519,398   4,391,950,765   GROSS PROFIT   1,887,094,507   1,864,527,327   6,262,611,987   5,651,222,407			Periods Ended aber 30	Nine-Month I Septen				
COST OF GOODS SOLD (Note 15)   1,990,289,728   1,507,114,452   5,521,519,398   4,391,950,765		2015	2014	2015	2014			
COST OF GOODS SOLD (Note 15)   1,990,289,728   1,507,114,452   5,521,519,398   4,391,950,765	NET SALES	P3 877 384 235	P3 371 641 779	P11 784 131 385	P10 043 173 176			
CROSS PROFIT   1,887,094,507   1,864,527,327   6,262,611,987   5,651,222,407								
Selling and distribution (Note 16)         1,295,950,931         1,264,410,820         4,082,816,791         3,673,801,441           General and administrative (Note 17)         247,345,108         246,007,284         722,406,375         698,372,657           OTHER INCOME (CHARGES)         Foreign exchange gains - net         (11,489,664)         7,078,200         (11,303,765)         33,456,728           Share in net earnings of an associate (Note 8)         8,174,655         7,852,530         24,507,028         17,532,287           Interest accretion on security deposits (Note 24)         962,122         539,659         2,779,101         2,014,616           Interest accretion on security deposits (Note 24)         962,122         539,659         2,779,101         2,014,616           Interest accretion on security deposits (Note 24)         962,122         539,659         2,779,101         2,014,616           Interest accretion on security deposits (Note 24)         962,122         539,659         2,779,101         2,014,116           Interest accretion on security deposits (Note 24)         962,122         139,653,301         1,019,703         1,019,703         2,779,101         2,014,616           Interest income (Note 4)         962,122         139,032         1,019,013,714         1,019,013,714         1,019,013,714         1,019,013,714					5,651,222,407			
Selling and distribution (Note 16)         1,295,950,931         1,264,410,820         4,082,816,791         3,673,801,441           General and administrative (Note 17)         247,345,108         246,007,284         722,406,375         698,372,657           OTHER INCOME (CHARGES)         Foreign exchange gains - net         (11,489,664)         7,078,200         (11,303,765)         33,456,728           Share in net earnings of an associate (Note 8)         8,174,655         7,852,530         24,507,028         17,532,287           Interest accretion on security deposits (Note 24)         962,122         539,659         2,779,101         2,014,616           Interest accretion on security deposits (Note 24)         962,122         539,659         2,779,101         2,014,616           Interest accretion on security deposits (Note 24)         962,122         539,659         2,779,101         2,014,616           Interest accretion on security deposits (Note 24)         962,122         539,659         2,779,101         2,014,116           Interest accretion on security deposits (Note 24)         962,122         139,653,301         1,019,703         1,019,703         2,779,101         2,014,616           Interest income (Note 4)         962,122         139,032         1,019,013,714         1,019,013,714         1,019,013,714         1,019,013,714	ODED ATING EVDENCES							
Ceneral and administrative (Note 17)   247,345,108   246,007,284   722,406,375   698,372,657   1,543,296,039   1,510,418,104   4,805,223,166   4,372,174,098   1,510,418,104   4,805,223,166   4,372,174,098   1,510,418,104   4,805,223,166   4,372,174,098   1,543,296,039   1,510,418,104   4,805,223,166   4,372,174,098   1,543,296,039   1,510,418,104   4,805,223,166   4,372,174,098   1,543,296,039   1,510,418,104   4,805,223,166   4,372,174,098   1,543,298   1,003,271   1,967,703   3,912,116   1,1677,021   1,967,703   3,912,116   1,1677,021   1,967,703   3,912,116   1,1677,021   1,967,703   3,912,116   1,1677,021   1,967,703   3,912,116   1,067,703   1,069,064,920   (223,760,261)   (193,645,636,636)   1,069,064,920   (223,760,261)   (193,645,636)   1,069,064,920   (223,760,261)   (193,645,636)   1,069,064,920   (223,760,261)   (193,645,636)   1,069,064,920   (223,760,261)   (193,645,636)   1,072,072,073   (149,475,543)   (69,500,389)   (374,392,609)   (243,470,088   1,082,996,212   1,035,578,221   1,035,578,2		1 205 050 031	1 264 410 820	4 082 816 701	3 673 801 441			
### OTTHER INCOME (CHARGES)  Foreign exchange gains - net								
Foreign exchange gains - net   (11,489,664)   7,078,200   (11,303,765)   33,456,728   Share in net earnings of an associate (Note 8)   8,174,655   7,852,530   24,507,028   17,532,287   Interest accretion on security deposits (Note 24)   743,158   1,003,271   1,967,703   3,912,116   Interest income (Note 4)   962,122   539,659   2,779,101   2,041,458   Interest expense (Notes 13 and 14)   (82,087,513)   (69,064,920)   (223,760,261)   (193,645,636   Share in net losses of joint ventures (Note 9)   (57,515,126)   (35,922,843)   (163,701,780)   (116,567,021   Others - net   (8,263,175)   19,013,714   (4,880,635)   9,799,986   (149,475,543)   (69,500,389)   (374,392,609)   (243,470,088   INCOME BEFORE INCOME TAX   194,322,925   284,608,834   1,082,996,212   1,035,578,221   INCOME TAX   194,322,925   107,232,917   403,141,131   388,361,281   1,082,996,212   1,035,578,221	Ocherar and administrative (Note 17)				4,372,174,098			
Foreign exchange gains - net   (11,489,664)   7,078,200   (11,303,765)   33,456,728   Share in net earnings of an associate (Note 8)   8,174,655   7,852,530   24,507,028   17,532,287   Interest accretion on security deposits (Note 24)   743,158   1,003,271   1,967,703   3,912,116   Interest income (Note 4)   962,122   539,659   2,779,101   2,041,458   Interest expense (Notes 13 and 14)   (82,087,513)   (69,064,920)   (223,760,261)   (193,645,636   Share in net losses of joint ventures (Note 9)   (57,515,126)   (35,922,843)   (163,701,780)   (116,567,021   Others - net   (8,263,175)   19,013,714   (4,880,635)   9,799,986   (149,475,543)   (69,500,389)   (374,392,609)   (243,470,088   INCOME BEFORE INCOME TAX   194,322,925   284,608,834   1,082,996,212   1,035,578,221   INCOME TAX   194,322,925   107,232,917   403,141,131   388,361,281   1,082,996,212   1,035,578,221	OTHER INCOME (CHARCES)							
Share in net earnings of an associate (Note 8)	· · · · · · · · · · · · · · · · · · ·	(11 490 664)	7 078 200	(11 202 765)	22 156 728			
Interest accretion on security deposits (Note 24)   743,158   1,003,271   1,967,703   3,912,116     Interest income (Note 4)   962,122   539,659   2,779,101   2,041,458     Interest expense (Notes 13 and 14)   (82,087,513)   (69,064,920)   (223,760,261)   (193,645,636     Share in net losses of joint ventures (Note 9)   (57,515,126)   (35,922,843)   (163,701,780)   (116,567,021     Others - net   (8,263,175)   19,013,714   (4,880,635)   9,799,980     (149,475,543)   (69,500,389)   (374,392,609)   (243,470,088     INCOME BEFORE INCOME TAX   194,322,925   284,608,834   1,082,996,212   1,035,578,221     PROVISION FOR (BENEFIT FROM)   INCOME TAX   194,120,365   107,232,917   403,141,131   388,361,281     Deferred   (15,047,703)   (9,927,706)   (21,121,860)   (26,371,903     The comprehensive income to be reclassified to profit or loss in subsequent periods: Cumulative translation adjustment on foreign operations, net of deferred tax   42,259   (466,689)   (7,100,733)   1,233,934     Other comprehensive income to be reclassified to profit or loss in subsequent periods: Re-measurement loss on retirement benefit, net of deferred tax   42,259   (466,689)   (7,100,733)   1,233,934     Other comprehensive income not to be reclassified to profit or loss in subsequent periods: Re-measurement loss on retirement benefit, net of deferred tax   42,259   (466,689)   (7,100,733)   1,233,934     Deferred tax   5		. , , ,		. , , ,				
Interest income (Note 4)								
Interest expense (Notes 13 and 14)								
Share in net losses of joint ventures (Note 9)								
Others - net         (8,263,175)         19,013,714         (4,880,635)         9,799,980           (149,475,543)         (69,500,389)         (374,392,609)         (243,470,088)           INCOME BEFORE INCOME TAX         194,322,925         284,608,834         1,082,996,212         1,035,578,221           PROVISION FOR (BENEFIT FROM) INCOME TAX           Current         94,120,365         107,232,917         403,141,131         388,361,281           Deferred         (15,047,703)         (9,927,706)         (21,121,860)         (26,371,903)           NET INCOME         115,250,263         187,303,623         700,976,941         673,588,843           OTHER COMPREHENSIVE INCOME           Other comprehensive income to be reclassified to profit or loss in subsequent periods: Cumulative translation adjustment on foreign operations, net of deferred tax         42,259         (466,689)         (7,100,733)         1,233,934           Other comprehensive income not to be reclassified to profit or loss in subsequent periods: Re-measurement loss on retirement benefit, net of deferred tax         -								
(149,475,543) (69,500,389) (374,392,609) (243,470,088   INCOME BEFORE INCOME TAX   194,322,925   284,608,834   1,082,996,212   1,035,578,221   PROVISION FOR (BENEFIT FROM)   INCOME TAX	· · · · · · · · · · · · · · · · · · ·							
PROVISION FOR (BENEFIT FROM) INCOME TAX  Current Deferred  94,120,365 107,232,917 403,141,131 388,361,281 (15,047,703) (9,927,706) (21,121,860) (26,371,903) 79,072,662 97,305,211 382,019,271 361,989,378  NET INCOME  115,250,263 187,303,623 700,976,941 673,588,843  OTHER COMPREHENSIVE INCOME Other comprehensive income to be reclassified to profit or loss in subsequent periods: Cumulative translation adjustment on foreign operations, net of deferred tax 42,259 0ther comprehensive income not to be reclassified to profit or loss in subsequent periods: Re-measurement loss on retirement benefit, net of deferred tax  TOTAL COMPREHENSIVE INCOME P115,292,522 P186,836,934 P693,876,208 P674,822,777	- NACES INC				(243,470,088)			
NCOME TAX   24,120,365   107,232,917   403,141,131   388,361,281   105,047,703   (9,927,706)   (21,121,860)   (26,371,903   79,072,662   97,305,211   382,019,271   361,989,378   361,989,389   361,	INCOME BEFORE INCOME TAX	194,322,925	284,608,834	1,082,996,212	1,035,578,221			
Deferred   (15,047,703)   (9,927,706)   (21,121,860)   (26,371,903)   (79,072,662)   (79,072,662)   (79,072,662)   (79,072,662)   (79,072,662)   (79,072,662)   (79,076,941)   (79,073,588,843)   (79,076,941)   (79,073,588,843)   (79,076,941)   (								
Deferred   (15,047,703)   (9,927,706)   (21,121,860)   (26,371,903)   (79,072,662)   (79,072,662)   (79,072,662)   (79,072,662)   (79,072,662)   (79,072,662)   (79,076,941)   (79,073,588,843)   (79,076,941)   (79,073,588,843)   (79,076,941)   (	Current	94,120,365	107,232,917	403,141,131	388,361,281			
NET INCOME         115,250,263         187,303,623         700,976,941         673,588,843           OTHER COMPREHENSIVE INCOME           Other comprehensive income to be reclassified to profit or loss in subsequent periods:           Cumulative translation adjustment on foreign operations, net of deferred tax         42,259         (466,689)         (7,100,733)         1,233,934           Other comprehensive income not to be reclassified to profit or loss in subsequent periods:         Re-measurement loss on retirement benefit, net of deferred tax         —					(26,371,903)			
OTHER COMPREHENSIVE INCOME Other comprehensive income to be reclassified to profit or loss in subsequent periods: Cumulative translation adjustment on foreign operations, net of deferred tax Other comprehensive income not to be reclassified to profit or loss in subsequent periods: Re-measurement loss on retirement benefit, net of deferred tax TOTAL COMPREHENSIVE INCOME P115,292,522 P186,836,934 P693,876,208 P674,822,777  BASIC/DILUTED EARNINGS PER SHARE					361,989,378			
Other comprehensive income to be reclassified to profit or loss in subsequent periods: Cumulative translation adjustment on foreign operations, net of deferred tax  Other comprehensive income not to be reclassified to profit or loss in subsequent periods: Re-measurement loss on retirement benefit, net of deferred tax  TOTAL COMPREHENSIVE INCOME  P115,292,522  P186,836,934  P693,876,208  P674,822,777  BASIC/DILUTED EARNINGS PER SHARE	NET INCOME	115,250,263	187,303,623	700,976,941	673,588,843			
TOTAL COMPREHENSIVE INCOME P115,292,522 P186,836,934 P693,876,208 P674,822,777  BASIC/DILUTED EARNINGS PER SHARE	Other comprehensive income to be reclassified to profit or loss in subsequent periods:  Cumulative translation adjustment on foreign operations, net of deferred tax  Other comprehensive income not to be reclassified to profit or loss in subsequent periods:  Re-measurement loss on retirement benefit, net	42,259	(466,689)	(7,100,733)	1,233,934			
		P115,292,522	₽186,836,934	P693,876,208	₽674,822,777			
UNDE 21) <b>20.04 20.09 20.</b> 27 20.37	BASIC/DILUTED EARNINGS PER SHARE (Note 21)	P0.04	₽0.09	P0.22	₽0.32			

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

# UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2015 AND 2014

For the Nine-Month Periods Ended September 30, 2015 and 2014 Retained Earnings Cumulative Other Additional Equity Translation Comprehensive Capital Stock Paid-in Capital Stock Grants Reserve Appropriated Unappropriated Adjustment Income Total Balances at January 1, 2014 ₽200,000,000 ₽-P500,434,495 P1,290,000,000 ₽838,616,229 (P5,242,165) (£57,300,134) ₽2,766,508,425 673,588,843 Net income 673,588,843 Exchange differences on translation 1,233,934 1,233,934 Total comprehensive income for the period 1,233,934 674,822,777 673,588,843 Issuance of capital stock 2,417,162,900 2,417,162,900 Movement in equity reserve (Note 4) (2,037,582,221)(2,037,582,221)P- (P1,537,147,726) P1,290,000,000 P1,512,205,072 Balances at September 30, 2014 **P2.617.162.900** ₽– (P4.008,231) (P57,300,134) P3.820.911.881 ₽3.312.864.430 ₽4.056.457.439 ₽4.516.079 (¥96.203.691) Balances at January 1, 2015 ₽4,205,123 (₽1,537,147,726) ₽510.000.000 ₽2.617.168.339 ₽8,871,859,993 Net income 700,976,941 700,976,941 Exchange differences on translation (7,100,733)(7,100,733)Total comprehensive income for the period 700.976.941 (7,100,733)693,876,208 Stock grants 26,632,444 26,632,444 Balances at September 30, 2015 P510,000,000 P3,318,145,280 P3,312,864,430 P4,056,457,439 P30,837,567 (P1,537,147,726) (P2,584,654) (P96,203,691) P 9,592,368,645

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

(Formerly Casual Clothing Specialists, Inc.)

# UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Nine-month Periods Ended September 30				
	2015	2014			
	(Unaudited)	(Unaudited)			
CACH ELOWC EDOM ODED ATING A CTIVITIES					
CASH FLOWS FROM OPERATING ACTIVITIES Income before income tax	P1,082,996,212	P1 025 579 221			
Adjustments for:	£1,002,990,212	£1,033,376,221			
Depreciation and amortization (Notes 10, 11 and 19)	887,734,271	703,553,692			
Interest expense (Note 13 and 14)	223,760,261	193,645,636			
Share in net losses of joint ventures (Note 9)	163,701,780	116,567,021			
Unrealized foreign exchange losses	(10,422,983)	4,370,587			
Impairment loss (Notes 10 and 17)	(10,422,703)	8,117,500			
Mark-to-market loss	_	4,799,596			
Loss on disposal of property and equipment (Note 10)	14,533,902	5,919,748			
Share in net earnings of an associate (Note 8)	(24,507,028)	(17,532,287)			
Interest accretion on refundable deposits (Note 24)	(1,967,703)	(3,912,116)			
Interest income (Note 4)	(2,779,101)	(2,041,458)			
Stock grants	26,632,444	(2,041,430)			
Operating income before working capital changes	2,359,682,055	2,049,066,140			
Decrease (increase) in:	2,337,002,033	2,049,000,140			
Trade and other receivables	84,637,077	134,095,325			
Merchandise inventory	(1,926,480,106)	(1,902,909,531)			
Amounts owed by related parties	(1,720,400,100)	(578,271)			
Prepayments and other current assets	(948,917,284)	(326,044,453)			
Increase (decrease) in:	(740,717,204)	(320,044,433)			
Trade and other payables	(1,292,228,571)	79,086,959			
Deferred revenue	109,200	394,087			
Amounts owed to related parties	(17,121)	(31,141)			
Retirement benefit obligation	25,786,810	18,050,442			
Net cash generated from (used in) operations	(1,697,619,034)	51,129,557			
Interest received	2,779,101	2,041,458			
Income taxes paid	(458,727,541)	(494,649,899)			
Net cash flows used in operating activities	(2,153,567,474)	(441,478,884)			
Net easil nows used in operating activities	(2,133,307,474)	(441,470,004)			
CASH FLOWS FROM INVESTING ACTIVITIES					
Acquisitions of property and equipment (Note 10)	(1,472,304,903)	(2,001,633,513)			
Additional interests in joint ventures (Note 9)	(803,296,454)	(195,250,000)			
Dividends received from investment in an associate (Note 8)	24,000,000	18,000,000			
Increase in:	,,	-,,			
Security deposits and construction bonds	(142,692,343)	(128, 287, 599)			
Other noncurrent assets	(145,467,578)	(228,550,192)			
Net cash flows used in investing activities	(2,539,761,278)	(2,535,721,304)			

(Forward)

	For the Nine-1 Ended Sep	
	2015	2014
	(Unaudited)	(Unaudited)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from availment of:		
Short-term loans payable	P6,653,500,000	₽3,975,761,140
Long-term debt	1,000,000,000	702,108,251
Payments of:	, , ,	, ,
Short-term loans payable	(3,890,135,490)	(2,292,611,427)
Long-term debt	(245,663,660)	(83,333,333)
Interest	(223,760,261)	
Proceeds from:		
Subscriptions to capital stock (Note 3)	_	2,417,162,900
Deposits for future stock	_	_
Sale of SSI investment in CCSI (Note 1)	_	200,119,176
Payment of advances from stockholders	_	(61,580,320)
Payment for the purchase of SSI shares (Notes 1 and 3)	_	(2,242,162,541)
Net cash flows from financing activities	3,293,940,589	2,421,818,210
NET DECREASE IN CASH AND CASH EQUIVALENTS	(1,388,872,726)	(555,381,978)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	3,322,248	1,410,717
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	2,527,828,209	1,134,749,837
CASH AND CASH EQUIVALENTS AT END OF PERIOD (Note 4)	P1,142,277,731	₽580,778,576

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

(Formerly Casual Clothing Specialists, Inc.)

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

SSI Group, Inc. (formerly Casual Clothing Specialists, Inc.; the Company) was registered with the Philippine Securities and Exchange Commission (SEC) on April 16, 2007. Its primary purpose was to carry on a general mercantile and commercial business of importing, buying, acquiring, holding, selling or otherwise disposing of and dealing in any goods, wares, merchandise and commodities of all kinds, and products, natural or artificial, of the Philippines or other countries, which are or may become articles of commerce, without, however, engaging in the manufacture of foods, drugs, and cosmetics. The Company was formerly one of the subsidiaries of Stores Specialists, Inc. (SSI).

## Corporate Restructuring

The Tantoco Family undertook a restructuring of its ownership over SSI and subsidiaries (collectively referred to as the "Group") in order to convert the Company into the new holding company of the Group. The Company is principally owned and controlled by the Tantoco Family members, directly or through their respective holding companies. The Group's former holding company, SSI, was converted into a wholly-owned operating subsidiary of the Company. SSI remains as primary franchisee under the Group's brand agreements and also acts as the principal shareholder of all of the operating subsidiaries.

Prior to the restructuring activities undertaken, the Company was owned 100% by SSI and its nominees. On April 3, 2014, the Philippine SEC approved the increase in authorized capital stock of the Company from \$\mathbb{P}\$200.0 million divided into 2,000,000 shares with par value of \$\mathbb{P}\$100.00 per share, to \$\mathbb{P}\$3.0 billion divided into 30,000,000 shares with par value of \$\mathbb{P}\$100.00 per share. Of the increased authorized capital stock of the Company, SSI subscribed to 7,000,000 shares for a consideration of \$\mathbb{P}\$700.0 million, of which \$\mathbb{P}\$175.0 million was paid and \$\mathbb{P}\$525.0 million remained outstanding as subscription receivables. On April 9, 2014, all of the shares held by SSI in the Company were sold to the Tantoco Family via a deed of sale and a deed of assignment of subscription rights. As a result of the share sale, the Company ceased to be a subsidiary of SSI. In turn, on April 14, 2014, the Company purchased all of the shares held by the Tantoco Family in SSI for a total consideration of \$\mathbb{P}\$2.2 billion. This transaction resulted in SSI becoming a whollyowned subsidiary of the Company.

Using the proceeds of the sale of its shares in SSI to the Company, the Tantoco Family settled the outstanding  $\ P525.0$  million subscription payable on the 7,000,000 shares in the Company previously subscribed by SSI and now owned by the Tantoco Family. On April 10, 2014, the Tantoco Family further subscribed to an additional unissued 12,171,629 shares in the Company, which amounted to  $\ P1.2$  billion. In addition, on April 15, 2014, the Tantoco Family made a deposit for future subscription to the 5,000,000 shares in the Company for a consideration of  $\ P500.0$  million, pending the Philippine SEC approval of the increase in authorized capital stock of the Company from  $\ P3.0$  billion to  $\ P5.0$  billion.

The above corporate restructuring resulted in the Company being wholly owned by members of the Tantoco Family, which in turn gives the Tantoco Family ownership and control of the Group. As of April 2014, the above restructuring was deemed legally complete.

On January 10, 2014, Casual Clothing Retailers, Inc. was incorporated for the purpose of continuing the businesses of the Company, including operation of the brands under the Group's arrangements with GAP Inc.

On June 18, 2014, certain resolutions were approved by the Board and shareholders of the Company, including, among others: (1) change in its corporate name from "Casual Clothing Specialists, Inc." to "SSI Group, Inc."; (2) change in its primary purpose as a retail company to that of a holding company; (3) increase in its authorized capital stock from \$\mathbb{P}3.0\$ billion to \$\mathbb{P}5.0\$ billion; (4) reduction of par value of its shares from \$\mathbb{P}100.00\$ per share to \$\mathbb{P}1.00\$ per share; and (5) increase in the number of members of its board of directors from five to nine. These changes, including the appropriate amendments to its articles of incorporation, were submitted to the Philippine SEC on July 30, 2014 and were subsequently approved on August 29, 2014. Upon approval, the Company has an authorized capital stock of \$\mathbb{P}5,000,000,000\$ divided into 5,000,000,000 shares with a par value of \$\mathbb{P}1\$ per share.

On November 7, 2014, SSI Group, Inc. completed its initial public offering of 695,701,530 common shares with the Philippine Stock Exchange (PSE) (see Note 29).

The registered office and principal place of business of the Company is 6/F Midland Buendia Building, 403 Senator Gil Puyat Avenue, Makati City.

The interim condensed consolidated financial statements were reviewed and recommended for approval by the Audit Committee to the Board of Directors (BOD) on November 12, 2015. The same consolidated financial statements were approved and authorized by the BOD on the same date.

# 2. Basis of Presentation, Preparation and Consolidation and Summary of Significant Accounting Policies

#### **Basis of Presentation**

As discussed in Note 1, the Company entered into a sale and purchase of shares transactions with SSI and the members of the Tantoco Family resulting in the Company becoming the holding company of the Group. The Company and its subsidiaries, now comprising "the Group", are under common control of the Tantoco Family before and after the sale and purchase transactions in April 2014. The said transactions were treated as a reorganization of entities under common control and were accounted for similar to pooling-of-interests method. Accordingly, the interim condensed consolidated financial statements of the Company have been prepared as a continuation of the consolidated financial statements of SSI, the former holding company of the Group.

#### **Basis of Preparation**

The unaudited interim condensed consolidated financial statements as of September 30, 2015 and for the nine-month periods ended September 30, 2015 and 2014 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. The unaudited interim condensed consolidated financial statements do not include all of the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Company's annual consolidated financial statements as at December 31, 2014.

#### **Basis of Consolidation**

The consolidated financial statements comprise the financial statements of the Company and the following wholly owned subsidiaries:

		Percentage of	wnership					
	<b>September 30, 2015</b> December 31, 2014							
	Direct	Indirect	Direct	Indirect				
Stores Specialists, Inc. (SSI)	100	_	100	_				
Rustan Marketing Specialists, Inc. (RMSI)	_	100	_	100				
International Specialty Concepts, Inc. (ISCI)	_	100	_	100				
Rustan Specialty Concepts, Inc. (RSCI)	_	100	_	100				
Specialty Office Concepts, Inc. (SOCI)	_	100	_	100				
Specialty Investments, Inc. (SII)	_	100	_	100				
Luxury Concepts, Inc. (LCI)	_	100	_	100				
International Specialty Fashions, Inc. (ISFI)	_	100	_	100				
Footwear Specialty Retailers, Inc. (FSRI)	_	100	_	100				
Global Specialty Retailers, Inc. (GSRI)	_	100	_	100				
Specialty Food Retailers, Inc. (SFRI)	_	100	_	100				
International Specialty Retailers, Inc. (ISRI)	_	100	_	100				
International Specialty Wears, Inc. (ISWI)	_	100	_	100				
Fastravel Specialists Holdings, Inc. (FSHI)	_	100	_	100				
International Specialty Apparels, Inc. (ISAI) <sup>1</sup>	_	100	_	100				
Casual Clothing Retailers, Inc. (CCRI) <sup>2</sup>	_	100	_	100				
SKL International, Ltd. (SKL)	_	100	_	_				

<sup>&</sup>lt;sup>1</sup> ISAI was registered with the SEC on October 8, 2013 and started commercial operations on October 18, 2014.

All subsidiaries are in the retail business and hold exclusive distributorship of certain brands.

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as of September 30, 2015 and for the nine months ended September 30, 2015 and 2014. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
- The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary. Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Company and to the non-controlling interests (NCI), even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the

<sup>&</sup>lt;sup>2</sup> CCRI was registered with the SEC on January 10, 2014 and immediately started commercial operations

<sup>3</sup> On July 16, 2015, SSI caused the incorporation of SKL, a wholly owned subsidiary, under the territory of the British Virgin Islands (BVI).

financial statements of subsidiaries to bring their accounting policies in line with the Company's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any NCI
- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities

#### Common control business combinations and group reorganizations

Where there are group reorganizations and business combinations in which all the combining entities within the Group are ultimately controlled by the same ultimate parent (i.e., controlling shareholders) before and after the business combination and the control is not transitory (business combinations under common control), the Group accounts for such group reorganizations and business combinations similar to a pooling-of-interests method. The assets and liabilities of the acquired entities and that of the Company are reflected at their carrying values at the stand-alone financial statements of the investee companies. The difference in the amount recognized and the fair value of the consideration given is accounted for as an equity transaction, i.e., as either a contribution or distribution of equity. Further, when a subsidiary is disposed in a common control transaction without loss of control, the difference in the amount recognized and the fair value of consideration received, is also accounted for as an equity transaction.

The Group records the difference as equity reserve and is presented as a separate component of equity in the consolidated balance sheet. Comparatives shall be restated to include balances and transactions as if the entities have been acquired at the beginning of the earliest period presented in the consolidated financial statements, regardless of the actual date of the combination.

#### Changes in Accounting Policies and Disclosures

The Group applied for the first time certain standards and amendments, which are effective for annual periods beginning on or after January 1, 2015.

The nature and impact of each new standard and amendment is described below:

# <u>New and Amended Standards and Interpretations and Improved PFRS Adopted in Calendar Year</u> 2015

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following new and amended standards and Philippine Interpretations from IFRIC and improved PFRS which the Group has adopted starting January 1, 2015. Unless otherwise indicated, the adoption did not have any significant impact on the consolidated financial statements of the Group.

• PFRS 9, Financial Instruments - Classification and Measurement (2010 version) PFRS 9 (2010 version) reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39,

Financial Instruments: Recognition and Measurement. PFRS 9 requires all financial assets to be measured at fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss. All equity financial assets are measured at fair value either through other comprehensive income (OCI) or profit or loss. Equity financial assets held for trading must be measured at fair value through profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO. The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but will potentially have no impact on the classification and measurement of financial liabilities.

PFRS 9 (2010 version) is effective for annual periods beginning on or after January 1, 2015. This mandatory adoption date was moved to January 1, 2018 when the final version of PFRS 9 was adopted by the FRSC. Such adoption, however, is still for approval by the Board of Accountancy (BOA).

- PAS 19, Employee Benefits Defined Benefit Plans: Employee Contributions (Amendments) PAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. This amendment is effective for annual periods beginning on or after January 1, 2015. It is not expected that this amendment would be relevant to the Group, since none of the entities within the Group has defined benefit plans with contributions from employees or third parties.
- Annual Improvements to PFRSs (2010-2012 cycle)
   The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Group. They include:
  - PFRS 2, Share-based Payment Definition of Vesting Condition

    This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:
    - A performance condition must contain a service condition
    - o A performance target must be met while the counterparty is rendering service
    - A performance target may relate to the operations or activities of an entity, or to those of another entity in the same group
    - o A performance condition may be a market or non-market condition
    - o If the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied.

 PFRS 3, Business Combinations - Accounting for Contingent Consideration in a Business Combination

The amendment is applied prospectively for business combinations for which the acquisition date is on or after July 1, 2014. It clarifies that a contingent consideration that is not classified as equity is subsequently measured at fair value through profit or loss whether or not it falls within the scope of PAS 39, *Financial Instruments: Recognition and Measurement* (or PFRS 9, *Financial Instruments*, if early adopted). The Group shall consider this amendment for future business combinations.

- PFRS 8, Operating Segments Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets

  The amendments are applied retrospectively and clarify that:
  - O An entity must disclose the judgments made by management in applying the aggregation criteria in the standard, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'.
  - The reconciliation of segment assets to total assets is only required to be disclosed
    if the reconciliation is reported to the chief operating decision maker, similar to
    the required disclosure for segment liabilities.
- PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets Revaluation
   Method Proportionate Restatement of Accumulated Depreciation and Amortization
   The amendment is applied retrospectively and clarifies in PAS 16 and PAS 38 that the
   asset may be revalued by reference to the observable data on either the gross or the net
   carrying amount. In addition, the accumulated depreciation or amortization is the
   difference between the gross and carrying amounts of the asset.
- PAS 24, Related Party Disclosures Key Management Personnel

  The amendment is applied retrospectively and clarifies that a management entity, which is an entity that provides key management personnel services, is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services.
- Annual Improvements to PFRSs (2011-2013 cycle)
   The Annual Improvements to PFRSs (2011-2013 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Group. They include:
  - PFRS 3, Business Combinations Scope Exceptions for Joint Arrangements
    The amendment is applied prospectively and clarifies the following regarding the scope exceptions within PFRS 3:
    - o Joint arrangements, not just joint ventures, are outside the scope of PFRS 3.
    - This scope exception applies only to the accounting in the financial statements of the joint arrangement itself.
  - PFRS 13, Fair Value Measurement Portfolio Exception
     The amendment is applied prospectively and clarifies that the portfolio exception in PFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of PAS 39.

PAS 40, Investment Property
 The amendment is applied prospectively and clarifies that PFRS 3, and not the description of ancillary services in PAS 40, is used to determine if the transaction is the purchase of an asset or business combination. The description of ancillary services in PAS 40 only differentiates between investment property and owner-occupied property (i.e., property, plant and equipment).

### 3. Reorganization Involving Entities Under Common Control

As discussed in Notes 1 and 2, as a result of the sale and purchase of shares transactions among the Company, SSI and the members of the Tantoco Family, the Company became the holding company of the Group. The reorganization was accounted for by the Company similar to pooling-of-interests method.

Under the pooling-of-interests method:

- The assets and liabilities of the combining entities are reflected at their carrying amounts;
- No adjustments are made to reflect fair values, or recognize any new assets or liabilities at the date of the reorganization;
- No 'new' goodwill is recognized as a result of the reorganization;
- Any difference between the consideration transferred and the net assets acquired is reflected within equity under "Equity reserve";
- The income statement in the year of reorganization reflects the results of the combining entities for the full year, irrespective of when the reorganization took place; and
- Comparatives are presented as if the entities had always been combined only for the period that the entities were under common control.

The equity reserve recognized in the statement of changes in equity as of September 30, 2015 represents the difference between the total consideration paid by the Company for its acquisition of SSI and the capital stock of SSI as shown below:

Capital stock of SSI	₽705,014,815
Capital stock of SGI	(2,242,162,541)
Equity reserve	(₽1,537,147,726)

## 4. Cash and Cash Equivalents

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
Cash on hand	P26,446,800	₽76,104,404
Cash in banks	1,115,742,931	1,650,479,361
Short-term investments	88,000	801,244,444
	P1,142,277,731	₽2,527,828,209

Cash in banks earn interest at the respective bank deposit rates. Short-term investments are made for varying periods of up to six months depending on the immediate cash requirements of the Group and earn interest at the respective short-term investment rates. Interest earned from cash in banks and short-term investments for the nine months ended September 30, 2015 and 2014 amounted to P2,779,101 and P2,041,458, respectively.

#### 5. Trade and Other Receivables

	September 30, 2015	December 31, 2014
	(Unaudited)	(Audited)
Nontrade receivables	P241,599,459	₽182,755,203
Trade receivables	94,291,504	244,248,603
Advances to officers and employees	84,017,445	97,062,879
Receivables from related parties (see Note 20)	79,016,934	54,798,851
Others	1,310,229	6,007,112
	P500,235,571	₽584,872,648

Trade receivables are due from credit card companies and normally settled on three days' terms. Nontrade receivables, advances to officers and employees and other receivables are usually settled within one year.

Other receivables generally include receivables from contractors for professional services and overpayment to supplier.

### 6. Merchandise Inventory

	September 30, 2015	December 31, 2014
	(Unaudited)	(Audited)
At cost		
On hand	<b>P</b> 9,455,640,945	₽7,437,886,515
In transit	450,909,260	542,183,584
·	P9,906,550,205	₽7,980,070,099

Inventories in transit include items not yet received but ownership or title to the goods has already passed to the Group.

There are no merchandise inventories pledged as security for liabilities. All inventories are presented at cost.

The cost of inventories recognized as expense and presented in "Cost of goods sold" amounted to \$\mathbb{P}4,942,335,566\$ and \$\mathbb{P}3,914,602,406\$, for the nine months ended September 30, 2015 and 2014, respectively (see Note 15).

## 7. Prepayments and Other Current Assets

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
Advances to suppliers	P572,098,739	₽18,821,475
Input VAT	319,804,057	211,196,273
Supplies inventory	236,644,188	103,590,564
Prepaid rent (see Note 24)	91,473,709	61,502,482
Deferred input VAT	58,399,683	39,770,839
Prepaid advertising	47,326,608	18,780,843
Prepaid tax	42,786,460	33,360,716
Prepaid insurance	24,211,052	11,288,664
Current portion of security deposits (see Note 24)	18,908,223	10,185,026
Prepaid guarantee	14,703,092	2,790,533
Creditable withholding tax	6,425,160	5,841,444
Miscellaneous deposits	300,000	1,124,888
Others	114,899,248	72,085,991
	P1,547,980,219	₽590,339,738

Input VAT will be applied against output VAT.

#### 8. Investment in an Associate

	September 30, 2015	December 31, 2014 (Audited)
Acquisition cost	(Unaudited) P24,640,000	P24,640,000
Accumulated equity in net earnings:	£27,070,000	£24,040,000
Balance at beginning of year	24,477,530	18,297,695
Share in net earnings	24,507,028	24,179,835
Dividends received	(24,000,000)	(18,000,000)
Balance at end of year	24,984,558	24,477,530
	P49,624,558	₽49,117,530

SPI, a company incorporated in the Philippines on September 9, 2008, was established primarily to engage in the importation, distribution, marketing and sale, both wholesale and retail, of all types of luggage and bags, including but not limited to suitcases, garment bags, brief cases, computer bags, backpacks, casual bags, hand bags, travel accessories and such other products of similar nature.

As of September 30, 2015 and December 31, 2014, SPI is 40% owned by the Group and 60% owned by Samsonite Corporation, its ultimate parent and an entity incorporated under the laws of the United States of America.

#### 9. Interests in Joint Ventures

The Company entered into two joint venture projects in 2012. The Group's interests in joint ventures pertain to the following:

Joint venture	Joint venture partner	Project description	Income sharing arrangement
SCRI	Varejo Corporation	Open and operate convenience stores directly owned and/or franchised in the Philippines	50:50
SSRI	Ayala Land, Inc.	Investment in and operation of mid-market department stores	50:50

On August 12, 2015, SKL, a wholly owned subsidiary of SSI, executed agreements to effect the acquisition of a 50% equity stake in Landmark Management Services, Ltd. (LMS) from its two existing shareholders, Regent Asia Group, Ltd. and Prime (Duty Free Distributors) Ltd. Regent and Prime will continue to own 50% ownership in Landmark following the entry of SKL. LMS is a company specializing in travel retail concepts and has existing supply and management agreements with travel retail stores in the Philippines.

A summary of the movements in carrying values of interests in joint ventures are set out below:

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
SCRI	P280,096,025	₽146,194,230
SSRI	466,853,277	333,261,283
LMS	372,100,885	_
	P1,119,050,187	₽479,455,513

SCRI (50% take up through SII)

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
<b>Acquisition cost</b>	P420,350,000	₽223,850,000
Accumulated equity in net earnings:		_
Balance at beginning of period	(77,655,770)	(20,275,285)
Share in net loss	(62,598,205)	(57,380,485)
Balance at end of period	(140,253,975)	(77,655,770)
	P280,096,025	₽146,194,230

## SSRI (50% take up through SII)

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
<b>Acquisition cost</b>	P652,250,000	₽420,750,000
Accumulated equity in net earnings:		_
Balance at beginning of period	(87,488,717)	_
Share in net loss	(97,908,006)	(87,488,717)
Balance at end of period	(185,396,723)	(87,488,717)
	P466,853,277	₽333,261,283

## LMS (50% take up through SKL)

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
<b>Acquisition cost</b>	P375,296,454	₽–
Accumulated equity in net earnings:		_
Balance at beginning of period	_	_
Share in net loss	(3,195,569)	_
Balance at end of period	(3,195,569)	_
	P372,100,885	₽–

The joint ventures have no contingent liabilities or capital commitments as of September 30, 2015 and December 31, 2014.

# 10. Property and Equipment

The composition and movements of this account are as follows:

	For the Nine Months Ended September 30, 2015 (Unaudited)					
	·	Store, Office,				•
		Warehouse				
	Leasehold	Furniture		Transportation	Construction	
	Improvements	and Fixtures	Building	Equipment	in Progress	Total
Cost:						
Balances at beginning of year	₽6,340,315,432	₽1,872,078,320	₽736,966,441	₽243,614,203	₽101,973,187	P9,294,947,583
Additions	1,019,769,251	253,686,184	103,982,353	12,042,956	82,824,159	1,472,304,903
Disposals	(59,075,984)	(3,922,115)	_	_	_	(62,998,099)
Reclassifications	37,984,289	_	_	_	(37,984,289)	_
Balances at end of period	7,338,992,988	2,121,842,389	840,948,794	255,657,159	146,813,057	10,704,254,387
Accumulated depreciation and						
Impairment:						
Balances at beginning of year	3,378,403,168	1,131,996,960	62,985,677	41,497,177	_	4,614,882,982
Depreciation (see Note 19)	689,949,187	153,135,685	29,926,080	14,723,319	_	887,734,271
Disposals	(45,454,189)	(3,010,008)	_	_	_	(48,464,197)
Balances at end of period	4,022,898,166	1,282,122,637	92,911,757	56,220,496	_	5,454,153,056
Net book values	P3,316,094,822	P839,719,752	P748,037,037	P199,436,663	P146,813,057	P5,250,101,331
	- / /** - /**==	,,	-,:,	,	.,,	.,,,

For the Year Ended December 31, 2014 (Audited) Store, Office, Warehouse Leasehold Furniture Transportation Construction Building Improvements and Fixtures Equipment in Progress Total Cost: Balances at beginning of year ₽4,185,621,829 ₽1,367,468,612 £58,326,550 ₽228,272,062 ₽400,380,187 ₽6,240,069,240 Additions 2,200,779,247 509,626,706 16,359,998 417,099,098 3,143,865,049 Disposals (82,951,851) (5,016,998) (1,017,857)(88,986,706) (715,506,098) Reclassifications 36,866,207 678,639,891 Balances at end of year 6,340,315,432 1,872,078,320 736,966,441 243,614,203 101,973,187 9,294,947,583 Accumulated depreciation: 2,642,537,431 43,279,720 Balances at beginning of year 938,835,542 22,716,040 3,647,368,733 Depreciation (see Note 19) 803,206,745 195,622,278 19,705,957 19,035,601 1,037,570,581 Disposals (67,341,008) (2,460,860)(254,464) (70,056,332) Balances at end of year 3,378,403,168 1,131,996,960 62,985,677 41,497,177 4,614,882,982 P2.961.912.264 ₽740.081.360 P202,117,026 Net book values P673 980 764 P101,973,187 P4,680,064,601

#### 11. Other Noncurrent Assets

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
Miscellaneous deposits	P112,367,925	₽62,757,338
Advances to suppliers and contractors	66,866,940	7,296,504
Franchise fee	51,185,627	14,146,743
Prepaid rent - net of current portion	6,048,013	6,011,528
Software costs	2,254,594	1,397,495
Others	6,335,864	7,981,777
	P245,058,963	₽99,591,385

Miscellaneous deposits pertain to advance payment to contractors for the construction and renovation of stores.

### 12. Trade and Other Payables

	September 30, 2015	December 31, 2014
	(Unaudited)	(Audited)
Nontrade payables	P861,231,881	₽948,693,341
Trade payables	667,665,014	1,599,830,624
Retention payable	164,763,403	107,308,393
Accrued expenses	127,662,197	430,413,494
Output VAT	38,328,787	37,809,812
Payables to related parties (see Note 20)	1,558,151	7,240,136
Others	94,682,912	116,825,116
	P1,955,892,345	₽3,248,120,916

Trade payables are noninterest-bearing and are normally settled on 30 to 90 days' terms.

Nontrade payables represent customer's deposits, payables to contractors and statutory payables such as withholding taxes, SSS premiums and other liabilities to government agencies.

Accrued expenses pertain to accrued security and safety, supplies and utilities expense, salaries and wages, rentals and accruals of royalties to be paid to foreign principals. Other payables include payables to other local suppliers. Nontrade payables, accrued expenses and other payables are generally paid within 12 months from balance sheet date.

#### 13. Short-term Loans Payable

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
Banks:		
Bank of Philippine Islands (BPI)	<b>P2</b> ,365,000,000	₽1,000,000,000
Security Bank Corporation (SBC)	1,485,000,000	416,750,000
Banco de Oro (BDO)	900,000,000	370,000,000
China Banking Corporation (CBC)	800,000,000	400,000,000
Hongkong and Shanghai Banking Corporation		
Limited (HSBC)	400,000,000	654,885,490
Metropolitan Bank & Trust Co. (MBTC)	240,000,000	_
Rizal Commercial Banking Corporation		
(RCBC)	170,000,000	755,000,000
	P6,360,000,000	₽3,596,635,490

The Group's outstanding short-term peso-denominated loans from local commercial banks bear interest at rates ranging from 2.80% to 3.50% and 3.00% to 5.24%, for the nine months ended 2015 and 2014, respectively.

Interest expense recognized in the consolidated statements of comprehensive income for the nine months ended September 30, 2015 and 2014 amounted to \$\mathbb{P}\$138,475,509 and \$\mathbb{P}\$117,381,451, respectively.

## 14. Long-term Debt

On May 8, 2013, the Group entered into a credit facility for the \$\text{P2.0}\$ billion syndicated term loan facility with BPI, SBC, CBC, MBTC and RCBC. The purpose of the loan is to finance the Group's capital expenditures related to the construction of the Central Square and other corporate purposes. Principal repayments are due quarterly starting August 20, 2014. The loan carries an interest of a fixed base rate plus an interest spread of 150 basis points per annum or a 5.50% per annum floor rate. The syndicated term loan will mature on February 20, 2020.

On September 14, 2015, SSI entered into a long-term loan agreement with BPI amounting to \$\textstyle{2}1.0\$ billion. The purpose of the loan is to solely refinance its existing short term loans. Principal repayments are due quarterly starting September 14, 2016. The loan carries an interest of a fixed rate of 3.85%. The loan will mature on September 15, 2018.

The details of the Group's long term debt (net of transaction costs) are as follows:

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
BPI	P1,418,867,630	₽484,214,163
SBC	418,867,630	484,214,163
CBC	288,955,677	334,034,958
MBTC	288,955,677	334,034,958
RCBC	159,043,722	183,855,754
Total	2,574,690,336	1,820,353,996
Less current portion	330,500,547	328,514,924
Noncurrent portion	P2,244,189,789	₽1,491,839,072

The long-term debts are presented net of unamortized transaction costs. A rollforward analysis of unamortized transaction costs in 2015 and 2014 follows:

	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
Balance at beginning of period	P12,979,337	₽17,169,480
Transaction costs recognized during the		
period	_	3,500,000
Amortization	(4,336,340)	(7,690,143)
Balance at end of period	P8,642,997	₽12,979,337

Interest expense relating to long-term debt recognized in the consolidated statements of comprehensive income for the nine months ended September 30, 2015 and 2014 amounted to \$\text{P85,284,752}\$ and \$\text{P76,264,185}\$, respectively.

#### Loan Covenants

The loan covenants covering the Group's outstanding debts include, among others, maintenance of certain level of current, debt-to-equity and debt-service coverage ratios. As of September 30, 2015 and December 31, 2014 the Group is in compliance with the loan covenants of all their respective outstanding debts.

### 15. Cost of Goods Sold

	September 30,	September 30,
	2015	2014
	(Unaudited)	(Unaudited)
Cost of merchandise sold	P4,942,335,566	₽3,914,602,406
Royalty fees	173,072,620	151,323,308
Personnel costs (see Note 18)	158,016,856	138,600,295
Advertising	112,612,939	90,325,417
Travel and transportation	38,280,097	32,299,789
Rent (see Notes 20 and 24)	28,873,830	23,641,425

(Forward)

	September 30,	September 30,
	2015	2014
	(Unaudited)	(Unaudited)
Depreciation and amortization (see Notes 10, 11		_
and 19)	<b>₽16,513,941</b>	₽11,142,057
Utilities	12,886,766	6,149,553
Repairs and maintenance	8,071,754	4,849,929
Security and safety	7,779,558	6,856,597
Insurance	2,201,681	1,947,330
Supplies and maintenance	663,306	457,398
Taxes and licenses	64,318	89,013
Others	20,146,166	9,666,252
	P5,521,519,398	£4,391,950,769

### Cost of merchandise sold:

	September 30,	September 30,
	2015	2014
	(Unaudited)	(Unaudited)
Merchandise inventory, beginning	P7,980,070,099	₽5,898,907,758
Net purchases	6,868,815,672	5,817,511,937
Cost of merchandise available for sale	14,848,885,771	11,716,419,695
Less merchandise inventory, ending	9,906,550,205	7,801,817,289
	P4,942,335,566	₽3,914,602,406

Net purchases include cost of inventory, freight charges, insurance and customs duties.

Cost of merchandise sold represents cost of merchandise inventory sold and the cost that are directly attributable to bringing the goods to its intended location.

## 16. Selling and Distribution Expenses

	September 30, 2015	September 30, 2014
	(Unaudited)	(Unaudited)
Rent (see Notes 20 and 24)	<b>£</b> 1,256,744,178	₽1,183,587,288
Depreciation and amortization (see Notes 10, 11		
and 19)	791,418,482	622,936,378
Personnel costs (see Note 18)	750,427,085	667,991,946
Utilities	402,576,429	383,574,031
Credit card charges	194,785,456	175,506,605
Taxes and licenses	118,898,212	115,974,795
Security services	113,780,140	108,248,093
Supplies and maintenance	100,747,031	99,573,271
Global marketing contribution fee	85,050,279	60,700,656
Advertising	64,587,421	62,060,082
Repairs and maintenance	52,150,239	47,672,675
Travel and transportation	30,630,814	28,828,394
Delivery and freight charges	13,820,438	28,917,361

(Forward)

	September 30, 2015	September 30, 2014
	(Unaudited)	(Unaudited)
Insurance	P31,294,165	£18,808,249
Communication	25,040,991	20,257,775
Outside services	7,262,932	6,314,833
Entertainment, amusement and recreation (EAR)	6,261,045	7,560,615
Professional fees	5,069,864	4,853,119
Telegraphic transfer	2,035,866	2,314,655
Others	30,235,724	28,120,620
	₽4,082,816,791	₽3,673,801,441

# 17. General and Administrative Expenses

	September 30,	September 30,
	2015	2014
	(Unaudited)	(Unaudited)
Personnel costs (see Note 18)	₽330,102,522	₽283,251,807
Rent (see Notes 20 and 24)	96,033,227	77,350,544
Depreciation and amortization (see Notes 10, 11 and 19)	79,801,848	69,475,257
Supplies and maintenance	37,279,431	32,744,995
Utilities	22,751,078	22,910,974
Travel and transportation	19,576,184	24,493,483
Repairs and maintenance	17,880,965	13,280,253
Security services	17,166,634	10,057,708
Communication	14,937,330	8,668,697
Taxes and licenses	13,851,519	53,409,882
Advertising	12,793,960	20,234,567
Insurance	12,305,608	9,662,639
Professional fees	11,179,560	13,671,280
EAR	5,677,083	5,539,100
Outside service	284,488	9,974,634
Impairment loss	_	8,117,500
Others	30,784,938	35,529,337
	<b>₽</b> 722,406,375	₽698,372,657

# 18. Personnel Costs

Personnel costs were charged to operations as follows:

	September 30,	September 30,
	2015	2014
_	(Unaudited)	(Unaudited)
Salaries, wages and bonuses	P1,090,448,613	₽916,447,803
Retirement benefit expense	25,786,810	26,699,515
Other employee benefits	122,311,040	146,696,730
	P1,238,546,463	₽1,089,844,048

Personnel expenses were distributed as follows:

	September 30,	September 30,
	2015	2014
	(Unaudited)	(Unaudited)
Cost of goods sold (see Note 15)	P158,016,856	₽138,600,295
Selling and distribution (see Note 16)	750,427,085	667,991,946
General and administrative (see Note 17)	330,102,522	283,251,807
	P1,238,546,463	P1,089,844,048

#### 19. Depreciation and Amortization Expense

	September 30,	September 30,
	2015	2014
	(Unaudited)	(Unaudited)
Property and equipment (see Note 10)	P887,734,271	₽701,819,877
Initial master fee (see Note 11)	_	1,733,815
	P887,734,271	₽703,553,692

Depreciation and amortization were distributed as follows:

	September 30,	September 30,
	2015	2014
	(Unaudited)	(Unaudited)
Cost of goods sold (see Note 15)	P16,513,941	₽11,142,057
Selling and distribution (see Note 16)	791,418,482	622,936,378
General and administrative (see Note 17)	79,801,848	69,475,257
	P887,734,271	₽703,553,692

#### 20. Related Party Disclosures

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individuals or corporate entities. Key management personnel are considered related parties.

The Group, in the normal course of business, entered into the following transactions with related parties:

- a. Lease of the Group's store outlet spaces from a related party (see Note 24). Related rent expense amounted to \$\mathbb{P}71.2\$ million and \$\mathbb{P}95.3\$ million, for the nine months in the period ended September 30, 2015 and 2014, respectively;
- b. The Group reimburses related parties for its expenses paid by the related parties in behalf of the Group;

- c. Sales through the use of related parties' gift certificates. Total value of the related parties' gift certificates used amounted to P13.5 million and P6.9 million for the nine months in the period ended September 30, 2015 and 2014, respectively;
- d. Short-term noninterest-bearing cash advances to/from related parties; and
- e. Compensation of the Company's key management personnel comprised of short-term employee benefits amounting to \$\mathbb{P}38.5\$ million, \$\mathbb{P}38.2\$ million for the nine months in the period ended September 30, 2015 and 2014, respectively, and post-employment benefits amounting to \$\mathbb{P}4.8\$ million and \$\mathbb{P}3.7\$ million for the nine months in the period ended September 30, 2015 and 2014, respectively;

As of September 30, 2015 and December 31, 2014, receivables from and payables to related parties are as follows (amounts in thousands):

		Transact	tions		
	_	Nine months			
		ended	Year ended	Balances as at	Balances as at
	Nature of	September 30	December 31	September 30	December 31
Related Party	Transactions	2015	2014	2015	2014
Receivables from related parties					
Affiliates					
	Advances for				
Rustan Commercial Corporation	payments of				
(RCC)	inventories	<b>P</b> 35,562	₽35,729	<b>P57,349</b>	₽41,626
Philippine Family Mart CVS,Inc.					
(PFM)	Various expenses	1,125	6,423	7,548	6,423
Rustan Marketing Corporation	-			·	
(RMK)	Various expenses	3,102	2,794	5,272	2,794
Joint venture	•				
SCRI	Various expenses	23,541	3,401	8,676	3,451
Associate	-			·	
SPI	Various expenses	191	505	172	505
		P63,521	₽48,852	P79,017	₽54,799
Payables to related parties					
Affiliates					
RMK	Various expenses	₽–	₽3,546	<b>P</b> 1,558	₽3,746
RCC	Various expenses	_	3,494		3,494
	*	₽-	₽7,040	₽1,558	₽7,240

		Transact	ions		
		Nine months	_		
		ended	Year ended	Balances as at	Balances as at
	Nature of	September 30	December 31	September 30	December 31
Related Party	Transactions	2015	2014	2015	2014
Amounts owed by related parties					
Affiliates					
RMK	Advances	₽–	₽–	( <b>P45</b> )	₽20
RCC	Advances	256	456	1,306	1,050
PFM	Advances	_	4,386	4,387	4,387
Associate					
SPI	Advances	_	_	1,485	1,485
		P256	₽4,842	₽7,133	₽6,942
Amounts owed to related parties					
Affiliate					
RMK	Advances	<b>P</b> 49	( <del>P</del> 22)	₽7	₽24

Others include advances from stockholders which are noninterest-bearing and have no fixed repayment dates but are due and demandable.

RCC and RMK are controlled by certain key management personnel of the Group.

SCRI and SPI are joint venture and associate, respectively, of the Group.

The above related party balances as of September 30, 2015 and December 31, 2014 are unsecured, on demand and noninterest-bearing.

#### 21. Earnings Per Share (EPS)

The following tables reflect the net income and share data used in the basic/dilutive EPS computations:

	September 30,	September 30,
	2015	2014
	(Unaudited)	(Unaudited)
Net income	₽700,976,941	₽673,588,843
Divided by weighted average number of common		
shares	3,254,889,303	2,117,579,567
	P0.22	₽0.32

EPS is calculated using the consolidated net income divided by the weighted average number of shares, wherein the 19,171,629 additional shares issued in 2014 to effect and fund the group reorganization were recognized as if these shares were issued at the beginning of the earliest period presented.

There were no potential dilutive common shares for the nine months ended September 30, 2015 and 2014.

#### 22. Risk Management Objectives and Policies

The principal financial instruments of the Group are cash and cash equivalents and short-term and long-term loans. The main purpose of these financial instruments is to anticipate future fund requirements of the Group. The Group has various other financial assets and liabilities such as trade and other receivables, trade and other payables, short-term loan payable and long-term debt, amounts owed to/by related parties and security deposits and construction bonds which arise directly from its operations.

The main risks arising from the financial instruments of the Group are credit risk, foreign currency risk and liquidity risk. The Group's management reviews and approves policies for managing each of these risks and they are summarized below. The Group also monitors the market price risk arising from all financial instruments. The magnitudes of these risks that have arisen over the year are discussed below.

#### Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group trades only with recognized, creditworthy third parties, mostly with credit card companies. Trade receivables from third parties are monitored on an on-going basis with the result that the exposure of the Group to bad debts is not significant. There is no allowance for impairment of receivables since the Group expects to fully realize its receivables from its debtors. With respect to credit risk from other financial assets of the Group, which is mainly comprised of cash in banks, short-term investments, amounts owed by related parties, trade and other receivables and security deposits, the exposure of the Group to credit risk arises from the default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

There is no significant concentration of credit risk in the Group.

The aging analyses of financial assets that are past due but not impaired are as follows:

#### **September 30, 2015**

		Neither past	her past Past due but not impaired				
		due nor		30 - 60	60 - 90		
	Total	impaired	<30 days	days	days	> 90 days	Impaired
Cash in banks and short-term investments	₽1,115,830,931	₽1,115,830,931	₽-	₽–	₽-	₽–	₽-
Trade and other receivables							
Trade receivables	94,291,504	29,982,024	58,166,369	3,862,464	1,202,431	1,078,216	_
Nontrade receivables	241,599,459	143,804,239	26,452,538	25,371,069	15,866,001	30,105,612	-
Advances to officers and employees	84,017,445	82,457,976	_	797,894	99,620	661,955	_
Receivables from related parties	79,016,934	1,339,589	22,265,688	5,448,755	24,548,284	25,414,618	-
Other receivables	1,310,229	1,310,229	_	-	-	-	-
Amounts owed by related parties	7,132,852	1,262,146	1,215,843	885,584	2,032,147	1,737,132	-
Current portion of security deposits							
(presented under "Prepayments and							
other current assets")	18,908,223	18,908,223	_	_	_	_	_
Security deposits and construction							
bonds	942,905,517	-	-	_	_	942,905,517	-
Total	P2,585,013,094	P1,394,895,357	P108,100,438	P36,365,766	P43,748,483	P1,001,903,050	₽-

#### December 31, 2014

		Neither past	ast Past due but not impaired				
		due nor		30 - 60	60 - 90		
	Total	impaired	<30 days	days	days	> 90 days	Impaired
Cash in banks and cash equivalents	₽2,451,723,805	₽2,451,723,805	₽–	₽-	₽-	₽-	₽-
Trade and other receivables							
Trade receivables	244,052,902	231,204,212	5,060,711	3,727,175	2,613,184	1,447,620	_
Nontrade receivables	182,755,203	99,594,691	29,462,458	10,395,954	4,056,416	39,245,684	_
Receivables from related parties	54,798,851	54,798,851	-	_	_	=-	-
Advances to officers and employees	97,062,879	95,503,410	1,559,469	_	_	_	_
Other receivables	6,007,112	6,007,112	-	_	_	=-	_
Amounts owed by related parties	6,941,758	6,941,758	_	_	_	=	-
Current portion of security deposits							
(presented under "Prepayments and							
other current assets")	10,185,026	10,185,026	_	_	_	_	_
Security deposits and construction							
bonds	806,968,668	806,968,668	_	_	_	=	=
Total	₽3,860,496,204	₽3,762,927,533	₽36,082,638	₽14,123,129	₽6,669,600	P40,693,304	₽-

#### Capital Management

The primary objective of the Group is to maintain a strong credit rating and healthy capital ratios to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it based on changes in economic and business conditions. To maintain or adjust the capital structure, the Group may consider paying dividends to stockholders, returning capital to stockholders, or issuing new shares of stocks. No major changes were made on the objectives, policies, or processes during the nine months ended September 30, 2015 and year ended December 31, 2014. Capital includes equity as shown in the consolidated balance sheet.

As disclosed in Note 14, the Group is required by their creditors to maintain a debt-to-equity ratio and debt-service coverage ratio. The Group, thus, monitors capital on the basis of debt-to-equity ratio which is calculated as total liabilities divided by total equity. The Company includes within debt all interest-bearing short-term and long-term liabilities. These externally imposed capital requirements have been complied with as of September 30, 2015.

#### 23. Fair Value of Financial Instruments

Set out below is a comparison by category of carrying amounts and fair values of the Group's financial instruments:

	September 30, 2015 (Unaudited)		December 31,	2014 (Audited)
	Carrying Fair		Carrying	Fair
	Amounts	Values	Amounts	Values
Financial Assets				
Loans and receivables				
Security deposits and				
construction bonds	P961,813,740	P957,379,751	₽808,421,478	₽785,727,709
Financial Liabilities				
Other financial liabilities				
Long-term debt	P2,574,690,336	P2,569,175,161	₽1,820,353,996	₽1,824,075,610

Due to relatively short maturity, ranging from one to twelve months, carrying amounts approximate fair values for cash and cash equivalents, trade and other receivables, amounts owed by and to related parties and trade and other payables.

The following method and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and cash equivalents, trade and other receivables, amounts owed by/to related parties, trade and other payables and short-term loans

The carrying values of cash and cash equivalents, trade and other receivables, amounts owed by/to related parties, trade and other payables and short-term loans approximate their fair values due to the short-term maturity of these financial instruments.

#### Security deposits and construction bonds

The fair values of security deposits are based on the discounted value of future cash flows using the applicable market interest rates. Discount rates ranging from 1.68% to 3.10% and 2.10% to 4.89%, were used in calculating the fair value of the Group's refundable deposits as of September 30, 2015 and December 31, 2014, respectively.

#### Long-term debt

The fair value of long-term debt is based on the discounted value of future cash flows using the applicable market interest rates. Discount rates ranging from 1.68% to 3.49% and 4.04% to 5.31% were used in calculating the fair value of the Group's long-term debt as of September 30, 2015 and December 31, 2014, respectively.

#### Fair Value Hierarchy

The Group uses the following hierarchy in determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable;
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair

value measurement is unobservable.

Below is the list of financial assets carried at and/or disclosed at fair value that are classified using a fair value hierarchy:

	September 30, 2015 (Unaudited)				
	Level 1	Level 2	Level 3	Total	
Disclosed at fair value					
Security deposits and					
construction bonds	₽–	₽957,379,751	₽–	₽957,379,751	
Long-term debt	_	(2,569,175,161)	_	(2,569,175,161)	
Total	₽–	(P1,611,795,410)	₽–	(P1,611,795,410)	
		December 31, 201	4 (Audited)		
	Level 1	Level 2	Level 3	Total	
Disclosed at fair value					
Security deposits and					
construction bonds	₽–	₽785,727,709	₽–	₽785,727,709	
Long-term debt	_	(1,824,075,610)	_	(1,824,075,610)	
Total	₽–	(P1,038,347,901)	₽–	(P1,038,347,901)	

As at September 30, 2015 and December 31, 2014 the Group does not have financial instruments with fair values determined using inputs that are classified under Level 1 and 3.

For the nine months ended September 30, 2015 and years ended December 31, 2014, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

#### 24. Contracts and Commitments

#### Leases

Group as a lessee

The Group leases its office space and certain store outlets used in its operations for lease terms ranging from two to three years. Rental payments on certain outlets are based on a fixed basic monthly rate plus a certain percentage of gross sales, while other store outlets and office spaces are based on fixed monthly rates. Rentals charged to operations amounted to ₱1,381,651,235 and ₱1,284,579,257, for the nine months ended September 30, 2015 and 2014, respectively (see Notes 15, 16 and 17).

Of the total rent expense, \$\mathbb{P}264,391,191\$ and \$\mathbb{P}263,868,791\$ for the nine months ended September 30, 2015 and 2014, respectively, pertain to contingent rent of some stores based on percentage ranging from 3% to 6% of total merchandise sales.

The Group has paid security deposits for the store outlets and office spaces with carrying amounts of \$\mathbb{P}961.8\$ million and \$\mathbb{P}817.2\$ million as of September 30, 2015 and December 31, 2014, respectively, which are refundable upon complete turnover of the leased area. The present value of these deposits was computed using the discount rates prevailing at the inception date of the lease, ranging from 1.24% to 7.15%. Interest income recognized from these security deposits amounted to \$\mathbb{P}2.0\$ million and \$\mathbb{P}3.9\$ million, for the nine months ended September 30, 2015 and 2014, respectively.

#### Group as a lessor

The Group leases out certain store space in its building in Fort Bonifacio, Taguig City. Rental payments are based on a fixed basic monthly rate plus a certain percentage of gross sales. This is renewable upon mutual agreement between the Group and its lessees. Security deposits received related to these store spaces amounted to ₱10.5 million and nil as of September 30, 2015 and December 31, 2014, respectively. Rental income amounted to ₱20.7 million and ₱1.4 million, for the nine months ended September 30, 2015 and 2014, respectively.

#### 25. Segment Reporting

The Group has determined that it is operating as one operating segment. Based on management's assessment, no part or component of the business of the Group meets the qualifications of an operating segment as defined by PFRS 8.

The Company's store operations is its only income generating activity and such is the measure used by the chief operating decision maker in allocating resources.

The Company derives its primary income from the sales of merchandise to external customers and is the only basis for segment reporting purposes. Sales are reported on an entity-wide basis. These information are measured using the same accounting policies and estimates as the Group's consolidated financial statements.

The table below sets out revenue from external customers by category for the nine months ended September 30, 2015 and 2014 (amounts in millions):

	September 30,	September 30,
	2015	2014
	(Unaudited)	(Unaudited)
Net Sales		_
Luxury and Bridge	P2,363	₽2,208
Casual	1,713	1,563
Fast Fashion	4,309	3,602
Footwear, Accessories and Luggage	1,769	1,410
Other	1,630	1,260
	₽11,784	₽10,043

The Group's customers are located in the Philippines and Guam, with bulk of the revenues being contributed by local customers. Following shows the revenue contribution by geographical areas (amounts in millions).

	September 30,	September 30,
	2015	2014
	(Unaudited)	(Unaudited)
Philippines	<b>₽11,699</b>	₽9,928
Guam	85	115
	₽11,784	₽10,043

## 26. Equity

### a. Common Shares

The Company's authorized and issued capital stock as of September 30, 2015 and December 31, 2014 follows:

	Number o	of Shares
	September 30,	December 31,
	2015	2014
	(Unaudited)	(Audited)
Authorized capital stock, P1 par value	5,000,000,000	5,000,000,000
Issued capital stock:		
Balance at beginning of year	3,312,864,430	2,000,000
Issued during the period	_	19,171,629
Balance before stock split	3,312,864,430	21,171,629
Effect of stock split*	<del>-</del>	2,095,991,271
Balance after stock split	3,312,864,430	2,117,162,900
Issued during the period	-	1,195,701,530
Balance at end of period	3,312,864,430	3,312,864,430

<sup>\*</sup>Philippine SEC approved application of the Company for a stock split on August 29, 2014. As a result, par value of the Company's common shares changed from \$\mathbb{P}100\$ per share to \$\mathbb{P}1\$ per share.

	Capital Stock		
	September 30,	December 31,	
	2015	2014	
	(Unaudited)	(Audited)	
Issued capital stock:			
Balance at beginning of year	<b>P3,312,864,430</b>	₽200,000,000	
Issued during the period	<del>-</del>	3,112,864,430	
Balance at end of period	P3,312,864,430	₽3,312,864,430	

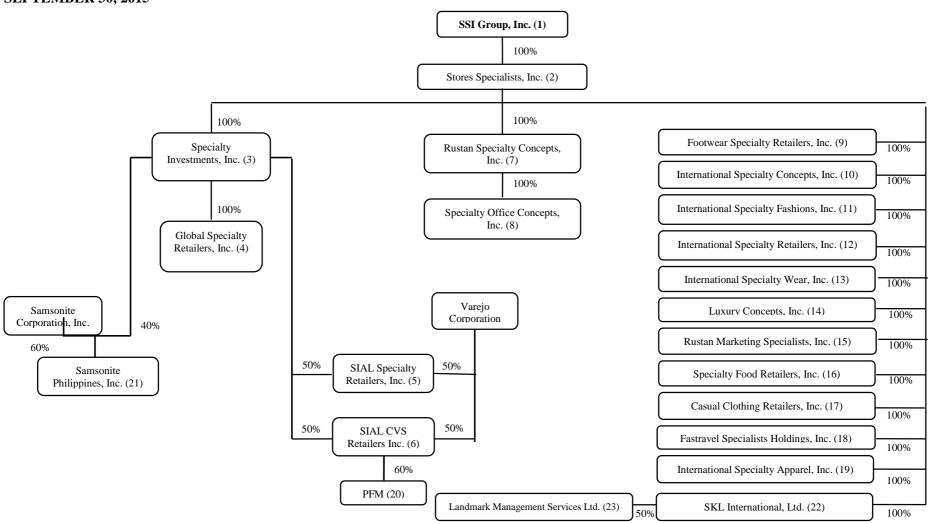
#### 27. Seasonality of operations

The Group experiences seasonal fluctuations in its operations. The Group's sales typically peak during the fourth quarter of the year due to the increased sales attributable to the Christmas and New Year Holidays.

#### SSI GROUP, INC.

(Formerly Casual Clothing Specialists, Inc.)

# MAP SHOWING RELATIONSHIPS BETWEEN AND AMONG THE GROUP, AND ITS SUBSIDIARIES SEPTEMBER 30, 2015



# SSI GROUP, INC.

# SUPPLEMENTARY SCHEDULE OF ALL EFFECTIVE STANDARDS AND INTERPRETATIONS

**SEPTEMBER 30, 2015** 

PHILIPPIN INTERPRE Effective as	Adopted	Not Adopted	Not Applicable	
Statements	for the Preparation and Presentation of Financial Framework Phase A: Objectives and qualitative characteristics	<b>√</b>		
PFRSs Prac	tice Statement Management Commentary		✓	
Philippine F	inancial Reporting Standards			
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards	<b>✓</b>		
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate	<b>√</b>		
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			✓
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓
	Amendments to PFRS 1: Government Loans			✓
	Amendment to PFRS 1: Meaning of 'Effective PFRSs'*		✓	
PFRS 2	Share-based Payment			✓
	Amendments to PFRS 2: Vesting Conditions and Cancellations			✓
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			✓
	Amendment to PFRS 2: Definition of Vesting Condition			✓
PFRS 3	Business Combinations			✓
(Revised)	Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination			✓
	Amendment to PFRS 3: Scope Exceptions for Joint Arrangements			✓
PFRS 4	Insurance Contracts			✓

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of September 30, 2015		Adopted	Not Adopted	Not Applicable
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			✓
PFRS 6	Exploration for and Evaluation of Mineral Resources			✓
PFRS 7	Financial Instruments: Disclosures	✓		
	Amendments to PFRS 7: Transition	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	<b>√</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	<b>✓</b>		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	<b>√</b>		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	<b>√</b>		
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	✓		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures			✓
PFRS 8	Operating Segments	✓		
	Amendments to PFRS 8: Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segment's Assets to the Entity's Assets			<b>√</b>
PFRS 9	Financial Instruments	✓		
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures*			✓
PFRS 10	Consolidated Financial Statements	✓		
PFRS 11	Joint Arrangements	✓		
PFRS 12	Disclosure of Interests in Other Entities	✓		
PFRS 13	Fair Value Measurement	<b>✓</b>		
	Amendment to PFRS 13: Short-term Receivables and Payables*		✓	
	Amendment to PFRS 13: Portfolio Exception			✓

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of September 30, 2015		Adopted	Not Adopted	Not Applicable
Philippine A	ccounting Standards			
PAS 1	Presentation of Financial Statements	✓		
(Revised)	Amendment to PAS 1: Capital Disclosures	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	✓		
PAS 2	Inventories	✓		
PAS 7	Statement of Cash Flows	✓		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	✓		
PAS 10	Events after the Balance Sheet Date	✓		
PAS 11	Construction Contracts			✓
PAS 12	Income Taxes	✓		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	✓		
PAS 16	Property, Plant and Equipment	✓		
	Amendment to PAS 16: Revaluation Method - Proportionate Restatement of Accumulated Depreciation			✓
PAS 17	Leases	✓		
PAS 18	Revenue	✓		
PAS 19	Employee Benefits	✓		
	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures			✓
PAS 19	Employee Benefits	✓		
(Amended)	Amendments to PAS19: Defined Benefit Plans - Employee Contributions			✓
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			✓
PAS 21	The Effects of Changes in Foreign Exchange Rates	✓		
	Amendment: Net Investment in a Foreign Operation			✓
PAS 23	Borrowing Costs	✓		

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of September 30, 2015		Adopted	Not Adopted	Not Applicable
(Revised)				
PAS 24 (Revised)	Related Party Disclosures	✓		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			$\checkmark$
PAS 27 (Amended)	Separate Financial Statements	✓		
PAS 28 (Amended)	Investments in Associates and Joint Ventures	✓		
PAS 29	Financial Reporting in Hyperinflationary Economies			✓
PAS 31	Interests in Joint Ventures	✓		
PAS 32	Financial Instruments: Disclosure and Presentation	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendment to PAS 32: Classification of Rights Issues			✓
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	✓		
PAS 33	Earnings per Share	✓		
PAS 34	Interim Financial Reporting	✓		
PAS 36	Impairment of Assets	✓		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓		
PAS 38	Intangible Assets			✓
	Amendment to PAS 38: Revaluation Method - Proportionate Restatement of Accumulated Amortization*			✓
PAS 39	Financial Instruments: Recognition and Measurement	✓		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	✓		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			✓
	Amendments to PAS 39: The Fair Value Option			<b>√</b>
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓		

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of September 30, 2015		Adopted	Not Adopted	Not Applicable
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✓		
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: Embedded Derivatives			✓
	Amendment to PAS 39: Eligible Hedged Items			✓
PAS 40	Investment Property			✓
	Amendment to PAS 40 and PFRS 3: Classifying property as investment property or owner-occupied property.			✓
PAS 41	Agriculture			✓
Philippine I	nterpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			✓
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			✓
IFRIC 4	Determining Whether an Arrangement Contains a Lease	✓		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			✓
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			✓
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			✓
IFRIC 8	Scope of PFRS 2			✓
IFRIC 9	Reassessment of Embedded Derivatives			✓
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: Embedded Derivatives			✓
IFRIC 10	Interim Financial Reporting and Impairment	✓		
IFRIC 11	PFRS 2- Group and Treasury Share Transactions			✓
IFRIC 12	Service Concession Arrangements			✓
IFRIC 13	Customer Loyalty Programmes			✓
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✓
	Amendments to Philippine Interpretations IFRIC- 14, Prepayments of a Minimum Funding Requirement			✓

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of September 30, 2015		Adopted	Not Adopted	Not Applicable
IFRIC 15	Agreements for Construction of Real Estate*			✓
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			✓
IFRIC 17	Distributions of Non-cash Assets to Owners			✓
IFRIC 18	Transfers of Assets from Customers			✓
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			✓
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			
SIC-7	Introduction of the Euro			✓
SIC-10	Government Assistance - No Specific Relation to Operating Activities			✓
SIC-12	Consolidation - Special Purpose Entities			✓
	Amendment to SIC - 12: Scope of SIC 12			✓
SIC-13	Jointly Controlled Entities - Non-Monetary Contributions by Venturers			✓
SIC-15	Operating Leases - Incentives			✓
SIC-21	Income Taxes - Recovery of Revalued Non-Depreciable Assets			✓
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			✓
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	✓		
SIC-29	Service Concession Arrangements: Disclosures.			✓
SIC-31	Revenue - Barter Transactions Involving Advertising Services			✓
SIC-32	Intangible Assets - Web Site Costs			✓

<sup>\*</sup>These standards, interpretations and amendments to existing standards became effective subsequent to September 30, 2015. The Company did not early adopt these standards, interpretations and amendments.

## **Exhibit III**

# SSI GROUP, INC.

# RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION SEPTEMBER 30, 2015

Unappropriated retained earnings, as adjusted, beginning	₽840,979,508
Net income during the period closed to retained earnings 47,545,626	
Less: Other realized gains related to accretion of income from security deposits – Deferred tax asset recognized during the year –	
Net income actually earned during the period	47,545,626
Retained earnings available for dividend declaration	₽888,525,134

# **Exhibit IV**

# SSI GROUP, INC. AND SUBSIDIARIES

# SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

D. C.	т	September	December	September
Ratios	Formula	30, 2015	31, 2014	30, 2014
	Current Assets/Current			
(i) Current Ratio	Liabilities	1.49	1.58	
(ii) Debt/Equity Ratio	Bank Debts/ Total Equity	0.93	0.61	
	Bank Debts-Cash &			
(iii) Net Debt/Equity Ratio	Equivalents/Total Equity	0.81	0.33	
(iii) Asset to Equity Ratio	Total Assets/Total Equity	2.19	2.04	
(iv) Interest Cover Ratio	EBITDA/Interest Expense	10.48		10.24
(v) Profitability Ratios				
GP Margin	Gross Profit/Revenues	53.14%		56.3%
Net Profit Margin	Net Income/Revenues	5.95%		6.7%
EBITDA Margin	EBITDA/Revenues	19.90%		19.7%
Return on Assets	Net Income/Total Assets	3.34%		4.4%
Return on Equity	Net Income/Total Equity	7.31%		17.6%

<sup>\*</sup>EBITDA = Operating income plus depreciation and amortization